Cuyahoga County Community Lending Factbook

SAMANTHA HOOVER CARRIE PLEASANTS KRISSIE WELLS



July 2010

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<u>Acknowledgements</u>

Funding for this report was provided by the Cuyahoga County Board of Commissioners. This report was edited by Jeffrey D. Dillman, Executive Director of the Housing Research & Advocacy Center.

About the Housing Research & Advocacy Center

The Housing Research & Advocacy Center (the "Housing Center") is a 501(c)(3) non-profit organization whose mission is to eliminate housing discrimination and assure choice in Northeast Ohio by providing those at risk with effective information, intervention, and advocacy. The Housing Center works to achieve its mission through work in three primary areas: research and mapping, education and outreach, and enforcement of fair housing laws through testing and litigation. In addition to addressing traditional issues of housing discrimination and segregation, the Housing Center also provides research, education, and analysis of subprime and predatory lending practices and trends in the region.

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Introduction

This factbook is designed to provide basic information on home mortgage lending in 2008 (the most recent data available) in Cuyahoga County, Ohio, and its 58 cities, villages, and townships. For each jurisdiction, the factbook provides the following information:

- Population data, including the racial and ethnic make-up of the jurisdiction and the home ownership rates of each of these groups;
- Housing data, including the number of housing units that are owner-occupied, renter-occupied, and vacant;
- Income data, including the median family income and the percent of families living in poverty;
- Single-family mortgage lending data for 2008, including:
 - Volume of lending done by depository institutions and their subsidiaries and by non-depository institutions and a comparison of the rates of high-cost lending by these two groups;
 - o Origination rates, denial rates, and high-cost lending rates by race and ethnicity;
- Five-year single-family mortgage loan origination trends, including:
 - Volume of lending based on purpose (conventional home purchase, FHA/VA home purchase, refinance, and home improvement);
- Top ten home purchase lenders in 2008 based on applications and originations;
- Top ten refinance lenders in 2008 based on applications and originations.

The goal of the factbook is to provide this information in a convenient manner that will allow individuals to quickly obtain an overview of a given community, as well as to be able to compare communities along these variables. By doing so, we hope that readers will have a better picture of the type of mortgage lending that is occurring both region-wide as well as in individual communities.

Notes on the Data

Race and Ethnic Data

For purposes of this factbook, we examined the following racial categories: African Americans, Asians, Native Americans, non-Hispanic whites, and "other." Because the total number of Native Hawaiians and Other Pacific Islanders were relatively small in each of the geographic areas studied, these two groups were combined into the "Asian" category. Similarly, because the total number of Alaska Natives was relatively small in these geographic areas, this group was combined into the "Native American" category. "Other" includes individuals classified as "two or more races" as well as those categorized as "some other race."

Under U.S. Census definitions, "Hispanic" is considered an ethnic designation and not a racial designation; individuals categorized as "Hispanic" may be of any racial group. Because the U.S. Census considers the vast majority of Hispanic individuals as white, we excluded Hispanics from the "white" racial category. Therefore, data for a white Hispanic would be reported only under "Hispanic" category. Hispanics of other races (African American, Asian, Native American, and Other) are included in both the relevant racial category and also in the Hispanic ethnic category. Therefore, adding up the racial and ethnic categories will result in double-counting non-white Hispanics.

Mortgage Data

This report utilized mortgage lending data provided by lenders to the federal government under the Home Mortgage Disclosure Act (HMDA), 12 U.S.C. §2801, *et seq*. This statute requires most mortgage lenders – including banks, savings and loan associations, credit unions, and mortgage and consumer finance companies – located in metropolitan areas to report certain data regarding their loans to the federal government and members of the public.

Lenders without offices in metropolitan areas and/or who originate or accept fewer than five applications in metropolitan areas are exempt from the HMDA reporting requirements.³ Lenders with small assets size are not required to report data for the following year.⁴ Lenders who are

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¹ See U.S. Census, "Race and Hispanic Origin in 2005," available at http://www.census.gov/population/popprofile/dynamic/RACEHO.pdf.

² According to 2008 population estimates, nationwide of 91.9% Hispanics/Latinos are white alone, compared to 4.0% of whom are African American alone, 1.6% of whom are Native American alone, 0.7% of whom are Asian alone, and 1.5% of whom are two or more races. In Cuyahoga County, 81.75% of Hispanics/Latinos are white alone, compared to 13.34% who are African American alone, 1.38% who are Native American alone, 0.84% who are Asian, and 2.25% who are two or more races. U.S. Census Bureau, Population Estimate Program, T4-2008. Hispanic or Latino by Race, Data Set: 2008 Population Estimates.

³ See FFIEC, "2008 Reporting Criteria for Depository Institutions," available at http://www.ffiec.gov/HMDA/reportde2008.htm, and FFIEC, "2008 Reporting Criteria for Nondepository Institutions," available at https://www.ffiec.gov/hmda/reportno2008.htm. However, if a lender is required to report HMDA data, it must report information on all of its applications and loans (other than HELOCs, as is discussed below), including those in non-metropolitan areas. Avery, Robert B.. Neil Bhutta, Kenneth Brevoort, Glenn B. Canner, and Christa N. Gibbs, "The 2008 HMDA Data," Federal Reserve Bulletin (April 2010), p. A169.

⁴ Lenders with less than \$37 million in assets on December 31, 2007, did not have to report data in 2008. FFIEC, "2008 Reporting Criteria for Depository Institutions."

covered by the HMDA reporting requirements must report data on home purchase loans, refinancing loans, and home improvement loans. However, reporting is optional for home equity loans (HELOCs) that are intended for home improvement or home purchase, and HELOCs that are not intended for home improvements or home purchase are not required to be reported.⁵ Although not all lenders are required to provide data under the Act, HMDA data is generally regarded as providing the most thorough information available on mortgage lending.⁶

Nationwide, there were 17.1 million loan records reported for calendar year 2008, with 8,388 institutions reporting. In Ohio, there were over 533,639 loan records reported for calendar year 2008, with 1,029 institutions reporting. In Cuyahoga County, there were 54,767 loan records reported for calendar year 2008, with 408 institutions reporting.⁸

Under HMDA, lenders are required to report data on the race, ethnicity, gender, and income of an applicant; the type, amount, and, in some instances, price of the loan; the disposition of the application; the type and location of the property; and whether the loan was sold. While some HMDA data on race and ethnicity is not reported, under Federal Reserve Board guidelines, lenders are required to complete this information based on "visual observation or surname." 10

"High-cost" lending refers to mortgage loans in which the annual percentage rate (APR) is more than 3% (or, for second-lien mortgages, 5%) above the rate on Treasury securities of comparable maturity. This rate was chosen by the Federal Reserve Board for all HMDA-reporting lenders as the threshold for lenders to report certain pricing information about their mortgage loans to the federal government beginning with the 2004 HMDA submissions. The Federal Reserve Board has indicated that it chose the 3% and 5% thresholds in the belief that they would exclude the vast majority of prime-rate loans and include the vast majority of subprime-rate loans.¹¹

 $^{^{5}}$ Federal Reserve, "Frequently Asked Questions About the New HMDA Data," April 3, 2006, p. 2, available at http://www.federalreserve.gov/boarddocs/press/bcreg/2006/20060403/attachment.pdf.

⁶ See, e.g., Carsey Institute, "Subprime and Predatory Lending in Rural America: Mortgage Lending Practices that Can Trap Low-Income Rural People," Policy Brief No. 4 (Fall 2006), p. 2.

Of these, 5.0 million were home purchase loans, 7.7 million were refinancing loans, 1.4 million were home improvement loans, and 2.9 million were loans purchased from other institutions. Avery, Robert B., Neil Bhutta, Kenneth Brevoort, Glenn B. Canner, and Christa N. Gibbs, "The 2008 HMDA Data," Federal Reserve Bulletin (April 2010), p. A172.

⁸ 2008 HMDA data.

⁹ Federal Reserve, "Frequently Asked Questions About the New HMDA Data," p. 1; Avery, et al., (2008), p. A143-

¹⁰ 12 C.F.R. §202.13(b).

¹¹ Federal Reserve, "Frequently Asked Questions About the New HMDA Data," p. 4.

Overview of Mortgage Lending in Cuyahoga County

Denial Rates

Racial and ethnic disparities in mortgage loan application denial rates were found throughout the region. Countywide, African Americans were denied single-family mortgage loans 57.75% of the time, compared to 52.12% for Hispanics/Latinos, 31.53% for whites, and 36.48% for Asians.

African Americans were denied at the highest rates in Highlands Heights (72.73% of the time), Westlake (70%), and Orange (68.18%). Hispanics/Latinos were denied loans at the highest rates in Maple Heights (84.62%), Euclid (70.59%), and Westlake (63.64%). Whites were denied loans at the highest rates in East Cleveland (63.64%), Warrensville Heights (54.84%), and Newburgh Heights (53.19%). Asians were denied loans at the highest rates in Maple Heights (60.00%), Cleveland (55.70%), and Richmond Heights (50.00%).

High-Cost Lending

High-cost lending continues to be problematic in Cuyahoga County, although numbers have decreased substantially. Overall, 13.06% of single-family mortgage loans were high-cost in 2008, compared to 31.45% in 2005. The greatest overall incidence of high-cost single-family mortgage lending occurred in both East Cleveland and Newburgh Heights, where 38.46% of loans in each city were high-cost.

Countywide, 2008 mortgage lending data revealed racial and ethnic disparities in high-cost lending. African Americans were approximately two and one-half times more likely to obtain a high-cost loan than whites in the County (24.85% of the time compared to 10.30%), and Hispanic/Latinos were twice as likely (20.25%) to receive such loans. Furthermore, in 12 of the 19 cities where at least 10% of the population consists of African Americans, African Americans received high-cost loans at higher rates than whites.¹³

Among the 19 cities with at least 10 loans originated and 10% of the population consisting of African Americans, high-cost lending disparities between African Americans and whites were greatest in three Eastside inner-ring suburbs. African Americans obtained high-cost loans at approximately four times the rate of whites in Shaker Heights (20.00% compared to 4.83%), at three and one-half the rate of whites in East Cleveland (40.00% compared to 11.11%), and at almost three times the rate of whites in Cleveland Heights (26.07% compared to 8.94%).

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¹² For comparison purposes, we only considered jurisdictions in which at least 10 loan applications were received.
¹³ In the remaining seven cities — Bedford Heights, Euclid, Maple Heights, Orange, Richmond Heights, South Euclid, and Warrensville Heights — whites received more high-cost loans than African Americans. This is a change from 2007 data in which African Americans received high-cost loans in higher rates in almost every jurisdiction.

Lending Trends

Countywide, total single-family lending decreased substantially from 2004 to 2008 (54,903 total loans to 21,249). In particular, conventional home purchase loan originations decreased from 21,145 in 2004 to 6,375 in 2008, and the number of refinance loans dropped from 28,088 in 2004 to 8,612 in 2008.

Federal Housing Administration (FHA) and Veterans Affair (VA) home purchase mortgage lending increased in 2007 and 2008 after undergoing a decline from 2004 to 2006 (2,001 loans in 2004 compared to 3,774 in 2008).

Loan Applications

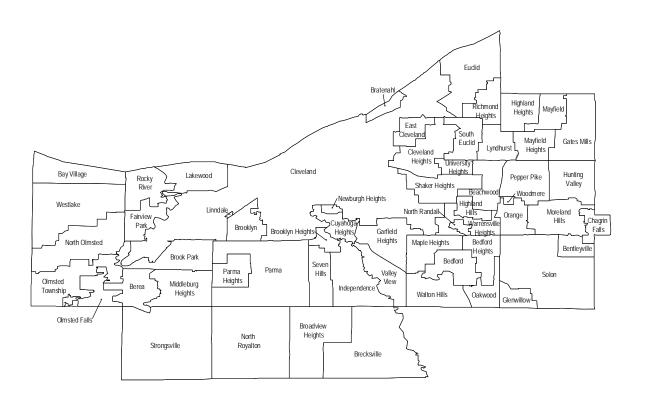
Third Federal Savings and Loan had the greatest market share of applications for home purchase lending in the County (1,720 applications, or 8.83%). HFC Company LLC had the greatest market share of applications for refinance lending in the County (2,821 applications, or 10.54%).

Loan Originations

Third Federal Savings and Loan originated the highest number of home purchase loans in the County with 1,467, or 14.45% of the market share, with an origination rate of 85.29%. Third Federal Savings and Loan was the top home purchase loan originator by volume in 28 of the 58 jurisdictions of Cuyahoga County. Howard Hanna Mortgage Services led in six jurisdictions, followed by American Midwest with four.

Although HFC Company LLC received more refinancing applications than any other lender, it was not among the top 10 in terms of loan originations in the County. Third Federal originated 15.55% of refinance loans in the County (1,339 of the 2,283 home refinance loan applications it received, for an origination rate of 58.65%). Third Federal originated the most refinance loans in 44 jurisdictions, followed by J.P. Morgan Chase (6) and Countrywide Bank (3).

Map of Cuyahoga County



CUYAHOGA COUNTY

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 382,634 | 27.45% | 47.95% |
| Asian | 25,583 | 1.84% | 59.07% |
| Native American | 2,529 | 0.18% | 47.22% |
| Non-Hispanic White | 918,577 | 65.90% | 77.32% |
| Other | 44,369 | 3.18% | 48.60% |
| Hispanic* | 47,078 | 3.38% | 49.43% |
| Total | 1,393,978 | 100% | 67.79% |
| Total | 1,393,978 | 100% | 67.79% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|---------|---------|------------------------|
| Owner-Occupied Units | 360,980 | 58.51% | Median Family Income |
| Renter Occupied Units | 210,477 | 34.12% | Percent Family Poverty |
| Vacant Units | 45,446 | 7.37% | |
| Total Units | 616,903 | 100% | |

| Mortgage Lending by Type of Institution | |
|---|--|
| | |

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 16,724 | \$2,016,307 | 2,223 | 13.29% |
| Non-Depository Institutions | 4,525 | \$614,312 | 553 | 12.22% |
| Total Single Family Lending | 21,249 | \$2,630,619 | 2,776 | 13.06% |

\$49,559

10.3%

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 10,860 | 5,499 | 57.75% | 3,382 | 31.14% | 840 | 24.84% |
| Asian | 911 | 290 | 36.48% | 438 | 48.08% | 33 | 7.53% |
| Native American | 132 | 69 | 58.47% | 42 | 31.82% | 9 | 21.43% |
| Non-Hispanic White | 26,791 | 7,496 | 31.53% | 14,626 | 54.59% | 1,506 | 10.30% |
| Other | 472 | 178 | 44.17% | 201 | 42.58% | 21 | 10.45% |
| Not Reported | 5,595 | 2,371 | 50.21% | 1,923 | 34.37% | 265 | 13.78% |
| Hispanic | 1,335 | 628 | 52.12% | 484 | 36.25% | 98 | 20.25% |
| Total | 46,339 | 16,558 | 40.65% | 21,249 | 45.86% | 2,776 | 13.06% |

| Total Lending | 54,903 | 54,037 | 44,810 | 31,040 | 21,249 |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Home Improvement | 3,669 | 3,783 | 4,146 | 3,763 | 2,488 |
| Refinance | 28,088 | 24,556 | 18,183 | 12,663 | 8,612 |
| FHA/VA Home Purchase | 2,001 | 1,709 | 1,280 | 1,321 | 3,774 |
| Conventional Home Purchase | 21,145 | 23,989 | 21,201 | 13,293 | 6,375 |
| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|--|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 1,720 | 8.83% | \$236,421 | \$137 |
| COUNTRYWIDE BANK, FSB | 1,589 | 8.15% | \$187,066 | \$118 |
| JPMORGAN CHASE BANK, NA | 1,351 | 6.93% | \$200,924 | \$149 |
| WELLS FARGO BANK, NA | 1,084 | 5.56% | \$132,620 | \$122 |
| US BANK, N.A. | 1,012 | 5.19% | \$107,153 | \$106 |
| FIFTH THIRD MORTGAGE COMPANY | 884 | 4.54% | \$115,577 | \$131 |
| HOWARD HANNA MORTGAGE SERVICES | 815 | 4.18% | \$131,571 | \$161 |
| CITIMORTGAGE, INC | 815 | 4.18% | \$98,462 | \$121 |
| NATIONAL CITY BANK | 697 | 3.58% | \$95,798 | \$137 |
| AMERICAN MIDWEST MORTGAGE | 559 | 2.87% | \$55,341 | \$99 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 1,467 | 14.45% | \$204,826 | \$140 |
| WELLS FARGO BANK, NA | 762 | 7.51% | \$97,008 | \$127 |
| HOWARD HANNA MORTGAGE SERVICES | 720 | 7.09% | \$116,225 | \$161 |
| FIFTH THIRD MORTGAGE COMPANY | 597 | 5.88% | \$85,259 | \$143 |
| AMERICAN MIDWEST MORTGAGE | 559 | 5.51% | \$55,341 | \$99 |
| NATIONAL CITY BANK | 518 | 5.10% | \$73,567 | \$142 |
| COUNTRYWIDE BANK, FSB | 380 | 3.74% | \$41,961 | \$110 |
| FIRST PLACE BANK | 368 | 3.63% | \$48,750 | \$132 |
| JPMORGAN CHASE BANK, NA | 309 | 3.04% | \$49,946 | \$162 |
| AMTRUST BANK | 251 | 2.47% | \$31,323 | \$125 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| By Application HFC COMPANY LLC | 2,821 | 10.54% | \$352,779 | \$125 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN | 2,283 | 8.53% | \$301,235 | \$132 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 2,283 2,183 | 8.53% 8.16% | \$301,235 \$301,273 | \$132 \$138 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 2,283 2,183 1,716 | 8.53% 8.16% 6.41% | \$301,235 \$301,273 \$229,628 | \$132 \$138 \$134 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 2,283 2,183 1,716 988 | 8.53% 8.16% 6.41% 3.69% | \$301,235 \$301,273 \$229,628 \$152,118 | \$132 \$138 \$134 \$154 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC | 2,283 2,183 1,716 988 914 | 8.53% 8.16% 6.41% 3.69% 3.42% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 | \$132 \$138 \$134 \$154 \$131 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA | 2,283 2,183 1,716 988 914 848 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 | \$132 \$138 \$134 \$154 \$131 \$138 |
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| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK | 2,283 2,183 1,716 988 914 848 775 740 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN | 2,283 2,183 1,716 988 914 848 775 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations | 2,283 2,183 1,716 988 914 848 775 740 717 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 2,283 2,183 1,716 988 914 848 775 740 717 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 2,283 2,183 1,716 988 914 848 775 740 717 | 8.53% 8.16% 6.41% 3.69% 3.42% 2.90% 2.77% 2.68% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 2,283 2,183 1,716 988 914 848 775 740 717 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 15.55% 7.00% 5.69% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB | 2,283 2,183 1,716 988 914 848 775 740 717 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 7.00% 5.69% 5.12% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 \$57,162 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 \$133 \$142 \$154 \$130 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 2,283 2,183 1,716 988 914 848 775 740 717 1,339 603 490 441 330 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 15.55% 7.00% 5.69% 5.12% 3.83% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 \$57,162 \$45,523 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 \$133 \$142 \$154 \$130 \$138 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK | 2,283 2,183 1,716 988 914 848 775 740 717 1,339 603 490 441 330 290 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 7.00% 5.69% 5.12% 3.83% 3.37% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 \$57,162 \$45,523 \$44,855 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 \$133 \$142 \$154 \$130 \$138 \$155 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK WELLS FARGO BANK, NA | 2,283 2,183 1,716 988 914 848 775 740 717 1,339 603 490 441 330 290 268 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 7.00% 5.69% 5.12% 3.83% 3.37% 3.11% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 \$57,162 \$44,855 \$38,402 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 \$133 \$142 \$154 \$130 \$138 \$155 \$143 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK WELLS FARGO BANK, NA QUICKEN LOANS | 2,283 2,183 1,716 988 914 848 775 740 717 1,339 603 490 441 330 290 268 241 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 7.00% 5.69% 5.12% 3.83% 3.37% 3.11% 2.80% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 \$57,162 \$45,523 \$44,855 \$38,402 \$36,047 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 \$133 \$142 \$154 \$130 \$138 \$155 \$143 \$150 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK WELLS FARGO BANK, NA | 2,283 2,183 1,716 988 914 848 775 740 717 1,339 603 490 441 330 290 268 | 8.53% 8.16% 6.41% 3.69% 3.42% 3.17% 2.90% 2.77% 2.68% 7.00% 5.69% 5.12% 3.83% 3.37% 3.11% | \$301,235 \$301,273 \$229,628 \$152,118 \$119,916 \$117,140 \$87,339 \$88,103 \$89,534 \$178,182 \$85,626 \$75,636 \$57,162 \$44,855 \$38,402 | \$132 \$138 \$134 \$154 \$131 \$138 \$113 \$119 \$125 \$133 \$142 \$154 \$130 \$138 \$155 \$143 |

BAY VILLAGE

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 43 | 0.27% | 63.64% |
| Asian | 117 | 0.73% | 80.41% |
| Native American | 4 | 0.02% | 66.67% |
| Non-Hispanic White | 15,655 | 97.31% | 93.60% |
| Other | 150 | 0.93% | 93.88% |
| Hispanic* | 157 | 0.98% | 88.24% |
| Total | 16,087 | 100% | 92.19% |
| | | | |

| Housing Data | Number | Percent | |
|-----------------------|--------|---------|--|
| Owner-Occupied Units | 5,752 | 89.86% | |
| Renter Occupied Units | 487 | 7.61% | |
| Vacant Units | 162 | 2.53% | |
| Total Units | 6,401 | 100% | |

Income Data

Median Family Income \$81,686 Percent Family Poverty 2.00%

Mortgage Lending by Type of Institution

| mortgago zonamą by Typo or momanon | <u>Total</u> <u>Loans</u> | <u>Dollars Loaned</u> (\$000s) | <u>High-Cost</u> <u>Loans</u> | <u>High-Cost</u> <u>Share</u> |
|--|------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| Depository Institutions & Subsidiaries | 378 | \$66,904 | 21 | 5.56% |
| Non-Depository Institutions | 55 | \$9,924 | 9 | 16.36% |
| Total Single Family Lending | 433 | \$76,828 | 30 | 6.93% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | High-Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 3 | 2 | 66.67% | 1 | 33.33% | 0 | 0.00% |
| Asian | 5 | 2 | 40.00% | 3 | 60.00% | 0 | 0.00% |
| Native American | 5 | 1 | 25.00% | 3 | 60.00% | 0 | 0.00% |
| Non-Hispanic White | 612 | 135 | 24.95% | 368 | 60.13% | 26 | 7.07% |
| Other | 8 | 2 | 28.57% | 5 | 62.50% | 0 | 0.00% |
| Not Reported | 79 | 23 | 33.33% | 39 | 49.37% | 3 | 7.69% |
| Hispanic | 11 | 1 | 10.00% | 8 | 72.73% | 1 | 12.50% |
| Total | 735 | 172 | 26.42% | 433 | 58.91% | 30 | 6.93% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 371 | 387 | 359 | 284 | 155 |
| FHA/VA Home Purchase | 22 | 21 | 15 | 18 | 44 |
| Refinance | 476 | 355 | 304 | 210 | 173 |
| Home Improvement | 51 | 59 | 62 | 67 | 61 |
| Total Lending | 920 | 822 | 740 | 579 | 433 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | | | <u>Average</u> |
|--------------------------------|-------|-------------------|----------------------------|-------------------------|
| By Application | Count | Market Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 39 | 11.85% | \$6,282 | <u>(ψοσος)</u> \$161 |
| FIRST PLACE BANK | 29 | 8.81% | \$5,349 | \$184 |
| JPMORGAN CHASE BANK, NA | 26 | 7.90% | \$8,342 | \$321 |
| COUNTRYWIDE BANK, FSB | 23 | 6.99% | \$4,173 | \$181 |
| WELLS FARGO BANK, NA | 19 | 5.78% | \$3,529 | \$186 |
| KEYBANK NATIONAL ASSOCIATION | 15 | 4.56% | \$2,503 | \$167 |
| CITIMORTGAGE, INC | 15 | 4.56% | \$2,367 | \$158 |
| FIFTH THIRD MORTGAGE COMPANY | 13 | 3.95% | \$2,233 | \$172 |
| HOWARD HANNA MORTGAGE SERVICES | 11 | 3.34% | \$2,147 | \$195 |
| US BANK, N.A. | 11 | 3.34% | \$1,844 | \$168 |
| | | | | |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 32 | 16.08% | \$5,252 | \$164 |
| FIRST PLACE BANK | 26 | 13.07% | \$4,838 | \$186 |
| WELLS FARGO BANK, NA | 14 | 7.04% | \$2,703 | \$193 |
| KEYBANK NATIONAL ASSOCIATION | 13 | 6.53% | \$2,184 | \$168 |
| FIRST FEDERAL OF LAKEWOOD | 10 | 5.03% | \$3,062 | \$306 |
| HOWARD HANNA MORTGAGE SERVICES | 10 | 5.03% | \$1,929 | \$193 |
| JPMORGAN CHASE BANK, NA | 8 | 4.02% | \$3,921 | \$490 |
| FIFTH THIRD MORTGAGE COMPANY | 8 | 4.02% | \$1,374 | \$172 |
| THE HUNTINGTON NATIONAL BANK | 7 | 3.52% | \$1,003 | \$143 |
| NATIONAL CITY BANK | 6 | 3.02% | \$1,062 | \$177 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 44 | 10.65% | \$7,985 | \$181 |
| COUNTRYWIDE BANK, FSB | 41 | 9.93% | \$7,533 | \$184 |
| JPMORGAN CHASE BANK, NA | 34 | 8.23% | \$7,180 | \$211 |
| FIRST PLACE BANK | 25 | 6.05% | \$5,931 | \$237 |
| WELLS FARGO BANK, NA | 22 | 5.33% | \$3,723 | \$169 |
| CITIMORTGAGE, INC | 22 | 5.33% | \$3,332 | \$151 |
| FIFTH THIRD MORTGAGE COMPANY | 20 | 4.84% | \$3,722 | \$186 |
| THE HUNTINGTON NATIONAL BANK | 18 | 4.36% | \$2,889 | \$161 |
| GMAC MORTGAGE LLC | 10 | 2.42% | \$1,891 | \$189 |
| HFC COMPANY LLC | 10 | 2.42% | \$1,692 | \$169 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 25 | 14.45% | \$3,985 | \$159 |
| FIRST PLACE BANK | 21 | 12.14% | \$5,236 | \$249 |
| COUNTRYWIDE BANK, FSB | 18 | 10.40% | \$3,430 | \$191 |
| JPMORGAN CHASE BANK, NA | 13 | 7.51% | \$3,735 | \$287 |
| FIFTH THIRD MORTGAGE COMPANY | 11 | 6.36% | \$2,008 | \$183 |
| THE HUNTINGTON NATIONAL BANK | 10 | 5.78% | \$2,008 \$1,794 | \$179 |
| WELLS FARGO BANK, NA | 5 | 2.89% | \$7,7 <i>9</i> 4 \$762 | \$179 \$152 |
| CITIMORTGAGE, INC | 5 | 2.89% | \$678 | \$132 \$136 |
| FIRST FEDERAL OF LAKEWOOD | 4 | 2.89% | \$3,435 | \$136 \$859 |
| KEYBANK NATIONAL ASSOCIATION | 4 | 2.31% | \$5,433 \$598 | \$150 |
| | - | 2.01/0 | ψυσυ | ΨΙΟΟ |

BEACHWOOD

| _ | | | _ | |
|----|-----|-------|----|------|
| PΩ | nul | latio | nΓ |)ata |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 1,106 | 9.08% | 77.95% |
| Asian | 393 | 3.23% | 40.87% |
| Native American | 10 | 0.08% | 70.00% |
| Non-Hispanic White | 10,469 | 85.91% | 76.16% |
| Other | 136 | 1.12% | 55.37% |
| Hispanic* | 95 | 0.78% | 77.17% |
| Total | 12,186 | 100% | 64.37% |
| | | | |

| Housing Data | <u>Number</u> | Percent |
|-----------------------|---------------|---------|
| Owner-Occupied Units | 3,266 | 59.96% |
| Renter Occupied Units | 1808 | 33.19% |
| Vacant Units | 373 | 6.85% |
| Total Units | 5,447 | 100% |

Income Data

Median Family Income \$86,632 Percent Family Poverty 2.5%

Mortgage Lending by Type of Institution

| 3.3. | <u>i otai</u> Loans | <u>Dollars Loaned</u> (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|-----------------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 152 | \$31,409 | 9 | 5.92% |
| Non-Depository Institutions | 30 | \$7,157 | 1 | 3.33% |
| Total Single Family Lending | 182 | \$38,566 | 10 | 5.49% |

Mortgage Lending by Race/Ethnicity

| | | | I | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 41 | 10 | 31.25% | 15 | 36.59% | 0 | 0.00% |
| Asian | 23 | 2 | 10.00% | 17 | 73.91% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 203 | 40 | 22.47% | 121 | 59.61% | 8 | 6.61% |
| Other | 3 | 0 | 0.00% | 2 | 66.67% | 0 | 0.00% |
| Not Reported | 52 | 14 | 31.11% | 25 | 48.08% | 2 | 8.00% |
| Hispanic | 3 | 0 | 0.00% | 1 | 33.33% | 0 | 0.00% |
| Total | 327 | 66 | 23.66% | 182 | 55.66% | 10 | 5.49% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 150 | 154 | 149 | 120 | 73 |
| FHA/VA Home Purchase | 3 | 1 | 2 | 3 | 12 |
| Refinance | 199 | 167 | 128 | 113 | 83 |
| Home Improvement | 17 | 26 | 19 | 16 | 14 |
| Total Lending | 369 | 348 | 298 | 252 | 182 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|----------------------------------|---|---|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 29 | 19.59% | \$4,960 | \$171 |
| JPMORGAN CHASE BANK, NA | 16 | 10.81% | \$3,609 | \$226 |
| HOWARD HANNA MORTGAGE SERVICES | 15 | 10.14% | \$3,288 | \$219 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 8.11% | \$4,105 | \$342 |
| COUNTRYWIDE BANK, FSB | 8 | 5.41% | \$1,677 | \$210 |
| WELLS FARGO BANK, NA | 7 | 4.73% | \$1,295 | \$185 |
| THE HUNTINGTON NATIONAL BANK | 5 | 3.38% | \$979 | \$196 |
| HOME SAVINGS & LOAN COMPANY | 4 | 2.70% | \$805 | \$201 |
| BANK OF AMERICA, N.A. | 4 | 2.70% | \$661 | \$165 |
| FIRST FEDERAL OF LAKEWOOD | 3 | 2.03% | \$1,200 | \$400 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 22 | 25.88% | \$3,915 | \$178 |
| HOWARD HANNA MORTGAGE SERVICES | 13 | 15.29% | \$2,906 | \$224 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 11.76% | \$3,786 | \$379 |
| JPMORGAN CHASE BANK, NA | 4 | 4.71% | \$1,276 | \$319 |
| WELLS FARGO BANK, NA | 4 | 4.71% | \$791 | \$198 |
| THE HUNTINGTON NATIONAL BANK | 4 | 4.71% | \$568 | \$142 |
| FIRST FEDERAL OF LAKEWOOD | 3 | 3.53% | \$1,200 | \$400 |
| SUNTRUST MORTGAGE, INC | 3 | 3.53% | \$757 | \$252 |
| HOME SAVINGS & LOAN COMPANY | 3 | 3.53% | \$610 | \$203 |
| COUNTRYWIDE BANK, FSB | 2 | 2.35% | \$330 | \$165 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| JPMORGAN CHASE BANK, NA | 19 | 9.90% | \$4,775 | \$251 |
| COUNTRYWIDE BANK, FSB | 18 | 9.38% | \$4,285 | \$238 |
| THIRD FEDERAL SAVINGS AND LOAN | 14 | 7.29% | \$3,493 | \$250 |
| HFC COMPANY LLC | 12 | 6.25% | \$3,630 | \$303 |
| NATIONAL CITY BANK | 11 | 5.73% | \$2,329 | \$212 |
| KEYBANK NATIONAL ASSOCIATION | 9 | 4.69% | \$2,369 | \$263 |
| PARK VIEW FEDERAL SAVINGS BANK | 8 | 4.17% | \$1,261 | \$158 |
| WELLS FARGO BANK, NA | 7 | 3.65% | \$1,945 | \$278 |
| CITIMORTGAGE, INC | 7 | 0.050/ | A | # 400 |
| | ' | 3.65% | \$1,385 | \$198 |
| FIFTH THIRD MORTGAGE COMPANY | 6 | 3.65% | \$1,385 \$1,522 | \$198 \$254 |
| FIFTH THIRD MORTGAGE COMPANY By Originations | | | | |
| | | | | |
| By Originations | 6 | 3.13% | \$1,522 | \$254 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN | 6 | 3.13% 12.05% | \$1,522 \$2,114 | \$254 \$211 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK | 6 10 7 | 3.13% 12.05% 8.43% | \$1,522 \$2,114 \$1,171 | \$254 \$211 \$167 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB | 6 10 7 6 | 3.13% 12.05% 8.43% 7.23% | \$1,522 \$2,114 \$1,171 \$1,381 | \$254 \$211 \$167 \$230 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB KEYBANK NATIONAL ASSOCIATION | 6 10 7 6 5 | 3.13% 12.05% 8.43% 7.23% 6.02% | \$1,522 \$2,114 \$1,171 \$1,381 \$1,429 | \$254 \$211 \$167 \$230 \$286 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA | 6 10 7 6 5 5 | 3.13% 12.05% 8.43% 7.23% 6.02% 6.02% | \$1,522 \$2,114 \$1,171 \$1,381 \$1,429 \$1,291 | \$254 \$211 \$167 \$230 \$286 \$258 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA JPMORGAN CHASE BANK, NA | 6 10 7 6 5 5 5 | 3.13% 12.05% 8.43% 7.23% 6.02% 6.02% 6.02% | \$1,522 \$2,114 \$1,171 \$1,381 \$1,429 \$1,291 \$1,246 | \$254 \$211 \$167 \$230 \$286 \$258 \$249 |
| By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA JPMORGAN CHASE BANK, NA HOWARD HANNA MORTGAGE SERVICES | 6 10 7 6 5 5 5 | 3.13% 12.05% 8.43% 7.23% 6.02% 6.02% 6.02% 4.82% | \$2,114 \$1,171 \$1,381 \$1,429 \$1,291 \$1,246 \$1,083 | \$254 \$211 \$167 \$230 \$286 \$258 \$249 \$271 |

BEDFORD

| Popu | lation | Data | |
|------|--------|------|--|
| | | | |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 2,506 | 17.63% | 44.11% |
| Asian | 156 | 1.10% | 48.05% |
| Native American | 24 | 0.17% | 45.83% |
| Non-Hispanic White | 11,145 | 78.41% | 73.42% |
| Other | 297 | 2.09% | 44.68% |
| Hispanic* | 152 | 1.07% | 60.66% |
| Total | 14,214 | 100% | 60.05% |
| | | | |

| Housing Data | <u>Number</u> | Percent |
|-----------------------|---------------|---------|
| Owner-Occupied Units | 3,999 | 56.63% |
| Renter Occupied Units | 2660 | 37.67% |
| Vacant Units | 403 | 5.71% |
| Total Units | 7,062 | 100% |

Income Data

Median Family Income \$47,142 Percent Family Poverty 5.5%

Mortgage Lending by Type of Institution

| 00 0771 | <u>ı otal</u> | <u>Dollars Loaned</u> | High-Cost | Hign-Cost |
|--|---------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 146 | \$12,244 | 24 | 16.44% |
| Non-Depository Institutions | 49 | \$4,702 | 9 | 18.37% |
| Total Single Family Lending | 195 | \$16,946 | 33 | 16.92% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|--------------|---------|------------------------|------------------------------|---------------------|----------------------|-----------------------------|
| Race/Ethnicity | Applications | Denials | <u>Denial</u> Rate* | <u>Total</u> Originations | Origination Rate | <u>Cost</u> Loans | <u>Cost</u> <u>Share</u> |
| African American | 175 | 80 | 51.95% | 66 | 37.71% | 13 | 19.70% |
| Asian | 6 | 3 | 60.00% | 1 | 16.67% | 0 | 0.00% |
| Native American | 1 | 0 | 0.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 244 | 86 | 40.76% | 106 | 43.44% | 17 | 16.04% |
| Other | 2 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Not Reported | 62 | 30 | 56.60% | 18 | 29.03% | 3 | 16.67% |
| Hispanic | 6 | 2 | 40.00% | 1 | 16.67% | 0 | 0.00% |
| Total | 505 | 206 | 47.25% | 195 | 38.61% | 33 | 16.92% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 242 | 264 | 223 | 130 | 46 |
| FHA/VA Home Purchase | 29 | 42 | 25 | 26 | 55 |
| Refinance | 294 | 273 | 220 | 160 | 79 |
| Home Improvement | 29 | 43 | 46 | 36 | 15 |
| Total Lending | 594 | 622 | 514 | 352 | 195 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Morkot | Dellara Lagrad | <u>Average</u> |
|--|---|--|---|--|
| By Application | Count | <u>Market</u> Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| COUNTRYWIDE BANK, FSB | 25 | 11.47% | \$2,637 | \$105 |
| US BANK, N.A. | 16 | 7.34% | \$1,246 | \$78 |
| THIRD FEDERAL SAVINGS AND LOAN | 14 | 6.42% | \$1,343 | \$96 |
| CITIMORTGAGE, INC | 13 | 5.96% | \$1,201 | \$92 |
| JPMORGAN CHASE BANK, NA | 12 | 5.50% | \$1,073 | \$89 |
| WELLS FARGO BANK, NA | 10 | 4.59% | \$833 | \$83 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 4.59% | \$559 | \$56 |
| FLAGSTAR BANK | 8 | 3.67% | \$574 | \$72 |
| HOWARD HANNA MORTGAGE SERVICES | 7 | 3.21% | \$620 | \$89 |
| THE HUNTINGTON NATIONAL BANK | 6 | 2.75% | \$595 | \$99 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 11 | 10.89% | \$859 | \$78 |
| COUNTRYWIDE BANK, FSB | 9 | 8.91% | \$982 | \$109 |
| WELLS FARGO BANK, NA | 7 | 6.93% | \$631 | \$90 |
| FIFTH THIRD MORTGAGE COMPANY | 7 | 6.93% | \$474 | \$68 |
| HOWARD HANNA MORTGAGE SERVICES | 5 | 4.95% | \$466 | \$93 |
| JPMORGAN CHASE BANK, NA | 4 | 3.96% | \$438 | \$110 |
| AMERICAN MIDWEST MORTGAGE | 4 | 3.96% | \$395 | \$99 |
| CONSUMERS MORTGAGE CORP OF OHI | 4 | 3.96% | \$338 | \$85 |
| SUNTRUST MORTGAGE, INC | 4 | 3.96% | \$151 | \$38 |
| CITIMORTGAGE, INC | 3 | 2.97% | \$440 | \$147 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| HFC COMPANY LLC | 41 | 13.58% | \$4,464 | \$109 |
| COUNTRYWIDE BANK, FSB | 28 | 9.27% | \$2,839 | \$101 |
| JPMORGAN CHASE BANK, NA | 0.4 | | | φισι |
| | 21 | 6.95% | \$1,938 | \$92 |
| THIRD FEDERAL SAVINGS AND LOAN | 18 | 6.95% 5.96% | \$1,938 \$1,719 | |
| THIRD FEDERAL SAVINGS AND LOAN US BANK NORTH DAKOTA | | | | \$92 |
| | 18 | 5.96% | \$1,719 | \$92 \$96 |
| US BANK NORTH DAKOTA | 18 11 | 5.96% 3.64% | \$1,719 \$915 | \$92 \$96 \$83 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC | 18 11 10 | 5.96% 3.64% 3.31% | \$1,719 \$915 \$1,092 | \$92 \$96 \$83 \$109 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY | 18 11 10 10 | 5.96% 3.64% 3.31% 3.31% | \$1,719 \$915 \$1,092 \$1,014 | \$92 \$96 \$83 \$109 \$101 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK | 18 11 10 10 9 | 5.96% 3.64% 3.31% 3.31% 2.98% | \$1,719 \$915 \$1,092 \$1,014 \$842 | \$92 \$96 \$83 \$109 \$101 \$94 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA | 18 11 10 10 9 8 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB | 18 11 10 10 9 8 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations | 18 11 10 10 9 8 7 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN | 18 11 10 10 9 8 7 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 18 11 10 10 9 8 7 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% 11.39% 6.33% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 \$798 \$531 \$467 \$381 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 \$89 \$106 \$117 \$95 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY SUNTRUST MORTGAGE, INC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 18 11 10 10 9 8 7 9 5 4 4 3 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% 11.39% 6.33% 5.06% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 \$798 \$531 \$467 \$381 \$328 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 \$89 \$106 \$117 \$95 \$109 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY SUNTRUST MORTGAGE, INC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA US BANK NORTH DAKOTA | 18 11 10 10 9 8 7 9 5 4 4 3 3 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% 11.39% 6.33% 5.06% 5.06% 3.80% 3.80% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 \$798 \$531 \$467 \$381 \$328 \$306 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 \$89 \$106 \$117 \$95 \$109 \$102 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY SUNTRUST MORTGAGE, INC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA US BANK NORTH DAKOTA AMERICAN MIDWEST MORTGAGE | 18 11 10 10 9 8 7 9 5 4 4 3 3 3 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% 11.39% 6.33% 5.06% 5.06% 3.80% 3.80% 3.80% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 \$798 \$531 \$467 \$381 \$328 \$306 \$302 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 \$89 \$106 \$117 \$95 \$109 \$102 \$101 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY SUNTRUST MORTGAGE, INC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA US BANK NORTH DAKOTA AMERICAN MIDWEST MORTGAGE FLAGSTAR BANK | 18 11 10 10 9 8 7 9 5 4 4 3 3 3 3 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% 11.39% 6.33% 5.06% 5.06% 3.80% 3.80% 3.80% 3.80% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 \$798 \$531 \$467 \$381 \$328 \$306 \$302 \$253 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 \$89 \$106 \$117 \$95 \$109 \$102 \$101 \$84 |
| US BANK NORTH DAKOTA CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY SUNTRUST MORTGAGE, INC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA US BANK NORTH DAKOTA AMERICAN MIDWEST MORTGAGE | 18 11 10 10 9 8 7 9 5 4 4 3 3 3 | 5.96% 3.64% 3.31% 3.31% 2.98% 2.65% 2.32% 11.39% 6.33% 5.06% 5.06% 3.80% 3.80% 3.80% | \$1,719 \$915 \$1,092 \$1,014 \$842 \$792 \$1,001 \$798 \$531 \$467 \$381 \$328 \$306 \$302 | \$92 \$96 \$83 \$109 \$101 \$94 \$99 \$143 \$89 \$106 \$117 \$95 \$109 \$102 \$101 |

BEDFORD HEIGHTS

| Po | pul | lation | Data |
|----|-----|--------|------|
| | иu | ıatıvı | Data |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 7,669 | 67.42% | 54.02% |
| Asian | 217 | 1.91% | 41.58% |
| Native American | 23 | 0.20% | 57.14% |
| Non-Hispanic White | 3,103 | 27.28% | 75.98% |
| Other | 293 | 2.58% | 53.67% |
| Hispanic* | 182 | 1.60% | 53.19% |
| Total | 11,375 | 100% | 53.12% |

| Housing Data | Number | Percent | |
|-----------------------|--------|---------|--|
| Owner-Occupied Units | 2,719 | 48.75% | |
| Renter Occupied Units | 2400 | 43.03% | |
| Vacant Units | 458 | 8.21% | |
| Total Units | 5,577 | 100% | |

Income Data

Median Family Income Percent Family Poverty 6.8%

\$47,328

Mortgage Lending by Type of Institution

| 3.3. | <u>i otai</u> Loans | <u>Dollars Loaned</u> (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|-----------------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 101 | \$9,419 | 33 | 32.67% |
| Non-Depository Institutions | 45 | \$5,894 | 6 | 13.33% |
| Total Single Family Lending | 146 | \$15,313 | 39 | 26.71% |

Mortgage Lending by Race/Ethnicity

| | | | · | | | High- | High- |
|--------------------|--------------|---------|------------------------|------------------------------|---------------------|----------------------|-----------------------------|
| Race/Ethnicity | Applications | Denials | <u>Denial</u> Rate* | <u>Total</u> Originations | Origination Rate | <u>Cost</u> Loans | <u>Cost</u> <u>Share</u> |
| African American | 272 | 118 | 50.00% | 101 | 37.13% | 24 | 23.76% |
| Asian | 5 | 1 | 25.00% | 3 | 60.00% | 1 | 33.33% |
| Native American | 1 | 0 | 0.00% | 1 | 100.00% | 1 | 100.00% |
| Non-Hispanic White | 62 | 23 | 41.07% | 28 | 45.16% | 7 | 25.00% |
| Other | 5 | 3 | 60.00% | 2 | 40.00% | 0 | 0.00% |
| Not Reported | 45 | 20 | 62.50% | 10 | 22.22% | 5 | 50.00% |
| Hispanic | 2 | 1 | 50.00% | 1 | 50.00% | 0 | 0.00% |
| Total | 394 | 168 | 49.70% | 146 | 37.06% | 39 | 26.71% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 125 | 117 | 151 | 73 | 26 |
| FHA/VA Home Purchase | 7 | 14 | 14 | 23 | 49 |
| Refinance | 237 | 201 | 170 | 108 | 53 |
| Home Improvement | 25 | 30 | 35 | 27 | 18 |
| Total Lending | 394 | 362 | 370 | 231 | 146 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|---|---|--|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 22 | 11.64% | \$2,662 | \$121 |
| NVR MORTGAGE FINANCE INC | 14 | 7.41% | \$2,983 | \$213 |
| JPMORGAN CHASE BANK, NA | 12 | 6.35% | \$1,161 | \$97 |
| WELLS FARGO FUNDING, INC | 10 | 5.29% | \$1,721 | \$172 |
| WELLS FARGO BANK, NA | 10 | 5.29% | \$914 | \$91 |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 4.23% | \$799 | \$100 |
| US BANK, N.A. | 7 | 3.70% | \$727 | \$104 |
| AMERICAN MIDWEST MORTGAGE | 7 | 3.70% | \$690 | \$99 |
| FLAGSTAR BANK | 6 | 3.17% | \$679 | \$113 |
| NATIONAL CITY BANK | 6 | 3.17% | \$678 | \$113 |
| By Originations | | | | |
| WELLS FARGO BANK, NA | 9 | 12.00% | \$776 | \$86 |
| NVR MORTGAGE FINANCE INC | 8 | 10.67% | \$1,680 | \$210 |
| AMERICAN MIDWEST MORTGAGE | 7 | 9.33% | \$690 | \$99 |
| COUNTRYWIDE BANK, FSB | 5 | 6.67% | \$431 | \$86 |
| REAL ESTATE MORTGAGE CORP | 4 | 5.33% | \$462 | \$116 |
| THIRD FEDERAL SAVINGS AND LOAN | 4 | 5.33% | \$450 | \$113 |
| FIRST PLACE BANK | 4 | 5.33% | \$382 | \$96 |
| CONSUMERS MORTGAGE CORP OF OHI | 4 | 5.33% | \$271 | \$68 |
| FLAGSTAR BANK | 3 | 4.00% | \$437 | \$146 |
| NATIONAL CITY BANK | 3 | 4.00% | \$353 | \$118 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 37 | 15.95% | \$4,899 | \$132 |
| By Application | 37 22 | 15.95% 9.48% | \$4,899 \$2,948 | \$132 \$134 |
| By Application HFC COMPANY LLC | - | | | · |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 22 | 9.48% | \$2,948 | \$134 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 22 16 | 9.48% 6.90% | \$2,948 \$2,121 | \$134 \$133 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS | 22 16 9 | 9.48% 6.90% 3.88% | \$2,948 \$2,121 \$1,423 | \$134 \$133 \$158 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN | 22 16 9 9 | 9.48% 6.90% 3.88% 3.88% | \$2,948 \$2,121 \$1,423 \$1,113 | \$134 \$133 \$158 \$124 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC | 22 16 9 9 | 9.48% 6.90% 3.88% 3.88% 3.88% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 | \$134 \$133 \$158 \$124 \$123 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. | 22 16 9 9 9 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.88% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 | \$134 \$133 \$158 \$124 \$123 \$65 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY | 22 16 9 9 9 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.88% 3.45% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN | 22 16 9 9 9 9 9 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC | 22 16 9 9 9 9 9 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$127 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$127 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA CITIFINANCIAL, INC. | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$135 \$127 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA CITIFINANCIAL, INC. IDEAL MORTGAGE BANKERS, LTD | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% 13.21% 9.43% 7.55% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 \$882 \$392 \$696 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$127 \$126 \$78 \$174 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA CITIFINANCIAL, INC. IDEAL MORTGAGE BANKERS, LTD QUICKEN LOANS | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% 13.21% 9.43% 7.55% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 \$882 \$392 \$696 \$478 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$127 \$126 \$78 \$174 \$120 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA CITIFINANCIAL, INC. IDEAL MORTGAGE BANKERS, LTD QUICKEN LOANS COUNTRYWIDE BANK, FSB | 22 16 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% 13.21% 9.43% 7.55% 7.55% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 \$882 \$392 \$696 \$478 \$421 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$127 \$126 \$78 \$174 \$120 \$105 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA CITIFINANCIAL, INC. IDEAL MORTGAGE BANKERS, LTD QUICKEN LOANS COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% 13.21% 9.43% 7.55% 7.55% 7.55% 5.66% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 \$882 \$392 \$696 \$478 \$421 \$398 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$137 \$127 \$126 \$78 \$174 \$120 \$105 \$133 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC CITIFINANCIAL, INC. FIFTH THIRD MORTGAGE COMPANY ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC By Originations JPMORGAN CHASE BANK, NA CITIFINANCIAL, INC. IDEAL MORTGAGE BANKERS, LTD QUICKEN LOANS COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 22 16 9 9 9 9 8 7 6 | 9.48% 6.90% 3.88% 3.88% 3.88% 3.45% 3.02% 2.59% 13.21% 9.43% 7.55% 7.55% 7.55% 5.66% 5.66% | \$2,948 \$2,121 \$1,423 \$1,113 \$1,111 \$586 \$1,077 \$942 \$759 \$882 \$392 \$696 \$478 \$421 \$398 \$378 | \$134 \$133 \$158 \$124 \$123 \$65 \$135 \$135 \$127 \$126 \$78 \$174 \$120 \$105 \$133 \$126 |

BENTLYVILLE

| Pol | nul | ati | on | Data | ı |
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| Гυ | vui | au | OII | vala | l |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 8 | 0.84% | 100.00% |
| Asian | 17 | 1.80% | 100.00% |
| Native American | 0 | 0.00% | 0.00% |
| Non-Hispanic White | 911 | 96.20 | 98.47% |
| Other | 2 | 0.21% | 0.00% |
| Hispanic* | 9 | 0.95% | 100.00% |
| Total | 947 | 100% | 97.98% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 291 | 95.10% |
| Renter Occupied Units | 6 | 1.96% |
| Vacant Units | 9 | 2.94% |
| Total Units | 306 | 100% |

Income Data

Median Family Income \$183,243
Percent Family Poverty 0.0%

Mortgage Lending by Type of Institution

| | <u>l otal</u> | <u>Dollars Loaned</u> | High-Cost | High-Cost |
|--|---------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 25 | \$9,839 | 1 | 4.00% |
| Non-Depository Institutions | 3 | \$814 | 0 | 0.00% |
| Total Single Family Lending | 28 | \$10,653 | 1 | 3.57% |

Mortgage Lending by Race/Ethnicity

| Total | 47 | 7 | 18.92% | 28 | 59.57% | 1 | 3.57% |
|--------------------|---------------------|----------------|--------|---------------------|-------------|-----------------------------|---------------|
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 8 | 2 | 33.33% | 4 | 50.00% | 0 | 0.00 |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 39 | 5 | 16.13% | 24 | 61.54% | 1 | 4.17% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| African American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Race/Ethnicity | Applications | <u>Denials</u> | Rate* | <u>Originations</u> | Rate | Loans | <u>Share</u> |
| | | | Denial | Total | Origination | <u>Hign-</u> <u>Cost</u> | Hign- Cost |

| | <u>2004</u> | <u>2005</u> | 2006 | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|------|-------------|------|
| Conventional Home Purchase | 24 | 20 | 29 | 19 | 12 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 0 | 0 |
| Refinance | 29 | 12 | 15 | 14 | 16 |
| Home Improvement | 4 | 2 | 2 | 2 | 0 |
| Total Lending | 57 | 34 | 46 | 35 | 28 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| PARK VIEW FEDERAL SAVINGS BANK | 3 | 15.00% | \$978 | \$326 |
| FIRST PLACE BANK | 3 | 15.00% | \$831 | \$277 |
| HOME SAVINGS & LOAN COMPANY | 2 | 10.00% | \$808 | \$404 |
| THE HUNTINGTON NATIONAL BANK | 2 | 10.00% | \$592 | \$296 |
| JPMORGAN CHASE BANK, NA | 2 | 10.00% | \$507 | \$254 |
| UBS AG, TAMPA BRANCH | 1 | 5.00% | \$680 | \$680 |
| WACHOVIA BANK NA | 1 | 5.00% | \$608 | \$608 |
| WACHOVIA MORTGAGE FSB | 1 | 5.00% | \$608 | \$608 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 5.00% | \$400 | \$400 |
| NORTHERN TRUST BANK, FSB | 1 | 5.00% | \$400 | \$400 |
| By Originations | | | | |
| FIRST PLACE BANK | 3 | 25.00% | \$831 | \$277 |
| HOME SAVINGS & LOAN COMPANY | 2 | 16.67% | \$808 | \$404 |
| WACHOVIA MORTGAGE FSB | 1 | 8.33% | \$608 | \$608 |
| JPMORGAN CHASE BANK, NA | 1 | 8.33% | \$417 | \$417 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 8.33% | \$400 | \$400 |
| NORTHERN TRUST BANK, FSB | 1 | 8.33% | \$400 | \$400 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 8.33% | \$381 | \$381 |
| AMTRUST BANK | 1 | 8.33% | \$300 | \$300 |
| AMERA MORTGAGE CORPORATION | 1 | 8.33% | \$90 | \$90 |
| FIRST PLACE BANK | 3 | 25.00% | \$831 | \$277 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| JPMORGAN CHASE BANK, NA | 5 | 17.86% | \$2,397 | \$479 |
| NATIONAL CITY BANK | 3 | 10.71% | \$1,098 | \$366 |
| WELLS FARGO BANK, NA | 2 | 7.14% | \$1,090 | \$545 |
| KEYBANK NATIONAL ASSOCIATION | 2 | 7.14% | \$800 | \$400 |
| COUNTRYWIDE BANK, FSB | 2 | 7.14% | \$710 | \$355 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 7.14% | \$506 | \$253 |
| RBS CITIZENS, N.A. | 1 | 3.57% | \$750 | \$750 |
| LIBERTY BANK, N.A. | 1 | 3.57% | \$630 | \$630 |
| GEAUGA SAVINGS BANK | 1 | 3.57% | \$415 | \$415 |
| THE HUNTINGTON NATIONAL BANK | 1 | 3.57% | \$409 | \$409 |
| By Originations | | | | |
| NATIONAL CITY BANK | 2 | 12.50% | \$693 | \$347 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 12.50% | \$506 | \$253 |
| WELLS FARGO BANK, NA | 1 | 6.25% | \$800 | \$800 |
| RBS CITIZENS, N.A. | 1 | 6.25% | \$750 | \$750 |
| LIBERTY BANK, N.A. | 1 | 6.25% | \$630 | \$630 |
| GEAUGA SAVINGS BANK | 1 | 6.25% | \$415 | \$415 |
| THE HUNTINGTON NATIONAL BANK | 1 | 6.25% | \$409 | \$409 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 6.25% | \$406 | \$406 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 6.25% | \$394 | \$394 |
| JPMORGAN CHASE BANK, NA | 1 | 6.25% | \$380 | \$380 |
| | | | | |

BEREA

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 974 | 5.13% | 66.55% |
| Asian | 176 | 0.93% | 56.49% |
| Native American | 46 | 0.07% | 38.78% |
| Non-Hispanic White | 17,175 | 90.54% | 78.57% |
| Other | 421 | 2.22% | 46.67% |
| Hispanic* | 301 | 1.59% | 59.90% |
| Total | 18,970 | 100% | 71.23% |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 5,109 | 68.59% |
| Renter Occupied Units | 2064 | 27.71% |
| Vacant Units | 276 | 3.71% |
| Total Units | 7,449 | 100% |

Income Data

Median Family Income \$59,194 Percent Family Poverty 2.6%

Mortgage Lending by Type of Institution

| 3.5 | <u>l otal</u> Loans | <u>Dollars Loaned</u> (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|-----------------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 297 | \$27,114 | 35 | 11.78% |
| Non-Depository Institutions | 89 | \$11,038 | 9 | 10.11% |
| Total Single Family Lending | 386 | \$38,152 | 44 | 11.40% |

Mortgage Lending by Race/Ethnicity

| | - | - | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 16 | 6 | 42.86% | 7 | 43.75% | 1 | 14.29% |
| Asian | 3 | 1 | 33.33% | 2 | 66.67% | 0 | 0.00% |
| Native American | 3 | 1 | 33.33% | 2 | 66.67% | 0 | 0.00% |
| Non-Hispanic White | 594 | 173 | 32.70% | 329 | 55.39% | 39 | 11.85% |
| Other | 14 | 5 | 50.00% | 5 | 35.71% | 1 | 20.00% |
| Not Reported | 79 | 34 | 49.28% | 32 | 40.51% | 2 | 6.25% |
| Hispanic | 12 | 3 | 30.00% | 7 | 58.33% | 0 | 0.00% |
| Total | 730 | 229 | 35.39% | 386 | 52.88% | 44 | 11.40% |

| | <u>2004</u> | 2005 | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------------|------|-------------|------|------|
| Conventional Home Purchase | 318 | 352 | 355 | 261 | 116 |
| FHA/VA Home Purchase | 37 | 50 | 37 | 30 | 69 |
| Refinance | 416 | 368 | 279 | 200 | 157 |
| Home Improvement | 48 | 62 | 57 | 73 | 44 |
| Total Lending | 819 | 832 | 728 | 564 | 386 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Morloot | Dollara Lagrad | Average |
|---|---|--|---|---|
| By Application | Count | <u>Market</u> Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 46 | 13.86% | \$4,748 | \$103 |
| JPMORGAN CHASE BANK, NA | 25 | 7.53% | \$2,935 | \$117 |
| US BANK, N.A. | 25 | 7.53% | \$2,570 | \$103 |
| COUNTRYWIDE BANK, FSB | 22 | 6.63% | \$2,187 | \$99 |
| FIFTH THIRD MORTGAGE COMPANY | 19 | 5.72% | \$1,975 | \$104 |
| CITIMORTGAGE, INC | 16 | 4.82% | \$1,764 | \$110 |
| WELLS FARGO BANK, NA | 14 | 4.22% | \$1,265 | \$90 |
| HOWARD HANNA MORTGAGE SERVICES | 11 | 3.31% | \$1,481 | \$135 |
| NATIONAL CITY BANK | 11 | 3.31% | \$1,336 | \$121 |
| SUNTRUST MORTGAGE, INC | 9 | 2.71% | \$947 | \$105 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 34 | 18.38% | \$3,718 | \$109 |
| FIFTH THIRD MORTGAGE COMPANY | 18 | 9.73% | \$1,873 | \$104 |
| HOWARD HANNA MORTGAGE SERVICES | 10 | 5.41% | \$1,381 | \$138 |
| NATIONAL CITY BANK | 9 | 4.86% | \$1,004 | \$112 |
| AMERICAN MIDWEST MORTGAGE | 9 | 4.86% | \$899 | \$100 |
| CONSUMERS MORTGAGE CORP OF OHI | 7 | 3.78% | \$781 | \$112 |
| COUNTRYWIDE BANK, FSB | 7 | 3.78% | \$737 | \$105 |
| SUNTRUST MORTGAGE, INC | 7 | 3.78% | \$705 | \$101 |
| UNION NATIONAL MORTGAGE CO. | 7 | 3.78% | \$698 | \$100 |
| WELLS FARGO BANK, NA | 6 | 3.24% | \$680 | \$113 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| FIFTH THIRD MORTGAGE COMPANY | 39 | 9.29% | \$5,631 | \$144 |
| FIFTH THIRD WORTGAGE COWFAINT | | | | |
| HFC COMPANY LLC | 39 | 9.29% | \$5,537 | \$142 |
| | 39 34 | 9.29% 8.10% | \$5,537 \$3,121 | \$142 \$92 |
| HFC COMPANY LLC | | | | · . |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN | 34 | 8.10% | \$3,121 | \$92 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 34 24 | 8.10% 5.71% | \$3,121 \$3,291 | \$92 \$137 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 34 24 22 | 8.10% 5.71% 5.24% | \$3,121 \$3,291 \$2,595 | \$92 \$137 \$118 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC | 34 24 22 20 | 8.10% 5.71% 5.24% 4.76% | \$3,121 \$3,291 \$2,595 \$2,734 | \$92 \$137 \$118 \$137 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA | 34 24 22 20 13 | 8.10% 5.71% 5.24% 4.76% 3.10% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 | \$92 \$137 \$118 \$137 \$108 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK | 34 24 22 20 13 | 8.10% 5.71% 5.24% 4.76% 3.10% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 | \$92 \$137 \$118 \$137 \$108 \$101 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC | 34 24 22 20 13 13 | 8.10% 5.71% 5.24% 4.76% 3.10% 3.10% 2.38% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS | 34 24 22 20 13 13 | 8.10% 5.71% 5.24% 4.76% 3.10% 3.10% 2.38% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations | 34 24 22 20 13 13 10 9 | 8.10% 5.71% 5.24% 4.76% 3.10% 3.10% 2.38% 2.14% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN | 34 24 22 20 13 13 10 9 | 8.10% 5.71% 5.24% 4.76% 3.10% 2.38% 2.14% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 34 24 22 20 13 13 10 9 | 8.10% 5.71% 5.24% 4.76% 3.10% 2.38% 2.14% 12.10% 11.46% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 34 24 22 20 13 13 10 9 | 8.10% 5.71% 5.24% 4.76% 3.10% 2.38% 2.14% 12.10% 11.46% 5.73% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 \$1,492 \$2,136 \$943 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 \$79 \$119 \$105 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA CONSUMERS MORTGAGE CORP OF OHI | 34 24 22 20 13 13 10 9 | 8.10% 5.71% 5.24% 4.76% 3.10% 3.10% 2.38% 2.14% 12.10% 11.46% 5.73% 5.10% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 \$1,492 \$2,136 \$943 \$1,183 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 \$79 \$119 \$105 \$148 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA CONSUMERS MORTGAGE CORP OF OHI CITIMORTGAGE, INC | 34 24 22 20 13 13 10 9 | 8.10% 5.71% 5.24% 4.76% 3.10% 3.10% 2.38% 2.14% 12.10% 11.46% 5.73% 5.10% 4.46% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 \$1,492 \$2,136 \$943 \$1,183 \$910 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 \$79 \$119 \$105 \$148 \$130 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA CONSUMERS MORTGAGE CORP OF OHI CITIMORTGAGE, INC COUNTRYWIDE BANK, FSB | 34 24 22 20 13 13 10 9 19 18 9 8 7 7 | 8.10% 5.71% 5.24% 4.76% 3.10% 2.38% 2.14% 12.10% 11.46% 5.73% 5.10% 4.46% 4.46% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 \$1,492 \$2,136 \$943 \$1,183 \$910 \$884 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 \$79 \$119 \$105 \$148 \$130 \$126 |
| HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA NATIONAL CITY BANK GMAC MORTGAGE LLC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA CONSUMERS MORTGAGE CORP OF OHI CITIMORTGAGE, INC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 34 24 22 20 13 13 10 9 19 18 9 8 7 7 | 8.10% 5.71% 5.24% 4.76% 3.10% 2.38% 2.14% 12.10% 11.46% 5.73% 5.10% 4.46% 4.46% 4.46% | \$3,121 \$3,291 \$2,595 \$2,734 \$1,401 \$1,313 \$1,255 \$1,107 \$1,492 \$2,136 \$943 \$1,183 \$910 \$884 \$771 | \$92 \$137 \$118 \$137 \$108 \$101 \$126 \$123 \$79 \$119 \$105 \$148 \$130 \$126 \$110 |

BRATENAHL

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 165 | 12.34% | 82.04% |
| Asian | 10 | 0.75% | 85.71% |
| Native American | 1 | 0.07% | 0.00% |
| Non-Hispanic White | 1,126 | 84.22% | 87.38% |
| Other | 27 | 2.02% | 100.00% |
| Hispanic* | 15 | 1.12% | 100.00% |
| Total | 1,337 | 100% | 84.67% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 602 | 75.25% |
| Renter Occupied Units | 109 | 13.63% |
| Vacant Units | 89 | 11.13% |
| Total Units | 800 | 100% |

| Mortgage Lending by Type of Institution | <u>Total</u> Loans | Dollars Loaned (\$000s) | High-Cost Loans | High-Cost Share |
|---|-----------------------|----------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 33 | \$10,203 | 4 | 12.12% |
| Non-Depository Institutions | 9 | \$1,340 | 1 | 11.11% |
| Total Single Family Lending | 42 | \$11,543 | 5 | 11.90% |

Income Data

Median Family Income

Percent Family Poverty

\$104,987

1.6%

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 19 | 8 | 47.06% | 7 | 36.84% | 2 | 28.57% |
| Asian | 3 | 0 | 0.00% | 2 | 66.67% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 58 | 16 | 31.37% | 29 | 50.00% | 3 | 10.34% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 6 | 1 | 25.00% | 3 | 50.00% | 0 | 0.00% |
| Hispanic | 1 | 0 | 0.00% | 1 | 100.00% | 1 | 100.00% |
| Total | 88 | 25 | 32.89% | 42 | 47.73% | 5 | 11.90% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 42 | 47 | 36 | 21 | 19 |
| FHA/VA Home Purchase | 1 | 0 | 0 | 0 | 5 |
| Refinance | 43 | 35 | 40 | 17 | 14 |
| Home Improvement | 2 | 4 | 8 | 4 | 4 |
| Total Lending | 88 | 86 | 84 | 42 | 42 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|--|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| JPMORGAN CHASE BANK, NA | 6 | 12.00% | \$1,131 | \$189 |
| THIRD FEDERAL SAVINGS AND LOAN | 5 | 10.00% | \$1,224 | \$245 |
| HOWARD HANNA MORTGAGE SERVICES | 5 | 10.00% | \$616 | \$123 |
| FIRST PLACE BANK | 4 | 8.00% | \$899 | \$225 |
| THE HUNTINGTON NATIONAL BANK | 3 | 6.00% | \$1,002 | \$334 |
| FIFTH THIRD MORTGAGE COMPANY | 2 | 4.00% | \$556 | \$278 |
| RBS CITIZENS, N.A. | 2 | 4.00% | \$302 | \$151 |
| WELLS FARGO FUNDING, INC | 2 | 4.00% | \$268 | \$134 |
| AMERICAN MIDWEST MORTGAGE | 2 | 4.00% | \$249 | \$125 |
| REAL ESTATE MORTGAGE CORP | 2 | 4.00% | \$181 | \$91 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 5 | 20.83% | \$1,224 | \$245 |
| HOWARD HANNA MORTGAGE SERVICES | 3 | 12.50% | \$402 | \$134 |
| THE HUNTINGTON NATIONAL BANK | 2 | 8.33% | \$930 | \$465 |
| AMERICAN MIDWEST MORTGAGE | 2 | 8.33% | \$249 | \$125 |
| AMTRUST BANK | 2 | 8.33% | \$158 | \$79 |
| THE NORTHERN TRUST COMPANY | 1 | 4.17% | \$1,785 | \$1,785 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 4.17% | \$417 | \$417 |
| FIRST PLACE BANK | 1 | 4.17% | \$280 | \$280 |
| NORTH AMERICAN SAVINGS BANK | 1 | 4.17% | \$192 | \$192 |
| HOME SAVINGS & LOAN COMPANY | 1 | 4.17% | \$184 | \$184 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 7 | 14.29% | \$9,214 | \$1,316 |
| By Application | 7 6 | 14.29% 12.24% | \$9,214 \$1,360 | \$1,316 \$227 |
| By Application JPMORGAN CHASE BANK, NA | • | | | |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN | 6 | 12.24% | \$1,360 | \$227 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK | 6 | 12.24% 6.12% | \$1,360 \$1,221 | \$227 \$407 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC | 6 3 3 | 12.24% 6.12% 6.12% | \$1,360 \$1,221 \$689 | \$227 \$407 \$230 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK | 6 3 3 3 | 12.24% 6.12% 6.12% 6.12% | \$1,360 \$1,221 \$689 \$559 | \$227 \$407 \$230 \$186 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. | 6 3 3 3 2 | 12.24% 6.12% 6.12% 6.12% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 | \$227 \$407 \$230 \$186 \$1,687 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP | 6 3 3 3 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 | \$227 \$407 \$230 \$186 \$1,687 \$875 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA | 6 3 3 3 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY | 6 3 3 3 2 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC | 6 3 3 3 2 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations | 6 3 3 3 2 2 2 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN | 6 3 3 2 2 2 2 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIRSTMERIT MORTGAGE CORP | 6 3 3 2 2 2 2 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIRSTMERIT MORTGAGE CORP FIRST FEDERAL OF LAKEWOOD HOME SAVINGS & LOAN COMPANY AMERICAN FEDERAL MORTGAGE CORP | 6 3 3 2 2 2 2 2 2 2 2 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.08% 4.108% 4.08% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 \$824 \$1,750 \$438 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 \$275 \$875 \$438 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC BY Originations THIRD FEDERAL SAVINGS AND LOAN FIRSTMERIT MORTGAGE CORP FIRST FEDERAL OF LAKEWOOD HOME SAVINGS & LOAN COMPANY AMERICAN FEDERAL MORTGAGE CORP CITIMORTGAGE, INC | 6 3 3 2 2 2 2 2 2 2 1 1 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.108% 4.08% 7.14% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 \$824 \$1,750 \$438 \$417 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 \$275 \$875 \$438 \$417 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIRSTMERIT MORTGAGE CORP FIRST FEDERAL OF LAKEWOOD HOME SAVINGS & LOAN COMPANY AMERICAN FEDERAL MORTGAGE CORP CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA | 6 3 3 2 2 2 2 2 2 2 1 1 1 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.108% 4.08% 4.08% 7.14% 7.14% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 \$824 \$1,750 \$438 \$417 \$320 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 \$275 \$875 \$438 \$417 \$320 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIRSTMERIT MORTGAGE CORP FIRST FEDERAL OF LAKEWOOD HOME SAVINGS & LOAN COMPANY AMERICAN FEDERAL MORTGAGE CORP CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA WACHOVIA MORTGAGE FSB | 6 3 3 2 2 2 2 2 2 2 1 1 1 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.108% 4.08% 4.08% 7.14% 7.14% 7.14% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 \$824 \$1,750 \$438 \$417 \$320 \$305 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 \$275 \$875 \$438 \$417 \$320 \$305 \$296 \$272 |
| By Application JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN NATIONAL CITY BANK HFC COMPANY LLC THE HUNTINGTON NATIONAL BANK MERRILL LYNCH CREDIT CORP. FIRSTMERIT MORTGAGE CORP WELLS FARGO BANK, NA HOME SAVINGS & LOAN COMPANY CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIRSTMERIT MORTGAGE CORP FIRST FEDERAL OF LAKEWOOD HOME SAVINGS & LOAN COMPANY AMERICAN FEDERAL MORTGAGE CORP CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA | 6 3 3 2 2 2 2 2 2 2 1 1 1 1 | 12.24% 6.12% 6.12% 6.12% 4.08% 4.08% 4.08% 4.08% 4.108% 4.08% 4.08% 7.14% 7.14% 7.14% 7.14% | \$1,360 \$1,221 \$689 \$559 \$3,373 \$1,750 \$697 \$432 \$367 \$824 \$1,750 \$438 \$417 \$320 \$305 \$296 | \$227 \$407 \$230 \$186 \$1,687 \$875 \$349 \$216 \$184 \$275 \$875 \$438 \$417 \$320 \$305 \$296 |

BRECKSVILLE

| Population D | ata |
|--------------|-----|
|--------------|-----|

| | | | <u>Home</u> |
|--------------------|--------|----------------|----------------|
| Race/Ethnicity | Number | <u>Percent</u> | Ownership Rate |
| African American | 255 | 1.91% | 71.15% |
| Asian | 343 | 2.56% | 92.10% |
| Native American | 4 | 0.03% | 100.00% |
| Non-Hispanic White | 12,578 | 93.99% | 91.75% |
| Other | 85 | 0.64% | 87.69% |
| Hispanic* | 136 | 1.02% | 89.08% |
| Total | 13,382 | 100% | 88.40% |
| | | | |

| Housing Data | <u>Number</u> | Percent | Income Data |
|-----------------------|---------------|---------|------------------------|
| Owner-Occupied Units | 4,449 | 85.46% | Median Family Income |
| Renter Occupied Units | 584 | 11.22% | Percent Family Poverty |
| Vacant Units | 173 | 3.32% | |
| Total Units | 5,206 | 100% | |

| morigage zonamg by Type or mentanen | <u>Total</u> | Dollars Loaned | <u>High-Cost</u> | <u>High-Cost</u> |
|--|--------------|-----------------|------------------|------------------|
| | <u>Loans</u> | <u>(\$000s)</u> | <u>Loans</u> | <u>Share</u> |
| Depository Institutions & Subsidiaries | 233 | \$47,410 | 7 | 3.00% |
| Non-Depository Institutions | 47 | \$9,075 | 5 | 10.64% |
| Total Single Family Lending | 280 | \$56,485 | 12 | 4.29% |

\$86,848

1.8%

Mortgage Lending by Race/Ethnicity

| | - | | _ | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Asian | 8 | 0 | 0.00% | 5 | 62.50% | 0 | 0.00% |
| Native American | 2 | 0 | 0.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 385 | 71 | 21.26% | 250 | 64.94% | 11 | 4.40% |
| Other | 4 | 0 | 0.00% | 2 | 50.00% | 0 | 0.00% |
| Not Reported | 44 | 14 | 36.84% | 18 | 40.91% | 1 | 5.56% |
| Hispanic | 4 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Total | 456 | 88 | 22.45% | 280 | 61.40% | 12 | 4.29% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 276 | 268 | 259 | 206 | 111 |
| FHA/VA Home Purchase | 1 | 1 | 0 | 6 | 17 |
| Refinance | 299 | 233 | 177 | 142 | 131 |
| Home Improvement | 26 | 31 | 38 | 42 | 21 |
| Total Lending | 602 | 533 | 474 | 396 | 280 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|---|--|--|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 36 | 16.29% | \$6,672 | \$185 |
| HOWARD HANNA MORTGAGE SERVICES | 20 | 9.05% | \$3,587 | \$179 |
| JPMORGAN CHASE BANK, NA | 19 | 8.60% | \$6,190 | \$326 |
| WELLS FARGO BANK, NA | 14 | 6.33% | \$3,150 | \$225 |
| CITIMORTGAGE, INC | 13 | 5.88% | \$2,553 | \$196 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 5.43% | \$2,703 | \$225 |
| COUNTRYWIDE BANK, FSB | 10 | 4.52% | \$2,246 | \$225 |
| HOME SAVINGS & LOAN COMPANY | 9 | 4.07% | \$2,690 | \$299 |
| KEYBANK NATIONAL ASSOCIATION | 6 | 2.71% | \$2,194 | \$366 |
| FRANKLIN AMERICAN MORTGAGE CO | 6 | 2.71% | \$1,198 | \$200 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 34 | 26.56% | \$6,305 | \$185 |
| HOWARD HANNA MORTGAGE SERVICES | 15 | 11.72% | \$2,458 | \$164 |
| HOME SAVINGS & LOAN COMPANY | 9 | 7.03% | \$2,690 | \$299 |
| WELLS FARGO BANK, NA | 8 | 6.25% | \$1,556 | \$195 |
| FIFTH THIRD MORTGAGE COMPANY | 7 | 5.47% | \$1,849 | \$264 |
| JPMORGAN CHASE BANK, NA | 5 | 3.91% | \$1,894 | \$379 |
| PARK VIEW FEDERAL SAVINGS BANK | 5 | 3.91% | \$481 | \$96 |
| COUNTRYWIDE BANK, FSB | 4 | 3.13% | \$1,064 | \$266 |
| NATIONAL CITY BANK | 4 | 3.13% | \$614 | \$154 |
| AMTRUST BANK | 3 | 2.34% | \$546 | \$182 |
| | | | | |
| Top Ten Refinance Lenders |] | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 50 | 17.92% | \$9,340 | \$187 |
| By Application | 50 20 | 17.92% 7.17% | \$9,340 \$3,974 | \$187 \$199 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 20 | 7.17% | \$3,974 | \$199 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 20 18 | 7.17% 6.45% | \$3,974 \$3,974 | \$199 \$221 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 20 18 18 | 7.17% 6.45% 6.45% | \$3,974 \$3,974 \$3,811 | \$199 \$221 \$212 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC | 20 18 18 11 | 7.17% 6.45% 6.45% 3.94% | \$3,974 \$3,974 \$3,811 \$2,442 | \$199 \$221 \$212 \$222 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA | 20 18 18 11 11 | 7.17% 6.45% 6.45% 3.94% 3.94% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 | \$199 \$221 \$212 \$222 \$212 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY | 20 18 18 11 11 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 | \$199 \$221 \$212 \$222 \$212 \$210 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS | 20 18 18 11 11 10 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.58% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK | 20 18 18 11 11 10 10 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.58% 3.23% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK | 20 18 18 11 11 10 10 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.58% 3.23% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations | 20 18 18 11 11 10 10 9 | 7.17% 6.45% 6.45% 3.94% 3.58% 3.58% 3.23% 3.23% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.58% 3.23% 30.53% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.23% 3.23% 30.53% 6.11% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.58% 3.58% 3.23% 30.53% 6.11% 4.58% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 \$7,399 \$1,670 \$1,429 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 \$185 \$209 \$238 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA JPMORGAN CHASE BANK, NA | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.23% 3.23% 30.53% 6.11% 4.58% 4.58% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 \$7,399 \$1,670 \$1,429 \$1,340 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 \$185 \$209 \$238 \$223 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.58% 3.23% 3.23% 30.53% 6.11% 4.58% 4.58% 4.58% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 \$7,399 \$1,670 \$1,429 \$1,340 \$1,034 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 \$185 \$209 \$238 \$223 \$172 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PROVIDENT FUNDING ASSOCIATES | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.23% 3.23% 30.53% 6.11% 4.58% 4.58% 4.58% 3.82% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 \$7,399 \$1,670 \$1,429 \$1,340 \$1,034 \$1,034 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 \$185 \$209 \$238 \$223 \$172 \$249 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PROVIDENT FUNDING ASSOCIATES COUNTRYWIDE BANK, FSB | 20 18 18 11 11 10 10 9 9 | 7.17% 6.45% 6.45% 3.94% 3.94% 3.58% 3.23% 3.23% 30.53% 6.11% 4.58% 4.58% 4.58% 3.82% 3.82% | \$3,974 \$3,974 \$3,811 \$2,442 \$2,337 \$2,098 \$2,078 \$1,916 \$1,410 \$7,399 \$1,670 \$1,429 \$1,340 \$1,034 \$1,243 \$912 | \$199 \$221 \$212 \$222 \$212 \$210 \$208 \$213 \$157 \$185 \$209 \$238 \$223 \$172 \$249 \$182 |

BROADVIEW HEIGHTS

| Population Data | | | |
|------------------|---------------|----------------|----------------|
| | | | <u>Home</u> |
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 126 | 0.709/ | 12 61% |

| African American | 126 | 0.79% | 12.61% |
|--------------------|--------|--------|--------|
| Asian | 481 | 3.01% | 54.24% |
| Native American | 12 | 0.08% | 33.33% |
| Non-Hispanic White | 15,069 | 94.38% | 82.44% |
| Other | 178 | 1.11% | 63.38% |
| Hispanic* | 147 | 0.92% | 52.46% |
| Total | 15.967 | 100% | 77.35% |

| Housing Data | Number | Percent | Income Data | |
|-----------------------|--------|---------|------------------------|----------|
| Owner-Occupied Units | 4,959 | 72.89% | Median Family Income | \$69,343 |
| Renter Occupied Units | 1452 | 21.34% | Percent Family Poverty | 2.4% |
| Vacant Units | 392 | 5.76% | | |
| Total Units | 6.803 | 100% | | |

| Mortgage | Lending b | y Type | of Institution |
|----------|-----------|--------|----------------|
| | | | |

| 3.3. | <u>i otai</u> Loans | (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|----------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 384 | \$66,462 | 17 | 4.43% |
| Non-Depository Institutions | 69 | \$13,748 | 7 | 10.14% |
| Total Single Family Lending | 453 | \$80,210 | 24 | 5.30% |

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|-------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 6 | 2 | 40.00% | 3 | 50.00% | 0 | 0.00% |
| Asian | 25 | 3 | 13.64% | 15 | 60.00% | 1 | 6.67% |
| Native American | 3 | 1 | 33.33% | 2 | 66.67% | 0 | 0.00% |
| Non-Hispanic White | 608 | 98 | 18.60% | 388 | 63.82% | 22 | 5.67% |
| Other | 4 | 0 | 0.00% | 4 | 100.00% | 0 | 0.00% |
| Not Reported | 65 | 16 | 28.57% | 29 | 44.62% | 1 | 3.45% |
| Hispanic | 10 | 2 | 25.00% | 6 | 60.00% | 0 | 0.00% |
| Total | 734 | 127 | 19.97% | 453 | 61.72% | 24 | 5.30% |

| | 2004 | <u>2005</u> | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------|-------------|-------------|------|------|
| Conventional Home Purchase | 647 | 597 | 509 | 339 | 196 |
| FHA/VA Home Purchase | 13 | 8 | 5 | 9 | 31 |
| Refinance | 399 | 342 | 297 | 216 | 198 |
| Home Improvement | 22 | 42 | 52 | 47 | 28 |
| Total Lending | 1,081 | 989 | 863 | 611 | 453 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 71 | 20.17% | \$14,093 | \$198 |
| WELLS FARGO BANK, NA | 22 | 6.25% | \$3,925 | \$178 |
| JPMORGAN CHASE BANK, NA | 20 | 5.68% | \$4,031 | \$202 |
| FIFTH THIRD MORTGAGE COMPANY | 19 | 5.40% | \$3,136 | \$165 |
| US BANK, N.A. | 16 | 4.55% | \$2,061 | \$129 |
| FIRST PLACE BANK | 15 | 4.26% | \$2,419 | \$161 |
| HOME SAVINGS & LOAN COMPANY | 15 | 4.26% | \$2,335 | \$156 |
| COUNTRYWIDE BANK, FSB | 15 | 4.26% | \$2,328 | \$155 |
| HOWARD HANNA MORTGAGE SERVICES | 14 | 3.98% | \$2,938 | \$210 |
| NATIONAL CITY BANK | 13 | 3.69% | \$2,477 | \$191 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 64 | 28.19% | \$12,914 | \$202 |
| WELLS FARGO BANK, NA | 19 | 8.37% | \$3,626 | \$191 |
| FIFTH THIRD MORTGAGE COMPANY | 15 | 6.61% | \$2,716 | \$181 |
| FIRST PLACE BANK | 13 | 5.73% | \$2,053 | \$158 |
| HOWARD HANNA MORTGAGE SERVICES | 12 | 5.29% | \$2,364 | \$197 |
| HOME SAVINGS & LOAN COMPANY | 11 | 4.85% | \$1,960 | \$178 |
| NATIONAL CITY BANK | 9 | 3.96% | \$1,767 | \$196 |
| JPMORGAN CHASE BANK, NA | 7 | 3.08% | \$1,450 | \$207 |
| AMERICAN MIDWEST MORTGAGE | 6 | 2.64% | \$798 | \$133 |
| PROVIDENT FUNDING ASSOCIATES | 5 | 2.20% | \$941 | \$188 |
| Top Ten Refinance Lenders | | | | |
| тор топтонного должного | | | | |
| By Application | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN | - 75 | 17.44% | \$13,759 | \$183 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 35 | 8.14% | \$8,019 | \$229 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 35 31 | 8.14% 7.21% | \$8,019 \$6,708 | \$229 \$216 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK | 35 31 24 | 8.14% 7.21% 5.58% | \$8,019 \$6,708 \$3,501 | \$229 \$216 \$146 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA | 35 31 24 23 | 8.14% 7.21% 5.58% 5.35% | \$8,019 \$6,708 \$3,501 \$5,212 | \$229 \$216 \$146 \$227 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC | 35 31 24 23 18 | 8.14% 7.21% 5.58% 5.35% 4.19% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 | \$229 \$216 \$146 \$227 \$208 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY | 35 31 24 23 18 17 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 | \$229 \$216 \$146 \$227 \$208 \$195 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC | 35 31 24 23 18 17 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS | 35 31 24 23 18 17 13 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC | 35 31 24 23 18 17 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations | 35 31 24 23 18 17 13 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC | 35 31 24 23 18 17 13 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK | 35 31 24 23 18 17 13 12 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY | 35 31 24 23 18 17 13 12 12 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 35 31 24 23 18 17 13 12 12 12 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% 25.76% 9.09% 6.57% 6.57% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 \$2,203 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 \$169 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB | 35 31 24 23 18 17 13 12 12 51 18 13 13 13 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% 25.76% 9.09% 6.57% 6.57% 6.06% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 \$2,203 \$2,770 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 \$169 \$231 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 35 31 24 23 18 17 13 12 12 51 18 13 13 13 12 12 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% 25.76% 9.09% 6.57% 6.06% 6.06% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 \$2,203 \$2,770 \$2,581 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 \$169 \$231 \$215 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA QUICKEN LOANS | 35 31 24 23 18 17 13 12 12 51 18 13 13 13 12 12 9 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% 25.76% 9.09% 6.57% 6.06% 6.06% 4.55% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 \$2,203 \$2,770 \$2,581 \$2,066 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 \$169 \$231 \$215 \$230 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA QUICKEN LOANS NATIONAL CITY BANK | 35 31 24 23 18 17 13 12 12 12 51 18 13 13 12 12 12 9 7 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% 25.76% 9.09% 6.57% 6.06% 6.06% 4.55% 3.54% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 \$2,203 \$2,770 \$2,581 \$2,066 \$1,486 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 \$169 \$231 \$215 \$230 \$212 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC QUICKEN LOANS GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA QUICKEN LOANS | 35 31 24 23 18 17 13 12 12 51 18 13 13 13 12 12 9 | 8.14% 7.21% 5.58% 5.35% 4.19% 3.95% 3.02% 2.79% 2.79% 25.76% 9.09% 6.57% 6.06% 6.06% 4.55% | \$8,019 \$6,708 \$3,501 \$5,212 \$3,747 \$3,323 \$2,839 \$2,634 \$2,072 \$9,053 \$2,655 \$2,615 \$2,203 \$2,770 \$2,581 \$2,066 | \$229 \$216 \$146 \$227 \$208 \$195 \$218 \$220 \$173 \$178 \$148 \$201 \$169 \$231 \$215 \$230 |

BROOKLYN

| Population Data |
|-----------------|
|-----------------|

| | | <u>Home</u> |
|---------------|--|---|
| <u>Number</u> | <u>Percent</u> | Ownership Rate |
| 196 | 1.69% | 5.41% |
| 265 | 2.29% | 59.77% |
| 12 | 0.10% | 0.00% |
| 10,493 | 90.57% | 70.31% |
| 377 | 3.25% | 47.04% |
| 449 | 3.88% | 55.26% |
| 11,586 | 100% | 62.08% |
| | 196 265 12 10,493 377 449 | 196 1.69% 265 2.29% 12 0.10% 10,493 90.57% 377 3.25% 449 3.88% |

| Housing Data | Number | Percent | |
|-----------------------|--------|---------|--|
| Owner-Occupied Units | 3,320 | 60.13% | |
| Renter Occupied Units | 2028 | 36.73% | |
| Vacant Units | 173 | 3.13% | |
| Total Units | 5,521 | 100% | |

Income Data

Median Family Income \$46,696
Percent Family Poverty 5.2%

Mortgage Lending by Type of Institution

| mortgage Lending by Type of Institution | Total | Dollars Loaned | High-Cost | High-Cost |
|---|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 128 | \$10,023 | 17 | 13.28% |
| Non-Depository Institutions | 43 | \$4,609 | 4 | 9.30% |
| Total Single Family Lending | 171 | \$14,632 | 21 | 12.28% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 6 | 3 | 50.00% | 2 | 33.33% | 1 | 50.00% |
| Asian | 13 | 3 | 27.27% | 7 | 53.85% | 0 | 0.00% |
| Native American | 1 | 0 | N/A | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 246 | 70 | 32.26% | 131 | 53.25% | 10 | 7.63% |
| Other | 1 | 0 | N/A | 0 | 0.00% | 0 | N/A |
| Not Reported | 42 | 16 | 47.06% | 18 | 42.86% | 5 | 27.78% |
| Hispanic | 21 | 11 | 55.00% | 9 | 42.86% | 3 | 33.33% |
| Total | 334 | 101 | 34.71% | 171 | 51.20% | 21 | 12.28% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 147 | 146 | 138 | 101 | 43 |
| FHA/VA Home Purchase | 20 | 23 | 11 | 17 | 40 |
| Refinance | 178 | 166 | 123 | 87 | 68 |
| Home Improvement | 32 | 29 | 45 | 37 | 20 |
| Total Lending | 377 | 364 | 317 | 242 | 171 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| US BANK, N.A. | 18 | 11.61% | \$1,606 | \$89 |
| COUNTRYWIDE BANK, FSB | 13 | 8.39% | \$1,415 | \$109 |
| AMERICAN MIDWEST MORTGAGE | 12 | 7.74% | \$1,116 | \$93 |
| THIRD FEDERAL SAVINGS AND LOAN | 12 | 7.74% | \$1,001 | \$83 |
| CITIMORTGAGE, INC | 11 | 7.10% | \$991 | \$90 |
| FLAGSTAR BANK | 9 | 5.81% | \$819 | \$91 |
| JPMORGAN CHASE BANK, NA | 7 | 4.52% | \$713 | \$102 |
| WELLS FARGO BANK, NA | 7 | 4.52% | \$688 | \$98 |
| FIFTH THIRD MORTGAGE COMPANY | 6 | 3.87% | \$488 | \$81 |
| FIRST PLACE BANK | 4 | 2.58% | \$495 | \$124 |
| By Originations | | | | |
| AMERICAN MIDWEST MORTGAGE | 12 | 14.46% | \$1,116 | \$93 |
| THIRD FEDERAL SAVINGS AND LOAN | 10 | 12.05% | \$868 | \$87 |
| FLAGSTAR BANK | 6 | 7.23% | \$560 | \$93 |
| WELLS FARGO BANK, NA | 5 | 6.02% | \$413 | \$83 |
| NATIONAL CITY BANK | 4 | 4.82% | \$379 | \$95 |
| FIFTH THIRD MORTGAGE COMPANY | 4 | 4.82% | \$333 | \$83 |
| JPMORGAN CHASE BANK, NA | 3 | 3.61% | \$294 | \$98 |
| SUNTRUST MORTGAGE, INC | 3 | 3.61% | \$269 | \$90 |
| COUNTRYWIDE BANK, FSB | 3 | 3.61% | \$231 | \$77 |
| QUICKEN LOANS | 2 | 2.41% | \$269 | \$135 |
| | - | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 27 | 13.57% | \$2,455 | \$91 |
| By Application | 27 23 | 13.57% 11.56% | \$2,455 \$2,725 | \$91 \$118 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 23 | 11.56% | \$2,725 | \$118 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 23 19 | 11.56% 9.55% | \$2,725 \$2,035 | \$118 \$107 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 23 19 12 | 11.56% 9.55% 6.03% | \$2,725 \$2,035 \$1,384 | \$118 \$107 \$115 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS | 23 19 12 10 | 11.56% 9.55% 6.03% 5.03% | \$2,725 \$2,035 \$1,384 \$1,079 | \$118 \$107 \$115 \$108 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB | 23 19 12 10 10 | 11.56% 9.55% 6.03% 5.03% 5.03% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 | \$118 \$107 \$115 \$108 \$85 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA | 23 19 12 10 10 | 11.56% 9.55% 6.03% 5.03% 5.03% 4.02% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 | \$118 \$107 \$115 \$108 \$85 \$54 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA | 23 19 12 10 10 8 6 | 11.56% 9.55% 6.03% 5.03% 5.03% 4.02% 3.02% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK | 23 19 12 10 10 8 6 5 | 11.56% 9.55% 6.03% 5.03% 5.03% 4.02% 3.02% 2.51% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC | 23 19 12 10 10 8 6 5 | 11.56% 9.55% 6.03% 5.03% 5.03% 4.02% 3.02% 2.51% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations | 23 19 12 10 10 8 6 5 | 11.56% 9.55% 6.03% 5.03% 5.03% 4.02% 3.02% 2.51% 2.01% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN | 23 19 12 10 10 8 6 5 4 | 11.56% 9.55% 6.03% 5.03% 4.02% 3.02% 2.51% 2.01% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 23 19 12 10 10 8 6 5 4 | 11.56% 9.55% 6.03% 5.03% 4.02% 3.02% 2.51% 2.01% 25.00% 13.24% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA QUICKEN LOANS | 23 19 12 10 10 8 6 5 4 | 11.56% 9.55% 6.03% 5.03% 4.02% 3.02% 2.51% 2.01% 25.00% 13.24% 10.29% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 \$1,518 \$918 \$747 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 \$89 \$102 \$107 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA QUICKEN LOANS DOLLAR BANK, FSB | 23 19 12 10 10 8 6 5 4 | 11.56% 9.55% 6.03% 5.03% 4.02% 3.02% 2.51% 2.01% 25.00% 13.24% 10.29% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 \$1,518 \$918 \$747 \$616 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 \$89 \$102 \$107 \$88 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA QUICKEN LOANS DOLLAR BANK, FSB US BANK, N.A. | 23 19 12 10 10 8 6 5 4 17 9 7 7 | 11.56% 9.55% 6.03% 5.03% 4.02% 3.02% 2.51% 2.01% 25.00% 13.24% 10.29% 10.29% 4.41% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 \$1,518 \$918 \$747 \$616 \$358 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 \$89 \$102 \$107 \$88 \$119 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA QUICKEN LOANS DOLLAR BANK, FSB US BANK, N.A. COUNTRYWIDE BANK, FSB | 23 19 12 10 10 8 6 5 4 17 9 7 7 7 3 2 | 11.56% 9.55% 6.03% 5.03% 4.02% 3.02% 2.51% 2.01% 25.00% 13.24% 10.29% 4.41% 2.94% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 \$1,518 \$918 \$747 \$616 \$358 \$239 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 \$89 \$102 \$107 \$88 \$119 \$120 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS DOLLAR BANK, FSB US BANK NORTH DAKOTA WELLS FARGO BANK, NA FLAGSTAR BANK GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA QUICKEN LOANS DOLLAR BANK, FSB US BANK, N.A. COUNTRYWIDE BANK, FSB BIRMINGHAM BANCORP MORTGAGE CO | 23 19 12 10 10 8 6 5 4 17 9 7 7 3 2 2 | 11.56% 9.55% 6.03% 5.03% 5.03% 4.02% 3.02% 2.51% 2.01% 25.00% 13.24% 10.29% 4.41% 2.94% 2.94% | \$2,725 \$2,035 \$1,384 \$1,079 \$848 \$429 \$642 \$543 \$487 \$1,518 \$918 \$747 \$616 \$358 \$239 \$238 | \$118 \$107 \$115 \$108 \$85 \$54 \$107 \$109 \$122 \$89 \$102 \$107 \$88 \$119 \$120 \$119 |

BROOKLYN HEIGHTS

| Pο | nul | atio | าท | Data |
|----|-----|------|-------------|------|
| | vui | aur | <i>-</i> 11 | Data |

| | | | <u>Home</u> |
|--------------------|--------|----------------|----------------|
| Race/Ethnicity | Number | <u>Percent</u> | Ownership Rate |
| African American | 12 | 0.77% | 100.00% |
| Asian | 11 | 0.71% | 100.00% |
| Native American | 2 | 0.13% | 100.00% |
| Non-Hispanic White | 1,504 | 96.53% | 87.59% |
| Other | 17 | 1.09% | 75.00% |
| Hispanic* | 21 | 1.35% | 100.00% |
| Total | 1,558 | 100% | 89.73% |

| Housing Data | Number | Percent | Income Data | |
|-----------------------|--------|---------|------------------------|----------|
| Owner-Occupied Units | 533 | 87.81% | Median Family Income | \$62,424 |
| Renter Occupied Units | 61 | 10.05% | Percent Family Poverty | 1.5% |
| Vacant Units | 13 | 2.14% | | |
| Total Units | 607 | 100% | | |

| Mortgage Lending | by Type | of Institution |
|------------------|---------|----------------|
|------------------|---------|----------------|

| 3.3 | <u>l otal</u> Loans | <u>Dollars Loaned</u> (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|-----------------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 24 | \$2,550 | 1 | 4.17% |
| Non-Depository Institutions | 8 | \$1,095 | 0 | 0.00% |
| Total Single Family Lending | 32 | \$3,645 | 1 | 3.13% |

Mortgage Lending by Race/Ethnicity

| | | | Damial | Tatal | Onimination | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| D (E.) | A 11 41 | | <u>Denial</u> | Total | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 1 | 0 | N/A | 0 | 0.00% | 0 | N/A |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 63 | 23 | 42.59% | 27 | 42.86% | 1 | 3.70% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 9 | 2 | 28.57% | 5 | 55.56% | 0 | 0.00% |
| Hispanic | 2 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Total | 74 | 26 | 41.94% | 32 | 43.24% | 1 | 3.13% |

| | <u>2004</u> | 2005 | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|------|-------------|-------------|------|
| Conventional Home Purchase | 15 | 21 | 32 | 18 | 9 |
| FHA/VA Home Purchase | 1 | 1 | 0 | 0 | 5 |
| Refinance | 30 | 32 | 33 | 26 | 13 |
| Home Improvement | 1 | 2 | 5 | 7 | 5 |
| Total Lending | 47 | 56 | 70 | 51 | 32 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | Average |
|--------------------------------|--------|---------|----------------|------------------------------|
| By Application | Count | Share % | (\$000s) | <u>Loan Size</u> (\$000s) |
| NATIONAL CITY BANK | 5 | 18.52% | \$454 | \$91 |
| THIRD FEDERAL SAVINGS AND LOAN | 4 | 14.81% | \$635 | \$159 |
| JPMORGAN CHASE BANK, NA | 3 | 11.11% | \$361 | \$120 |
| US BANK, N.A. | 2 | 7.41% | \$323 | \$162 |
| ELOAN | 2 | 7.41% | \$220 | \$110 |
| QUICKEN LOANS | 1 | 3.70% | \$228 | \$228 |
| COUNTRYWIDE HOME LOANS | 1 | 3.70% | \$140 | \$140 |
| AMTRUST BANK | 1 | 3.70% | \$140 | \$140 |
| LIBERTY SAVINGS BANK, FSB | 1 | 3.70% | \$140 | \$140 |
| AMERICAN MORTGAGE SERVICE COMP | 1 | 3.70% | \$137 | \$137 |
| By Originations | | | | |
| NATIONAL CITY BANK | 5 | 35.71% | \$454 | \$91 |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 21.43% | \$504 | \$168 |
| AMTRUST BANK | 1 | 7.14% | \$140 | \$140 |
| AMERICAN MORTGAGE SERVICE COMP | 1 | 7.14% | \$137 | \$137 |
| COUNTRYWIDE BANK, FSB | 1 | 7.14% | \$134 | \$134 |
| DOLLAR BANK, FSB | 1 | 7.14% | \$129 | \$129 |
| HOWARD HANNA MORTGAGE SERVICES | 1 | 7.14% | \$99 | \$99 |
| TAYLOR, BEAN & WHITAKER | 1 | 7.14% | \$65 | \$65 |
| Top Ten Refinance Lenders |] | | | |
| By Application HFC COMPANY LLC | 8 | 17.02% | \$1,561 | \$195 |
| QUICKEN LOANS | 5 | 10.64% | \$1,039 | \$208 |
| THIRD FEDERAL SAVINGS AND LOAN | 5 5 | 10.64% | \$760 | \$200 \$152 |
| COUNTRYWIDE BANK, FSB | 3 | 6.38% | \$700 \$436 | \$132 \$145 |
| ADVANCED FINANCIAL SERVICES IN | 2 | 4.26% | \$430 \$413 | \$207 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 4.26% | \$299 | \$150 |
| FIRST RESIDENTIAL MORTGAGE | 1 | 2.13% | \$270 | \$270 |
| AVELO MORTGAGE DBA SENDERA | 1 | 2.13% | \$262 | \$262 |
| PHH MORTGAGE CORPORATION | 1 | 2.13% | \$261 | \$261 |
| SOLSTICE CAPITAL GROUP INC | 1 | 2.13% | \$225 | \$225 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 23.08% | \$540 | \$180 |
| QUICKEN LOANS | 2 | 15.38% | \$326 | \$163 |
| AVELO MORTGAGE DBA SENDERA | 1 | 7.69% | \$262 | \$262 |
| AMERICAN MIDWEST MORTGAGE | 1 | 7.69% | \$110 | \$110 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 7.69% | \$97 | \$97 |
| JPMORGAN CHASE BANK, NA | 1 | 7.69% | \$96 | \$96 |
| CASTLE POINT MORTGAGE, INC. | 1 | 7.69% | \$96 | \$96 |
| OHIO CATHOLIC FCU | 1 | 7.69% | \$70 | \$70 |
| US BANK NORTH DAKOTA | 1 | 7.69% | \$37 | \$37 |
| DOLLAR BANK, FSB | 1 | 7.69% | \$25 | \$25 |

BROOKPARK

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 414 | 1.95% | 47.85% |
| Asian | 268 | 1.26% | 84.56% |
| Native American | 48 | 0.23% | 84.31% |
| Non-Hispanic White | 19,811 | 93.37% | 87.14% |
| Other | 440 | 2.07% | 77.35% |
| Hispanic* | 423 | 1.99% | 82.26% |
| Total | 21,218 | 100% | 83.61% |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 6,850 | 81.84% |
| Renter Occupied Units | 1343 | 16.05% |
| Vacant Units | 177 | 2.11% |
| Total Units | 8,370 | 100% |

Mortgage Lending by Type of Institution

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 241 | \$20,762 | 28 | 11.62% |
| Non-Depository Institutions | 79 | \$9,197 | 14 | 17.72% |
| Total Single Family Lending | 320 | \$29,959 | 42 | 13.13% |

Income Data

Median Family Income

Percent Family Poverty

\$53,324

3.5%

Mortgage Lending by Race/Ethnicity

| | | | J | | | <u>High-</u> | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 18 | 6 | 42.86% | 8 | 44.44% | 1 | 12.50% |
| Asian | 14 | 5 | 41.67% | 6 | 42.86% | 0 | 0.00% |
| Native American | 3 | 0 | 0.00% | 1 | 33.33% | 0 | 0.00% |
| Non-Hispanic White | 579 | 207 | 40.04% | 273 | 47.15% | 36 | 13.19% |
| Other | 4 | 2 | 50.00% | 2 | 50.00% | 0 | 0.00% |
| Not Reported | 75 | 33 | 53.23% | 23 | 30.67% | 4 | 17.39% |
| Hispanic | 12 | 4 | 40.00% | 6 | 50.00% | 0 | 0.00% |
| Total | 716 | 263 | 41.81% | 320 | 44.69% | 42 | 13.13% |

| | <u>2004</u> | 2005 | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|------|-------------|-------------|-------------|
| Conventional Home Purchase | 236 | 286 | 254 | 190 | 78 |
| FHA/VA Home Purchase | 38 | 31 | 19 | 17 | 76 |
| Refinance | 526 | 450 | 351 | 256 | 128 |
| Home Improvement | 59 | 70 | 86 | 94 | 38 |
| Total Lending | 859 | 837 | 710 | 557 | 320 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|---|--|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 32 | 10.56% | \$3,555 | \$111 |
| THIRD FEDERAL SAVINGS AND LOAN | 25 | 8.25% | \$2,171 | \$87 |
| JPMORGAN CHASE BANK, NA | 24 | 7.92% | \$2,561 | \$107 |
| US BANK, N.A. | 19 | 6.27% | \$1,999 | \$105 |
| NATIONAL CITY BANK | 18 | 5.94% | \$1,834 | \$102 |
| FIFTH THIRD MORTGAGE COMPANY | 13 | 4.29% | \$1,445 | \$111 |
| WELLS FARGO BANK, NA | 13 | 4.29% | \$1,406 | \$108 |
| HOWARD HANNA MORTGAGE SERVICES | 12 | 3.96% | \$1,222 | \$102 |
| WELLS FARGO FUNDING, INC | 10 | 3.30% | \$1,115 | \$112 |
| CONSUMERS MORTGAGE CORP OF OHI | 10 | 3.30% | \$959 | \$96 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 24 | 15.58% | \$2,135 | \$89 |
| NATIONAL CITY BANK | 12 | 7.79% | \$1,060 | \$88 |
| WELLS FARGO BANK, NA | 11 | 7.14% | \$1,288 | \$117 |
| CONSUMERS MORTGAGE CORP OF OHI | 10 | 6.49% | \$959 | \$96 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 5.84% | \$966 | \$107 |
| AMERICAN MIDWEST MORTGAGE | 8 | 5.19% | \$901 | \$113 |
| FIFTH THIRD MORTGAGE COMPANY | 8 | 5.19% | \$879 | \$110 |
| COUNTRYWIDE BANK, FSB | 7 | 4.55% | \$629 | \$90 |
| FIRST PLACE BANK | 6 | 3.90% | \$716 | \$119 |
| JPMORGAN CHASE BANK, NA | 6 | 3.90% | \$606 | \$101 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 80 | 17.70% | \$11,049 | \$138 |
| By Application | 80 43 | 17.70% 9.51% | \$11,049 \$3,999 | \$138 \$93 |
| By Application HFC COMPANY LLC | | | | · |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN | 43 | 9.51% | \$3,999 | \$93 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 43 27 | 9.51% 5.97% | \$3,999 \$3,069 | \$93 \$114 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 43 27 25 | 9.51% 5.97% 5.53% | \$3,999 \$3,069 \$2,985 | \$93 \$114 \$119 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN | 43 27 25 20 | 9.51% 5.97% 5.53% 4.42% | \$3,999 \$3,069 \$2,985 \$2,612 | \$93 \$114 \$119 \$131 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY | 43 27 25 20 17 | 9.51% 5.97% 5.53% 4.42% 3.76% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 | \$93 \$114 \$119 \$131 \$111 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC | 43 27 25 20 17 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 | \$93 \$114 \$119 \$131 \$111 \$124 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC | 43 27 25 20 17 15 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.32% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. | 43 27 25 20 17 15 15 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.32% 3.10% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS | 43 27 25 20 17 15 15 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.32% 3.10% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations | 43 27 25 20 17 15 15 14 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.32% 3.10% 2.88% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN | 43 27 25 20 17 15 15 14 13 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.32% 3.10% 2.88% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 43 27 25 20 17 15 15 14 13 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.32% 3.10% 2.88% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 43 27 25 20 17 15 15 14 13 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.10% 2.88% 18.75% 7.03% 5.47% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 \$2,094 \$849 \$761 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 \$87 \$94 \$109 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 43 27 25 20 17 15 15 14 13 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.10% 2.88% 18.75% 7.03% 5.47% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 \$2,094 \$849 \$761 \$735 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 \$87 \$94 \$109 \$105 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB | 43 27 25 20 17 15 15 14 13 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.10% 2.88% 18.75% 7.03% 5.47% 4.69% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 \$2,094 \$849 \$761 \$735 \$566 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 \$87 \$94 \$109 \$105 \$94 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB WELLS FARGO BANK, NA | 43 27 25 20 17 15 15 14 13 24 9 7 7 6 6 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.10% 2.88% 18.75% 7.03% 5.47% 4.69% 4.69% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 \$2,094 \$849 \$761 \$735 \$566 \$560 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 \$87 \$94 \$109 \$105 \$94 \$93 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY GMAC MORTGAGE LLC CITIMORTGAGE, INC CITIFINANCIAL, INC. QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB WELLS FARGO BANK, NA QUICKEN LOANS | 43 27 25 20 17 15 15 14 13 24 9 7 7 6 6 6 5 | 9.51% 5.97% 5.53% 4.42% 3.76% 3.32% 3.10% 2.88% 18.75% 7.03% 5.47% 4.69% 4.69% 3.91% | \$3,999 \$3,069 \$2,985 \$2,612 \$1,881 \$1,855 \$1,468 \$751 \$1,699 \$2,094 \$849 \$761 \$735 \$566 \$560 \$756 | \$93 \$114 \$119 \$131 \$111 \$124 \$98 \$54 \$131 \$87 \$94 \$109 \$105 \$94 \$93 \$151 |

CHAGRIN FALLS

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 2 | 0.05% | 0.00% |
| Asian | 18 | 0.45% | 100.00% |
| Native American | 1 | 0.02% | 0.00% |
| Non-Hispanic White | 4,069 | 97.84% | 81.36% |
| Other | 31 | 0.77% | 81.48% |
| Hispanic* | 36 | 0.89% | 53.85% |
| Total | 4,024 | 100% | 72.99% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 1,359 | 66.59% |
| Renter Occupied Units | 503 | 24.64% |
| Vacant Units | 179 | 8.77% |
| Total Units | 2,041 | 100% |

Income Data

Median Family Income \$92,991 Percent Family Poverty 2.4%

Mortgage Lending by Type of Institution

| 0 0 7 71 | <u> 10tai</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | <u>Loans</u> | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 92 | \$22,438 | 1 | 1.09% |
| Non-Depository Institutions | 37 | \$9,673 | 1 | 2.70% |
| Total Single Family Lending | 129 | \$32,111 | 2 | 1.55% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 2 | 1 | 50.00% | 1 | 50.00% | 0 | 0.00% |
| Asian | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 171 | 24 | 15.29% | 115 | 67.25% | 2 | 1.74% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 24 | 2 | 11.76% | 11 | 45.83% | 0 | 0.00% |
| Hispanic | 2 | 0 | N/A | 0 | 0.00% | 0 | N/A |
| Total | 203 | 29 | 16.11% | 129 | 63.55% | 2 | 1.55% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 108 | 111 | 95 | 104 | 61 |
| FHA/VA Home Purchase | 2 | 1 | 1 | 2 | 10 |
| Refinance | 116 | 100 | 76 | 60 | 50 |
| Home Improvement | 12 | 18 | 17 | 11 | 8 |
| Total Lending | 238 | 230 | 189 | 177 | 129 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| HOWARD HANNA MORTGAGE SERVICES | 27 | 18.88% | \$6,742 | \$250 |
| JPMORGAN CHASE BANK, NA | 16 | 11.19% | \$3,288 | \$206 |
| HOME SAVINGS & LOAN COMPANY | 9 | 6.29% | \$2,393 | \$266 |
| CITIMORTGAGE, INC | 7 | 4.90% | \$1,888 | \$270 |
| FRANKLIN AMERICAN MORTGAGE CO | 7 | 4.90% | \$1,871 | \$267 |
| AMTRUST BANK | 6 | 4.20% | \$1,220 | \$203 |
| WELLS FARGO BANK, NA | 4 | 2.80% | \$1,136 | \$284 |
| PARK VIEW FEDERAL SAVINGS BANK | 4 | 2.80% | \$565 | \$141 |
| THE HUNTINGTON NATIONAL BANK | 3 | 2.10% | \$1,162 | \$387 |
| COUNTRYWIDE BANK, FSB | 3 | 2.10% | \$807 | \$269 |
| By Originations | | | | |
| HOWARD HANNA MORTGAGE SERVICES | 26 | 36.62% | \$6,616 | \$254 |
| HOME SAVINGS & LOAN COMPANY | 7 | 9.86% | \$1,716 | \$245 |
| AMTRUST BANK | 4 | 5.63% | \$646 | \$162 |
| PARK VIEW FEDERAL SAVINGS BANK | 4 | 5.63% | \$565 | \$141 |
| FIRST FEDERAL OF LAKEWOOD | 3 | 4.23% | \$774 | \$258 |
| DOLLAR BANK, FSB | 2 | 2.82% | \$1,174 | \$587 |
| FIFTH THIRD MORTGAGE COMPANY | 2 | 2.82% | \$550 | \$275 |
| NATIONAL CITY BANK | 2 | 2.82% | \$454 | \$227 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 2.82% | \$297 | \$149 |
| FIRSTMERIT MORTGAGE CORP | 1 | 1.41% | \$968 | \$968 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 12 | 12.63% | \$3,707 | \$309 |
| HOME SAVINGS & LOAN COMPANY | 8 | 8.42% | \$2,303 | \$288 |
| THE HUNTINGTON NATIONAL BANK | 6 | 6.32% | \$1,156 | \$193 |
| COUNTRYWIDE BANK, FSB | 6 | 6.32% | \$1,000 | \$167 |
| PROVIDENT FUNDING ASSOCIATES | 5 | 5.26% | \$1,371 | \$274 |
| ELOAN | 5 | 5.26% | \$962 | \$192 |
| NATIONAL CITY BANK | 4 | 4.21% | \$1,065 | \$266 |
| KEYBANK NATIONAL ASSOCIATION | 4 | 4.21% | \$966 | \$242 |
| FIRST PLACE BANK | 4 | 4.21% | \$931 | \$233 |
| PARK VIEW FEDERAL SAVINGS BANK | 4 | 4.21% | \$756 | \$189 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 16.00% | \$2,880 | \$360 |
| HOME SAVINGS & LOAN COMPANY | 5 | 10.00% | \$1,383 | \$277 |
| THE HUNTINGTON NATIONAL BANK | 5 | 10.00% | \$1,079 | \$216 |
| PROVIDENT FUNDING ASSOCIATES | 4 | 8.00% | \$1,041 | \$260 |
| NATIONAL CITY BANK | 3 | 6.00% | \$810 | \$270 |
| WELLS FARGO BANK, NA | 3 | 6.00% | \$764 | \$255 |
| PARK VIEW FEDERAL SAVINGS BANK | 3 | 6.00% | \$600 | \$200 |
| AMTRUST BANK | 2 | 4.00% | \$558 | \$279 |
| FIFTH THIRD MORTGAGE COMPANY | 2 | 4.00% | \$514 | \$257 |
| KEYBANK NATIONAL ASSOCIATION | 2 | 4.00% | \$436 | \$218 |

CLEVELAND

| Population Data | | |
|-----------------|--------|---------|
| Dogo/Ethnicity | Number | Doroont |

| | | | <u>Home</u> |
|--------------------|---------|----------------|----------------|
| Race/Ethnicity | Number | <u>Percent</u> | Ownership Rate |
| African American | 243,939 | 50.99% | 43.11% |
| Asian | 6,622 | 1.38% | 47.72% |
| Native American | 1,458 | 0.30% | 43.28% |
| Non-Hispanic White | 185,641 | 38.80% | 62.56% |
| Other | 27,874 | 5.83% | 44.79% |
| Hispanic* | 34,728 | 7.26% | 45.52% |
| Total | 478,403 | 100% | 48.54% |
| | | | |

| Housing Data | Number | Percent | |
|-----------------------|---------|---------|--|
| Owner-Occupied Units | 92,535 | 42.87% | |
| Renter Occupied Units | 98,103 | 45.45% | |
| Vacant Units | 25,218 | 11.68% | |
| Total Units | 215 856 | 100% | |

Income Data

Median Family Income \$30,286 Percent Family Poverty 22.9%

Mortgage Lending by Type of Institution

| wortgage Lending by Type of Institution | Total | Dollars Loaned | High-Cost | High-Cost |
|---|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 3,269 | \$222,980 | 873 | 26.71% |
| Non-Depository Institutions | 921 | \$84,849 | 143 | 15.53% |
| Total Single Family Lending | 4,190 | \$307,829 | 1,016 | 24.25% |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 4,900 | 2,713 | 62.66% | 1,358 | 27.71% | 439 | 32.33% |
| Asian | 172 | 88 | 55.70% | 58 | 33.72% | 11 | 18.97% |
| Native American | 60 | 37 | 67.27% | 16 | 26.67% | 6 | 37.50% |
| Non-Hispanic White | 4,753 | 1,847 | 44.09% | 2,078 | 43.72% | 406 | 19.54% |
| Other | 123 | 49 | 51.04% | 40 | 32.52% | 6 | 15.00% |
| Not Reported | 1,644 | 902 | 64.47% | 394 | 23.97% | 95 | 24.11% |
| Hispanic | 883 | 463 | 57.23% | 278 | 31.48% | 71 | 25.54% |
| Total | 12,416 | 6,022 | 55.17% | 4,190 | 33.75% | 1,016 | 24.25% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 5,376 | 6,592 | 5,353 | 2,822 | 946 |
| FHA/VA Home Purchase | 669 | 536 | 411 | 393 | 917 |
| Refinance | 8,069 | 6,994 | 4,701 | 3,054 | 1,609 |
| Home Improvement | 1,280 | 1,071 | 1,118 | 1,070 | 718 |
| Total Lending | 15,394 | 15,193 | 11,583 | 7,339 | 4,190 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Markat | Dollara Loopad | Average |
|---|--|--|---|--|
| By Application | Count | <u>Market</u> Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| COUNTRYWIDE BANK, FSB | 344 | 8.06% | \$27,490 | \$80 |
| JPMORGAN CHASE BANK, NA | 275 | 6.44% | \$24,457 | \$89 |
| US BANK, N.A. | 264 | 6.18% | \$21,973 | \$83 |
| WELLS FARGO BANK, NA | 231 | 5.41% | \$18,779 | \$81 |
| FIFTH THIRD MORTGAGE COMPANY | 213 | 4.99% | \$14,865 | \$70 |
| THIRD FEDERAL SAVINGS AND LOAN | 204 | 4.78% | \$13,764 | \$67 |
| CITIMORTGAGE, INC | 202 | 4.73% | \$15,867 | \$79 |
| NATIONAL CITY BANK | 180 | 4.22% | \$22,672 | \$126 |
| AMERICAN MIDWEST MORTGAGE | 170 | 3.98% | \$13,735 | \$81 |
| FLAGSTAR BANK | 149 | 3.49% | \$12,652 | \$85 |
| By Originations | | | | |
| AMERICAN MIDWEST MORTGAGE | 170 | 9.13% | \$13,735 | \$81 |
| THIRD FEDERAL SAVINGS AND LOAN | 159 | 8.53% | \$11,194 | \$70 |
| WELLS FARGO BANK, NA | 153 | 8.21% | \$12,910 | \$84 |
| NATIONAL CITY BANK | 126 | 6.76% | \$16,298 | \$129 |
| FIFTH THIRD MORTGAGE COMPANY | 97 | 5.21% | \$7,516 | \$77 |
| HOWARD HANNA MORTGAGE SERVICES | 83 | 4.46% | \$10,504 | \$127 |
| KEYBANK NATIONAL ASSOCIATION | 77 | 4.13% | \$8,973 | \$117 |
| COUNTRYWIDE BANK, FSB | 73 | 3.92% | \$5,289 | \$72 |
| FIRST PLACE BANK | 67 | 3.60% | \$6,157 | \$92 |
| FLAGSTAR BANK | 66 | 3.54% | \$5,463 | \$83 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| HFC COMPANY LLC | 961 | 13.91% | \$89,766 | \$93 |
| JPMORGAN CHASE BANK, NA | 676 | 9.78% | \$57,058 | \$84 |
| COUNTRYWIDE BANK, FSB | 406 | 5.87% | \$33,385 | \$82 |
| ADVANCED FINANCIAL SERVICES IN | 342 | 4.95% | \$30,766 | \$90 |
| THIRD FEDERAL SAVINGS AND LOAN | 328 | 4.75% | \$26,558 | \$81 |
| CITIMORTGAGE, INC | 244 | 3.53% | \$19,685 | \$81 |
| NATIONAL CITY BANK | 227 | 3.28% | \$14,411 | \$63 |
| WELLS FARGO BANK, NA | 208 | 2.040/ | \$17,629 | \$85 |
| | 200 | 3.01% | \$17,029 | φου |
| THE HUNTINGTON NATIONAL BANK | 207 | 3.01% | \$15,746 | \$76 |
| THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY | | | | |
| | 207 | 3.00% | \$15,746 | \$76 |
| FIFTH THIRD MORTGAGE COMPANY | 207 | 3.00% | \$15,746 | \$76 |
| FIFTH THIRD MORTGAGE COMPANY By Originations | 207 200 | 3.00% 2.89% | \$15,746 \$17,305 | \$76 \$87 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 207 200 143 | 3.00% 2.89% 8.89% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 | \$76 \$87 \$80 \$78 \$70 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 207 200 143 125 | 3.00% 2.89% 8.89% 7.77% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 \$6,828 | \$76 \$87 \$80 \$78 \$70 \$91 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 207 200 143 125 87 | 3.00% 2.89% 8.89% 7.77% 5.41% 4.66% 4.23% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 \$6,828 \$5,098 | \$76 \$87 \$80 \$78 \$70 \$91 \$75 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. | 207 200 143 125 87 75 68 66 | 3.00% 2.89% 8.89% 7.77% 5.41% 4.66% 4.23% 4.10% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 \$6,828 \$5,098 \$3,622 | \$76 \$87 \$80 \$78 \$70 \$91 \$75 \$55 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. NATIONAL CITY BANK | 207 200 143 125 87 75 68 66 59 | 3.00% 2.89% 8.89% 7.77% 5.41% 4.66% 4.23% 4.10% 3.67% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 \$6,828 \$5,098 \$3,622 \$4,515 | \$76 \$87 \$80 \$78 \$70 \$91 \$75 \$55 \$77 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. NATIONAL CITY BANK AMERICAN MIDWEST MORTGAGE | 207 200 143 125 87 75 68 66 59 56 | 3.00% 2.89% 8.89% 7.77% 5.41% 4.66% 4.23% 4.10% 3.67% 3.48% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 \$6,828 \$5,098 \$3,622 \$4,515 \$5,384 | \$76 \$87 \$80 \$78 \$70 \$91 \$75 \$55 \$77 |
| By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. NATIONAL CITY BANK | 207 200 143 125 87 75 68 66 59 | 3.00% 2.89% 8.89% 7.77% 5.41% 4.66% 4.23% 4.10% 3.67% | \$15,746 \$17,305 \$11,499 \$9,735 \$6,075 \$6,828 \$5,098 \$3,622 \$4,515 | \$76 \$87 \$80 \$78 \$70 \$91 \$75 \$55 \$77 |

CLEVELAND HEIGHTS

| Po | pulation | Data |
|----|----------|------|
| | | |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 20,873 | 41.78% | 71.18% |
| Asian | 1,285 | 2.57% | 31.81% |
| Native American | 81 | 0.16% | 65.06% |
| Non-Hispanic White | 25,840 | 51.72% | 69.56% |
| Other | 1,490 | 2.98% | 53.98% |
| Hispanic* | 791 | 1.58% | 49.54% |
| Total | 49,958 | 100% | 62.11% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 12,989 | 59.59% |
| Renter Occupied Units | 7,924 | 36.35% |
| Vacant Units | 885 | 4.06% |
| Total Units | 21,798 | 100% |

Income Data

Median Family Income \$58,028 7.4%

Percent Family Poverty

Mortgage Lending by Type of Institution

| Mortgage Lending by Type of Institution | <u>Total</u> Loans | Dollars Loaned (\$000s) | High-Cost Loans | High-Cost Share |
|---|-----------------------|-------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 686 | \$73,874 | 108 | 15.74% |
| Non-Depository Institutions | 196 | \$28,159 | 20 | 10.20% |
| Total Single Family Lending | 882 | \$102,033 | 128 | 14.51% |

Mortgage Lending by Race/Ethnicity

| | - | | <u>I</u> | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 767 | 392 | 58.25% | 234 | 30.51% | 61 | 26.07% |
| Asian | 36 | 11 | 34.38% | 17 | 47.22% | 1 | 5.88% |
| Native American | 4 | 1 | 25.00% | 3 | 75.00% | 0 | 0.00% |
| Non-Hispanic White | 855 | 234 | 30.19% | 481 | 56.26% | 43 | 8.94% |
| Other | 40 | 22 | 59.46% | 13 | 32.50% | 5 | 38.46% |
| Not Reported | 318 | 131 | 47.12% | 120 | 37.74% | 16 | 13.33% |
| Hispanic | 22 | 4 | 25.00% | 10 | 45.45% | 1 | 10.00% |
| Total | 2,049 | 794 | 43.58% | 882 | 43.05% | 128 | 14.51% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 790 | 994 | 894 | 561 | 262 |
| FHA/VA Home Purchase | 74 | 63 | 44 | 57 | 131 |
| Refinance | 1,187 | 1,087 | 748 | 519 | 329 |
| Home Improvement | 263 | 249 | 272 | 217 | 160 |
| Total Lending | 2,314 | 2,393 | 1,958 | 1,354 | 882 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|---|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| HOWARD HANNA MORTGAGE SERVICES | 71 | 9.11% | \$11,220 | \$158 |
| JPMORGAN CHASE BANK, NA | 60 | 7.70% | \$8,467 | \$141 |
| THIRD FEDERAL SAVINGS AND LOAN | 51 | 6.55% | \$7,820 | \$153 |
| COUNTRYWIDE BANK, FSB | 50 | 6.42% | \$5,904 | \$118 |
| US BANK, N.A. | 34 | 4.36% | \$3,627 | \$107 |
| WELLS FARGO BANK, NA | 30 | 3.85% | \$3,919 | \$131 |
| CITIMORTGAGE, INC | 26 | 3.34% | \$3,540 | \$136 |
| AMTRUST BANK | 22 | 2.82% | \$2,852 | \$130 |
| FIFTH THIRD MORTGAGE COMPANY | 21 | 2.70% | \$2,707 | \$129 |
| NATIONAL CITY BANK | 20 | 2.57% | \$2,555 | \$128 |
| By Originations | | | | |
| HOWARD HANNA MORTGAGE SERVICES | 62 | 15.78% | \$9,795 | \$158 |
| THIRD FEDERAL SAVINGS AND LOAN | 41 | 10.43% | \$6,482 | \$158 |
| WELLS FARGO BANK, NA | 22 | 5.60% | \$2,763 | \$126 |
| AMERICAN MIDWEST MORTGAGE | 19 | 4.83% | \$1,834 | \$97 |
| FIRST FEDERAL OF LAKEWOOD | 17 | 4.33% | \$3,020 | \$178 |
| FIFTH THIRD MORTGAGE COMPANY | 16 | 4.07% | \$2,267 | \$142 |
| AMTRUST BANK | 15 | 3.82% | \$2,266 | \$151 |
| NATIONAL CITY BANK | 13 | 3.31% | \$1,880 | \$145 |
| HOME SAVINGS & LOAN COMPANY | 13 | 3.31% | \$1,689 | \$130 |
| BANK OF AMERICA, N.A. | 12 | 3.05% | \$2,010 | \$168 |
| Top Ten Refinance Lenders |] | | | |
| By Application | | | | |
| HFC COMPANY LLC | 122 | 10.37% | \$16,057 | \$132 |
| JPMORGAN CHASE BANK, NA | 99 | 8.42% | \$13,680 | \$138 |
| COUNTRYWIDE BANK, FSB | 92 | 7.82% | \$12,115 | |
| THIRD FEDERAL SAVINGS AND LOAN | | 7.02/0 | Ψ12,110 | \$132 |
| THIND I EDLINAL SAVINGS AND LOAN | 67 | 5.70% | \$8,878 | \$132 \$133 |
| CITIMORTGAGE, INC | - | | | · |
| | 67 | 5.70% | \$8,878 | \$133 |
| CITIMORTGAGE, INC | 67 43 | 5.70% 3.66% | \$8,878 \$5,665 | \$133 \$132 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 67 43 43 | 5.70% 3.66% 3.66% | \$8,878 \$5,665 \$5,632 | \$133 \$132 \$131 \$157 \$134 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK | 67 43 43 41 | 5.70% 3.66% 3.66% 3.49% | \$8,878 \$5,665 \$5,632 \$6,424 | \$133 \$132 \$131 \$157 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 67 43 43 41 37 | 5.70% 3.66% 3.66% 3.49% 3.15% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 | \$133 \$132 \$131 \$157 \$134 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK | 67 43 43 41 37 36 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 | \$133 \$132 \$131 \$157 \$134 \$138 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. | 67 43 43 41 37 36 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 | \$133 \$132 \$131 \$157 \$134 \$138 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations | 67 43 43 41 37 36 31 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 67 43 43 41 37 36 31 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 67 43 43 41 37 36 31 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% 8.51% 6.99% 5.47% 5.17% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 \$2,539 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 \$149 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 67 43 43 41 37 36 31 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% 8.51% 6.99% 5.47% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 67 43 43 41 37 36 31 28 23 18 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% 8.51% 6.99% 5.47% 5.17% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 \$2,539 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 \$149 \$177 \$176 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK KEYBANK NATIONAL ASSOCIATION | 67 43 43 41 37 36 31 28 23 18 17 16 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% 8.51% 6.99% 5.47% 5.17% 4.86% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 \$2,539 \$2,828 \$2,808 \$1,720 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 \$149 \$177 \$176 \$123 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK KEYBANK NATIONAL ASSOCIATION AMTRUST BANK | 67 43 43 41 37 36 31 28 23 18 17 16 16 16 14 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% 8.51% 6.99% 5.47% 5.17% 4.86% 4.26% 3.04% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 \$2,539 \$2,828 \$2,808 \$1,720 \$1,488 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 \$149 \$177 \$176 \$123 \$149 |
| CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK KEYBANK NATIONAL ASSOCIATION | 67 43 43 41 37 36 31 28 23 18 17 16 16 16 | 5.70% 3.66% 3.66% 3.49% 3.15% 3.06% 2.64% 8.51% 6.99% 5.47% 4.86% 4.86% 4.26% | \$8,878 \$5,665 \$5,632 \$6,424 \$4,966 \$4,982 \$1,923 \$3,957 \$3,006 \$2,216 \$2,539 \$2,828 \$2,808 \$1,720 | \$133 \$132 \$131 \$157 \$134 \$138 \$62 \$141 \$131 \$123 \$149 \$177 \$176 \$123 |

CUYAHOGA HEIGHTS

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 0 | 0.00% | 0.00% |
| Asian | 7 | 1.17% | 100.00% |
| Native American | 0 | 0.00% | 0.00% |
| Non-Hispanic White | 588 | 98.16% | 77.91% |
| Other | 4 | 0.67% | 0.00% |
| Hispanic* | 0 | 0.00% | 0.00% |
| Total | 599 | 100% | 74.71% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 195 | 70.40% |
| Renter Occupied Units | 66 | 23.83% |
| Vacant Units | 16 | 5.78% |
| Total Units | 277 | 100% |

Income Data

Median Family Income \$54,167 Percent Family Poverty 2.4%

Mortgage Lending by Type of Institution

| mortgage Lenang by Type of motitation | Total | Dollars Loaned | High-Cost | High-Cost |
|--|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 9 | \$839 | 1 | 11.11% |
| Non-Depository Institutions | 1 | \$70 | 0 | 0.00% |
| Total Single Family Lending | 10 | \$909 | 1 | 10.00% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 2 | 0 | N/A | 0 | 0.00% | 0 | N/A |
| Asian | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 17 | 3 | 21.43% | 8 | 47.06% | 1 | 12.50% |
| Other | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Not Reported | 2 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 24 | 6 | 31.58% | 10 | 41.67% | 1 | 10.00% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 9 | 7 | 7 | 2 | 6 |
| FHA/VA Home Purchase | 0 | 1 | 0 | 0 | 0 |
| Refinance | 13 | 21 | 6 | 8 | 3 |
| Home Improvement | 2 | 3 | 1 | 3 | 1 |
| Total Lending | 24 | 32 | 14 | 13 | 10 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 30.00% | \$292 | \$97 |
| AMTRUST BANK | 1 | 10.00% | \$135 | \$135 |
| FLAGSTAR BANK | 1 | 10.00% | \$135 | \$135 |
| NATIONAL CITY BANK | 1 | 10.00% | \$100 | \$100 |
| HSBC MORTGAGE CORP | 1 | 10.00% | \$82 | \$82 |
| CITIMORTGAGE, INC | 1 | 10.00% | \$70 | \$70 |
| REAL ESTATE MORTGAGE CORP | 1 | 10.00% | \$70 | \$70 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 10.00% | \$50 | \$50 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 50.00% | \$292 | \$97 |
| AMTRUST BANK | 1 | 16.67% | \$135 | \$135 |
| REAL ESTATE MORTGAGE CORP | 1 | 16.67% | \$70 | \$70 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 16.67% | \$50 | \$50 |

| 2 | 16.67% | \$307 | \$154 |
|---|--------------------------------------|---|---|
| 2 | 16.67% | \$161 | \$81 |
| 1 | 8.33% | \$190 | \$190 |
| 1 | 8.33% | \$173 | \$173 |
| 1 | 8.33% | \$134 | \$134 |
| 1 | 8.33% | \$123 | \$123 |
| 1 | 8.33% | \$110 | \$110 |
| 1 | 8.33% | \$104 | \$104 |
| 1 | 8.33% | \$98 | \$98 |
| 1 | 8.33% | \$85 | \$85 |
| | | | |
| 1 | 33.33% | \$143 | \$143 |
| 1 | 33.33% | \$110 | \$110 |
| 1 | 33.33% | \$85 | \$85 |
| | 2 1 1 1 1 1 1 1 | 2 16.67% 1 8.33% 1 8.33% 1 8.33% 1 8.33% 1 8.33% 1 8.33% 1 8.33% 1 8.33% 1 33.33% | 2 16.67% \$161 1 8.33% \$190 1 8.33% \$173 1 8.33% \$134 1 8.33% \$123 1 8.33% \$110 1 8.33% \$104 1 8.33% \$98 1 8.33% \$98 1 8.33% \$98 1 8.33% \$143 1 33.33% \$143 |

EAST CLEVELAND

| Pol | nul | ati | on | Data |
|-----|-----|-----|------|------|
| | vui | au | VII. | Data |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 25,418 | 93.39% | 41.61% |
| Asian | 65 | 0.24% | 25.93% |
| Native American | 59 | 0.22% | 39.22% |
| Non-Hispanic White | 1,219 | 4.48% | 30.24% |
| Other | 435 | 1.60% | 28.64% |
| Hispanic* | 207 | 0.76% | 30.18% |
| Total | 27,217 | 100% | 35.54% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 3,984 | 29.53% |
| Renter Occupied Units | 7,226 | 53.56% |
| Vacant Units | 2,281 | 16.91% |
| Total Units | 13,491 | 100% |

Income Data

Median Family Income \$26,053 Percent Family Poverty 28.0%

| | <u>l otal</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 92 | \$4,159 | 39 | 42.39% |
| Non-Depository Institutions | 12 | \$1,226 | 1 | 8.33% |
| Total Single Family Lending | 104 | \$5,385 | 40 | 38.46% |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 359 | 213 | 66.15% | 85 | 23.68% | 34 | 40.00% |
| Asian | 4 | 3 | 75.00% | 1 | 25.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 41 | 21 | 63.64% | 9 | 21.95% | 1 | 11.11% |
| Other | 5 | 4 | 80.00% | 0 | 0.00% | 0 | N/A |
| Not Reported | 56 | 38 | 77.55% | 8 | 14.29% | 4 | 50.00% |
| Hispanic | 8 | 4 | 57.14% | 3 | 37.50% | 1 | 33.33% |
| Total | 468 | 280 | 67.47% | 104 | 22.22% | 40 | 38.46% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | 2007 | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|------|-------------|
| Conventional Home Purchase | 257 | 305 | 239 | 84 | 6 |
| FHA/VA Home Purchase | 8 | 7 | 5 | 8 | 10 |
| Refinance | 362 | 326 | 222 | 102 | 47 |
| Home Improvement | 63 | 57 | 56 | 44 | 41 |
| Total Lending | 690 | 695 | 522 | 238 | 104 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|--|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 10 | 10.75% | \$734 | \$73 |
| JPMORGAN CHASE BANK, NA | 9 | 9.68% | \$657 | \$73 |
| FIFTH THIRD MORTGAGE COMPANY | 8 | 8.60% | \$577 | \$72 |
| FLAGSTAR BANK | 6 | 6.45% | \$410 | \$68 |
| CITIMORTGAGE, INC | 4 | 4.30% | \$347 | \$87 |
| FREEDOM MORTGAGE CORP. | 4 | 4.30% | \$287 | \$72 |
| US BANK, N.A. | 4 | 4.30% | \$256 | \$64 |
| COUNTRYWIDE HOME LOANS | 3 | 3.23% | \$289 | \$96 |
| AMERICAN MIDWEST MORTGAGE | 3 | 3.23% | \$258 | \$86 |
| US BANK NORTH DAKOTA | 3 | 3.23% | \$108 | \$36 |
| By Originations | | | | |
| AMERICAN MIDWEST MORTGAGE | 3 | 18.75% | \$258 | \$86 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 12.50% | \$107 | \$54 |
| DOLLAR BANK, FSB | 1 | 6.25% | \$115 | \$115 |
| JPMORGAN CHASE BANK, NA | 1 | 6.25% | \$104 | \$104 |
| HOWARD HANNA MORTGAGE SERVICES | 1 | 6.25% | \$98 | \$98 |
| MORTGAGE NETWORK | 1 | 6.25% | \$92 | \$92 |
| EVERETT FINANCIAL INC. | 1 | 6.25% | \$91 | \$91 |
| IDEAL MORTGAGE BANKERS, LTD | 1 | 6.25% | \$90 | \$90 |
| FIRST OHIO BANC & LENDING INC | 1 | 6.25% | \$79 | \$79 |
| HSBC MORTGAGE CORP | 1 | 6.25% | \$78 | \$78 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 51 | 19.39% | \$4,593 | \$90 |
| By Application | 51 17 | 19.39% 6.46% | \$4,593 \$635 | \$90 \$37 |
| By Application HFC COMPANY LLC | - | | · · | · |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. | 17 | 6.46% | \$635 | \$37 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA | 17 16 | 6.46% 6.08% | \$635 \$1,412 | \$37 \$88 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN | 17 16 11 | 6.46% 6.08% 4.18% | \$635 \$1,412 \$1,035 | \$37 \$88 \$94 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK | 17 16 11 11 | 6.46% 6.08% 4.18% 4.18% | \$635 \$1,412 \$1,035 \$633 | \$37 \$88 \$94 \$58 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN | 17 16 11 11 10 | 6.46% 6.08% 4.18% 4.18% 3.80% | \$635 \$1,412 \$1,035 \$633 \$961 | \$37 \$88 \$94 \$58 \$96 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC | 17 16 11 11 10 9 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 | \$37 \$88 \$94 \$58 \$96 \$126 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB | 17 16 11 11 10 9 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK | 17 16 11 11 10 9 9 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY | 17 16 11 11 10 9 9 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations | 17 16 11 11 10 9 9 9 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. | 17 16 11 11 10 9 9 9 7 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. FLAGSTAR BANK | 17 16 11 11 10 9 9 9 7 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. FLAGSTAR BANK THE HUNTINGTON NATIONAL BANK | 17 16 11 11 10 9 9 7 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% 17.02% 8.51% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. FLAGSTAR BANK THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA | 17 16 11 11 10 9 9 7 7 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% 17.02% 8.51% 6.38% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 \$388 \$368 \$165 \$304 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 \$49 \$92 \$41 \$101 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. FLAGSTAR BANK THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN | 17 16 11 11 10 9 9 7 8 4 4 3 3 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% 17.02% 8.51% 6.38% 6.38% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 \$388 \$368 \$165 \$304 \$248 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 \$49 \$92 \$41 \$101 \$83 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. FLAGSTAR BANK THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 17 16 11 11 10 9 9 7 7 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% 17.02% 8.51% 6.38% 6.38% 6.38% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 \$388 \$368 \$165 \$304 \$248 \$248 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 \$49 \$92 \$41 \$101 \$83 \$80 |
| By Application HFC COMPANY LLC CITIFINANCIAL, INC. JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK THIRD FEDERAL SAVINGS AND LOAN NATIONSTAR MORTGAGE LLC COUNTRYWIDE BANK, FSB NATIONAL CITY BANK FIFTH THIRD MORTGAGE COMPANY By Originations CITIFINANCIAL, INC. FLAGSTAR BANK THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 17 16 11 11 10 9 9 7 7 8 4 4 3 3 3 3 | 6.46% 6.08% 4.18% 4.18% 3.80% 3.42% 3.42% 2.66% 17.02% 8.51% 6.38% 6.38% 6.38% | \$635 \$1,412 \$1,035 \$633 \$961 \$1,135 \$718 \$535 \$526 \$388 \$368 \$165 \$304 \$248 \$241 \$210 | \$37 \$88 \$94 \$58 \$96 \$126 \$80 \$59 \$75 \$49 \$92 \$41 \$101 \$83 \$80 \$70 |

EUCLID

| Population Data | |
|-----------------|--|
| | |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 16,116 | 30.57% | 34.64% |
| Asian | 506 | 0.96% | 54.96% |
| Native American | 62 | 0.12% | 50.00% |
| Non-Hispanic White | 34,678 | 65.78% | 79.47% |
| Other | 1,048 | 1.99% | 48.69% |
| Hispanic* | 604 | 1.15% | 56.85% |
| Total | 52,717 | 100% | 59.45% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 14,478 | 55.42% |
| Renter Occupied Units | 9,875 | 37.80% |
| Vacant Units | 1,770 | 6.78% |
| Total Units | 26,123 | 100% |

Income Data

Median Family Income \$45,278
Percent Family Poverty 7.1%

Mortgage Lending by Type of Institution

| Depository Institutions & Subsidiaries |
|--|
| Depository institutions a Substalance |
| Non-Depository Institutions |
| |
| Total Single Family Lending |

| <u>Total</u> Loans | Dollars Loaned (\$000s) | High-Cost Loans | High-Cost Share |
|-----------------------|----------------------------|--------------------|--------------------|
| 520 | \$40,509 | 127 | 24.42% |
| 208 | \$21,380 | 41 | 19.71% |
| 728 | \$61,889 | 168 | 23.08% |

Mortgage Lending by Race/Ethnicity

| | | | Denial | Total | Origination | High- Cost | <u>High-</u> Cost |
|--------------------|--------------|----------------|--------|--------------|-------------|---------------|----------------------|
| Race/Ethnicity | Applications | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | Share |
| African American | 767 | 329 | 49.18% | 292 | 38.07% | 59 | 20.21% |
| Asian | 26 | 8 | 44.44% | 10 | 38.46% | 3 | 30.00% |
| Native American | 2 | 1 | 50.00% | 1 | 50.00% | 0 | 0.00% |
| Non-Hispanic White | 784 | 299 | 43.15% | 350 | 44.64% | 90 | 25.71% |
| Other | 22 | 11 | 64.71% | 5 | 22.73% | 1 | 20.00% |
| Not Reported | 232 | 122 | 61.00% | 63 | 27.16% | 15 | 23.81% |
| Hispanic | 18 | 12 | 70.59% | 4 | 22.22% | 0 | 0.00% |
| Total | 1,855 | 784 | 48.40% | 728 | 39.25% | 168 | 23.08% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|-------|-------|-------|-------|------|
| Conventional Home Purchase | 820 | 904 | 902 | 548 | 160 |
| FHA/VA Home Purchase | 196 | 139 | 89 | 103 | 221 |
| Refinance | 1,116 | 1,034 | 719 | 485 | 279 |
| Home Improvement | 140 | 131 | 163 | 109 | 68 |
| Total Lending | 2,272 | 2,208 | 1,873 | 1,245 | 728 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|--|---|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 113 | 13.19% | \$9,316 | \$82 |
| WELLS FARGO BANK, NA | 63 | 7.35% | \$4,865 | \$77 |
| US BANK, N.A. | 62 | 7.23% | \$5,439 | \$88 |
| JPMORGAN CHASE BANK, NA | 55 | 6.42% | \$4,884 | \$89 |
| CITIMORTGAGE, INC | 38 | 4.43% | \$3,181 | \$84 |
| THIRD FEDERAL SAVINGS AND LOAN | 30 | 3.50% | \$2,936 | \$98 |
| HOWARD HANNA MORTGAGE SERVICES | 29 | 3.38% | \$2,819 | \$97 |
| FIFTH THIRD MORTGAGE COMPANY | 27 | 3.15% | \$2,299 | \$85 |
| AMERICAN MIDWEST MORTGAGE | 25 | 2.92% | \$2,046 | \$82 |
| NATIONAL CITY BANK | 25 | 2.92% | \$1,985 | \$79 |
| By Originations | | | | |
| WELLS FARGO BANK, NA | 46 | 12.07% | \$3,598 | \$78 |
| COUNTRYWIDE BANK, FSB | 35 | 9.19% | \$2,700 | \$77 |
| THIRD FEDERAL SAVINGS AND LOAN | 27 | 7.09% | \$2,617 | \$97 |
| AMERICAN MIDWEST MORTGAGE | 25 | 6.56% | \$2,046 | \$82 |
| HOWARD HANNA MORTGAGE SERVICES | 24 | 6.30% | \$2,269 | \$95 |
| FIFTH THIRD MORTGAGE COMPANY | 20 | 5.25% | \$1,811 | \$91 |
| NATIONAL CITY BANK | 14 | 3.67% | \$1,359 | \$97 |
| US BANK, N.A. | 14 | 3.67% | \$1,175 | \$84 |
| JPMORGAN CHASE BANK, NA | 13 | 3.41% | \$1,041 | \$80 |
| CONSUMERS MORTGAGE CORP OF OHI | 11 | 2.89% | \$877 | \$80 |
| I | _ | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| By Application HFC COMPANY LLC | 134 | 12.50% | \$15,090 | \$113 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 88 | 8.21% | \$8,636 | \$98 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 88 69 | 8.21% 6.44% | \$8,636 \$7,189 | \$98 \$104 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN | 88 69 53 | 8.21% 6.44% 4.94% | \$8,636 \$7,189 \$4,997 | \$98 \$104 \$94 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN | 88 69 53 41 | 8.21% 6.44% 4.94% 3.82% | \$8,636 \$7,189 \$4,997 \$4,107 | \$98 \$104 \$94 \$100 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC | 88 69 53 41 38 | 8.21% 6.44% 4.94% 3.82% 3.54% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 | \$98 \$104 \$94 \$100 \$98 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA | 88 69 53 41 38 33 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 | \$98 \$104 \$94 \$100 \$98 \$97 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY | 88 69 53 41 38 33 30 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 88 69 53 41 38 33 30 29 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY | 88 69 53 41 38 33 30 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB | 88 69 53 41 38 33 30 29 26 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% 2.43% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN | 88 69 53 41 38 33 30 29 26 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% 2.43% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 88 69 53 41 38 33 30 29 26 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% 2.43% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 88 69 53 41 38 33 30 29 26 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.71% 2.43% 11.11% 8.24% 6.09% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 88 69 53 41 38 33 30 29 26 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% 2.43% 11.11% 8.24% 6.09% 3.94% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 \$1,265 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 \$88 \$99 \$96 \$115 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 88 69 53 41 38 33 30 29 26 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% 2.43% 11.11% 8.24% 6.09% 3.94% 3.94% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 \$1,265 \$1,038 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 \$88 \$99 \$96 \$115 \$94 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA NATIONAL CITY BANK | 88 69 53 41 38 33 30 29 26 31 23 17 11 11 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.71% 2.43% 11.11% 8.24% 6.09% 3.94% 3.94% 3.94% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 \$1,265 \$1,038 \$1,024 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 \$88 \$99 \$96 \$115 \$94 \$93 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA NATIONAL CITY BANK QUICKEN LOANS | 88 69 53 41 38 33 30 29 26 31 23 17 11 11 11 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.71% 2.43% 11.11% 8.24% 6.09% 3.94% 3.94% 3.94% 3.94% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 \$1,265 \$1,038 \$1,024 \$848 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 \$88 \$99 \$96 \$115 \$94 \$93 \$94 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA NATIONAL CITY BANK QUICKEN LOANS THE HUNTINGTON NATIONAL BANK | 88 69 53 41 38 33 30 29 26 31 23 17 11 11 11 9 9 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.80% 2.71% 2.43% 11.11% 8.24% 6.09% 3.94% 3.94% 3.94% 3.23% 3.23% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 \$1,265 \$1,038 \$1,024 \$848 \$728 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 \$88 \$99 \$96 \$115 \$94 \$93 \$94 \$81 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC WELLS FARGO BANK, NA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA NATIONAL CITY BANK QUICKEN LOANS | 88 69 53 41 38 33 30 29 26 31 23 17 11 11 11 | 8.21% 6.44% 4.94% 3.82% 3.54% 3.08% 2.71% 2.43% 11.11% 8.24% 6.09% 3.94% 3.94% 3.94% 3.94% | \$8,636 \$7,189 \$4,997 \$4,107 \$3,725 \$3,197 \$2,980 \$2,532 \$3,126 \$2,724 \$2,273 \$1,634 \$1,265 \$1,038 \$1,024 \$848 | \$98 \$104 \$94 \$100 \$98 \$97 \$99 \$87 \$120 \$88 \$99 \$96 \$115 \$94 \$93 \$94 |

FAIRVIEW PARK

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|--------|----------------|----------------|
| Race/Ethnicity | Number | <u>Percent</u> | Ownership Rate |
| African American | 113 | 0.64% | 22.77% |
| Asian | 280 | 1.59% | 48.57% |
| Native American | 18 | 0.10% | 18.75% |
| Non-Hispanic White | 16,672 | 94.88% | 81.15% |
| Other | 297 | 1.69% | 52.91% |
| Hispanic* | 264 | 1.50% | 71.43% |
| Total | 17,572 | 100% | 73.23% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 5,753 | 70.57% |
| Renter Occupied Units | 2,103 | 25.80% |
| Vacant Units | 296 | 3.63% |
| Total Units | 8,152 | 100% |

Income Data

Median Family Income \$62,803 Percent Family Poverty 2.4%

Mortgage Lending by Type of Institution

| 0 0 7 71 | <u> 10tai</u> | <u>Dollars Loaned</u> | High-Cost | High-Cost |
|--|---------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 276 | \$29,527 | 16 | 5.80% |
| Non-Depository Institutions | 56 | \$7,637 | 2 | 3.57% |
| Total Single Family Lending | 332 | \$37,164 | 18 | 5.42% |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 8 | 2 | 25.00% | 4 | 50.00% | 0 | 0.00% |
| Asian | 4 | 2 | 50.00% | 2 | 50.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 461 | 104 | 25.37% | 284 | 61.61% | 17 | 5.99% |
| Other | 3 | 1 | 33.33% | 2 | 66.67% | 0 | 0.00% |
| Not Reported | 70 | 20 | 34.48% | 28 | 40.00% | 0 | 0.00% |
| Hispanic | 12 | 5 | 41.67% | 7 | 58.33% | 0 | 0.00% |
| Total | 567 | 137 | 27.18% | 332 | 58.55% | 18 | 5.42% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 306 | 381 | 292 | 226 | 85 |
| FHA/VA Home Purchase | 27 | 25 | 22 | 21 | 68 |
| Refinance | 43 | 345 | 254 | 169 | 122 |
| Home Improvement | 370 | 50 | 61 | 48 | 57 |
| Total Lending | 746 | 801 | 629 | 464 | 332 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|--|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 27 | 10.63% | \$3,831 | \$142 |
| THIRD FEDERAL SAVINGS AND LOAN | 22 | 8.66% | \$2,958 | \$134 |
| NATIONAL CITY BANK | 20 | 7.87% | \$2,072 | \$104 |
| WELLS FARGO BANK, NA | 19 | 7.48% | \$2,300 | \$121 |
| US BANK, N.A. | 18 | 7.09% | \$1,921 | \$107 |
| FIFTH THIRD MORTGAGE COMPANY | 15 | 5.91% | \$2,014 | \$134 |
| FIRST PLACE BANK | 13 | 5.12% | \$1,826 | \$140 |
| JPMORGAN CHASE BANK, NA | 13 | 5.12% | \$1,658 | \$128 |
| KEYBANK NATIONAL ASSOCIATION | 9 | 3.54% | \$1,261 | \$140 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 3.54% | \$1,163 | \$129 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 19 | 12.42% | \$2,589 | \$136 |
| WELLS FARGO BANK, NA | 18 | 11.76% | \$2,273 | \$126 |
| NATIONAL CITY BANK | 17 | 11.11% | \$1,778 | \$105 |
| FIFTH THIRD MORTGAGE COMPANY | 13 | 8.50% | \$1,852 | \$142 |
| FIRST PLACE BANK | 12 | 7.84% | \$1,698 | \$142 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 5.88% | \$1,163 | \$129 |
| KEYBANK NATIONAL ASSOCIATION | 8 | 5.23% | \$1,036 | \$130 |
| AMERICAN MIDWEST MORTGAGE | 7 | 4.58% | \$912 | \$130 |
| COUNTRYWIDE BANK, FSB | 5 | 3.27% | \$717 | \$143 |
| FIRST FEDERAL OF LAKEWOOD | 4 | 2.61% | \$469 | \$117 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 47 | 15.31% | \$5,749 | \$122 |
| By Application | 47 26 | 15.31% 8.47% | \$5,749 \$5,227 | \$122 \$201 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | · |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 26 | 8.47% | \$5,227 | \$201 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 26 24 | 8.47% 7.82% | \$5,227 \$3,868 | \$201 \$161 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 26 24 19 | 8.47% 7.82% 6.19% | \$5,227 \$3,868 \$2,217 | \$201 \$161 \$117 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC | 26 24 19 16 | 8.47% 7.82% 6.19% 5.21% | \$5,227 \$3,868 \$2,217 \$2,243 | \$201 \$161 \$117 \$140 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA | 26 24 19 16 13 | 8.47% 7.82% 6.19% 5.21% 4.23% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 | \$201 \$161 \$117 \$140 \$153 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS | 26 24 19 16 13 9 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 | \$201 \$161 \$117 \$140 \$153 \$142 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION | 26 24 19 16 13 9 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC | 26 24 19 16 13 9 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK | 26 24 19 16 13 9 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations | 26 24 19 16 13 9 7 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 26 24 19 16 13 9 7 7 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 26 24 19 16 13 9 7 7 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% 10.66% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 26 24 19 16 13 9 7 7 7 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% 10.66% 7.38% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 \$3,776 \$2,546 \$1,420 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 \$163 \$148 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA QUICKEN LOANS AMERICAN MIDWEST MORTGAGE COUNTRYWIDE BANK, FSB | 26 24 19 16 13 9 7 7 7 7 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% 10.66% 7.38% 4.92% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 \$3,776 \$2,546 \$1,420 \$888 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 \$163 \$148 \$127 \$196 \$158 \$148 \$127 \$97 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA QUICKEN LOANS AMERICAN MIDWEST MORTGAGE | 26 24 19 16 13 9 7 7 7 7 28 13 9 6 5 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% 10.66% 7.38% 4.92% 4.10% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 \$3,776 \$2,546 \$1,420 \$888 \$635 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 \$158 \$148 \$127 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA QUICKEN LOANS AMERICAN MIDWEST MORTGAGE COUNTRYWIDE BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA | 26 24 19 16 13 9 7 7 7 7 28 13 9 6 5 5 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% 4.10% 4.10% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 \$3,776 \$2,546 \$1,420 \$888 \$635 \$485 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 \$163 \$148 \$127 \$196 \$158 \$148 \$127 \$97 |
| By Application THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION CITIMORTGAGE, INC AMTRUST BANK By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA QUICKEN LOANS AMERICAN MIDWEST MORTGAGE COUNTRYWIDE BANK, FSB NATIONAL CITY BANK | 26 24 19 16 13 9 7 7 7 7 28 13 9 6 5 5 | 8.47% 7.82% 6.19% 5.21% 4.23% 2.93% 2.28% 2.28% 2.28% 10.66% 7.38% 4.92% 4.10% 4.10% 3.28% | \$5,227 \$3,868 \$2,217 \$2,243 \$1,984 \$1,276 \$1,317 \$1,142 \$1,037 \$3,776 \$2,546 \$1,420 \$888 \$635 \$485 \$635 | \$201 \$161 \$117 \$140 \$153 \$142 \$188 \$163 \$148 \$155 \$196 \$158 \$148 \$127 \$97 \$159 |

GARFIELD HEIGHTS

| Pol | nul | ati | on | Data | ı |
|-----|-----|-----|-----|------|---|
| Гυ | vui | au | OII | vala | l |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 5,164 | 16.80% | 67.15% |
| Asian | 289 | 0.94% | 85.20% |
| Native American | 48 | 0.16% | 55.77% |
| Non-Hispanic White | 24,577 | 79.97% | 85.62% |
| Other | 426 | 1.39% | 71.12% |
| Hispanic* | 388 | 1.26% | 83.93% |
| Total | 30,734 | 100% | 79.91% |
| | | | |

| Housing Data | <u>Number</u> | Percent |
|-------------------|---------------|---------|
| Owner-Occupied U | nits 9,950 | 76.55% |
| Renter Occupied U | nits 2,502 | 19.25% |
| Vacant Units | 546 | 4.20% |
| Total Units | 12,998 | 100% |

Income Data

Median Family Income \$47,557 Percent Family Poverty

6.0%

Mortgage Lending by Type of Institution

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 355 | \$24,782 | 74 | 20.85% |
| Non-Depository Institutions | 131 | \$12,245 | 26 | 19.85% |
| Total Single Family Lending | 486 | \$37,027 | 100 | 20.58% |

Mortgage Lending by Race/Ethnicity

| | | | Donial | Total | Origination | High- | High- |
|--------------------|---------------------|----------------|-------------------------------|------------------------------|-----------------------------------|----------------------|----------------------|
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | <u>Denial</u> <u>Rate*</u> | <u>Total</u> Originations | <u>Origination</u> <u>Rate</u> | <u>Cost</u> Loans | <u>Cost</u> Share |
| African American | 422 | 201 | 54.77% | 145 | 34.36% | 33 | 22.76% |
| Asian | 20 | 8 | 47.06% | 9 | 45.00% | 1 | 11.11% |
| Native American | 4 | 2 | 66.67% | 1 | 25.00% | 1 | 100.00% |
| Non-Hispanic White | 641 | 225 | 39.82% | 296 | 46.18% | 55 | 18.58% |
| Other | 8 | 5 | 62.50% | 3 | 37.50% | 2 | 66.67% |
| Not Reported | 144 | 69 | 66.35% | 25 | 17.36% | 7 | 28.00% |
| Hispanic | 15 | 6 | 50.00% | 6 | 40.00% | 3 | 50.00% |
| Total | 1,266 | 524 | 48.29% | 486 | 38.39% | 100 | 20.58% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | 2007 | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|------|-------------|
| Conventional Home Purchase | 533 | 624 | 545 | 306 | 71 |
| FHA/VA Home Purchase | 94 | 72 | 69 | 63 | 125 |
| Refinance | 725 | 692 | 507 | 372 | 233 |
| Home Improvement | 107 | 106 | 127 | 80 | 57 |
| Total Lending | 1,459 | 1,494 | 1,248 | 821 | 486 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Mauliat | Dellara Lagrad | Average |
|--|---|--|--|---|
| By Application | Count | <u>Market</u> Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| COUNTRYWIDE BANK, FSB | 42 | 9.33% | \$3,655 | \$87 |
| US BANK, N.A. | 32 | 7.11% | \$2,470 | \$77 |
| AMERICAN MIDWEST MORTGAGE | 24 | 5.33% | \$1,887 | \$79 |
| WELLS FARGO BANK, NA | 23 | 5.11% | \$1,792 | \$78 |
| JPMORGAN CHASE BANK, NA | 21 | 4.67% | \$1,871 | \$89 |
| FIFTH THIRD MORTGAGE COMPANY | 20 | 4.44% | \$1,682 | \$84 |
| CITIMORTGAGE, INC | 18 | 4.00% | \$1,626 | \$90 |
| GMAC MORTGAGE LLC | 14 | 3.11% | \$1,434 | \$102 |
| NATIONAL CITY BANK | 14 | 3.11% | \$1,339 | \$96 |
| OHIO CATHOLIC FCU | 14 | 3.11% | \$997 | \$71 |
| By Originations | | | | |
| AMERICAN MIDWEST MORTGAGE | 24 | 12.24% | \$1,887 | \$79 |
| WELLS FARGO BANK, NA | 19 | 9.69% | \$1,500 | \$79 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 6.12% | \$1,037 | \$86 |
| US BANK, N.A. | 10 | 5.10% | \$651 | \$65 |
| NATIONAL CITY BANK | 8 | 4.08% | \$774 | \$97 |
| HOWARD HANNA MORTGAGE SERVICES | 7 | 3.57% | \$738 | \$105 |
| COUNTRYWIDE BANK, FSB | 7 | 3.57% | \$569 | \$81 |
| CONSUMERS MORTGAGE CORP OF OHI | 7 | 3.57% | \$559 | \$80 |
| UNION NATIONAL MORTGAGE CO. | 7 | 3.57% | \$515 | \$74 |
| THIRD FEDERAL SAVINGS AND LOAN | 7 | 3.57% | \$496 | \$71 |
| | = | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 97 | 11.73% | \$10,874 | \$112 |
| By Application | 97 67 | 11.73% 8.10% | \$10,874 \$5,150 | \$112 \$77 |
| By Application HFC COMPANY LLC | - | | | |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN | 67 | 8.10% | \$5,150 | \$77 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 67 60 | 8.10% 7.26% | \$5,150 \$5,681 | \$77 \$95 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 67 60 52 | 8.10% 7.26% 6.29% | \$5,150 \$5,681 \$5,071 | \$77 \$95 \$98 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN | 67 60 52 37 | 8.10% 7.26% 6.29% 4.47% | \$5,150 \$5,681 \$5,071 \$4,154 | \$77 \$95 \$98 \$112 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC | 67 60 52 37 30 | 8.10% 7.26% 6.29% 4.47% 3.63% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 | \$77 \$95 \$98 \$112 \$98 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC | 67 60 52 37 30 24 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 | \$77 \$95 \$98 \$112 \$98 \$91 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA | 67 60 52 37 30 24 23 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC | 67 60 52 37 30 24 23 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK | 67 60 52 37 30 24 23 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations | 67 60 52 37 30 24 23 23 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.78% 2.66% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 67 60 52 37 30 24 23 23 22 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.66% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN OHIO CATHOLIC FCU | 67 60 52 37 30 24 23 23 22 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.78% 2.66% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 \$1,527 \$760 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 \$69 \$54 \$94 \$70 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN OHIO CATHOLIC FCU JPMORGAN CHASE BANK, NA | 67 60 52 37 30 24 23 23 22 22 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.66% 9.44% 6.01% 5.58% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 \$1,527 \$760 \$1,222 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN OHIO CATHOLIC FCU JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY | 67 60 52 37 30 24 23 23 22 22 14 13 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.66% 9.44% 6.01% 5.58% 5.15% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 \$1,527 \$760 \$1,222 \$836 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 \$69 \$54 \$94 \$70 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN OHIO CATHOLIC FCU JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK | 67 60 52 37 30 24 23 23 22 22 14 13 12 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.78% 2.66% 9.44% 6.01% 5.58% 5.15% 4.72% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 \$1,527 \$760 \$1,222 \$836 \$855 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 \$69 \$54 \$94 \$70 \$78 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN OHIO CATHOLIC FCU JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 67 60 52 37 30 24 23 23 22 22 14 13 12 11 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.78% 2.66% 9.44% 6.01% 5.58% 5.15% 4.72% 4.29% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 \$1,527 \$760 \$1,222 \$836 \$855 \$736 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 \$69 \$54 \$94 \$70 \$78 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC GMAC MORTGAGE LLC WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN OHIO CATHOLIC FCU JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB | 67 60 52 37 30 24 23 23 22 22 14 13 12 11 10 9 | 8.10% 7.26% 6.29% 4.47% 3.63% 2.90% 2.78% 2.78% 2.66% 9.44% 6.01% 5.58% 5.15% 4.72% 4.29% 3.86% | \$5,150 \$5,681 \$5,071 \$4,154 \$2,925 \$2,178 \$2,118 \$1,950 \$1,491 \$1,527 \$760 \$1,222 \$836 \$855 \$736 \$751 | \$77 \$95 \$98 \$112 \$98 \$91 \$92 \$85 \$68 \$69 \$54 \$94 \$70 \$78 \$74 |

GATES MILLS

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 23 | 0.92% | 100.00% |
| Asian | 87 | 3.49% | 93.67% |
| Native American | 5 | 0.20% | 100.00% |
| Non-Hispanic White | 2,316 | 92.90% | 95.26% |
| Other | 32 | 1.28% | 68.18% |
| Hispanic* | 40 | 1.60% | 84.09% |
| Total | 2,493 | 100% | 92.86% |
| | | | |

| Housing Data | Number | Percent | Inc |
|-----------------------|--------|---------|-----|
| Owner-Occupied Units | 859 | 88.19% | Me |
| Renter Occupied Units | 66 | 6.78% | Pe |
| Vacant Units | 49 | 5.03% | |
| Total Units | 974 | 100% | |

Income Data

Median Family Income \$161,350
Percent Family Poverty 1.0%

Mortgage Lending by Type of Institution

| mortgage zerramig by Type or memanen | <u>l otal</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 44 | \$14,103 | 0 | 0.00% |
| Non-Depository Institutions | 9 | \$2,823 | 1 | 11.11% |
| Total Single Family Lending | 53 | \$16,926 | 1 | 1.89% |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Asian | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 67 | 12 | 20.69% | 41 | 61.19% | 1 | 2.44% |
| Other | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Not Reported | 12 | 0 | 0.00% | 8 | 66.67% | 0 | 0.00% |
| Hispanic | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Total | 83 | 12 | 16.90% | 53 | 63.86% | 1 | 1.89% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 32 | 46 | 47 | 42 | 20 |
| FHA/VA Home Purchase | 0 | 0 | 1 | 0 | 0 |
| Refinance | 60 | 47 | 48 | 29 | 30 |
| Home Improvement | 7 | 2 | 4 | 2 | 3 |
| Total Lending | 99 | 95 | 100 | 73 | 53 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|---|--|---|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| JPMORGAN CHASE BANK, NA | 6 | 19.35% | \$4,593 | \$766 |
| COUNTRYWIDE BANK, FSB | 4 | 12.90% | \$1,130 | \$283 |
| US BANK, N.A. | 3 | 9.68% | \$473 | \$158 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 6.45% | \$643 | \$322 |
| HOME SAVINGS & LOAN COMPANY | 2 | 6.45% | \$618 | \$309 |
| WELLS FARGO BANK, NA | 2 | 6.45% | \$596 | \$298 |
| MLD MORTGAGE INC | 2 | 6.45% | \$572 | \$286 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 6.45% | \$572 | \$286 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 3.23% | \$417 | \$417 |
| WACHOVIA MORTGAGE FSB | 1 | 3.23% | \$336 | \$336 |
| By Originations | | | | |
| COUNTRYWIDE BANK, FSB | 3 | 15.00% | \$730 | \$243 |
| US BANK, N.A. | 3 | 15.00% | \$473 | \$158 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 10.00% | \$643 | \$322 |
| MLD MORTGAGE INC | 2 | 10.00% | \$572 | \$286 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 10.00% | \$572 | \$286 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 5.00% | \$417 | \$417 |
| WACHOVIA MORTGAGE FSB | 1 | 5.00% | \$336 | \$336 |
| NATIONAL CITY BANK | 1 | 5.00% | \$335 | \$335 |
| CHARLES SCHWAB BANK | 1 | 5.00% | \$300 | \$300 |
| WELLS FARGO BANK, NA | 1 | 5.00% | \$285 | \$285 |
| Top Ten Refinance Lenders |] | | | |
| By Application | | | | |
| <u> </u> | | | | |
| JPMORGAN CHASE BANK, NA | 7 | 11.86% | \$3,956 | \$565 |
| | 7 5 | 11.86% 8.47% | \$3,956 \$2,151 | \$565 \$430 |
| JPMORGAN CHASE BANK, NA | • | | | • |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN | 5 | 8.47% | \$2,151 | \$430 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB | 5 | 8.47% 5.08% | \$2,151 \$903 | \$430 \$301 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK | 5 3 3 | 8.47% 5.08% 5.08% | \$2,151 \$903 \$897 | \$430 \$301 \$299 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK | 5 3 3 3 | 8.47% 5.08% 5.08% 5.08% | \$2,151 \$903 \$897 \$742 | \$430 \$301 \$299 \$247 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. | 5 3 3 3 2 | 8.47% 5.08% 5.08% 5.08% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 | \$430 \$301 \$299 \$247 \$1,000 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY | 5 3 3 3 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 | \$430 \$301 \$299 \$247 \$1,000 \$860 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION | 5 3 3 3 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD | 5 3 3 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC | 5 3 3 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations | 5 3 3 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN | 5 3 3 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 3.39% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK | 5 3 3 2 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 10.00% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK FIRST FEDERAL OF LAKEWOOD | 5 3 3 2 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 10.00% 10.00% 6.67% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 \$1,030 \$897 \$971 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 \$343 \$299 \$486 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA | 5 3 3 2 2 2 2 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 10.00% 6.67% 6.67% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 \$1,030 \$897 \$971 \$866 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 \$343 \$299 \$486 \$433 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA NATIONAL CITY BANK | 5 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 10.00% 6.67% 6.67% 6.67% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 \$1,030 \$897 \$971 \$866 \$649 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 \$343 \$299 \$486 \$433 \$325 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC BY Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA NATIONAL CITY BANK DOLLAR BANK, FSB | 5 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 10.00% 6.67% 6.67% 6.67% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 \$1,030 \$897 \$971 \$866 \$649 \$453 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 \$343 \$299 \$486 \$433 \$325 \$227 |
| JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB AMTRUST BANK NATIONAL CITY BANK MERRILL LYNCH CREDIT CORP. HOME SAVINGS & LOAN COMPANY KEYBANK NATIONAL ASSOCIATION FIRST FEDERAL OF LAKEWOOD GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA NATIONAL CITY BANK DOLLAR BANK, FSB FIRST PLACE BANK | 5 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | 8.47% 5.08% 5.08% 5.08% 3.39% 3.39% 3.39% 3.39% 10.00% 6.67% 6.67% 6.67% 6.67% 6.67% | \$2,151 \$903 \$897 \$742 \$2,000 \$1,719 \$1,001 \$971 \$728 \$1,030 \$897 \$971 \$866 \$649 \$453 \$401 | \$430 \$301 \$299 \$247 \$1,000 \$860 \$501 \$486 \$364 \$343 \$299 \$486 \$433 \$325 \$227 \$201 |

GLENWILLOW

| Pol | nul | ati | on | Dat | ŀa |
|-----|-----|-----|------|-----|----|
| ГΟ | vui | au | OII. | Da | ιa |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 19 | 4.23% | 100.00% |
| Asian | 0 | 0.00% | NA |
| Native American | 0 | 0.00% | NA |
| Non-Hispanic White | 422 | 93.99% | 75.30% |
| Other | 5 | 1.11% | 0.00% |
| Hispanic* | 3 | 0.67% | 0.00% |
| Total | 449 | 100% | 75.61% |

| Housing Data | Number | <u>Percent</u> | Income Data | |
|-----------------------|--------|----------------|------------------------------|----|
| Owner-Occupied Units | 155 | 69.82% | Median Family Income \$52,32 | 21 |
| Renter Occupied Units | 50 | 22.52% | Percent Family Poverty 2.7% | |
| Vacant Units | 17 | 7.66% | | |
| Total Units | 222 | 100% | | |

Mortgage Lending by Type of Institution

| 3.3. 71. | <u>l otal</u> Loans | <u>Dollars Loaned</u> (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|-----------------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 33 | \$6,830 | 1 | 3.03% |
| Non-Depository Institutions | 5 | \$871 | 0 | 0.00% |
| Total Single Family Lending | 38 | \$7,701 | 1 | 2.63% |

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 28 | 11 | 47.83% | 9 | 32.14% | 0 | 0.00% |
| Asian | 11 | 0 | 0.00% | 9 | 81.82% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 20 | 6 | 31.58% | 12 | 60.00% | 0 | 0.00% |
| Other | 3 | 0 | 0.00% | 3 | 100.00% | 1 | 33.33% |
| Not Reported | 14 | 3 | 30.00% | 5 | 35.71% | 0 | 0.00% |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 76 | 20 | 30.30% | 38 | 50.00% | 1 | 2.63% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------------|-------------|-------------|------|------|
| Conventional Home Purchase | 28 | 26 | 22 | 9 | 21 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 0 | 5 |
| Refinance | 15 | 13 | 16 | 13 | 11 |
| Home Improvement | 1 | 2 | 1 | 1 | 1 |
| Total Lending | 44 | 41 | 39 | 23 | 38 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | Average |
|--------------------------------|-------|---------|----------------|-----------------------|
| By Application | Count | Share % | (\$000s) | Loan Size (\$000s) |
| JPMORGAN CHASE BANK, NA | 5 | 10.20% | \$1,091 | \$218 |
| THIRD FEDERAL SAVINGS AND LOAN | 5 | 10.20% | \$1,068 | \$214 |
| FIFTH THIRD MORTGAGE COMPANY | 3 | 6.12% | \$722 | \$241 |
| NATIONAL CITY BANK | 3 | 6.12% | \$651 | \$217 |
| WELLS FARGO BANK, NA | 3 | 6.12% | \$644 | \$215 |
| DOLLAR BANK, FSB | 3 | 6.12% | \$586 | \$195 |
| FIRST PLACE BANK | 2 | 4.08% | \$605 | \$303 |
| COUNTRYWIDE BANK, FSB | 2 | 4.08% | \$517 | \$259 |
| GMAC BANK | 2 | 4.08% | \$483 | \$242 |
| HOMECOMINGS FINANCIAL LLC | 2 | 4.08% | \$483 | \$242 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 4 | 15.38% | \$838 | \$210 |
| FIFTH THIRD MORTGAGE COMPANY | 3 | 11.54% | \$722 | \$241 |
| NATIONAL CITY BANK | 2 | 7.69% | \$472 | \$236 |
| DOLLAR BANK, FSB | 2 | 7.69% | \$406 | \$203 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 7.69% | \$370 | \$185 |
| COUNTRYWIDE BANK, FSB | 1 | 3.85% | \$270 | \$270 |
| FIRST PLACE BANK | 1 | 3.85% | \$252 | \$252 |
| JPMORGAN CHASE BANK, NA | 1 | 3.85% | \$248 | \$248 |
| BANK OF AMERICA, N.A. | 1 | 3.85% | \$248 | \$248 |
| FLAGSTAR BANK | 1 | 3.85% | \$243 | \$243 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| HFC COMPANY LLC | 7 | 21.21% | \$2,624 | \$375 |
| JPMORGAN CHASE BANK, NA | 5 | 15.15% | \$1,334 | \$267 |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 9.09% | \$444 | \$148 |
| BENEFICIAL COMPANY LLC | 2 | 6.065 | \$860 | \$430 |
| QUICKEN LOANS | 2 | 6.06% | \$397 | \$199 |
| AMTRUST BANK | 2 | 6.06% | \$363 | \$182 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 6.06% | \$342 | \$171 |
| CITIFINANCIAL, INC. | 2 | 6.06% | \$176 | \$88 |
| FIFTH THIRD BANK | 2 | 6.06% | \$130 | \$65 |
| COUNTRYWIDE BANK, FSB | 1 | 3.03% | \$329 | \$329 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 27.27% | \$444 | \$148 |
| AMTRUST BANK | 2 | 18.18% | \$363 | \$182 |
| COUNTRYWIDE BANK, FSB | 1 | 9.09% | \$329 | \$329 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 9.09% | \$240 | \$240 |
| STERLING NATIONAL MORTGAGE CO. | 1 | 9.09% | \$137 | \$137 |
| QUICKEN LOANS | 1 | 9.09% | \$116 | \$116 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 9.09% | \$74 | \$74 |
| FIFTH THIRD BANK | 1 | 9.09% | \$65 | \$65 |

HIGHLAND HEIGHTS

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 112 | 1.39% | 93.40% |
| Asian | 372 | 4.60% | 99.16% |
| Native American | 1 | 0.01% | 100.00% |
| Non-Hispanic White | 7,501 | 92.81% | 35.71% |
| Other | 66 | 0.82% | 100.00% |
| Hispanic* | 36 | 0.45% | 100.00% |
| Total | 8,082 | 100% | 97.27% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|---------------------|
| Owner-Occupied Units | 2,703 | 94.44% | Median Family Incon |
| Renter Occupied Units | 76 | 2.66% | Percent Family Pove |
| Vacant Units | 83 | 2.90% | |
| Total Units | 2,862 | 100% | |

| Mortgage Lending | by Type | of Institution |
|------------------|---------|----------------|
|------------------|---------|----------------|

| 0 0 7 71 | <u> </u> | Dollars Loaned | High-Cost | High-Cost |
|--|----------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 144 | \$28,083 | 7 | 4.86% |
| Non-Depository Institutions | 34 | \$8,736 | 0 | 0.00% |
| Total Single Family Lending | 178 | \$36,819 | 7 | 3.93% |

\$78,922 3.1%

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 12 | 8 | 72.73% | 3 | 25.00% | 0 | 0.00% |
| Asian | 20 | 5 | 29.41% | 9 | 45.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 238 | 60 | 27.40% | 149 | 62.61% | 5 | 3.36% |
| Other | 7 | 1 | 16.67% | 5 | 71.43% | 0 | 0.00% |
| Not Reported | 31 | 13 | 52.00% | 10 | 32.26% | 2 | 20.00% |
| Hispanic | 2 | 0 | 0.00% | 2 | 100.00% | 0 | 0.00% |
| Total | 314 | 91 | 32.04% | 178 | 56.69% | 7 | 3.93% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 178 | 186 | 175 | 149 | 73 |
| FHA/VA Home Purchase | 1 | 4 | 1 | 4 | 6 |
| Refinance | 160 | 136 | 115 | 99 | 89 |
| Home Improvement | 16 | 18 | 26 | 24 | 10 |
| Total Lending | 355 | 344 | 317 | 276 | 178 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|---|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 28 | 21.71% | \$5,568 | \$199 |
| NVR MORTGAGE FINANCE INC | 12 | 9.30% | \$2,537 | \$211 |
| JPMORGAN CHASE BANK, NA | 11 | 8.53% | \$2,664 | \$242 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 6.98% | \$2,094 | \$233 |
| FIFTH THIRD MORTGAGE COMPANY | 5 | 3.88% | \$1,186 | \$237 |
| PROVIDENT FUNDING ASSOCIATES | 4 | 3.10% | \$1,246 | \$312 |
| THE HUNTINGTON NATIONAL BANK | 4 | 3.10% | \$935 | \$234 |
| CITIMORTGAGE, INC | 4 | 3.10% | \$888 | \$222 |
| AMTRUST BANK | 4 | 3.10% | \$803 | \$201 |
| WELLS FARGO BANK, NA | 4 | 3.10% | \$633 | \$158 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 27 | 34.18% | \$5,389 | \$200 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 11.39% | \$2,094 | \$233 |
| FIFTH THIRD MORTGAGE COMPANY | 4 | 5.06% | \$1,061 | \$265 |
| THE HUNTINGTON NATIONAL BANK | 4 | 5.06% | \$935 | \$234 |
| AMTRUST BANK | 4 | 5.06% | \$803 | \$201 |
| JPMORGAN CHASE BANK, NA | 3 | 3.80% | \$655 | \$218 |
| NVR MORTGAGE FINANCE INC | 3 | 3.80% | \$566 | \$189 |
| NATIONAL CITY BANK | 3 | 3.80% | \$413 | \$138 |
| WELLS FARGO BANK, NA | 2 | 2.53% | \$540 | \$270 |
| HOME SAVINGS & LOAN COMPANY | 2 | 2.53% | \$470 | \$235 |
| Top Ten Refinance Lenders | | | | |
| | | | | |
| By Application | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN | 26 | 13.27% | \$4,568 | \$176 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 18 | 9.18% | \$4,568 \$3,225 | \$176 \$179 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 18 10 | | \$3,225 \$2,650 | |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 18 10 10 | 9.18% 5.10% 5.10% | \$3,225 \$2,650 \$2,502 | \$179 \$265 \$250 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 18 10 10 9 | 9.18% 5.10% 5.10% 4.59% | \$3,225 \$2,650 \$2,502 \$2,203 | \$179 \$265 \$250 \$245 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD | 18 10 10 9 8 | 9.18% 5.10% 5.10% 4.59% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 | \$179 \$265 \$250 \$245 \$371 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA | 18 10 10 9 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 | \$179 \$265 \$250 \$245 \$371 \$355 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY | 18 10 10 9 8 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 18 10 10 9 8 8 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY | 18 10 10 9 8 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 18 10 10 9 8 8 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC | 18 10 10 9 8 8 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations | 18 10 10 9 8 8 8 8 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD | 18 10 10 9 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD NATIONAL CITY BANK | 18 10 10 9 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% 17.98% 8.99% 7.87% 6.74% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 \$1,461 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD NATIONAL CITY BANK JPMORGAN CHASE BANK, NA | 18 10 10 9 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% 17.98% 8.99% 7.87% 6.74% 5.62% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 \$1,461 \$1,240 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 \$159 \$355 \$388 \$244 \$248 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD NATIONAL CITY BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 18 10 10 9 8 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% 17.98% 8.99% 7.87% 6.74% 5.62% 4.49% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 \$1,461 \$1,240 \$1,089 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 \$159 \$355 \$388 \$244 \$248 \$272 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD NATIONAL CITY BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 18 10 10 9 8 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% 17.98% 8.99% 7.87% 6.74% 5.62% 4.49% 4.49% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 \$1,461 \$1,240 \$1,089 \$1,045 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 \$159 \$355 \$388 \$244 \$248 \$272 \$261 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD NATIONAL CITY BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY | 18 10 10 9 8 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% 17.98% 8.99% 7.87% 6.74% 5.62% 4.49% 4.49% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 \$1,461 \$1,240 \$1,089 \$1,045 \$1,000 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 \$159 \$355 \$388 \$244 \$248 \$272 \$261 \$250 |
| THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD UNION CAPITAL MORTGAGE CORPORA FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN UNION CAPITAL MORTGAGE CORPORA FIRST FEDERAL OF LAKEWOOD NATIONAL CITY BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 18 10 10 9 8 8 8 8 8 6 | 9.18% 5.10% 5.10% 4.59% 4.08% 4.08% 4.08% 3.06% 17.98% 8.99% 7.87% 6.74% 5.62% 4.49% 4.49% | \$3,225 \$2,650 \$2,502 \$2,203 \$2,966 \$2,836 \$2,187 \$1,843 1,344 \$2,551 \$2,836 \$2,717 \$1,461 \$1,240 \$1,089 \$1,045 | \$179 \$265 \$250 \$245 \$371 \$355 \$273 \$230 \$224 \$159 \$355 \$388 \$244 \$248 \$272 \$261 |

HIGHLAND HILLS

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 1,053 | 65.08% | 61.59% |
| Asian | 15 | 0.93% | 0.00% |
| Native American | 1 | 0.06% | 0.00% |
| Non-Hispanic White | 483 | 29.85% | 35.71% |
| Other | 56 | 3.46% | 57.14% |
| Hispanic* | 32 | 1.98% | 0.00% |
| Total | 1,618 | 100% | 53.68% |
| | | | |

| Housing Data | Number | <u>Percent</u> | Income Data | |
|-----------------------|--------|----------------|------------------------|----------|
| Owner-Occupied Units | 146 | 47.25% | Median Family Income | \$37,404 |
| Renter Occupied Units | 126 | 40.78% | Percent Family Poverty | 10.1% |
| Vacant Units | 37 | 11.97% | | |
| Total Units | 309 | 100% | | |

| Mortgage Lending by Type of Institution | Total | Dollars Loaned | High-Cost |
|---|-------|----------------|-----------|
| | Loans | (\$000s) | Loans |
| Depository Institutions 9 Cubaidississ | 7 | #400 | 0 |

Depository Institutions & Subsidiaries 7 \$439 0 0.00% Non-Depository Institutions 0 \$0 0.00% Total Single Family Lending 7 \$439 0 0.00%

High-Cost

<u>Share</u>

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|-------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 26 | 14 | 63.64% | 7 | 26.92% | 0 | 0.00% |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 1 | 0 | 0.00% | 0 | 0.00% | 0 | N/A |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 27 | 14 | 60.87% | 7 | 25.93% | 0 | 0.00% |

| | <u>2004</u> | 2005 | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|------|-------------|-------------|------|
| Conventional Home Purchase | 5 | 5 | 2 | 2 | 1 |
| FHA/VA Home Purchase | 1 | 0 | 0 | 0 | 0 |
| Refinance | 19 | 8 | 9 | 5 | 5 |
| Home Improvement | 1 | 1 | 3 | 1 | 1 |
| Total Lending | 26 | 14 | 14 | 8 | 7 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| KEYBANK NATIONAL ASSOCIATION | 1 | 100.00% | \$41 | \$41 |
| | | | | |
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| | | | | |
| | | | | |
| Pu Oriente de | | | | |
| By Originations KEYBANK NATIONAL ASSOCIATION | 1 | 100.00% | \$41 | \$41 |
| RETDAIN INATIONAL ASSOCIATION | Į. | 100.00% | Ф4 I | φ41 |

| Top Ten Refinance Lenders | | | | |
|--------------------------------|----|--------|-------|-------|
| By Application | | | | |
| HFC COMPANY LLC | 10 | 41.67% | \$896 | \$90 |
| JPMORGAN CHASE BANK, NA | 4 | 16.67% | \$409 | \$102 |
| WELLS FARGO BANK, NA | 3 | 12.50% | \$198 | \$66 |
| ADVANCED FINANCIAL SERVICES IN | 2 | 8.33% | \$147 | \$74 |
| HOME LOAN INVESTMENT BANK | 1 | 4.17% | \$122 | \$122 |
| COUNTRYWIDE BANK, FSB | 1 | 4.17% | \$114 | \$114 |
| NATIONAL CITY BANK | 1 | 4.17% | \$65 | \$65 |
| THE OHIO EDUCATIONAL CU | 1 | 4.17% | \$60 | \$60 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 4.17% | \$59 | \$59 |
| By Originations | | | | |
| JPMORGAN CHASE BANK, NA | 2 | 40.00% | \$225 | \$113 |
| NATIONAL CITY BANK | 1 | 20.00% | \$65 | \$65 |
| THE OHIO EDUCATIONAL CU | 1 | 20.00% | \$60 | \$60 |
| WELLS FARGO BANK, NA | 1 | 20.00% | \$40 | \$40 |

HUNTING VALLEY

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 1 | 0.14% | 0.00% |
| Asian | 5 | 0.68% | 80.00% |
| Native American | 0 | 0.00% | NA |
| Non-Hispanic White | 581 | 98.47% | 87.26% |
| Other | 1 | 0.14% | 0.00% |
| Hispanic* | 4 | 0.54% | 100.00% |
| Total | 735 | 100% | 85.56% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 193 | 74.81% | Median Family Income |
| Renter Occupied Units | 37 | 14.34% | Percent Family Poverty |
| Vacant Units | 28 | 10.85% | |
| Total Units | 258 | 100% | |

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 8 | \$7,369 | 0 | 0.00% |
| Non-Depository Institutions | 0 | \$0 | 0 | 0.00% |
| Total Single Family Lending | 8 | \$7,369 | 0 | 0.00% |

\$200,001 2.1%

Mortgage Lending by Race/Ethnicity

| Total | 15 | 2 | 18.18% | 8 | 53.33% | 0 | 0.00% |
|--------------------|---|--|--|---|--|--|---|
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 2 | 0 | 0.00% | 2 | 100.00% | 0 | 0.00% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 13 | 2 | 22.22% | 6 | 46.15% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| African American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Race/Ethnicity | Applications | <u>Denials</u> | Rate* | Originations | Rate | Loans | Share |
| | | | <u>Denial</u> | <u>Total</u> | Origination | High- Cost | <u>High-</u> <u>Cost</u> |
| | African American Asian Native American Non-Hispanic White Other Not Reported Hispanic | African American 0 Asian 0 Native American 0 Non-Hispanic White 13 Other 0 Not Reported 2 Hispanic 0 | African American 0 0 Asian 0 0 Native American 0 0 Non-Hispanic White 13 2 Other 0 0 Not Reported 2 0 Hispanic 0 0 | Race/Ethnicity Applications Denials Rate* African American 0 0 N/A Asian 0 0 N/A Native American 0 0 N/A Non-Hispanic White 13 2 22.22% Other 0 0 N/A Not Reported 2 0 0.00% Hispanic 0 0 N/A | Race/Ethnicity Applications Denials Rate* Originations African American 0 0 N/A 0 Asian 0 0 N/A 0 Native American 0 0 N/A 0 Non-Hispanic White 13 2 22.22% 6 Other 0 N/A 0 Not Reported 2 0 0.00% 2 Hispanic 0 0 N/A 0 | Race/Ethnicity Applications Denials Rate* Originations Rate African American 0 0 N/A 0 N/A Asian 0 0 N/A 0 N/A Native American 0 0 N/A 0 N/A Non-Hispanic White 13 2 22.22% 6 46.15% Other 0 0 N/A 0 N/A Not Reported 2 0 0.00% 2 100.00% Hispanic 0 0 N/A 0 N/A | Race/Ethnicity Applications Denials Rate* Total Originations Origination Rate Cost Loans African American 0 0 N/A 0 N/A 0 Asian 0 0 N/A 0 N/A 0 Native American 0 0 N/A 0 N/A 0 Non-Hispanic White 13 2 22.22% 6 46.15% 0 Other 0 N/A 0 N/A 0 Not Reported 2 0 0.00% 2 100.00% 0 Hispanic 0 N/A 0 N/A 0 0 |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 8 | 13 | 5 | 8 | 0 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 0 | 0 |
| Refinance | 16 | 13 | 14 | 8 | 8 |
| Home Improvement | 0 | 1 | 0 | 0 | 0 |
| Total Lending | 24 | 27 | 19 | 16 | 8 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|--------------|---------|----------------|-----------------------------|
| By Application | <u>Count</u> | Share % | (\$000s) | (\$000s) |
| HOME SAVINGS & LOAN COMPANY | 1 | 33.33% | \$500 | \$500 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 33.33% | \$500 | \$500 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 33.33% | \$250 | \$250 |

By Originations

| Top Ten Refinance Lenders | | | | |
|--------------------------------|---|--------|---------|---------|
| By Application | | | | |
| HOME SAVINGS & LOAN COMPANY | 3 | 25.00% | \$3,635 | \$1,212 |
| THE HUNTINGTON NATIONAL BANK | 2 | 16.67% | \$2,630 | \$1,315 |
| FIFTH THIRD MORTGAGE COMPANY | 2 | 16.67% | \$1,842 | \$921 |
| NATIONAL CITY BANK | 2 | 16.67% | \$693 | \$347 |
| ING BANK, FSB | 1 | 8.33% | \$1,490 | \$1,490 |
| FIRST FEDERAL OF LAKEWOOD | 1 | 8.33% | \$1,000 | \$1,000 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 8.33% | \$411 | \$411 |
| | | | | |
| By Originations | | | | |
| HOME SAVINGS & LOAN COMPANY | 2 | 25.00% | \$2,635 | \$1,318 |
| THE HUNTINGTON NATIONAL BANK | 2 | 25.00% | \$2,630 | \$1,315 |
| FIRST FEDERAL OF LAKEWOOD | 1 | 12.50% | \$1,000 | \$1,000 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 12.50% | \$417 | \$417 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 12.50% | \$411 | \$411 |
| NATIONAL CITY BANK | 1 | 12.50% | \$276 | \$276 |

INDEPENDENCE

| D - | | -45 | | n - | |
|-----|-----|-----|----|------------|----|
| Po | pui | ati | on | υa | ta |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 41 | 0.58% | 83.33% |
| Asian | 92 | 1.29% | 95.24% |
| Native American | 0 | 0.00% | NA |
| Non-Hispanic White | 6,898 | 97.03% | 95.12% |
| Other | 39 | 0.55% | 100.00% |
| Hispanic* | 58 | 0.82% | 100.00% |
| Total | 7,109 | 100% | 94.58% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 2,528 | 92.74% | Median Family Income |
| Renter Occupied Units | 145 | 5.32% | Percent Family Poverty |
| Vacant Units | 53 | 1.94% | |
| Total Units | 2,726 | 100% | |

| Mortgage Lending | by Type | of Institution |
|------------------|---------|----------------|
|------------------|---------|----------------|

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 133 | \$25,361 | 9 | 6.77% |
| Non-Depository Institutions | 25 | \$5,187 | 2 | 8.00% |
| Total Single Family Lending | 158 | \$30,548 | 11 | 6.96% |

\$65,059 2.4%

Mortgage Lending by Race/Ethnicity

| | | | ı | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 3 | 0 | 0.00% | 1 | 33.33% | 0 | 0.00% |
| Asian | 1 | 0 | 0.00% | 0 | 0.00% | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 237 | 51 | 24.88% | 139 | 58.65% | 8 | 5.76% |
| Other | 4 | 1 | 50.00% | 1 | 25.00% | 0 | 0.00% |
| Not Reported | 33 | 3 | 12.50% | 16 | 48.48% | 3 | 18.75% |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 282 | 56 | 23.63% | 158 | 56.03% | 11 | 6.96% |

| | <u>2004</u> | 2005 | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|------|-------------|-------------|-------------|
| Conventional Home Purchase | 87 | 101 | 126 | 74 | 62 |
| FHA/VA Home Purchase | 1 | 0 | 1 | 2 | 10 |
| Refinance | 153 | 123 | 107 | 87 | 70 |
| Home Improvement | 17 | 12 | 28 | 23 | 16 |
| Total Lending | 258 | 236 | 262 | 186 | 158 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|--|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 24 | 22.86% | \$4,178 | \$174 |
| JPMORGAN CHASE BANK, NA | 10 | 9.52% | \$3,248 | \$325 |
| FIFTH THIRD MORTGAGE COMPANY | 9 | 8.57% | \$2,346 | \$261 |
| COUNTRYWIDE BANK, FSB | 6 | 5.71% | \$1,498 | \$250 |
| WELLS FARGO BANK, NA | 6 | 5.71% | \$989 | \$165 |
| HOME SAVINGS & LOAN COMPANY | 3 | 2.86% | \$1,292 | \$431 |
| US BANK, N.A. | 3 | 2.86% | \$1,014 | \$338 |
| GMAC MORTGAGE LLC | 3 | 2.86% | \$706 | \$235 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 1.90% | \$717 | \$359 |
| PHH HOME LOANS | 2 | 1.90% | \$519 | \$260 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 21 | 29.17% | \$3,731 | \$178 |
| FIFTH THIRD MORTGAGE COMPANY | 7 | 9.72% | \$1,867 | \$267 |
| JPMORGAN CHASE BANK, NA | 4 | 5.56% | \$1,088 | \$272 |
| HOME SAVINGS & LOAN COMPANY | 3 | 4.17% | \$1,292 | \$431 |
| COUNTRYWIDE BANK, FSB | 3 | 4.17% | \$885 | \$295 |
| WELLS FARGO BANK, NA | 3 | 4.17% | \$449 | \$150 |
| US BANK, N.A. | 2 | 2.78% | \$925 | \$463 |
| PHH HOME LOANS | 2 | 2.78% | \$519 | \$260 |
| SUNTRUST MORTGAGE, INC | 2 | 2.78% | \$439 | \$220 |
| WACHOVIA MORTGAGE FSB | 2 | 2.78% | \$360 | \$180 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 18 | 9.94% | \$2,876 | \$160 |
| THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 18 13 | 9.94% 7.18% | \$2,876 \$3,241 | \$160 \$249 |
| | | | | |
| JPMORGAN CHASE BANK, NA | 13 | 7.18% | \$3,241 | \$249 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 13 11 | 7.18% 6.08% | \$3,241 \$3,015 | \$249 \$274 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB | 13 11 10 | 7.18% 6.08% 5.52% | \$3,241 \$3,015 \$1,701 | \$249 \$274 \$170 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK | 13 11 10 8 | 7.18% 6.08% 5.52% 4.42% | \$3,241 \$3,015 \$1,701 \$1,729 | \$249 \$274 \$170 \$216 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK | 13 11 10 8 8 | 7.18% 6.08% 5.52% 4.42% 4.42% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 | \$249 \$274 \$170 \$216 \$202 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS | 13 11 10 8 8 | 7.18% 6.08% 5.52% 4.42% 4.42% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 | \$249 \$274 \$170 \$216 \$202 \$164 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION | 13 11 10 8 8 8 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC | 13 11 10 8 8 8 8 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 4.42% 3.87% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC | 13 11 10 8 8 8 8 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 4.42% 3.87% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations | 13 11 10 8 8 8 8 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN | 13 11 10 8 8 8 8 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 13 11 10 8 8 8 8 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% 17.14% 11.43% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 13 11 10 8 8 8 8 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% 17.14% 11.43% 7.14% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 \$1,482 \$2,084 \$1,225 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CONSUMERS MORTGAGE CORP OF OHI | 13 11 10 8 8 8 8 7 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% 17.14% 11.43% 7.14% 5.71% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 \$1,482 \$2,084 \$1,225 \$1,081 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 \$124 \$261 \$245 \$270 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC BY Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CONSUMERS MORTGAGE CORP OF OHI QUICKEN LOANS | 13 11 10 8 8 8 8 7 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% 17.14% 11.43% 7.14% 5.71% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 \$1,482 \$2,084 \$1,225 \$1,081 \$512 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 \$124 \$261 \$245 \$270 \$128 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CONSUMERS MORTGAGE CORP OF OHI QUICKEN LOANS PARK VIEW FEDERAL SAVINGS BANK | 13 11 10 8 8 8 8 7 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% 17.14% 11.43% 7.14% 5.71% 4.29% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 \$1,482 \$2,084 \$1,225 \$1,081 \$512 \$700 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 \$124 \$261 \$245 \$270 \$128 \$233 |
| JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB PARK VIEW FEDERAL SAVINGS BANK NATIONAL CITY BANK QUICKEN LOANS KEYBANK NATIONAL ASSOCIATION HFC COMPANY LLC CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK CONSUMERS MORTGAGE CORP OF OHI QUICKEN LOANS PARK VIEW FEDERAL SAVINGS BANK FIRST PLACE BANK | 13 11 10 8 8 8 8 7 7 7 | 7.18% 6.08% 5.52% 4.42% 4.42% 4.42% 3.87% 3.87% 17.14% 11.43% 7.14% 5.71% 5.71% 4.29% 4.29% | \$3,241 \$3,015 \$1,701 \$1,729 \$1,617 \$1,314 \$1,243 \$2,601 \$1,433 \$1,482 \$2,084 \$1,225 \$1,081 \$512 \$700 \$373 | \$249 \$274 \$170 \$216 \$202 \$164 \$155 \$372 \$205 \$124 \$261 \$245 \$270 \$128 \$233 \$124 |

LAKEWOOD

| D - | | -45 | | n - | |
|-----|-----|-----|----|------------|----|
| Po | pui | ati | on | υa | ta |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 1,116 | 1.97% | 17.40% |
| Asian | 815 | 1.44% | 39.08% |
| Native American | 139 | 0.25% | 32.24% |
| Non-Hispanic White | 51,921 | 91.66% | 56.34% |
| Other | 1,853 | 3.27% | 35.08% |
| Hispanic* | 1,269 | 2.24% | 38.57% |
| Total | 56,646 | 100% | 45.19% |
| | | | |

| Housing Data | <u>Number</u> | Percent | |
|-----------------------|---------------|---------|--|
| Owner-Occupied Units | 12,063 | 42.45% | |
| Renter Occupied Units | 14,630 | 51.49% | |
| Vacant Units | 1,723 | 6.06% | |
| Total Units | 28,416 | 100% | |

Income Data

Median Family Income \$53,433 Percent Family Poverty 6.1%

Mortgage Lending by Type of Institution

| | <u>l otal</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 727 | \$74,867 | 79 | 10.87% |
| Non-Depository Institutions | 168 | \$21,905 | 16 | 9.52% |
| Total Single Family Lending | 895 | \$96,772 | 95 | 10.61% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | <u>High-</u> |
|----------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| D = = = /F#==:=:t+ : | A I: | Daniele | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 31 | 16 | 57.14% | 9 | 29.03% | 2 | 22.22% |
| Asian | 28 | 6 | 26.09% | 15 | 53.57% | 3 | 20.00% |
| Native American | 10 | 5 | 62.50% | 2 | 20.00% | 1 | 50.00% |
| Non-Hispanic White | 1,418 | 413 | 32.73% | 752 | 53.03% | 71 | 9.44% |
| Other | 17 | 4 | 25.00% | 12 | 70.59% | 2 | 16.67% |
| Not Reported | 186 | 60 | 37.04% | 84 | 45.16% | 11 | 13.10% |
| Hispanic | 25 | 11 | 50.00% | 10 | 40.00% | 2 | 20.00% |
| Total | 1,740 | 520 | 33.81% | 895 | 51.44% | 95 | 10.61% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 860 | 990 | 863 | 559 | 311 |
| FHA/VA Home Purchase | 74 | 71 | 62 | 51 | 158 |
| Refinance | 1,116 | 922 | 695 | 474 | 315 |
| Home Improvement | 137 | 138 | 177 | 208 | 111 |
| Total Lending | 2,187 | 2,121 | 1,797 | 1,292 | 895 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|---|--|---|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 83 | 9.43% | \$9,088 | \$109 |
| FIRST FEDERAL OF LAKEWOOD | 80 | 9.09% | \$7,029 | \$88 |
| THIRD FEDERAL SAVINGS AND LOAN | 59 | 6.70% | \$7,629 | \$129 |
| JPMORGAN CHASE BANK, NA | 55 | 6.25% | \$9,156 | \$166 |
| WELLS FARGO BANK, NA | 49 | 5.57% | \$5,254 | \$107 |
| CITIMORTGAGE, INC | 42 | 4.77% | \$4,946 | \$118 |
| FIFTH THIRD MORTGAGE COMPANY | 39 | 4.43% | \$5,141 | \$132 |
| FIRST PLACE BANK | 37 | 4.20% | \$4,765 | \$129 |
| HOWARD HANNA MORTGAGE SERVICES | 33 | 3.75% | \$4,646 | \$141 |
| US BANK, N.A. | 33 | 3.75% | \$3,425 | \$104 |
| By Originations | | | | |
| FIRST FEDERAL OF LAKEWOOD | 58 | 12.37% | \$5,310 | \$92 |
| THIRD FEDERAL SAVINGS AND LOAN | 50 | 10.66% | \$6,623 | \$132 |
| WELLS FARGO BANK, NA | 39 | 8.32% | \$4,224 | \$108 |
| FIRST PLACE BANK | 31 | 6.61% | \$4,139 | \$134 |
| HOWARD HANNA MORTGAGE SERVICES | 27 | 5.76% | \$3,993 | \$148 |
| COUNTRYWIDE BANK, FSB | 26 | 5.54% | \$2,477 | \$95 |
| NATIONAL CITY BANK | 24 | 5.12% | \$3,123 | \$130 |
| FIFTH THIRD MORTGAGE COMPANY | 22 | 4.69% | \$3,238 | \$147 |
| AMERICAN MIDWEST MORTGAGE | 20 | 4.26% | \$1,987 | \$99 |
| JPMORGAN CHASE BANK, NA | 16 | 3.41% | \$2,165 | \$135 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| By Application JPMORGAN CHASE BANK, NA | 80 | 9.01% | \$10,770 | \$135 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 60 | 6.76% | \$8,141 | \$136 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN | 60 57 | 6.76% 6.42% | \$8,141 \$7,149 | \$136 \$125 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 60 57 56 | 6.76% 6.42% 6.31% | \$8,141 \$7,149 \$7,629 | \$136 \$125 \$136 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY | 60 57 56 44 | 6.76% 6.42% 6.31% 4.95% | \$8,141 \$7,149 \$7,629 \$5,411 | \$136 \$125 \$136 \$123 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD | 60 57 56 44 38 | 6.76% 6.42% 6.31% 4.95% 4.28% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 | \$136 \$125 \$136 \$123 \$132 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC | 60 57 56 44 38 31 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 | \$136 \$125 \$136 \$123 \$132 \$121 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 60 57 56 44 38 31 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK | 60 57 56 44 38 31 31 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.49% 3.27% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 60 57 56 44 38 31 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations | 60 57 56 44 38 31 31 29 23 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA | 60 57 56 44 38 31 31 29 23 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN | 60 57 56 44 38 31 31 29 23 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 60 57 56 44 38 31 31 29 23 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD | 60 57 56 44 38 31 31 29 23 28 28 28 23 22 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% 6.98% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 \$2,975 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 \$125 \$125 \$122 \$123 \$135 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD COUNTRYWIDE BANK, FSB | 60 57 56 44 38 31 31 29 23 28 28 23 22 16 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% 6.98% 5.08% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 \$2,975 \$2,121 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 \$125 \$125 \$125 \$123 \$135 \$133 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD COUNTRYWIDE BANK, FSB NATIONAL CITY BANK | 60 57 56 44 38 31 31 29 23 28 28 28 23 22 16 15 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% 6.98% 5.08% 4.76% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 \$2,975 \$2,121 \$2,060 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 \$125 \$122 \$123 \$135 \$133 \$137 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD COUNTRYWIDE BANK, FSB NATIONAL CITY BANK TAYLOR, BEAN & WHITAKER | 60 57 56 44 38 31 31 29 23 28 28 23 22 16 15 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% 6.98% 5.08% 4.76% 3.49% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 \$2,975 \$2,121 \$2,060 \$1,238 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 \$125 \$122 \$133 \$135 \$133 \$137 \$113 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD COUNTRYWIDE BANK, FSB NATIONAL CITY BANK TAYLOR, BEAN & WHITAKER THE HUNTINGTON NATIONAL BANK | 60 57 56 44 38 31 31 29 23 28 28 28 23 22 16 15 11 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% 6.98% 5.08% 4.76% 3.49% 3.17% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 \$2,975 \$2,121 \$2,060 \$1,238 \$910 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 \$125 \$122 \$133 \$135 \$133 \$137 \$113 \$91 |
| By Application JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK QUICKEN LOANS By Originations JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD COUNTRYWIDE BANK, FSB NATIONAL CITY BANK TAYLOR, BEAN & WHITAKER | 60 57 56 44 38 31 31 29 23 28 28 23 22 16 15 | 6.76% 6.42% 6.31% 4.95% 4.28% 3.49% 3.27% 2.59% 8.89% 7.30% 6.98% 5.08% 4.76% 3.49% | \$8,141 \$7,149 \$7,629 \$5,411 \$5,027 \$3,751 \$2,544 \$4,419 \$3,814 \$3,495 \$3,423 \$2,836 \$2,975 \$2,121 \$2,060 \$1,238 | \$136 \$125 \$136 \$123 \$132 \$121 \$82 \$152 \$166 \$125 \$122 \$133 \$135 \$133 \$137 \$113 |

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 22 | 18.80% | 70.00% |
| Asian | 0 | 0.00% | NA |
| Native American | 1 | 0.85% | 100.00% |
| Non-Hispanic White | 80 | 68.38% | 43.21% |
| Other | 14 | 11.97% | 45.45% |
| Hispanic* | 9 | 7.69% | 55.56% |
| Total | 117 | 100% | 43.86% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|-------------------------------|
| Owner-Occupied Units | 25 | 35.21% | Median Family Income \$30,625 |
| Renter Occupied Units | 32 | 45.07% | Percent Family Poverty 21.7% |
| Vacant Units | 14 | 19.72% | |
| Total Units | 71 | 100% | |

| mengage zenamg by Type of memanen | <u>Total</u> <u>Loans</u> | <u>Dollars Loaned</u> (\$000s) | <u>High-Cost</u> Loans | <u>High-Cost</u> <u>Share</u> |
|--|------------------------------|-----------------------------------|---------------------------|----------------------------------|
| Depository Institutions & Subsidiaries | 1 | \$258 | 0 | 0.00% |
| Non-Depository Institutions | 0 | \$0 | 0 | 0.00% |
| Total Single Family Lending | 1 | \$258 | 0 | % |

Mortgage Lending by Race/Ethnicity

| | | - | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 2 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 2 | 0 | 0.00% | 1 | 50.00% | 0 | 0.00% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 4 | 2 | 50.00% | 1 | 25.00% | 0 | 0.00% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------------|-------------|-------------|------|------|
| Conventional Home Purchase | 0 | 1 | 0 | 1 | 0 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 0 | 0 |
| Refinance | 3 | 4 | 1 | 0 | 1 |
| Home Improvement | 0 | 0 | 0 | 0 | 0 |
| Total Lending | 3 | 5 | 1 | 1 | 1 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | <u>Market</u> | Dollars Loaned | <u>Average</u> <u>Loan Size</u> |
|-------------------------------|-------|---------------|----------------|------------------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| | | | | |
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| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| MIDDLEFIELD BANKING CO | 1 | 50.00% | \$258 | \$258 |
| AMTRUST BANK | 1 | 50.00% | \$96 | \$96 |
| | | | | |
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By Originations

MIDDLEFIELD BANKING CO

100.00%

\$258

\$258

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 196 | 1.28% | 68.28% |
| Asian | 184 | 1.20% | 93.30% |
| Native American | 1 | 0.01% | 0.00% |
| Non-Hispanic White | 14,707 | 96.26% | 91.68% |
| Other | 120 | 0.79% | 97.85% |
| Hispanic* | 104 | 0.68% | 93.30% |
| Total | 15,279 | 100% | 88.02% |
| | | | |

| Housing Data | <u>Number</u> | Percent | |
|-----------------------|---------------|---------|--|
| Owner-Occupied Units | 5,846 | 85.28% | |
| Renter Occupied Units | 796 | 11.61% | |
| Vacant Units | 213 | 3.11% | |
| Total Units | 6,855 | 100% | |

Income Data

Median Family Income \$64,961 Percent Family Poverty 1.3%

Mortgage Lending by Type of Institution

| Total Single Family Lending | 346 | \$41,206 | 42 | 12.14% |
|--|--------------|----------------|--------------|-----------|
| Non-Depository Institutions | 76 | \$10,786 | 9 | 11.84% |
| Depository Institutions & Subsidiaries | 270 | \$30,420 | 33 | 12.22% |
| | <u>Loans</u> | (\$000s) | <u>Loans</u> | Share |
| | i otai | Dollars Loaned | High-Cost | High-Cost |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | <u>High-</u> |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 36 | 9 | 31.03% | 15 | 41.67% | 2 | 13.33% |
| Asian | 5 | 1 | 25.00% | 2 | 40.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 455 | 100 | 24.45% | 288 | 63.30% | 39 | 13.54% |
| Other | 4 | 1 | 25.00% | 3 | 75.00% | 0 | 0.00% |
| Not Reported | 64 | 19 | 35.19% | 30 | 46.88% | 1 | 3.33% |
| Hispanic | 3 | 0 | 0.00% | 3 | 100.00% | 0 | 0.00% |
| Total | 574 | 132 | 25.88% | 346 | 60.28% | 42 | 12.14% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 337 | 395 | 342 | 231 | 116 |
| FHA/VA Home Purchase | 23 | 30 | 19 | 30 | 72 |
| Refinance | 327 | 298 | 225 | 179 | 136 |
| Home Improvement | 38 | 45 | 59 | 37 | 22 |
| Total Lending | 725 | 768 | 645 | 477 | 346 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> <u>Loan Size</u> |
|--|--|--|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| JPMORGAN CHASE BANK, NA | 35 | 11.78% | \$4,028 | \$115 |
| HOWARD HANNA MORTGAGE SERVICES | 29 | 9.76% | \$3,699 | \$128 |
| COUNTRYWIDE BANK, FSB | 28 | 9.43% | \$3,766 | \$135 |
| THIRD FEDERAL SAVINGS AND LOAN | 25 | 8.42% | \$3,056 | \$122 |
| FIFTH THIRD MORTGAGE COMPANY | 18 | 6.06% | \$3,447 | \$192 |
| US BANK, N.A. | 17 | 5.72% | \$2,161 | \$127 |
| NATIONAL CITY BANK | 14 | 4.71% | \$1,993 | \$142 |
| WELLS FARGO BANK, NA | 12 | 4.04% | \$1,616 | \$135 |
| CITIMORTGAGE, INC | 9 | 3.03% | \$1,445 | \$161 |
| THE HUNTINGTON NATIONAL BANK | 8 | 2.69% | \$1,064 | \$133 |
| By Originations | | | | |
| HOWARD HANNA MORTGAGE SERVICES | 27 | 14.36% | \$3,507 | \$130 |
| THIRD FEDERAL SAVINGS AND LOAN | 24 | 12.77% | \$2,982 | \$124 |
| FIFTH THIRD MORTGAGE COMPANY | 16 | 8.51% | \$2,087 | \$130 |
| NATIONAL CITY BANK | 13 | 6.91% | \$1,844 | 4142 |
| COUNTRYWIDE BANK, FSB | 12 | 6.38% | \$1,378 | \$115 |
| WELLS FARGO BANK, NA | 11 | 5.85% | 41,492 | 4136 |
| THE HUNTINGTON NATIONAL BANK | 8 | 4.26% | \$1,064 | \$133 |
| AMTRUST BANK | 7 | 3.72% | \$859 | 4123 |
| FIRST PLACE BANK | 6 | 3.19% | \$779 | \$130 |
| JPMORGAN CHASE BANK, NA | 6 | 3.19% | \$751 | \$125 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| 2 / Approducti | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 34 | 10.40% | \$4,084 | \$120 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 34 23 | 10.40% 7.03% | \$4,084 \$2,806 | \$120 \$122 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 23 21 | 7.03% 6.42% | | |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC | 23 21 15 | 7.03% | \$2,806 \$2,841 \$2,449 | \$122 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 23 21 15 13 | 7.03% 6.42% 4.59% 3.98% | \$2,806 \$2,841 \$2,449 \$1,311 | \$122 \$135 \$163 \$101 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC | 23 21 15 13 | 7.03% 6.42% 4.59% 3.98% 3.67% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 | \$122 \$135 \$163 \$101 \$160 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY | 23 21 15 13 12 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 | \$122 \$135 \$163 \$101 \$160 \$149 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS | 23 21 15 13 12 11 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK | 23 21 15 13 12 11 11 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS | 23 21 15 13 12 11 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations | 23 21 15 13 12 11 11 10 9 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK | 23 21 15 13 12 11 11 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 23 21 15 13 12 11 11 10 9 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 23 21 15 13 12 11 11 10 9 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% 14.71% 9.56% 5.15% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 23 21 15 13 12 11 11 10 9 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 2.75% 14.71% 9.56% 5.15% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 \$747 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 \$107 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK | 23 21 15 13 12 11 11 10 9 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% 14.71% 9.56% 5.15% 4.41% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 \$747 \$529 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 \$107 \$88 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK REAL ESTATE MORTGAGE CORP | 23 21 15 13 12 11 11 10 9 20 13 7 7 6 5 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% 14.71% 9.56% 5.15% 5.15% 4.41% 3.685 | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 \$747 \$529 \$1,033 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 \$107 \$88 \$207 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK REAL ESTATE MORTGAGE CORP AMTRUST BANK | 23 21 15 13 12 11 11 10 9 20 13 7 7 6 5 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% 14.71% 9.56% 5.15% 4.41% 3.685 3.68% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 \$747 \$529 \$1,033 \$981 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 \$107 \$88 \$207 \$196 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK REAL ESTATE MORTGAGE CORP AMTRUST BANK FIFTH THIRD MORTGAGE COMPANY | 23 21 15 13 12 11 11 10 9 20 13 7 7 6 5 5 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 2.75% 14.71% 9.56% 5.15% 4.41% 3.685 3.68% 3.68% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 \$747 \$529 \$1,033 \$981 \$761 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 \$107 \$88 \$207 \$196 \$152 |
| THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK HFC COMPANY LLC FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS AMTRUST BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK REAL ESTATE MORTGAGE CORP AMTRUST BANK | 23 21 15 13 12 11 11 10 9 20 13 7 7 6 5 | 7.03% 6.42% 4.59% 3.98% 3.67% 3.36% 3.36% 3.06% 2.75% 14.71% 9.56% 5.15% 4.41% 3.685 3.68% | \$2,806 \$2,841 \$2,449 \$1,311 \$1,925 \$1,638 \$1,628 \$1,753 \$843 \$2,257 \$1,423 \$753 \$747 \$529 \$1,033 \$981 | \$122 \$135 \$163 \$101 \$160 \$149 \$148 \$175 \$94 \$113 \$109 \$108 \$107 \$88 \$207 \$196 |

MAPLE HEIGHTS

| _ | | | _ | - | | _ | |
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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 11,598 | 44.34% | 82.93% |
| Asian | 458 | 1.75% | 80.90% |
| Native American | 33 | 0.13% | 87.50% |
| Non-Hispanic White | 13,382 | 51.16% | 89.67% |
| Other | 558 | 2.13% | 75.89% |
| Hispanic* | 316 | 1.21% | 80.51% |
| Total | 26,156 | 100% | 83.75% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 8,785 | 80.34% | Median Family Income |
| Renter Occupied Units | 1,704 | 15.58% | Percent Family Poverty |
| Vacant Units | 446 | 4.08% | |
| Total Units | 10,935 | 100% | |

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 327 | \$21,488 | 84 | 25.69% |
| Non-Depository Institutions | 177 | \$16,861 | 27 | 15.25% |
| Total Single Family Lending | 504 | \$38,349 | 111 | 22.02% |

\$48,580

4.7%

Mortgage Lending by Race/Ethnicity

| | | | • | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 905 | 470 | 59.27% | 282 | 31.16% | 57 | 20.21% |
| Asian | 12 | 6 | 60.00% | 4 | 33.33% | 1 | 25.00% |
| Native American | 3 | 3 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 355 | 128 | 42.11% | 163 | 45.92% | 42 | 25.77% |
| Other | 13 | 11 | 84.62% | 2 | 15.38% | 1 | 50.00% |
| Not Reported | 155 | 75 | 57.69% | 48 | 30.97% | 9 | 18.75% |
| Hispanic | 15 | 11 | 84.62% | 1 | 6.67% | 1 | 100.00% |
| Total | 1,462 | 706 | 55.55% | 504 | 34.47% | 111 | 22.02% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 459 | 558 | 544 | 239 | 79 |
| FHA/VA Home Purchase | 93 | 60 | 39 | 47 | 140 |
| Refinance | 862 | 788 | 580 | 371 | 237 |
| Home Improvement | 97 | 96 | 104 | 78 | 48 |
| Total Lending | 1,511 | 1,502 | 1,267 | 735 | 504 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | Average |
|--|---|--|---|---|
| By Application | Count | Share % | (\$000s) | <u>Loan Size</u> (\$000s) |
| ALL STATE HOME MORTGAGE | 42 | 7.85% | \$5,201 | \$124 |
| COUNTRYWIDE BANK, FSB | 41 | 7.66% | \$2,910 | \$71 |
| CITIMORTGAGE, INC | 33 | 6.17% | \$2,659 | \$81 |
| WELLS FARGO BANK, NA | 29 | 5.42% | \$1,977 | \$68 |
| JPMORGAN CHASE BANK, NA | 26 | 4.86% | \$2,220 | \$85 |
| AMERICAN MIDWEST MORTGAGE | 25 | 4.67% | \$1,823 | \$73 |
| US BANK, N.A. | 24 | 4.49% | \$1,797 | \$75 |
| FIFTH THIRD MORTGAGE COMPANY | 20 | 3.74% | \$1,223 | \$61 |
| GMAC MORTGAGE LLC | 19 | 3.55% | \$2,011 | \$106 |
| FLAGSTAR BANK | 18 | 3.36% | \$1,436 | \$80 |
| By Originations | | | | |
| ALL STATE HOME MORTGAGE | 40 | 18.26% | \$4,950 | \$124 |
| AMERICAN MIDWEST MORTGAGE | 25 | 11.42% | \$1,823 | \$73 |
| WELLS FARGO BANK, NA | 23 19 | 8.68% | \$1,623 \$1,414 | \$73 \$74 |
| FIFTH THIRD MORTGAGE COMPANY | 11 | 5.02% | \$1,414 \$704 | \$64 |
| COUNTRYWIDE BANK, FSB | 10 | 4.57% | \$630 | \$63 |
| THIRD FEDERAL SAVINGS AND LOAN | 10 | 4.57% | \$630 \$611 | ъоз \$61 |
| HOWARD HANNA MORTGAGE SERVICES | 8 | 3.65% | \$759 | \$95 |
| NATIONAL CITY BANK | 8 | 3.65% | | |
| JPMORGAN CHASE BANK, NA | o 7 | | \$618 | \$77 \$65 |
| FLAGSTAR BANK | 7 | 3.20% | \$454 \$306 | \$65 \$57 |
| FLAGSTAR DANK | 7 | 3.20% | \$396 | φ57 |
| Top Ten Refinance Lenders | | | | |
| | j | | | |
| By Application | I | | | |
| • | 143 | 14.86% | \$15,738 | \$110 |
| By Application | 143 75 | 14.86% 7.80% | \$15,738 \$6,818 | \$110 \$91 |
| By Application HFC COMPANY LLC | - | | | |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 75 | 7.80% | \$6,818 | \$91 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 75 73 | 7.80% 7.59% | \$6,818 \$7,106 | \$91 \$97 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN | 75 73 41 | 7.80% 7.59% 4.26% | \$6,818 \$7,106 \$4,210 | \$91 \$97 \$103 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN | 75 73 41 41 | 7.80% 7.59% 4.26% 4.26% | \$6,818 \$7,106 \$4,210 \$3,414 | \$91 \$97 \$103 \$83 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC | 75 73 41 41 39 | 7.80% 7.59% 4.26% 4.26% 4.05% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 | \$91 \$97 \$103 \$83 \$92 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC | 75 73 41 41 39 32 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 | \$91 \$97 \$103 \$83 \$92 \$83 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER | 75 73 41 41 39 32 28 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU | 75 73 41 41 39 32 28 25 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations | 75 73 41 41 39 32 28 25 25 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB | 75 73 41 41 39 32 28 25 25 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU | 75 73 41 41 39 32 28 25 25 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN | 75 73 41 41 39 32 28 25 25 25 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 8.44% 7.59% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 \$1,623 \$1,096 \$1,336 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 75 73 41 41 39 32 28 25 25 | 7.80% 7.59% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 8.44% 7.59% 5.91% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 \$81 \$55 \$74 \$105 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA TAYLOR, BEAN & WHITAKER | 75 73 41 41 39 32 28 25 25 25 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 7.59% 5.91% 3.38% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 \$1,623 \$1,096 \$1,336 \$1,471 \$968 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 \$81 \$55 \$74 \$105 \$121 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 75 73 41 41 39 32 28 25 25 25 20 18 14 8 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 7.59% 5.91% 3.38% 2.95% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 \$1,623 \$1,096 \$1,336 \$1,471 \$968 \$831 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 \$61 \$81 \$55 \$74 \$105 \$121 \$119 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA TAYLOR, BEAN & WHITAKER SHORE MORTGAGE | 75 73 41 41 39 32 28 25 25 25 20 18 14 8 7 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 7.59% 5.91% 3.38% 2.95% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 \$1,623 \$1,096 \$1,336 \$1,471 \$968 \$831 \$637 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 \$81 \$55 \$74 \$105 \$121 \$119 \$91 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA TAYLOR, BEAN & WHITAKER SHORE MORTGAGE FIFTH THIRD MORTGAGE COMPANY NATIONAL CITY BANK | 75 73 41 41 39 32 28 25 25 25 20 18 14 8 7 7 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 8.44% 7.59% 5.91% 3.38% 2.95% 2.95% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 \$1,623 \$1,096 \$1,336 \$1,471 \$968 \$831 \$637 \$593 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 \$81 \$55 \$74 \$105 \$121 \$119 \$91 \$85 |
| By Application HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN THIRD FEDERAL SAVINGS AND LOAN CITIMORTGAGE, INC GMAC MORTGAGE LLC TAYLOR, BEAN & WHITAKER WELLS FARGO BANK, NA OHIO CATHOLIC FCU By Originations COUNTRYWIDE BANK, FSB OHIO CATHOLIC FCU THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA TAYLOR, BEAN & WHITAKER SHORE MORTGAGE FIFTH THIRD MORTGAGE COMPANY | 75 73 41 41 39 32 28 25 25 25 20 18 14 8 7 | 7.80% 7.59% 4.26% 4.26% 4.05% 3.33% 2.91% 2.60% 2.60% 8.44% 7.59% 5.91% 3.38% 2.95% | \$6,818 \$7,106 \$4,210 \$3,414 \$3,594 \$2,662 \$3,218 \$2,274 \$1,516 \$1,623 \$1,096 \$1,336 \$1,471 \$968 \$831 \$637 | \$91 \$97 \$103 \$83 \$92 \$83 \$115 \$91 \$61 \$81 \$55 \$74 \$105 \$121 \$119 \$91 |

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|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 45 | 1.31% | 16.67% |
| Asian | 123 | 3.58% | 65.81% |
| Native American | 1 | 0.03% | 0.00% |
| Non-Hispanic White | 3,217 | 93.65% | 86.47% |
| Other | 22 | 0.64% | 50.00% |
| Hispanic* | 27 | 0.79% | 67.86% |
| Total | 3,435 | 100% | 81.75% |
| | | | |

| Housing Data | Number | Percent | Inc |
|-----------------------|--------|---------|-----|
| Owner-Occupied Units | 1,138 | 77.36% | Me |
| Renter Occupied Units | 254 | 17.27% | Pe |
| Vacant Units | 79 | 5.37% | |
| Total Units | 1,471 | 100% | |

Income Data

Median Family Income \$72,065 Percent Family Poverty 1.8%

| 0 0 0 7 71 | rotai | Dollars Loaned | High-Cost | High-Cost |
|--|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 58 | \$10,907 | 2 | 3.45% |
| Non-Depository Institutions | 8 | \$1,340 | 0 | 0.00% |
| Total Single Family Lending | 66 | \$12,247 | 2 | 3.03% |

Mortgage Lending by Race/Ethnicity

| | | | • | | | High- | <u>High-</u> |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 85 | 20 | 25.64% | 51 | 60.00% | 1 | 1.96% |
| Other | 2 | 0 | 0.00% | 2 | 100.00% | 0 | 0.00% |
| Not Reported | 19 | 4 | 23.53% | 10 | 52.63% | 1 | 10.00% |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 111 | 26 | 25.49% | 66 | 59.46% | 2 | 3.03% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 52 | 44 | 44 | 49 | 25 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 0 | 4 |
| Refinance | 64 | 53 | 43 | 38 | 28 |
| Home Improvement | 3 | 11 | 4 | 4 | 9 |
| Total Lending | 119 | 108 | 91 | 91 | 66 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 12 | 27.27% | \$2,787 | \$232 |
| HOWARD HANNA MORTGAGE SERVICES | 3 | 6.82% | \$565 | \$188 |
| JPMORGAN CHASE BANK, NA | 3 | 6.82% | \$348 | \$116 |
| HOME SAVINGS & LOAN COMPANY | 2 | 4.55% | \$1,174 | \$587 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 4.55% | \$577 | \$289 |
| COUNTRYWIDE BANK, FSB | 2 | 4.55% | \$541 | \$271 |
| NATIONAL CITY BANK | 2 | 4.55% | \$339 | \$170 |
| AMTRUST BANK | 2 | 4.55% | \$185 | \$93 |
| FIRST FEDERAL OF LAKEWOOD | 1 | 2.27% | \$390 | \$390 |
| TELHIO CREDIT UNION | 1 | 2.27% | \$360 | \$360 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 11 | 37.93% | \$2,622 | \$238 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 6.90% | \$343 | \$172 |
| NATIONAL CITY BANK | 2 | 6.90% | \$339 | \$170 |
| AMTRUST BANK | 2 | 6.90% | \$185 | \$93 |
| HOME SAVINGS & LOAN COMPANY | 1 | 3.45% | \$999 | \$999 |
| FIRST FEDERAL OF LAKEWOOD | 1 | 3.45% | \$390 | \$390 |
| TAYLOR, BEAN & WHITAKER | 1 | 3.45% | \$199 | \$199 |
| CARDINAL COMMUNITY CU | 1 | 3.45% | \$198 | \$198 |
| REAL ESTATE MORTGAGE CORP | 1 | 3.45% | \$166 | \$166 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 3.45% | \$160 | \$160 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 13.11% | \$1,514 | \$189 |
| COUNTRYWIDE BANK, FSB | 7 | 11.48% | \$1,194 | \$171 |
| JPMORGAN CHASE BANK, NA | 6 | 9.84% | \$1,152 | \$192 |
| DOLLAR BANK, FSB | 5 | 8.20% | \$492 | \$98 |
| HFC COMPANY LLC | 4 | 6.56% | \$947 | \$237 |
| CITIMORTGAGE, INC | 3 | 4.92% | \$655 | \$218 |
| PARK VIEW FEDERAL SAVINGS BANK | 3 | 4.92% | \$557 | \$186 |
| NATIONSTAR MORTGAGE LLC | 2 | 3.28% | \$409 | \$205 |
| AMTRUST BANK | 2 | 3.28% | \$327 | \$164 |
| RBS CITIZENS, N.A. | 2 | 3.28% | \$221 | \$111 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 28.57% | \$1,514 | \$189 |
| COUNTRYWIDE BANK, FSB | 4 | 14.29% | \$692 | \$173 |
| DOLLAR BANK, FSB | 2 | 7.14% | \$319 | \$160 |
| WACHOVIA BANK NA | 1 | 3.57% | \$402 | \$402 |
| FIRST TENNESSEE BANK NA | 1 | 3.57% | \$379 | \$379 |
| CITIMORTGAGE, INC | 1 | 3.57% | \$315 | \$315 |
| JPMORGAN CHASE BANK, NA | 1 | 3.57% | \$225 | \$225 |
| AMTRUST BANK | 1 | 3.57% | \$224 | \$224 |
| US BANK, N.A. | 1 | 3.57% | \$217 | \$217 |
| HOWARD HANNA MORTGAGE SERVICES | 1 | 3.57% | \$212 | \$212 |

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 577 | 2.98% | 10.65% |
| Asian | 783 | 4.04% | 25.91% |
| Native American | 5 | 0.03% | 11.11% |
| Non-Hispanic White | 17,648 | 91.03% | 62.00% |
| Other | 215 | 1.11% | 31.29% |
| Hispanic* | 201 | 1.04% | 48.59% |
| Total | 19,386 | 100% | 50.79% |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 5,002 | 47.82% |
| Renter Occupied Units | 4,846 | 46.32% |
| Vacant Units | 613 | 5.86% |
| Total Units | 10,461 | 100% |

Income Data

Median Family Income \$51,132 Percent Family Poverty 4.6%

Mortgage Lending by Type of Institution

| | <u>l otal</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 295 | \$32,427 | 30 | 10.17% |
| Non-Depository Institutions | 63 | \$8,155 | 6 | 9.52% |
| Total Single Family Lending | 358 | \$40,582 | 36 | 10.06% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 18 | 8 | 47.06% | 9 | 50.00% | 0 | 0.00% |
| Asian | 15 | 5 | 38.46% | 6 | 40.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 500 | 111 | 24.94% | 305 | 61.00% | 31 | 10.16% |
| Other | 7 | 4 | 66.67% | 2 | 28.57% | 0 | 0.00% |
| Not Reported | 66 | 22 | 39.29% | 27 | 40.91% | 2 | 7.41% |
| Hispanic | 7 | 1 | 16.67% | 5 | 71.43% | 2 | 40.00% |
| Total | 621 | 156 | 28.26% | 358 | 57.65% | 36 | 10.06% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 275 | 330 | 299 | 218 | 134 |
| FHA/VA Home Purchase | 16 | 17 | 11 | 21 | 63 |
| Refinance | 304 | 307 | 255 | 160 | 136 |
| Home Improvement | 37 | 44 | 59 | 37 | 25 |
| Total Lending | 632 | 698 | 624 | 436 | 358 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> <u>Loan Size</u> |
|--|--|---|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 37 | 11.35% | \$4,417 | \$119 |
| WELLS FARGO BANK, NA | 30 | 9.20% | \$4,381 | \$146 |
| JPMORGAN CHASE BANK, NA | 26 | 7.98% | \$3,083 | \$119 |
| HOWARD HANNA MORTGAGE SERVICES | 22 | 6.75% | \$2,841 | \$129 |
| COUNTRYWIDE BANK, FSB | 20 | 6.13% | \$2,301 | \$115 |
| US BANK, N.A. | 16 | 4.91% | \$1,712 | \$107 |
| CITIMORTGAGE, INC | 13 | 3.99% | \$1,548 | \$119 |
| FIFTH THIRD MORTGAGE COMPANY | 11 | 3.37% | \$1,555 | \$141 |
| GMAC MORTGAGE LLC | 10 | 3.07% | \$1,130 | \$113 |
| GMAC BANK | 8 | 2.45% | \$932 | \$117 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 36 | 18.27% | \$4,327 | \$120 |
| WELLS FARGO BANK, NA | 24 | 12.18% | \$3,505 | \$146 |
| HOWARD HANNA MORTGAGE SERVICES | 19 | 9.64% | \$2,517 | \$132 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 5.08% | \$1,431 | \$143 |
| COUNTRYWIDE BANK, FSB | 10 | 5.08% | \$1,220 | \$122 |
| NATIONAL CITY BANK | 7 | 3.55% | \$938 | \$134 |
| JPMORGAN CHASE BANK, NA | 6 | 3.05% | \$670 | \$112 |
| AMERICAN MIDWEST MORTGAGE | 6 | 3.05% | \$602 | \$100 |
| AMTRUST BANK | 5 | 2.54% | \$558 | \$112 |
| US BANK, N.A. | 5 | 2.54% | \$519 | \$104 |
| Top Ten Refinance Lenders | | | | |
| Top Tell Reillande Lenders | | | | |
| By Application | | | | |
| | 35 | 10.12% | \$4,184 | \$120 |
| By Application | 35 26 | 10.12% 7.51% | \$4,184 \$3,449 | \$120 \$133 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | • • | |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 26 | 7.51% | \$3,449 | \$133 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 26 25 | 7.51% 7.23% | \$3,449 \$3,293 | \$133 \$132 \$140 \$148 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 26 25 24 | 7.51% 7.23% 6.94% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 | \$133 \$132 \$140 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 26 25 24 22 | 7.51% 7.23% 6.94% 6.36% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 | \$133 \$132 \$140 \$148 \$89 \$169 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. | 26 25 24 22 14 13 | 7.51% 7.23% 6.94% 6.36% 4.05% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC | 26 25 24 22 14 13 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. | 26 25 24 22 14 13 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC | 26 25 24 22 14 13 11 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB | 26 25 24 22 14 13 11 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 26 25 24 22 14 13 11 10 10 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN | 26 25 24 22 14 13 11 10 10 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 2.89% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 26 25 24 22 14 13 11 10 10 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 19.12% 9.56% 8.82% 6.62% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 \$2,993 \$1,796 \$1,438 \$1,406 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 \$115 \$138 \$120 \$156 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK | 26 25 24 22 14 13 11 10 10 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 2.89% 19.12% 9.56% 8.82% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 \$2,993 \$1,796 \$1,438 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 \$115 \$138 \$120 \$156 \$70 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK RBS CITIZENS, N.A. | 26 25 24 22 14 13 11 10 10 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 19.12% 9.56% 8.82% 6.62% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 \$2,993 \$1,796 \$1,438 \$1,406 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 \$115 \$138 \$120 \$156 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK RBS CITIZENS, N.A. WELLS FARGO BANK, NA | 26 25 24 22 14 13 11 10 10 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 2.89% 19.12% 9.56% 8.82% 6.62% 5.88% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 \$2,993 \$1,796 \$1,438 \$1,406 \$560 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 \$115 \$138 \$120 \$156 \$70 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK RBS CITIZENS, N.A. WELLS FARGO BANK, NA | 26 25 24 22 14 13 11 10 10 26 13 12 9 8 6 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 2.89% 19.12% 9.56% 8.82% 6.62% 5.88% 4.41% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 \$2,993 \$1,796 \$1,438 \$1,406 \$560 \$491 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 \$115 \$138 \$120 \$156 \$70 \$82 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA RBS CITIZENS, N.A. GMAC MORTGAGE LLC CITICORP TRUST BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THE HUNTINGTON NATIONAL BANK RBS CITIZENS, N.A. WELLS FARGO BANK, NA | 26 25 24 22 14 13 11 10 10 26 13 12 9 8 6 3 | 7.51% 7.23% 6.94% 6.36% 4.05% 3.76% 3.18% 2.89% 2.89% 19.12% 9.56% 8.82% 6.62% 5.88% 4.41% 2.21% | \$3,449 \$3,293 \$3,363 \$3,246 \$1,252 \$2,191 \$972 \$1,506 \$1,253 \$2,993 \$1,796 \$1,438 \$1,406 \$560 \$491 \$386 | \$133 \$132 \$140 \$148 \$89 \$169 \$88 \$151 \$125 \$115 \$138 \$120 \$156 \$70 \$82 \$129 |

MIDDLEBURG HEIGHTS

| _ | | | _ | - | | _ | |
|----|--------|-----|-----|-----|---|----------|----|
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| | | <u>Home</u> |
|---------------|--|---|
| <u>Number</u> | <u>Percent</u> | Ownership Rate |
| 206 | 1.33% | 24.38% |
| 362 | 2.33% | 46.80% |
| 24 | 0.15% | 30.00% |
| 14,587 | 93.86% | 80.41% |
| 242 | 1.56% | 56.42% |
| 197 | 1.27% | 72.60% |
| 15,542 | 100% | 73.15% |
| | 206 362 24 14,587 242 197 | 206 1.33% 362 2.33% 24 0.15% 14,587 93.86% 242 1.56% 197 1.27% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 4,905 | 69.14% | Median Family Income |
| Renter Occupied Units | 1,800 | 25.37% | Percent Family Poverty |
| Vacant Units | 389 | 5.48% | |
| Total Units | 7,094 | 100% | |

| Total Single Family Lending | 294 | \$31,405 | 24 | 8.16% |
|--|-------|----------------|-----------|-----------|
| Non-Depository Institutions | 50 | \$6.552 | 6 | 12.00% |
| Depository Institutions & Subsidiaries | 244 | \$24,853 | 18 | 7.38% |
| | Loans | (\$000s) | Loans | Share |
| | rotai | Dollars Loaned | High-Cost | High-Cost |

\$60,015

2.0%

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 3 | 0 | 0.00% | 2 | 66.67% | 0 | 0.00% |
| Asian | 11 | 2 | 18.18% | 7 | 63.64% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 403 | 88 | 24.72% | 239 | 59.31% | 21 | 8.79% |
| Other | 3 | 1 | 33.33% | 2 | 66.67% | 0 | 0.00% |
| Not Reported | 57 | 18 | 35.29% | 30 | 52.63% | 2 | 6.67% |
| Hispanic | 7 | 2 | 33.33% | 4 | 57.14% | 0 | 0.00% |
| Total | 496 | 113 | 25.57% | 294 | 59.27% | 24 | 8.16% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 283 | 304 | 275 | 177 | 112 |
| FHA/VA Home Purchase | 9 | 8 | 10 | 15 | 37 |
| Refinance | 295 | 250 | 202 | 162 | 122 |
| Home Improvement | 41 | 42 | 49 | 57 | 23 |
| Total Lending | 628 | 604 | 536 | 411 | 294 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|---|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 50 | 21.65% | \$5,660 | \$113 |
| JPMORGAN CHASE BANK, NA | 16 | 6.93% | \$1,999 | \$125 |
| WELLS FARGO BANK, NA | 13 | 5.63% | \$1,631 | \$125 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 5.19% | \$1,295 | \$108 |
| US BANK, N.A. | 11 | 4.76% | \$1,367 | \$124 |
| COUNTRYWIDE BANK, FSB | 10 | 4.33% | \$1,285 | \$129 |
| WELLS FARGO FUNDING, INC | 9 | 3.90% | \$1,099 | \$122 |
| CITIMORTGAGE, INC | 9 | 3.90% | \$1,054 | \$117 |
| RBS CITIZENS, N.A. | 8 | 3.46% | \$682 | \$85 |
| AMERICAN MIDWEST MORTGAGE | 7 | 3.03% | \$953 | \$136 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 44 | 29.53% | \$4,825 | \$110 |
| FIFTH THIRD MORTGAGE COMPANY | 11 | 7.38% | \$1,181 | \$107 |
| WELLS FARGO BANK, NA | 9 | 6.04% | \$1,222 | \$136 |
| AMERICAN MIDWEST MORTGAGE | 7 | 4.70% | \$953 | \$136 |
| RBS CITIZENS, N.A. | 7 | 4.70% | \$558 | \$80 |
| CONSUMERS MORTGAGE CORP OF OHI | 6 | 4.03% | \$704 | \$117 |
| JPMORGAN CHASE BANK, NA | 5 | 3.36% | \$705 | \$141 |
| AMTRUST BANK | 5 | 3.36% | \$586 | \$117 |
| FLAGSTAR BANK | 4 | 2.68% | \$500 | \$125 |
| THE HUNTINGTON NATIONAL BANK | 4 | 2.68% | \$473 | \$118 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 46 | 16.73% | \$5,080 | \$110 |
| JPMORGAN CHASE BANK, NA | 27 | 9.82% | \$2,977 | \$110 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC | 27 20 | 9.82% 7.27% | \$2,977 \$2,647 | \$110 \$132 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 27 20 12 | 9.82% 7.27% 4.36% | \$2,977 \$2,647 \$1,798 | \$110 \$132 \$150 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB | 27 20 12 12 | 9.82% 7.27% 4.36% 4.36% | \$2,977 \$2,647 \$1,798 \$1,602 | \$110 \$132 \$150 \$134 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK | 27 20 12 12 11 | 9.82% 7.27% 4.36% 4.36% 4.00% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 | \$110 \$132 \$150 \$134 \$93 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK | 27 20 12 12 11 9 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 | \$110 \$132 \$150 \$134 \$93 \$82 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. | 27 20 12 12 11 9 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC | 27 20 12 12 11 9 8 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. | 27 20 12 12 11 9 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations | 27 20 12 12 11 9 8 8 7 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN | 27 20 12 12 11 9 8 8 7 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB | 27 20 12 12 11 9 8 8 7 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK | 27 20 12 12 11 9 8 8 7 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK JPMORGAN CHASE BANK, NA | 27 20 12 12 11 9 8 8 7 36 7 7 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% 5.74% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 \$3,674 \$894 \$740 \$620 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 \$89 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 27 20 12 12 11 9 8 8 7 36 7 7 7 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% 5.74% 4.10% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 \$3,674 \$894 \$740 \$620 \$541 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 \$89 \$108 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK QUICKEN LOANS | 27 20 12 12 11 9 8 8 7 36 7 7 7 5 4 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% 5.74% 4.10% 3.28% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 \$3,674 \$894 \$740 \$620 \$541 \$590 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 \$89 \$108 \$148 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK QUICKEN LOANS SUNTRUST MORTGAGE, INC | 27 20 12 12 11 9 8 8 7 36 7 7 7 5 4 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% 5.74% 4.10% 3.28% 3.28% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 \$3,674 \$894 \$740 \$620 \$541 \$590 \$558 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 \$89 \$108 \$148 \$140 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK QUICKEN LOANS SUNTRUST MORTGAGE, INC RBS CITIZENS, N.A. | 27 20 12 12 11 9 8 8 7 36 7 7 7 5 4 4 4 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% 5.74% 4.10% 3.28% 3.28% 3.28% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 \$3,674 \$894 \$740 \$620 \$541 \$590 \$558 \$525 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 \$89 \$108 \$148 \$140 \$131 |
| JPMORGAN CHASE BANK, NA HFC COMPANY LLC COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB NATIONAL CITY BANK FIFTH THIRD BANK RBS CITIZENS, N.A. CITIMORTGAGE, INC QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN DOLLAR BANK, FSB NATIONAL CITY BANK JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK QUICKEN LOANS SUNTRUST MORTGAGE, INC | 27 20 12 12 11 9 8 8 7 36 7 7 7 5 4 | 9.82% 7.27% 4.36% 4.36% 4.00% 3.27% 2.91% 2.91% 2.55% 29.51% 5.74% 5.74% 4.10% 3.28% 3.28% | \$2,977 \$2,647 \$1,798 \$1,602 \$1,025 \$734 \$1,103 \$732 \$1,096 \$3,674 \$894 \$740 \$620 \$541 \$590 \$558 | \$110 \$132 \$150 \$134 \$93 \$82 \$138 \$92 \$157 \$102 \$128 \$106 \$89 \$108 \$148 \$140 |

MORELAND HILLS

| Pο | nul | atio | าท | Data |
|----|-----|------|-------------|------|
| | vui | aur | <i>-</i> 11 | Data |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 100 | 3.03% | 93.94% |
| Asian | 107 | 3.24% | 100.00% |
| Native American | 1 | 0.03% | 0.00% |
| Non-Hispanic White | 3,046 | 92.36% | 95.75% |
| Other | 23 | 0.70% | 92.86% |
| Hispanic* | 22 | 0.67% | 100.00% |
| Total | 3,298 | 100% | 95.02% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 1,222 | 91.13% | Median Family Income |
| Renter Occupied Units | 64 | 4.77% | Percent Family Poverty |
| Vacant Units | 55 | 4.10% | |
| Total Units | 1,341 | 100% | |

| Mortgage | l ending b | v Tyne of | Institution |
|-----------|------------|-----------|-----------------|
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| 0 0 7 71 | <u>⊥ 10tai</u> | <u>Dollars Loaned</u> | High-Cost | High-Cost |
|--|----------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 69 | \$27,033 | 5 | 7.25% |
| Non-Depository Institutions | 21 | \$6,092 | 1 | 4.76% |
| Total Single Family Lending | 90 | \$33,125 | 6 | 6.67% |

\$134,621 1.3%

Mortgage Lending by Race/Ethnicity

| High Pariet Tatal Origination Co. | st Cost |
|--|-----------|
| | |
| <u>Denial Total Origination Co</u> | na Chara |
| Race/Ethnicity Applications Denials Rate* Originations Rate Loan | ins Share |
| African American 15 5 55.56% 2 13.33% 1 | 50.00% |
| Asian 0 0 N/A 0 N/A 0 | N/A |
| Native American 0 0 N/A 0 N/A 0 | N/A |
| Non-Hispanic White 123 18 16.51% 79 64.23% 5 | 6.33% |
| Other 2 1 100.00% 0 0.00% 0 | N/A |
| Not Reported 21 4 26.67% 8 38.10% 0 | 0.00% |
| Hispanic 0 0 N/A 0 N/A 0 | N/A |
| Total 163 28 20.74% 90 55.21% 6 | 6.67% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 75 | 58 | 74 | 53 | 33 |
| FHA/VA Home Purchase | 1 | 0 | 1 | 0 | 4 |
| Refinance | 88 | 66 | 77 | 71 | 49 |
| Home Improvement | 11 | 11 | 13 | 10 | 4 |
| Total Lending | 175 | 135 | 165 | 134 | 90 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|---|--|--|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| JPMORGAN CHASE BANK, NA | 10 | 16.95% | \$5,151 | \$515 |
| THIRD FEDERAL SAVINGS AND LOAN | 9 | 15.25% | \$2,732 | \$304 |
| HOWARD HANNA MORTGAGE SERVICES | 7 | 11.86% | \$1,978 | \$283 |
| FIFTH THIRD MORTGAGE COMPANY | 5 | 8.47% | \$1,570 | \$314 |
| COUNTRYWIDE BANK, FSB | 4 | 6.78% | \$895 | \$224 |
| KEYBANK NATIONAL ASSOCIATION | 2 | 3.39% | \$3,178 | \$1,589 |
| ING BANK, FSB | 2 | 3.39% | \$819 | \$410 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 3.39% | \$710 | \$355 |
| HOME SAVINGS & LOAN COMPANY | 2 | 3.39% | \$457 | \$229 |
| FRANKLIN AMERICAN MORTGAGE CO | 2 | 3.39% | \$437 | \$219 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 21.62% | \$2,460 | \$308 |
| JPMORGAN CHASE BANK, NA | 6 | 16.22% | \$3,934 | \$656 |
| HOWARD HANNA MORTGAGE SERVICES | 6 | 16.22% | \$1,793 | \$299 |
| FIFTH THIRD MORTGAGE COMPANY | 3 | 8.11% | \$536 | \$179 |
| HOME SAVINGS & LOAN COMPANY | 2 | 5.41% | \$457 | \$229 |
| KEYBANK NATIONAL ASSOCIATION | 1 | 2.70% | \$1,600 | \$1,600 |
| FIRSTMERIT MORTGAGE CORP | 1 | 2.70% | \$1,080 | \$1,080 |
| NATIONAL CITY BANK | 1 | 2.70% | \$1,000 | \$1,000 |
| FIRST FEDERAL OF LAKEWOOD | 1 | 2.70% | \$672 | \$672 |
| ING BANK, FSB | 1 | 2.70% | \$499 | \$499 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 12 | 10.34% | \$5,368 | \$447 |
| By Application | 12 9 | 10.34% 7.76% | \$5,368 \$2,600 | \$447 \$289 |
| By Application FIFTH THIRD MORTGAGE COMPANY | | | | |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 9 | 7.76% | \$2,600 | \$289 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 9 9 | 7.76% 7.76% | \$2,600 \$2,515 | \$289 \$279 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC | 9 9 8 | 7.76% 7.76% 6.90% | \$2,600 \$2,515 \$3,319 | \$289 \$279 \$415 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA | 9 9 8 6 | 7.76% 7.76% 6.90% 5.17% | \$2,600 \$2,515 \$3,319 \$2,081 | \$289 \$279 \$415 \$347 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD | 9 9 8 6 5 | 7.76% 7.76% 6.90% 5.17% 4.31% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 | \$289 \$279 \$415 \$347 \$413 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC | 9 9 8 6 5 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 | \$289 \$279 \$415 \$347 \$413 \$254 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA | 9 9 8 6 5 5 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC | 9 9 8 6 5 4 4 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK | 9 9 8 6 5 4 4 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations | 9 9 8 6 5 4 4 3 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% 2.59% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations FIFTH THIRD MORTGAGE COMPANY | 9 9 8 6 5 4 4 3 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% 2.59% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD | 9 9 8 6 5 4 4 3 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 2.59% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA | 9 9 8 6 5 4 4 3 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% 2.59% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 \$1,679 \$2,065 \$1,006 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 \$240 \$413 \$201 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA UNION CAPITAL MORTGAGE CORPORA | 9 9 8 6 5 4 4 3 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% 2.59% 14.29% 10.20% 10.20% 8.16% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 \$1,679 \$2,065 \$1,006 \$1,489 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 \$240 \$413 \$201 \$372 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA UNION CAPITAL MORTGAGE CORPORA PROVIDENT FUNDING ASSOCIATES | 9 9 8 6 5 4 4 3 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 2.59% 14.29% 10.20% 8.16% 6.12% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 \$1,679 \$2,065 \$1,006 \$1,489 \$920 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 \$240 \$413 \$201 \$372 \$307 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK BY Originations FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA UNION CAPITAL MORTGAGE CORPORA PROVIDENT FUNDING ASSOCIATES THIRD FEDERAL SAVINGS AND LOAN | 9 9 8 6 5 4 4 3 7 5 4 3 2 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 2.59% 14.29% 10.20% 8.16% 6.12% 4.08% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 \$1,679 \$2,065 \$1,006 \$1,489 \$920 \$940 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 \$240 \$413 \$201 \$372 \$307 \$470 |
| By Application FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB HFC COMPANY LLC WELLS FARGO BANK, NA FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA WELLS FARGO FIN'L OHIO 1, INC NATIONAL CITY BANK By Originations FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD JPMORGAN CHASE BANK, NA UNION CAPITAL MORTGAGE CORPORA PROVIDENT FUNDING ASSOCIATES THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 9 9 8 6 5 4 4 3 7 5 4 3 2 2 | 7.76% 7.76% 6.90% 5.17% 4.31% 4.31% 3.45% 3.45% 2.59% 14.29% 10.20% 8.16% 6.12% 4.08% 4.08% | \$2,600 \$2,515 \$3,319 \$2,081 \$2,065 \$1,269 \$1,489 \$867 \$1,437 \$1,679 \$2,065 \$1,006 \$1,489 \$920 \$940 \$722 | \$289 \$279 \$415 \$347 \$413 \$254 \$372 \$217 \$479 \$240 \$413 \$201 \$372 \$307 \$470 \$361 |

NEWBURGH HEIGHTS

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 75 | 3.14% | 28.79% |
| Asian | 3 | 0.13% | 100.00% |
| Native American | 5 | 0.21% | 0.00% |
| Non-Hispanic White | 2,226 | 93.18% | 67.07% |
| Other | 49 | 2.05% | 58.33% |
| Hispanic* | 59 | 2.47% | 43.75% |
| Total | 2,389 | 100% | 63.21% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|-------------------------------|
| Owner-Occupied Units | 665 | 57.48% | Median Family Income \$42,131 |
| Renter Occupied Units | 387 | 33.45% | Percent Family Poverty 9.2% |
| Vacant Units | 105 | 9.08% | |
| Total Units | 1,157 | 100% | |

| Mortgage Lending | by Type | of Institution |
|------------------|---------|----------------|
|------------------|---------|----------------|

| | ⊥ <u>rotai</u> Loans | (\$000s) | Hign-Cost Loans | High-Cost Share |
|--|-------------------------|----------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 19 | \$942 | 7 | 36.84% |
| Non-Depository Institutions | 7 | \$476 | 3 | 42.86% |
| Total Single Family Lending | 26 | \$1,418 | 10 | 38.46% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 11 | 5 | 62.50% | 3 | 27.27% | 1 | 33.33% |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 57 | 25 | 53.19% | 21 | 36.84% | 9 | 42.86% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 8 | 7 | 100.00% | 0 | 0.00% | 0 | N/A |
| Hispanic | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Total | 80 | 39 | 59.09% | 26 | 32.50% | 10 | 38.46% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 35 | 45 | 30 | 11 | 8 |
| FHA/VA Home Purchase | 4 | 3 | 2 | 2 | 7 |
| Refinance | 61 | 45 | 29 | 28 | 7 |
| Home Improvement | 6 | 9 | 13 | 10 | 4 |
| Total Lending | 106 | 102 | 74 | 51 | 26 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> |
|--------------------------------|-------|---------|----------------|-----------------------|
| By Application | Count | Share % | (\$000s) | Loan Size (\$000s) |
| COUNTRYWIDE BANK, FSB | 3 | 10.71% | \$192 | \$64 |
| QUICKEN LOANS | 2 | 7.14% | \$189 | \$95 |
| GMAC MORTGAGE LLC | 2 | 7.14% | \$119 | \$60 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 7.14% | \$116 | \$58 |
| JPMORGAN CHASE BANK, NA | 2 | 7.14% | \$91 | \$46 |
| AMTRUST BANK | 2 | 7.14% | \$43 | \$22 |
| WELLS FARGO BANK, NA | 1 | 3.57% | \$92 | \$92 |
| EAGLE NATIONAL BANK - MORTGAGE | 1 | 3.57% | \$89 | \$89 |
| SHORE MORTGAGE | 1 | 3.57% | \$89 | \$89 |
| FIRST AMERICAN MORTGAGE TRUST | 1 | 3.57% | \$87 | \$87 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 13.33% | \$116 | \$58 |
| COUNTRYWIDE BANK, FSB | 2 | 13.33% | \$110 | \$55 |
| WELLS FARGO BANK, NA | 1 | 6.67% | \$92 | \$92 |
| QUICKEN LOANS | 1 | 6.67% | \$82 | \$82 |
| SECURITY ATLANTIC WHOLESALE | 1 | 6.67% | \$79 | \$79 |
| TAYLOR, BEAN & WHITAKER | 1 | 6.67% | \$78 | \$78 |
| HOMECOMINGS FINANCIAL LLC | 1 | 6.67% | \$62 | \$62 |
| HOWARD HANNA MORTGAGE SERVICES | 1 | 6.67% | \$61 | \$61 |
| FLAGSTAR BANK | 1 | 6.67% | \$55 | \$55 |
| UNION NATIONAL MORTGAGE CO. | 1 | 6.67% | \$35 | \$35 |
| Top Ten Refinance Lenders |] | | | |
| By Application | | | | |
| JPMORGAN CHASE BANK, NA | 9 | 18.37% | \$746 | \$83 |
| HFC COMPANY LLC | 8 | 16.33% | \$712 | \$89 |
| ADVANCED FINANCIAL SERVICES IN | 4 | 8.16% | \$313 | \$78 |
| US BANK NORTH DAKOTA | 3 | 6.12% | \$264 | \$88 |
| MICHIGAN MUTUAL, INC. D/B/A FI | 2 | 4.08% | \$173 | \$87 |
| EQUIFIRST CORPORATION | 2 | 4.08% | \$166 | \$83 |
| WELLS FARGO FIN\'L OHIO 1, INC | 2 | 4.08% | \$162 | \$81 |
| COUNTRYWIDE BANK, FSB | 2 | 4.08% | \$143 | \$72 |
| ELOAN | 1 | 2.04% | \$125 | \$125 |
| TAYLOR, BEAN & WHITAKER | 1 | 2.04% | \$101 | \$101 |
| By Originations | | | | |
| JPMORGAN CHASE BANK, NA | 2 | 28.57% | \$169 | \$85 |
| SECURITY ATLANTIC WHOLESALE | 1 | 14.29% | \$79 | \$79 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 14.29% | \$77 | \$77 |
| THE HUNTINGTON NATIONAL BANK | 1 | 14.29% | \$64 | \$64 |
| COUNTRYWIDE BANK, FSB | 1 | 14.29% | \$64 | \$64 |
| FLAGSTAR BANK | 1 | 14.29% | \$60 | \$60 |

NORTH OLMSTED

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 346 | 1.01% | 33.23% |
| Asian | 940 | 2.76% | 71.32% |
| Native American | 43 | 0.13% | 38.10% |
| Non-Hispanic White | 31,666 | 92.83% | 85.07% |
| Other | 729 | 2.14% | 64.33% |
| Hispanic* | 575 | 1.69% | 65.27% |
| Total | 34,113 | 100% | 79.70% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 10,773 | 76.63% | Median Family Income |
| Renter Occupied Units | 2,744 | 19.52% | Percent Family Poverty |
| Vacant Units | 542 | 3.86% | |
| Total Units | 14,059 | 100% | |

| Mortgage Lending by Type of Instituion | Total | Dollars Loaned | High-Cost | High-Cost |
|--|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 493 | \$48,767 | 46 | 9.33% |
| Non-Depository Institutions | 110 | \$14,691 | 17 | 15.45% |
| Total Single Family Lending | 603 | \$63.458 | 63 | 10.45% |

\$62,422

2.8%

Mortgage Lending by Race/Ethnicity

| | | | 4 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 22 | 6 | 37.50% | 10 | 45.45% | 2 | 20.00% |
| Asian | 22 | 8 | 42.11% | 10 | 45.45% | 2 | 20.00% |
| Native American | 3 | 2 | 66.67% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 917 | 241 | 29.86% | 513 | 55.94% | 47 | 9.16% |
| Other | 4 | 1 | 33.33% | 2 | 50.00% | 0 | 0.00% |
| Not Reported | 128 | 49 | 45.37% | 46 | 35.94% | 7 | 15.22% |
| Hispanic | 24 | 9 | 39.13% | 12 | 50.00% | 3 | 25.00% |
| Total | 1,133 | 316 | 31.92% | 603 | 53.22% | 63 | 10.45% |

| | <u>2004</u> | 2005 | <u>2006</u> | 2007 | <u>2008</u> |
|----------------------------|-------------|-------|-------------|------|-------------|
| Conventional Home Purchase | 559 | 582 | 500 | 348 | 180 |
| FHA/VA Home Purchase | 44 | 50 | 45 | 36 | 101 |
| Refinance | 706 | 587 | 491 | 316 | 251 |
| Home Improvement | 66 | 109 | 117 | 106 | 71 |
| Total Lending | 1,375 | 1,328 | 1,153 | 806 | 603 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 52 | 10.63% | \$5,686 | \$109 |
| COUNTRYWIDE BANK, FSB | 46 | 9.41% | \$5,387 | \$117 |
| JPMORGAN CHASE BANK, NA | 36 | 7.36% | \$4,501 | \$125 |
| US BANK, N.A. | 28 | 5.73% | \$3,226 | \$115 |
| WELLS FARGO BANK, NA | 27 | 5.52% | \$3,022 | \$112 |
| HOWARD HANNA MORTGAGE SERVICES | 21 | 4.29% | \$2,615 | \$125 |
| FIFTH THIRD MORTGAGE COMPANY | 20 | 4.09% | \$2,681 | \$134 |
| CITIMORTGAGE, INC | 19 | 3.89% | \$2,300 | \$121 |
| FIRST PLACE BANK | 18 | 3.68% | \$1,944 | \$108 |
| AMTRUST BANK | 18 | 3.68% | \$1,941 | \$108 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 46 | 16.37% | \$5,177 | \$113 |
| WELLS FARGO BANK, NA | 19 | 6.76% | \$2,345 | \$123 |
| HOWARD HANNA MORTGAGE SERVICES | 18 | 6.41% | \$2,302 | \$128 |
| AMTRUST BANK | 18 | 6.41% | \$1,941 | \$108 |
| FIRST PLACE BANK | 17 | 6.05% | \$1,786 | \$105 |
| FIFTH THIRD MORTGAGE COMPANY | 14 | 4.98% | \$1,819 | \$130 |
| NATIONAL CITY BANK | 14 | 4.98% | \$1,334 | \$95 |
| COUNTRYWIDE BANK, FSB | 13 | 4.63% | \$1,264 | \$97 |
| JPMORGAN CHASE BANK, NA | 11 | 3.91% | \$1,253 | \$114 |
| FIRST FEDERAL OF LAKEWOOD | 10 | 3.56% | \$1,176 | \$118 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 72 | 10.64% | \$7,715 | \$107 |
| HFC COMPANY LLC | 62 | 9.16% | \$8,415 | \$136 |
| JPMORGAN CHASE BANK, NA | 39 | 5.76% | \$5,303 | \$136 |
| COUNTRYWIDE BANK, FSB | 38 | 5.61% | \$5,623 | \$148 |
| FIFTH THIRD MORTGAGE COMPANY | 29 | 4.28% | \$3,368 | \$116 |
| WELLS FARGO BANK, NA | 26 | 3.84% | \$3,524 | \$136 |
| GMAC MORTGAGE LLC | 22 | 3.25% | \$3,136 | \$143 |
| DOLLAR BANK, FSB | 21 | 3.10% | \$2,148 | \$102 |
| CITIMORTGAGE, INC | 20 | 2.95% | \$2,945 | \$147 |
| FLAGSTAR BANK | 16 | 2.36% | \$2,188 | \$137 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 51 | 20.32% | \$5,210 | \$102 |
| FIFTH THIRD MORTGAGE COMPANY | 17 | 6.77% | \$1,923 | \$113 |
| COUNTRYWIDE BANK, FSB | 12 | 4.78% | \$1,405 | \$117 |
| DOLLAR BANK, FSB | 12 | 4.78% | \$1,092 | \$91 |
| JPMORGAN CHASE BANK, NA | 11 | 4.38% | \$1,401 | \$127 |
| FLAGSTAR BANK | 8 | 3.19% | \$1,164 | \$146 |
| WELLS FARGO BANK, NA | 8 | 3.19% | \$1,084 | \$136 |
| THE HUNTINGTON NATIONAL BANK | 8 | 3.19% | \$867 | \$108 |
| AMTRUST BANK | 7 | 2.79% | \$818 | \$117 |
| FIRST FEDERAL OF LAKEWOOD | 7 | 2.79% | \$771 | \$110 |
| | | | | |

NORTH RANDALL

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|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 650 | 71.74% | 25.35% |
| Asian | 9 | 0.99% | 0.00% |
| Native American | 3 | 0.33% | 0.00% |
| Non-Hispanic White | 159 | 17.55% | 79.75% |
| Other | 53 | 5.85% | 6.25% |
| Hispanic* | 66 | 7.28% | 0.00% |
| Total | 906 | 100% | 28.17% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|-------------------------------|
| Owner-Occupied Units | 131 | 26.73% | Median Family Income \$38,580 |
| Renter Occupied Units | 334 | 68.16% | Percent Family Poverty 5.6% |
| Vacant Units | 25 | 5.10% | |
| Total Units | 490 | 100% | |

| Mortgage Lending by Type of Instituion | Total | Dollars Loaned | High-Cost | High-Cost |
|--|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 5 | \$619 | 0 | 0.00% |
| Non-Depository Institutions | 3 | \$262 | 2 | 66.67% |
| Total Single Family Lending | 8 | \$881 | 2 | 25.00% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 20 | 10 | 58.82% | 7 | 35.00% | 2 | 28.57% |
| Asian | 3 | 2 | 66.67% | 1 | 33.33% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 2 | 1 | 50.00% | 0 | 0.00% | 0 | N/A |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 26 | 14 | 60.87% | 8 | 30.77% | 2 | 25.00% |

| | 2004 | 2005 | <u>2006</u> | 2007 | 2008 |
|----------------------------|------|------|-------------|------|------|
| Conventional Home Purchase | 2 | 6 | 1 | 5 | 3 |
| FHA/VA Home Purchase | 1 | 0 | 1 | 0 | 2 |
| Refinance | 13 | 10 | 7 | 2 | 1 |
| Home Improvement | 2 | 4 | 0 | 0 | 2 |
| Total Lending | 18 | 20 | 9 | 7 | 8 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | | | <u>Average</u> |
|-----------------------------------|-------------------|-------------------|----------------------------|-------------------|
| • | Count | Market Share % | Dollars Loaned (\$000s) | Loan Size |
| By Application NATIONAL CITY BANK | <u>Count</u> 1 | 14.29% | \$243 | (\$000s) \$243 |
| UNION NATIONAL MORTGAGE CO. | 1 | 14.29% | \$243 \$71 | \$243 \$71 |
| COUNTRYWIDE BANK, FSB | 1 | 14.29% | \$70 | \$70 |
| SECURITY ATLANTIC WHOLESALE | 1 | 14.29% | \$70 \$70 | \$70 \$70 |
| US BANK, N.A. | 1 | 14.29% | \$69 | \$69 |
| METLIFE BANK, N.A. | 1 | 14.29% | \$69 | \$69 |
| SIRVA MORTGAGE, INC. | 1 | 14.29% | \$69 | \$69 |
| GIRVA MORTOAGE, INC. | ' | 14.2370 | ψ00 | ΨΟΟ |
| By Originations | | | | |
| NATIONAL CITY BANK | 1 | 20.00% | \$243 | \$243 |
| UNION NATIONAL MORTGAGE CO. | 1 | 20.00% | \$71 | \$71 |
| SECURITY ATLANTIC WHOLESALE | 1 | 20.00% | \$70 | \$70 |
| US BANK, N.A. | 1 | 20.00% | \$69 | \$69 |
| METLIFE BANK, N.A. | 1 | 20.00% | \$69 | \$69 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| By Application | 4 | 00.070/ | # 000 | # 400 |
| HFC COMPANY LLC | 4 | 26.67% | \$639 | \$160 |
| COUNTRYWIDE BANK, FSB | 3 | 20.00% | \$271 | \$90 |
| FIRST OHIO BANC & LENDING INC | 2 | 13.33% | \$1,164 | \$582 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 6.67% | \$200 | \$200 |
| JPMORGAN CHASE BANK, NA | 1 | 6.67% | \$132 \$137 | \$132 \$437 |
| ELOAN | 1 | 6.67% | \$127 | \$127 \$420 |
| THE HUNTINGTON NATIONAL BANK | 1 | 6.67% | \$126 \$124 | \$126 |
| SHORE MORTGAGE | 1 | 6.67% | \$121 | \$121 |
| ACCREDITED HOME LENDERS, INC | 1 | 6.67% | \$103 | \$103 |

By Originations
SHORE MORTGAGE

1

100.00%

\$121

\$121

NORTH ROYALTON

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 203 | 0.71% | 16.86% |
| Asian | 576 | 2.01% | 75.23% |
| Native American | 33 | 0.12% | 40.00% |
| Non-Hispanic White | 27,356 | 95.49% | 82.85% |
| Other | 283 | 0.99% | 72.32% |
| Hispanic* | 273 | 0.95% | 63.16% |
| Total | 28,648 | 100% | 74.93% |
| | | | |

| Housing Data | <u>Number</u> | Percent | |
|-----------------------|---------------|---------|--|
| Owner-Occupied Units | 8,430 | 71.72% | |
| Renter Occupied Units | 2,820 | 23.99% | |
| Vacant Units | 504 | 4.29% | |
| Total Units | 11,754 | 100% | |

Income Data

Median Family Income \$69,983 Percent Family Poverty 1.2%

Mortgage Lending by Type of Institution

| Total Single Family Lending | 547 | \$79,395 | 40 | 7.31% |
|--|------------------------|----------------|----------------------------------|-----------------------------------|
| Non-Depository Institutions | 80 | \$13,422 | 8 | 10.00% |
| Depository Institutions & Subsidiaries | 467 | \$65,973 | 32 | 6.85% |
| | <u>l otai</u> Loans | (\$000s) | <u>High-Cost</u> <u>Loans</u> | <u> High-Cost</u> <u>Share</u> |
| | I Otal | Dollars Loaned | HIMD-L'OCT | HIGH-(Oct |

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|-------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 5 | 1 | 25.00% | 3 | 60.00% | 1 | 33.33% |
| Asian | 30 | 12 | 44.44% | 14 | 46.67% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 785 | 178 | 25.32% | 473 | 60.25% | 33 | 6.98% |
| Other | 7 | 2 | 28.57% | 4 | 57.14% | 0 | 0.00% |
| Not Reported | 83 | 25 | 34.72% | 42 | 50.60% | 6 | 14.29% |
| Hispanic | 10 | 3 | 33.33% | 5 | 50.00% | 0 | 0.00% |
| Total | 930 | 224 | 26.92% | 547 | 58.82% | 40 | 7.31% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------------|-------------|-------------|------|------|
| Conventional Home Purchase | 446 | 497 | 533 | 341 | 198 |
| FHA/VA Home Purchase | 19 | 17 | 7 | 12 | 67 |
| Refinance | 641 | 520 | 391 | 323 | 249 |
| Home Improvement | 48 | 73 | 81 | 58 | 33 |
| Total Lending | 1,154 | 1,107 | 1,012 | 734 | 547 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | Average |
|--|--|---|--|---|
| By Application | Count | Share % | (\$000s) | <u>Loan Size</u> (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 77 | 18.20% | \$11,729 | \$152 |
| COUNTRYWIDE BANK, FSB | 31 | 7.33% | \$4,759 | \$154 |
| FIFTH THIRD MORTGAGE COMPANY | 31 | 7.33% | \$4,122 | \$133 |
| WELLS FARGO BANK, NA | 28 | 6.62% | \$4,085 | \$146 |
| US BANK, N.A. | 23 | 5.44% | \$2,824 | \$123 |
| JPMORGAN CHASE BANK, NA | 18 | 4.26% | \$2,506 | \$139 |
| NATIONAL CITY BANK | 14 | 3.31% | \$2,830 | \$202 |
| FLAGSTAR BANK | 14 | 3.31% | \$1,899 | \$136 |
| NVR MORTGAGE FINANCE INC | 13 | 3.07% | \$2,743 | \$211 |
| CITIMORTGAGE, INC | 13 | 3.07% | \$2,260 | \$174 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 69 | 26.04% | \$10,354 | \$150 |
| FIFTH THIRD MORTGAGE COMPANY | 26 | 9.81% | \$3,457 | \$133 |
| WELLS FARGO BANK, NA | 19 | 7.17% | \$3,029 | \$159 |
| NATIONAL CITY BANK | 13 | 4.91% | \$2,691 | \$207 |
| AMERICAN MIDWEST MORTGAGE | 13 | 4.91% | \$2,051 | \$158 |
| FLAGSTAR BANK | 13 | 4.91% | \$1,822 | \$140 |
| THE HUNTINGTON NATIONAL BANK | 9 | 3.40% | \$1,636 | \$182 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 3.40% | \$1,017 | \$113 |
| NVR MORTGAGE FINANCE INC | 8 | 3.02% | \$1,837 | \$230 |
| FIRST PLACE BANK | 8 | 3.02% | \$1,128 | \$141 |
| | | | | |
| Top Ten Refinance Lenders |] | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 83 | 15.23% | \$11,620 | \$140 |
| By Application | 83 52 | 15.23% 9.54% | \$11,620 \$9,127 | \$140 \$176 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 52 | 9.54% | \$9,127 | \$176 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 52 40 | 9.54% 7.34% | \$9,127 \$6,982 | \$176 \$175 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 52 40 39 | 9.54% 7.34% 7.16% | \$9,127 \$6,982 \$6,944 | \$176 \$175 \$178 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 52 40 39 34 | 9.54% 7.34% 7.16% 6.24% | \$9,127 \$6,982 \$6,944 \$5,545 | \$176 \$175 \$178 \$163 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK | 52 40 39 34 18 | 9.54% 7.34% 7.16% 6.24% 3.30% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 | \$176 \$175 \$178 \$163 \$150 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA | 52 40 39 34 18 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 | \$176 \$175 \$178 \$163 \$150 \$161 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK | 52 40 39 34 18 17 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC | 52 40 39 34 18 17 17 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% 2.57% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC | 52 40 39 34 18 17 17 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% 2.57% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations | 52 40 39 34 18 17 17 14 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% 2.57% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN | 52 40 39 34 18 17 17 14 14 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% 2.57% 2.57% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 52 40 39 34 18 17 17 14 14 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% 2.57% 2.57% 22.89% 8.84% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 \$7,327 \$3,372 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 52 40 39 34 18 17 17 14 14 57 22 16 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 2.57% 2.57% 22.89% 8.84% 6.43% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 \$7,327 \$3,372 \$3,041 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 \$129 \$153 \$190 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 52 40 39 34 18 17 17 14 14 57 22 16 13 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 2.57% 2.57% 22.89% 8.84% 6.43% 5.22% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 \$7,327 \$3,372 \$3,041 \$2,051 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 \$129 \$153 \$190 \$158 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB | 52 40 39 34 18 17 17 14 14 14 57 22 16 13 13 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 3.12% 2.57% 2.57% 2.57% 22.89% 8.84% 6.43% 5.22% 5.22% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 \$7,327 \$3,372 \$3,041 \$2,051 \$1,547 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 \$129 \$153 \$190 \$158 \$119 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB PARK VIEW FEDERAL SAVINGS BANK THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK | 52 40 39 34 18 17 17 14 14 14 57 22 16 13 13 12 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 2.57% 2.57% 2.57% 22.89% 8.84% 6.43% 5.22% 4.82% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 \$7,327 \$3,372 \$3,041 \$2,051 \$1,547 \$1,616 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 \$129 \$153 \$190 \$158 \$119 \$158 \$119 \$135 \$171 \$203 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC GMAC MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB PARK VIEW FEDERAL SAVINGS BANK THE HUNTINGTON NATIONAL BANK | 52 40 39 34 18 17 17 14 14 14 57 22 16 13 13 12 10 | 9.54% 7.34% 7.16% 6.24% 3.30% 3.12% 2.57% 2.57% 22.89% 8.84% 6.43% 5.22% 5.22% 4.82% 4.02% | \$9,127 \$6,982 \$6,944 \$5,545 \$2,705 \$2,730 \$2,721 \$2,211 \$1,877 \$7,327 \$3,372 \$3,041 \$2,051 \$1,547 \$1,616 \$1,711 | \$176 \$175 \$178 \$163 \$150 \$161 \$160 \$158 \$134 \$129 \$153 \$190 \$158 \$119 \$135 \$171 |

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 2,062 | 56.23% | 80.73% |
| Asian | 14 | 0.38% | 43.75% |
| Native American | 7 | 0.19% | 57.14% |
| Non-Hispanic White | 1,473 | 40.17% | 77.94% |
| Other | 93 | 2.54% | 67.47% |
| Hispanic* | 51 | 1.39% | 46.15% |
| Total | 3,667 | 100% | 72.39% |
| | | | |

| Housing Data | Number | Percent | |
|-----------------------|--------|---------|--|
| Owner-Occupied Units | 1,025 | 69.26% | |
| Renter Occupied Units | 391 | 26.42% | |
| Vacant Units | 64 | 4.32% | |
| Total Units | 1,480 | 100% | |

Income Data

Median Family Income \$54,375 Percent Family Poverty 2.9%

Mortgage Lending by Type of Institution

| 3.3. | <u>i otai</u> Loans | (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|----------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 57 | \$7,301 | 11 | 19.30% |
| Non-Depository Institutions | 23 | \$3,794 | 0 | 0.00% |
| Total Single Family Lending | 80 | \$11,095 | 11 | 13.75% |

Mortgage Lending by Race/Ethnicity

| | | | 4 | | | High- | <u>High-</u> |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 138 | 55 | 49.55% | 49 | 35.51% | 8 | 16.33% |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 62 | 24 | 48.98% | 23 | 37.10% | 2 | 8.70% |
| Other | 2 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Not Reported | 35 | 23 | 74.19% | 7 | 20.00% | 1 | 14.29% |
| Hispanic | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Total | 239 | 104 | 53.61% | 80 | 33.47% | 11 | 13.75% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 64 | 53 | 83 | 44 | 24 |
| FHA/VA Home Purchase | 2 | 5 | 0 | 6 | 22 |
| Refinance | 91 | 110 | 76 | 56 | 27 |
| Home Improvement | 10 | 13 | 15 | 7 | 7 |
| Total Lending | 167 | 181 | 174 | 113 | 80 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | | | <u>Average</u> |
|--------------------------------|------------|-------------------|----------------------------|-----------------------|
| By Application | _ Count | Market Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| COUNTRYWIDE BANK, FSB | 21 | 18.26% | \$4,344 | \$207 |
| NVR MORTGAGE FINANCE INC | 12 | 10.43% | \$2,425 | \$202 |
| WELLS FARGO BANK, NA | 9 | 7.83% | \$1,211 | \$135 |
| THIRD FEDERAL SAVINGS AND LOAN | 6 | 5.22% | \$796 | \$133 |
| CITIMORTGAGE, INC | 5 | 4.35% | \$470 | \$94 |
| FLAGSTAR BANK | 4 | 3.48% | \$470 | \$118 |
| JPMORGAN CHASE BANK, NA | 4 | 3.48% | \$431 | \$108 |
| AMERICAN MIDWEST MORTGAGE | 4 | 3.48% | \$427 | \$107 |
| COUNTRYWIDE HOME LOANS | 3 | 2.61% | \$702 | \$234 |
| THE HUNTINGTON NATIONAL BANK | 3 | 2.61% | \$426 | \$142 |
| THE HOTTING FORTON ALL BARNE | Ü | 2.0170 | Ψ120 | Ψ.12 |
| By Originations | | | | |
| NVR MORTGAGE FINANCE INC | 8 | 17.39% | \$1,583 | \$198 |
| THIRD FEDERAL SAVINGS AND LOAN | 6 | 13.04% | \$796 | \$133 |
| WELLS FARGO BANK, NA | 5 | 10.87% | \$752 | \$150 |
| AMERICAN MIDWEST MORTGAGE | 4 | 8.70% | \$427 | \$107 |
| COUNTRYWIDE BANK, FSB | 3 | 6.52% | \$852 | \$284 |
| FLAGSTAR BANK | 3 | 6.52% | \$346 | \$115 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 4.35% | \$330 | \$165 |
| THE AMERICAN EAGLE MORTGAGE CO | 1 | 2.17% | \$259 | \$259 |
| FIRST PLACE BANK | 1 | 2.17% | \$239 | \$239 |
| BANK OF AMERICA, N.A. | 1 | 2.17% | \$219 | \$219 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| COUNTRYWIDE BANK, FSB | 10 | 7.46% | \$1,546 | \$155 |
| HFC COMPANY LLC | 10 | 7.46% | \$1,486 | \$149 |
| GMAC MORTGAGE LLC | 8 | 5.97% | \$1,231 | \$154 |
| JPMORGAN CHASE BANK, NA | 7 | 5.22% | \$1,217 | \$174 |
| WELLS FARGO FIN\'L OHIO 1, INC | 7 | 5.22% | \$1,179 | \$168 |
| US BANK NORTH DAKOTA | 6 | 4.48% | \$431 | \$72 |
| ADVANCED FINANCIAL SERVICES IN | 5 | 3.73% | \$760 | \$152 |
| CITICORP TRUST BANK, FSB | 4 | 2.99% | \$905 | \$226 |
| FIFTH THIRD MORTGAGE COMPANY | 4 | 2.99% | \$802 | \$201 |
| AMTRUST BANK | 4 | 2.99% | \$504 | \$126 |
| By Originations | | | | |
| COUNTRYWIDE BANK, FSB | 4 | 14.81% | \$368 | \$92 |
| FIRST PLACE BANK | 2 | 7.41% | \$457 | \$229 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 7.41% | \$357 | \$179 |
| TAYLOR, BEAN & WHITAKER | 2 | 7.41% | \$337 | \$169 |
| AMTRUST BANK | 2 | 7.41% | \$290 | \$145 |
| WELLS FARGO FIN\'L OHIO 1, INC | 2 | 7.41% | \$267 | \$134 |
| DOLLAR BANK, FSB | 2 | 7.41% | \$234 | \$117 |
| FIRSTMERIT BANK NA | 2 | 7.41% | \$105 | \$53 |
| MORTGAGE NETWORK | 1 | 3.70% | \$275 | \$275 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 3.70% | \$222 | \$222 |
| | | | | |

OLMSTED TOWNSHIP

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 119 | 1.13% | 58.68% |
| Asian | 136 | 1.29% | 55.00% |
| Native American | 3 | 0.03% | 0.00% |
| Non-Hispanic White | 10,078 | 95.30% | 85.77% |
| Other | 153 | 1.45% | 77.78% |
| Hispanic* | 164 | 1.55% | 55.00% |
| Total | 10,575 | 100% | 80.43% |
| | | | |

| Housing Data | Number | Percent | |
|-----------------------|--------|---------|--|
| Owner-Occupied Units | 3,518 | 75.84% | |
| Renter Occupied Units | 856 | 18.45% | |
| Vacant Units | 265 | 5.71% | |
| Total Units | 4,639 | 100% | |

Income Data

Median Family Income \$57,813 Percent Family Poverty 1.7%

Mortgage Lending by Type of Institution

| 0 0 0 7 71 | <u>ı otal</u> | <u>Dollars Loaned</u> | High-Cost | Hign-Cost |
|--|---------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 255 | \$38,161 | 14 | 5.49% |
| Non-Depository Institutions | 144 | \$26,648 | 8 | 5.565% |
| Total Single Family Lending | 399 | \$64,809 | 22 | 5.51% |

Mortgage Lending by Race/Ethnicity

| | | | • | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 33 | 10 | 37.04% | 15 | 45.45% | 1 | 6.67% |
| Asian | 18 | 5 | 29.41% | 11 | 61.11% | 3 | 27.27% |
| Native American | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Non-Hispanic White | 545 | 127 | 26.19% | 323 | 59.27% | 11 | 3.41% |
| Other | 11 | 3 | 27.27% | 7 | 63.64% | 0 | 0.00% |
| Not Reported | 60 | 14 | 29.17% | 31 | 51.67% | 5 | 16.13% |
| Hispanic | 15 | 5 | 35.71% | 9 | 60.00% | 2 | 22.22% |
| Total | 689 | 166 | 27.30% | 399 | 57.91% | 22 | 5.51% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 302 | 432 | 286 | 196 | 132 |
| FHA/VA Home Purchase | 19 | 6 | 12 | 7 | 99 |
| Refinance | 271 | 268 | 227 | 150 | 146 |
| Home Improvement | 16 | 31 | 44 | 38 | 22 |
| Total Lending | 608 | 737 | 569 | 391 | 399 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> |
|---|-------------|-------------------------|---------------------------|------------------------------|
| By Application | Count | Share % | (\$000s) | <u>Loan Size</u> (\$000s) |
| NVR MORTGAGE FINANCE INC | 73 | 17.80% | \$12,812 | \$176 |
| COUNTRYWIDE BANK, FSB | 70 | 17.07% | \$11,399 | \$163 |
| THIRD FEDERAL SAVINGS AND LOAN | 36 | 8.78% | \$6,083 | \$169 |
| PULTE MORTGAGE LLC | 25 | 6.10% | \$4,896 | \$196 |
| FIFTH THIRD MORTGAGE COMPANY | 20 | 4.88% | \$3,092 | \$155 |
| JPMORGAN CHASE BANK, NA | 15 | 3.66% | \$2,803 | \$187 |
| WELLS FARGO FUNDING, INC | 14 | 3.41% | \$2,796 | \$200 |
| CITIMORTGAGE, INC | 13 | 3.17% | \$2,393 | \$184 |
| WELLS FARGO BANK, NA | 13 | 3.17% | \$2,160 | \$166 |
| FIRST PLACE BANK | 12 | 2.93% | \$2,008 | \$167 |
| By Originations | | | | |
| NVR MORTGAGE FINANCE INC | 59 | 25.54% | \$10,418 | \$177 |
| THIRD FEDERAL SAVINGS AND LOAN | 32 | 13.85% | \$5,377 | \$168 |
| PULTE MORTGAGE LLC | 22 | 9.52% | \$4,158 | \$189 |
| FIFTH THIRD MORTGAGE COMPANY | 14 | 6.06% | \$2,169 | \$155 |
| FIRST PLACE BANK | 11 | 4.76% | \$1,933 | \$176 |
| HOWARD HANNA MORTGAGE SERVICES | 9 | 3.90% | \$1,819 | \$202 |
| NATIONAL CITY BANK | 9 | 3.90% | \$1,309 | \$145 |
| WELLS FARGO BANK, NA | 8 | 3.46% | \$1,350 | \$169 |
| KEYBANK NATIONAL ASSOCIATION | 6 | 2.60% | \$820 | \$137 |
| JPMORGAN CHASE BANK, NA | 5 | 2.16% | \$893 | \$179 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 45 | 11.87% | \$6,422 | \$143 |
| COUNTRYWIDE BANK, FSB | 33 | 8.71% | \$6,724 | \$204 |
| HFC COMPANY LLC | 28 | 7.39% | \$5,539 | \$198 |
| JPMORGAN CHASE BANK, NA | 23 | 6.07% | \$4,423 | \$192 |
| WELLS FARGO BANK, NA | 18 | 4.75% | \$3,500 | \$194 |
| FIFTH THIRD MORTGAGE COMPANY | 18 | 4.75% | \$3,446 | \$191 |
| CITIMORTGAGE, INC | 16 | 4.22% | \$2,951 | \$184 |
| QUICKEN LOANS | 13 | 3.43% | \$3,027 | \$233 |
| FIRST FEDERAL OF LAKEWOOD | 13 | 3.43% | \$1,749 | \$135 |
| THE HUNTINGTON NATIONAL BANK | 10 | 2.64% | \$1,417 | \$142 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 30 | 20.55% | \$4,221 | \$141 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 8.22% | \$2,371 | \$198 |
| FIRST FEDERAL OF LAKEWOOD | 9 | 6.16% | \$1,162 | \$129 |
| REAL ESTATE MORTGAGE CORP | 6 | 4.11% | \$1,380 | \$230 |
| QUICKEN LOANS | | | | |
| | 6 | 4.11% | \$1,361 | \$227 |
| THE HUNTINGTON NATIONAL BANK | 6 | 4.11% | \$962 | \$160 |
| THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK | 6 5 | 4.11% 3.42% | \$962 \$1,164 | \$160 \$233 |
| THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK JPMORGAN CHASE BANK, NA | 6 5 5 | 4.11% 3.42% 3.42% | \$962 \$1,164 \$870 | \$160 \$233 \$174 |
| THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK | 6 5 | 4.11% 3.42% | \$962 \$1,164 | \$160 \$233 |

OLMSTED FALLS

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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 104 | 1.31% | 72.04% |
| Asian | 63 | 0.79% | 70.21% |
| Native American | 3 | 0.04% | 100.00% |
| Non-Hispanic White | 7,631 | 95.84% | 86.67% |
| Other | 92 | 1.16% | 88.71% |
| Hispanic* | 120 | 1.51% | 75.24% |
| Total | 7,962 | 100% | 83.34% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 2,601 | 79.61% |
| Renter Occupied Units | 520 | 15.92% |
| Vacant Units | 146 | 4.47% |
| Total Units | 3,267 | 100% |

Income Data

Median Family Income \$66,196 Percent Family Poverty 1.2%

Mortgage Lending by Type of Institution

| 0 0 0 7 71 | ı <u>ı otal</u> | Dollars Loaned | Hign-Cost | High-Cost |
|--|-----------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 126 | \$14,098 | 5 | 3.97% |
| Non-Depository Institutions | 38 | \$5,191 | 3 | 7.89% |
| Total Single Family Lending | 164 | \$19,289 | 8 | 4.88% |

Mortgage Lending by Race/Ethnicity

| | | | • | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|-------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 3 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Asian | 2 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Native American | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 293 | 91 | 35.14% | 149 | 50.85% | 8 | 5.37% |
| Other | 2 | 0 | 0.00% | 2 | 100.00% | 0 | 0.00% |
| Not Reported | 27 | 11 | 44.00% | 10 | 37.04% | 0 | 0.00% |
| Hispanic | 6 | 4 | 80.00% | 1 | 16.67% | 0 | 0.00% |
| Total | 343 | 114 | 37.75% | 164 | 47.81% | 8 | 4.88% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 206 | 227 | 173 | 121 | 56 |
| FHA/VA Home Purchase | 19 | 18 | 10 | 10 | 32 |
| Refinance | 211 | 209 | 142 | 85 | 61 |
| Home Improvement | 21 | 26 | 35 | 26 | 15 |
| Total Lending | 457 | 480 | 360 | 242 | 164 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| JPMORGAN CHASE BANK, NA | 14 | 9.40% | \$1,723 | \$123 |
| THIRD FEDERAL SAVINGS AND LOAN | 13 | 8.72% | \$1,267 | \$97 |
| COUNTRYWIDE BANK, FSB | 12 | 8.05% | \$1,511 | \$126 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 8.05% | \$1,485 | \$124 |
| WELLS FARGO BANK, NA | 12 | 8.05% | \$1,337 | \$111 |
| FIRST PLACE BANK | 8 | 5.37% | \$1,039 | \$130 |
| US BANK, N.A. | 6 | 4.03% | \$715 | \$119 |
| CITIMORTGAGE, INC | 5 | 3.36% | \$652 | \$130 |
| FIRST FEDERAL OF LAKEWOOD | 5 | 3.36% | \$605 | \$121 |
| HOWARD HANNA MORTGAGE SERVICES | 5 | 3.36% | \$533 | \$107 |
| By Originations | | | | |
| FIFTH THIRD MORTGAGE COMPANY | 11 | 12.50% | \$1,230 | \$112 |
| THIRD FEDERAL SAVINGS AND LOAN | 11 | 12.50% | \$1,138 | \$103 |
| WELLS FARGO BANK, NA | 10 | 11.36% | \$1,194 | \$119 |
| FIRST PLACE BANK | 7 | 7.95% | \$982 | \$140 |
| HOWARD HANNA MORTGAGE SERVICES | 5 | 5.68% | \$533 | \$107 |
| RBS CITIZENS, N.A. | 5 | 5.68% | \$384 | \$77 |
| FIRST FEDERAL OF LAKEWOOD | 4 | 4.55% | \$535 | \$134 |
| COUNTRYWIDE BANK, FSB | 4 | 4.55% | \$485 | \$121 |
| AMERICAN MIDWEST MORTGAGE | 3 | 3.41% | \$539 | \$180 |
| THE HUNTINGTON NATIONAL BANK | 3 | 3.41% | \$412 | \$137 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| HFC COMPANY LLC | 24 | 11.59% | \$3,246 | \$135 |
| THIRD FEDERAL SAVINGS AND LOAN | 20 | 9.66% | \$2,635 | \$132 |
| JPMORGAN CHASE BANK, NA | 17 | 8.21% | \$2,580 | \$152 |
| COUNTRYWIDE BANK, FSB | 13 | 6.28% | \$1,953 | \$150 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 4.83% | \$1,886 | \$189 |
| QUICKEN LOANS | 9 | 4.35% | \$1,401 | \$156 |
| FIRST FEDERAL OF LAKEWOOD | 8 | 3.86% | \$1,287 | \$161 |
| WELLS FARGO BANK, NA | 8 | 3.86% | \$852 | \$107 |
| GMAC MORTGAGE LLC | 6 | 2.90% | \$1,086 | \$181 |
| FLAGSTAR BANK | 6 | 2.90% | \$872 | \$145 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 10 | 16.39% | \$1,219 | \$122 |
| QUICKEN LOANS | 6 | 9.84% | \$1,016 | \$169 |
| FIRST FEDERAL OF LAKEWOOD | 6 | 9.84% | \$902 | \$150 |
| FIFTH THIRD MORTGAGE COMPANY | 3 | 4.92% | \$429 | \$143 |
| WACHOVIA MORTGAGE FSB | 2 | 3.28% | \$546 | \$273 |
| COUNTRYWIDE BANK, FSB | 2 | 3.28% | \$359 | \$180 |
| ALLIED MORTGAGE GROUP | 2 | 3.28% | \$344 | \$172 |
| JPMORGAN CHASE BANK, NA | 2 | 3.28% | \$304 | \$152 |
| WELLS FARGO BANK, NA | 2 | 3.28% | \$235 | \$118 |
| FLAGSTAR BANK | 2 | 3.28% | \$234 | \$117 |
| | | | | |

ORANGE

| Population Data | |
|------------------------|--|
|------------------------|--|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 409 | 12.64% | 93.90% |
| Asian | 139 | 4.30% | 87.07% |
| Native American | 2 | 0.06% | 100.00% |
| Non-Hispanic White | 2,629 | 81.24% | 96.96% |
| Other | 50 | 1.55% | 100.00% |
| Hispanic* | 23 | 0.71% | 80.00% |
| Total | 3,236 | 100% | 95.73% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 1,120 | 90.61% | Median Family Income |
| Renter Occupied Units | 50 | 4.05% | Percent Family Poverty |
| Vacant Units | 66 | 5.34% | |
| Total Units | 1,236 | 100% | |

| Mortgage Lending by Type of Institution | Total | Dollars Loaned | High-Cost | High-Cost |
|---|-------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 57 | \$13,978 | 1 | 1.75% |
| Non-Depository Institutions | 14 | \$3,418 | 1 | 7.14% |
| Total Single Family Lending | 71 | \$17,396 | 2 | 2.82% |

\$102,206

2.3%

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 23 | 15 | 68.18% | 6 | 26.09% | 0 | 0.00% |
| Asian | 3 | 0 | 0.00% | 2 | 66.67% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 77 | 17 | 24.64% | 48 | 62.34% | 1 | 2.08% |
| Other | 2 | 0 | 0.00% | 1 | 50.00% | 0 | 0.00% |
| Not Reported | 24 | 6 | 28.57% | 14 | 58.33% | 1 | 7.14% |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 129 | 38 | 33.04% | 71 | 55.04% | 2 | 2.82% |
| | | | | | | | |

| | <u>2004</u> | 2005 | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------------|------|-------------|------|------|
| Conventional Home Purchase | 61 | 74 | 61 | 42 | 34 |
| FHA/VA Home Purchase | 0 | 1 | 1 | 0 | 4 |
| Refinance | 74 | 77 | 62 | 54 | 32 |
| Home Improvement | 6 | 4 | 10 | 5 | 1 |
| Total Lending | 141 | 156 | 134 | 101 | 71 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Mortot | Dollara Lagrad | Average |
|---|--|--|--|---|
| By Application | Count | <u>Market</u> Share % | Dollars Loaned (\$000s) | <u>Loan Size</u> (\$000s) |
| HOME SAVINGS & LOAN COMPANY | 9 | 16.67% | \$2,358 | \$262 |
| THIRD FEDERAL SAVINGS AND LOAN | 5 | 9.26% | \$1,461 | \$292 |
| JPMORGAN CHASE BANK, NA | 4 | 7.41% | \$1,034 | \$259 |
| WELLS FARGO BANK, NA | 4 | 7.41% | \$884 | \$221 |
| HOWARD HANNA MORTGAGE SERVICES | 4 | 7.41% | \$856 | \$214 |
| NATIONAL CITY BANK | 4 | 7.41% | \$620 | \$155 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 3.70% | \$567 | \$284 |
| FIRST FEDERAL OF LAKEWOOD | 2 | 3.70% | \$522 | \$261 |
| US BANK, N.A. | 2 | 3.70% | \$498 | \$249 |
| AMTRUST BANK | 2 | 3.70% | \$457 | \$229 |
| By Originations | | | | |
| HOME SAVINGS & LOAN COMPANY | 8 | 21.05% | \$2,108 | \$264 |
| THIRD FEDERAL SAVINGS AND LOAN | 5 | 13.16% | \$1,461 | \$292 |
| HOWARD HANNA MORTGAGE SERVICES | 4 | 10.53% | \$856 | \$214 |
| NATIONAL CITY BANK | 4 | 10.53% | \$620 | \$155 |
| WELLS FARGO BANK, NA | 3 | 7.89% | \$684 | \$228 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 5.26% | \$567 | \$284 |
| AMTRUST BANK | 2 | 5.26% | \$457 | \$229 |
| FIRSTMERIT MORTGAGE CORP | 1 | 2.63% | \$417 | \$417 |
| MLD MORTGAGE INC | 1 | 2.63% | \$388 | \$388 |
| US BANK, N.A. | 1 | 2.63% | \$370 | \$370 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 7 | 8.24% | \$2,227 | \$318 |
| By Application | 7 6 | 8.24% 7.06% | \$2,227 \$1,353 | \$318 \$226 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK | 6 | 7.06% | \$1,353 | \$226 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION | 6 6 | 7.06% 7.06% | \$1,353 \$699 | \$226 \$117 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA | 6 6 4 | 7.06% 7.06% 4.71% | \$1,353 \$699 \$2,065 | \$226 \$117 \$516 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY | 6 6 4 4 | 7.06% 7.06% 4.71% 4.71% | \$1,353 \$699 \$2,065 \$1,227 | \$226 \$117 \$516 \$307 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC | 6 6 4 4 4 | 7.06% 7.06% 4.71% 4.71% 4.71% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 | \$226 \$117 \$516 \$307 \$283 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC | 6 6 4 4 4 | 7.06% 7.06% 4.71% 4.71% 4.71% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 | \$226 \$117 \$516 \$307 \$283 \$283 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA | 6 6 4 4 4 4 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 6 6 4 4 4 4 4 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK | 6 6 4 4 4 4 4 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations | 6 6 4 4 4 4 4 3 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 6 6 4 4 4 4 4 3 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK | 6 6 4 4 4 4 4 3 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK CITIMORTGAGE, INC | 6 6 4 4 4 4 4 3 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% 15.63% 15.63% 9.38% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 \$263 \$223 \$223 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK DELMAR FINANCIAL COMPANY | 6 6 4 4 4 4 4 3 5 5 5 3 3 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% 15.63% 15.63% 9.38% 9.38% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 \$1,315 \$1,113 \$742 \$471 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 \$243 \$223 \$223 \$247 \$157 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK | 6 6 4 4 4 4 4 3 5 5 5 3 3 2 2 2 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% 15.63% 9.38% 9.38% 6.25% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 \$1,315 \$1,113 \$742 \$471 \$648 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 \$242 \$157 \$324 \$260 \$255 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK DELMAR FINANCIAL COMPANY | 6 6 4 4 4 4 4 3 5 5 5 3 3 2 2 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 3.53% 15.63% 9.38% 9.38% 6.25% 6.25% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 \$1,315 \$1,113 \$742 \$471 \$648 \$519 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 \$263 \$223 \$247 \$157 \$324 \$260 |
| By Application THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK KEYBANK NATIONAL ASSOCIATION US BANK NORTH DAKOTA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC CITIMORTGAGE, INC JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK By Originations THIRD FEDERAL SAVINGS AND LOAN AMTRUST BANK CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK NATIONAL CITY BANK DELMAR FINANCIAL COMPANY JPMORGAN CHASE BANK, NA | 6 6 4 4 4 4 4 3 5 5 5 3 3 2 2 2 | 7.06% 7.06% 4.71% 4.71% 4.71% 4.71% 4.71% 4.71% 5.63% 15.63% 9.38% 9.38% 6.25% 6.25% 6.25% | \$1,353 \$699 \$2,065 \$1,227 \$1,131 \$1,130 \$969 \$519 \$995 \$1,315 \$1,113 \$742 \$471 \$648 \$519 \$510 | \$226 \$117 \$516 \$307 \$283 \$283 \$242 \$130 \$332 \$242 \$157 \$324 \$260 \$255 |

PARMA

| Population Data | | | |
|-----------------|---------------|----------------|-------------|
| | | | <u>Home</u> |
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership F |

| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
|--------------------|---------------|----------------|----------------|
| African American | 905 | 1.06% | 10.77% |
| Asian | 1,366 | 1.59% | 60.56% |
| Native American | 118 | 0.14% | 63.72% |
| Non-Hispanic White | 81,102 | 94.68% | 82.87% |
| Other | 1,318 | 1.54% | 52.82% |
| Hispanic* | 1,323 | 1.54% | 54.70% |
| Total | 85,655 | 100% | 77.47% |

| Housing Data | Number | Percent | Income Data | |
|-----------------------|--------|---------|------------------------|----------|
| Owner-Occupied Units | 27,212 | 74.73% | Median Family Income | \$52,436 |
| Renter Occupied Units | 7,914 | 21.73% | Percent Family Poverty | 3.3% |
| Vacant Units | 1,288 | 3.54% | | |
| Total Units | 36,414 | 100% | | |

Mortgage Lending by Type of Institution

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 1,198 | \$101,207 | 129 | 10.77% |
| Non-Depository Institutions | 369 | \$39,257 | 57 | 15.45% |
| Total Single Family Lending | 1,567 | \$140,464 | 186 | 11.87% |

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | <u>Cost</u> | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 28 | 12 | 52.17% | 8 | 28.57% | 1 | 12.50% |
| Asian | 38 | 10 | 30.30% | 20 | 52.63% | 1 | 5.00% |
| Native American | 3 | 0 | 0.00% | 2 | 66.67% | 0 | 0.00% |
| Non-Hispanic White | 2,557 | 752 | 33.16% | 1,359 | 53.15% | 159 | 11.70% |
| Other | 16 | 7 | 43.75% | 9 | 56.25% | 0 | 0.00% |
| Not Reported | 295 | 103 | 42.21% | 116 | 39.32% | 15 | 12.93% |
| Hispanic | 60 | 19 | 36.54% | 28 | 46.67% | 5 | 17.86% |
| Total | 3,049 | 918 | 34.24% | 1,567 | 51.39% | 186 | 11.87% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 1,231 | 1,371 | 1,304 | 742 | 420 |
| FHA/VA Home Purchase | 195 | 153 | 107 | 97 | 359 |
| Refinance | 1,728 | 1,578 | 1,191 | 836 | 601 |
| Home Improvement | 217 | 273 | 261 | 286 | 187 |
| Total Lending | 3,371 | 3,375 | 2,863 | 1,961 | 1,567 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|--|---|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 153 | 10.68% | \$14,254 | \$93 |
| US BANK, N.A. | 124 | 8.65% | \$12,624 | \$102 |
| COUNTRYWIDE BANK, FSB | 118 | 8.23% | \$11,621 | \$98 |
| JPMORGAN CHASE BANK, NA | 92 | 6.42% | \$9,804 | \$107 |
| WELLS FARGO BANK, NA | 79 | 5.51% | \$8,082 | \$102 |
| AMERICAN MIDWEST MORTGAGE | 75 | 5.23% | \$7,317 | \$98 |
| FIFTH THIRD MORTGAGE COMPANY | 58 | 4.05% | \$6,104 | \$105 |
| CITIMORTGAGE, INC | 55 | 3.84% | \$5,213 | \$95 |
| HOWARD HANNA MORTGAGE SERVICES | 48 | 3.35% | \$5,051 | \$105 |
| NATIONAL CITY BANK | 45 | 3.14% | \$4,664 | \$104 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 138 | 17.72% | \$13,079 | \$95 |
| AMERICAN MIDWEST MORTGAGE | 75 | 9.63% | \$7,317 | \$98 |
| WELLS FARGO BANK, NA | 57 | 7.32% | \$5,795 | \$102 |
| FIFTH THIRD MORTGAGE COMPANY | 48 | 6.16% | \$4,966 | \$103 |
| HOWARD HANNA MORTGAGE SERVICES | 47 | 6.03% | \$4,946 | \$105 |
| NATIONAL CITY BANK | 35 | 4.49% | \$3,685 | \$105 |
| AMTRUST BANK | 28 | 3.59% | \$2,410 | \$86 |
| UNION NATIONAL MORTGAGE CO. | 26 | 3.34% | \$2,636 | \$101 |
| FIRST PLACE BANK | 26 | 3.34% | \$2,425 | \$93 |
| FLAGSTAR BANK | 24 | 3.08% | \$2,249 | \$94 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| | 219 | 12.57% | \$21,213 | \$97 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 197 | 11.31% | \$24,389 | \$97 \$124 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 197 130 | 11.31% 7.46% | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 197 130 101 | 11.31% 7.46% 5.80% | \$24,389 \$15,982 \$11,820 | \$124 \$123 \$117 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 197 130 101 64 | 11.31% 7.46% 5.80% 3.67% | \$24,389 \$15,982 \$11,820 \$7,687 | \$124 \$123 \$117 \$120 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN | 197 130 101 64 59 | 11.31% 7.46% 5.80% 3.67% 3.39% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 | \$124 \$123 \$117 \$120 \$125 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY | 197 130 101 64 59 58 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 | \$124 \$123 \$117 \$120 \$125 \$114 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC | 197 130 101 64 59 58 56 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC | 197 130 101 64 59 58 56 44 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC | 197 130 101 64 59 58 56 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB | 197 130 101 64 59 58 56 44 40 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN | 197 130 101 64 59 58 56 44 40 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 197 130 101 64 59 58 56 44 40 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 197 130 101 64 59 58 56 44 40 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% 24.29% 6.32% 4.99% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$95 \$120 \$109 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB | 197 130 101 64 59 58 56 44 40 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% 24.29% 6.32% 4.99% 4.66% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 \$3,059 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$95 \$120 \$109 \$109 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB | 197 130 101 64 59 58 56 44 40 146 38 30 28 25 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% 24.29% 6.32% 4.99% 4.66% 4.16% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 \$3,059 \$2,232 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$95 \$120 \$109 \$109 \$89 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB FLAGSTAR BANK | 197 130 101 64 59 58 56 44 40 146 38 30 28 25 20 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% 24.29% 6.32% 4.99% 4.66% 4.16% 3.33% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 \$3,059 \$2,232 \$2,741 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$120 \$109 \$109 \$89 \$137 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB FLAGSTAR BANK AMERICAN MIDWEST MORTGAGE | 197 130 101 64 59 58 56 44 40 146 38 30 28 25 20 18 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.53% 4.99% 4.66% 4.16% 3.33% 3.00% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 \$3,059 \$2,232 \$2,741 \$1,720 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$120 \$109 \$109 \$109 \$137 \$96 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB FLAGSTAR BANK AMERICAN MIDWEST MORTGAGE WELLS FARGO BANK, NA | 197 130 101 64 59 58 56 44 40 146 38 30 28 25 20 18 16 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.30% 24.29% 6.32% 4.99% 4.66% 4.16% 3.33% 3.00% 2.66% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 \$3,059 \$2,232 \$2,741 \$1,720 \$1,894 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$95 \$120 \$109 \$109 \$109 \$196 \$118 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY CITIMORTGAGE, INC GMAC MORTGAGE LLC DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB DOLLAR BANK, FSB FLAGSTAR BANK AMERICAN MIDWEST MORTGAGE | 197 130 101 64 59 58 56 44 40 146 38 30 28 25 20 18 | 11.31% 7.46% 5.80% 3.67% 3.39% 3.33% 3.21% 2.53% 2.53% 4.99% 4.66% 4.16% 3.33% 3.00% | \$24,389 \$15,982 \$11,820 \$7,687 \$7,351 \$6,588 \$6,803 \$4,915 \$3,405 \$13,909 \$4,559 \$3,260 \$3,059 \$2,232 \$2,741 \$1,720 | \$124 \$123 \$117 \$120 \$125 \$114 \$121 \$112 \$85 \$120 \$109 \$109 \$109 \$109 \$109 \$109 \$109 |

PARMA HEIGHTS

| Po | pulation | Data |
|----|----------|------|
| | paiation | Dutt |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 253 | 1.17% | 14.62% |
| Asian | 508 | 2.35% | 30.08% |
| Native American | 29 | 0.13% | 41.18% |
| Non-Hispanic White | 20,300 | 93.73% | 68.81% |
| Other | 346 | 1.60% | 44.32% |
| Hispanic* | 351 | 1.62% | 51.70% |
| Total | 21,659 | 100% | 59.90% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 5,884 | 57.33% | Median Family Income |
| Renter Occupied Units | 3,939 | 38.38% | Percent Family Poverty |
| Vacant Units | 440 | 4.29% | |
| Total Units | 10,263 | 100% | |

| Mortgage Lending by Type of Instituion | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|--|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 233 | \$20,539 | 21 | 9.01% |
| Non-Depository Institutions | 82 | \$8,956 | 9 | 10.98% |
| Total Single Family Lending | 305 | \$29,495 | 30 | 9.84% |

\$48,641

5.4%

Mortgage Lending by Race/Ethnicity

| | - | | <u>I</u> | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 6 | 3 | 50.00% | 1 | 16.67% | 0 | 0.00% |
| Asian | 6 | 5 | 83.33% | 1 | 16.67% | 0 | 0.00% |
| Native American | 4 | 3 | 75.00% | 1 | 25.00% | 0 | 0.00% |
| Non-Hispanic White | 519 | 149 | 32.96% | 280 | 53.95% | 25 | 8.93% |
| Other | 10 | 4 | 50.00% | 4 | 40.00% | 1 | 25.00% |
| Not Reported | 44 | 15 | 39.47% | 17 | 38.64% | 3 | 17.65% |
| Hispanic | 10 | 3 | 30.00% | 5 | 50.00% | 0 | 0.00% |
| Total | 610 | 185 | 34.71% | 315 | 51.64% | 30 | 9.52% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 281 | 343 | 300 | 217 | 94 |
| FHA/VA Home Purchase | 29 | 32 | 23 | 22 | 78 |
| Refinance | 368 | 320 | 265 | 189 | 107 |
| Home Improvement | 47 | 45 | 59 | 50 | 36 |
| Total Lending | 725 | 740 | 647 | 478 | 315 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | Average |
|---|--|--|---|---|
| By Application | Count | Share % | (\$000s) | <u>Loan Size</u> (\$000s) |
| US BANK, N.A. | 30 | 9.90% | \$3,184 | \$106 |
| THIRD FEDERAL SAVINGS AND LOAN | 28 | 9.24% | \$2,414 | \$86 |
| COUNTRYWIDE BANK, FSB | 21 | 6.93% | \$1,907 | \$91 |
| JPMORGAN CHASE BANK, NA | 19 | 6.27% | \$1,989 | \$105 |
| AMERICAN MIDWEST MORTGAGE | 18 | 5.94% | \$1,636 | \$91 |
| WELLS FARGO BANK, NA | 15 | 4.95% | \$1,788 | \$119 |
| CITIMORTGAGE, INC | 15 | 4.95% | \$1,694 | \$113 |
| FIFTH THIRD MORTGAGE COMPANY | 15 | 4.95% | \$1,433 | \$96 |
| NATIONAL CITY BANK | 15 | 4.95% | \$1,389 | \$93 |
| HOWARD HANNA MORTGAGE SERVICES | 12 | 3.96% | \$1,486 | \$124 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 26 | 15.12% | \$2,263 | \$87 |
| AMERICAN MIDWEST MORTGAGE | 18 | 10.47% | \$1,636 | \$91 |
| HOWARD HANNA MORTGAGE SERVICES | 11 | 6.40% | \$1,361 | \$124 |
| WELLS FARGO BANK, NA | 11 | 6.40% | \$1,241 | \$113 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 5.81% | \$934 | \$93 |
| NATIONAL CITY BANK | 9 | 5.23% | \$961 | \$107 |
| FIRST PLACE BANK | 8 | 4.65% | \$890 | \$111 |
| FLAGSTAR BANK | 7 | 4.07% | \$676 | \$97 |
| COUNTRYWIDE BANK, FSB | 7 | 4.07% | \$636 | \$91 |
| AMTRUST BANK | 5 | 2.91% | \$500 | \$100 |
| | 7 | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | _ | | | |
| • | 42 | 12.50% | \$4,332 | \$103 |
| By Application | 42 35 | 12.50% 10.42% | \$4,332 \$4,101 | \$103 \$117 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC | 35 | 10.42% | \$4,101 | \$117 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 35 29 | 10.42% 8.63% | \$4,101 \$3,111 | \$117 \$107 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 35 29 25 | 10.42% 8.63% 7.44% | \$4,101 \$3,111 \$2,994 | \$117 \$107 \$120 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN | 35 29 25 19 | 10.42% 8.63% 7.44% 5.65% | \$4,101 \$3,111 \$2,994 \$2,407 | \$117 \$107 \$120 \$127 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC | 35 29 25 19 | 10.42% 8.63% 7.44% 5.65% 3.57% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 | \$117 \$107 \$120 \$127 \$113 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY | 35 29 25 19 12 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 | \$117 \$107 \$120 \$127 \$113 \$117 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 35 29 25 19 12 10 9 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC | 35 29 25 19 12 10 9 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC | 35 29 25 19 12 10 9 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC | 35 29 25 19 12 10 9 9 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.68% 2.38% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN | 35 29 25 19 12 10 9 8 8 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.38% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 35 29 25 19 12 10 9 8 8 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.68% 2.38% 23.36% 9.35% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 \$2,583 \$1,290 \$538 \$454 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 \$91 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB RBS CITIZENS, N.A. | 35 29 25 19 12 10 9 8 8 25 10 5 5 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.38% 23.36% 9.35% 4.67% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 \$2,583 \$1,290 \$538 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB RBS CITIZENS, N.A. PRIMARY RESIDENTIAL MORTGAGE | 35 29 25 19 12 10 9 8 25 10 5 5 5 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.38% 23.36% 9.35% 4.67% 4.67% 4.67% 2.80% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 \$2,583 \$1,290 \$538 \$454 \$325 \$434 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 \$91 \$65 \$145 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB RBS CITIZENS, N.A. PRIMARY RESIDENTIAL MORTGAGE AMERICAN MIDWEST MORTGAGE | 35 29 25 19 12 10 9 8 8 25 10 5 5 5 3 3 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.38% 23.36% 9.35% 4.67% 4.67% 4.67% 2.80% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 \$2,583 \$1,290 \$538 \$454 \$325 \$434 \$366 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 \$91 \$65 \$145 \$122 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB RBS CITIZENS, N.A. PRIMARY RESIDENTIAL MORTGAGE AMERICAN MIDWEST MORTGAGE | 35 29 25 19 12 10 9 8 8 25 10 5 5 5 3 3 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.38% 23.36% 9.35% 4.67% 4.67% 2.80% 2.80% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 \$2,583 \$1,290 \$538 \$454 \$325 \$434 \$366 \$358 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 \$91 \$65 \$145 \$145 \$1122 \$119 |
| By Application THIRD FEDERAL SAVINGS AND LOAN HFC COMPANY LLC COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA ADVANCED FINANCIAL SERVICES IN CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA GMAC MORTGAGE LLC NATIONSTAR MORTGAGE LLC By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY COUNTRYWIDE BANK, FSB RBS CITIZENS, N.A. PRIMARY RESIDENTIAL MORTGAGE AMERICAN MIDWEST MORTGAGE | 35 29 25 19 12 10 9 8 8 25 10 5 5 5 3 3 | 10.42% 8.63% 7.44% 5.65% 3.57% 2.98% 2.68% 2.38% 23.36% 9.35% 4.67% 4.67% 4.67% 2.80% | \$4,101 \$3,111 \$2,994 \$2,407 \$1,353 \$1,172 \$1,188 \$1,110 \$996 \$2,583 \$1,290 \$538 \$454 \$325 \$434 \$366 | \$117 \$107 \$120 \$127 \$113 \$117 \$132 \$123 \$125 \$103 \$129 \$108 \$91 \$65 \$145 \$122 |

PEPPER PIKE

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|-----|-----|-----|----|------------|----|
| Po | pui | ati | on | υa | ta |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 294 | 4.87% | 81.71% |
| Asian | 251 | 4.16% | 96.79% |
| Native American | 3 | 0.05% | 0.00% |
| Non-Hispanic White | 5,381 | 89.09% | 97.34% |
| Other | 60 | 0.99% | 59.38% |
| Hispanic* | 70 | 1.16% | 100.00% |
| Total | 6,040 | 100% | 95.60% |
| | | | |

| Housing Data | Number | Percent | |
|-----------------------|--------|---------|--|
| Owner-Occupied Units | 2,106 | 91.72% | |
| Renter Occupied Units | 97 | 4.22% | |
| Vacant Units | 93 | 4.05% | |
| Total Units | 2,296 | 100% | |

Income Data

Median Family Income \$147,097 Percent Family Poverty 1.6%

Mortgage Lending by Type of Institution

| 00 0771 | <u>ı otal</u> | <u>Dollars Loaned</u> | High-Cost | High-Cost |
|--|---------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 129 | \$38,389 | 1 | 0.78% |
| Non-Depository Institutions | 23 | \$6,393 | 1 | 4.35% |
| Total Single Family Lending | 152 | \$44,782 | 2 | 1.32% |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 23 | 10 | 58.82% | 6 | 26.09% | 1 | 16.67% |
| Asian | 14 | 3 | 25.00% | 8 | 57.14% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 165 | 26 | 18.06% | 110 | 66.67% | 1 | 0.91% |
| Other | 6 | 1 | 20.00% | 4 | 66.67% | 0 | 0.00% |
| Not Reported | 35 | 9 | 29.03% | 18 | 51.43% | 0 | 0.00% |
| Hispanic | 5 | 1 | 20.00% | 4 | 80.00% | 0 | 0.00% |
| Total | 250 | 49 | 22.79% | 152 | 60.80% | 2 | 1.32% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 79 | 112 | 126 | 118 | 68 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 1 | 7 |
| Refinance | 151 | 121 | 73 | 79 | 69 |
| Home Improvement | 13 | 10 | 7 | 5 | 8 |
| Total Lending | 243 | 243 | 206 | 203 | 152 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | 7 | Mortsot | Dollara Lagrad | Average |
|--|--|---|--|--|
| By Application | Count | Market Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| HOWARD HANNA MORTGAGE SERVICES | 15 | 11.19% | \$4,258 | \$284 |
| JPMORGAN CHASE BANK, NA | 12 | 8.96% | \$4,839 | \$403 |
| THIRD FEDERAL SAVINGS AND LOAN | 12 | 8.96% | \$2,906 | \$242 |
| COUNTRYWIDE BANK, FSB | 10 | 7.46% | \$2,574 | \$257 |
| NATIONAL CITY BANK | 7 | 5.22% | \$2,109 | \$301 |
| CITIMORTGAGE, INC | 7 | 5.22% | \$1,872 | \$267 |
| KEYBANK NATIONAL ASSOCIATION | 7 | 5.22% | \$1,465 | \$209 |
| WELLS FARGO BANK, NA | 6 | 4.48% | \$1,814 | \$302 |
| HOME SAVINGS & LOAN COMPANY | 5 | 3.73% | \$1,084 | \$217 |
| FIRST PLACE BANK | 5 | 3.73% | \$666 | \$133 |
| By Originations | | | | |
| HOWARD HANNA MORTGAGE SERVICES | 10 | 13.33% | \$2,759 | \$276 |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 10.67% | \$2,220 | \$278 |
| KEYBANK NATIONAL ASSOCIATION | 6 | 8.00% | \$1,181 | \$197 |
| NATIONAL CITY BANK | 5 | 6.67% | \$1,634 | \$327 |
| HOME SAVINGS & LOAN COMPANY | 5 | 6.67% | \$1,084 | \$217 |
| WELLS FARGO BANK, NA | 4 | 5.33% | \$1,182 | \$296 |
| THE HUNTINGTON NATIONAL BANK | 3 | 4.00% | \$1,750 | \$583 |
| JPMORGAN CHASE BANK, NA | 3 | 4.00% | \$848 | \$283 |
| AMTRUST BANK | 3 | 4.00% | \$769 | \$256 |
| COUNTRYWIDE BANK, FSB | 3 | 4.00% | \$536 | \$179 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 18 | 13.14% | \$5,983 | \$332 |
| By Application | 18 11 | 13.14% 8.03% | \$5,983 \$2,165 | \$332 \$197 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK | 11 | 8.03% | \$2,165 | \$197 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA | 11 10 | 8.03% 7.30% | \$2,165 \$3,676 | \$197 \$368 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB | 11 10 7 | 8.03% 7.30% 5.11% | \$2,165 \$3,676 \$6,909 | \$197 \$368 \$987 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK | 11 10 7 7 | 8.03% 7.30% 5.11% 5.11% | \$2,165 \$3,676 \$6,909 \$2,045 | \$197 \$368 \$987 \$292 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA | 11 10 7 7 7 | 8.03% 7.30% 5.11% 5.11% 5.11% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 | \$197 \$368 \$987 \$292 \$259 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB | 11 10 7 7 7 7 | 8.03% 7.30% 5.11% 5.11% 5.11% 5.11% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 | \$197 \$368 \$987 \$292 \$259 \$223 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC | 11 10 7 7 7 7 7 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION | 11 10 7 7 7 7 7 6 6 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY | 11 10 7 7 7 7 7 6 6 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY | 11 10 7 7 7 7 6 6 5 | 8.03% 7.30% 5.11% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN | 11 10 7 7 7 7 6 6 5 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN WELLS FARGO BANK, NA | 11 10 7 7 7 7 6 6 6 5 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN WELLS FARGO BANK, NA PARK VIEW FEDERAL SAVINGS BANK | 11 10 7 7 7 7 6 6 5 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% 18.84% 8.70% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 \$4,494 \$1,504 \$1,079 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 \$346 \$251 \$180 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN WELLS FARGO BANK, NA PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA | 11 10 7 7 7 7 6 6 5 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% 18.84% 8.70% 8.70% 7.25% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 \$4,494 \$1,504 \$1,079 \$1,710 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 \$346 \$251 \$180 \$342 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN WELLS FARGO BANK, NA PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA NATIONAL CITY BANK | 11 10 7 7 7 7 6 6 5 5 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% 18.84% 8.70% 7.25% 7.25% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 \$4,494 \$1,504 \$1,079 \$1,710 \$1,490 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 \$346 \$251 \$180 \$342 \$298 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN WELLS FARGO BANK, NA PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA NATIONAL CITY BANK KEYBANK NATIONAL ASSOCIATION | 11 10 7 7 7 7 6 6 5 5 4 3 3 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% 18.84% 8.70% 7.25% 7.25% 5.80% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 \$4,494 \$1,504 \$1,079 \$1,710 \$1,490 \$1,205 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 \$346 \$251 \$180 \$342 \$298 \$301 |
| By Application THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA ING BANK, FSB NATIONAL CITY BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC KEYBANK NATIONAL ASSOCIATION FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN WELLS FARGO BANK, NA PARK VIEW FEDERAL SAVINGS BANK JPMORGAN CHASE BANK, NA NATIONAL CITY BANK KEYBANK NATIONAL ASSOCIATION ING BANK, FSB | 11 10 7 7 7 7 6 6 5 5 13 6 6 5 5 4 3 | 8.03% 7.30% 5.11% 5.11% 5.11% 4.38% 4.38% 3.65% 18.84% 8.70% 7.25% 7.25% 5.80% 4.35% | \$2,165 \$3,676 \$6,909 \$2,045 \$1,814 \$1,562 \$2,170 \$1,623 \$1,702 \$4,494 \$1,504 \$1,079 \$1,710 \$1,490 \$1,205 \$3,320 | \$197 \$368 \$987 \$292 \$259 \$223 \$362 \$271 \$340 \$346 \$251 \$180 \$342 \$298 \$301 \$1,107 |

RICHMOND HEIGHTS

| Pol | nul | ati | on | Data |
|-----|-----|-----|------|------|
| | vui | au | VII. | Data |

| Non-Hispanic White | 7,472 | 68.27% | 79.65% |
|--------------------|--------|--------|--------|
| • | , | | |
| Other | 254 | 2.32% | 52.15% |
| Hispanic* | 173 | 1.58% | 51.95% |
| Total | 10,944 | 100% | 63.12% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 3,070 | 60.67% |
| Renter Occupied Units | 1,794 | 35.45% |
| Vacant Units | 196 | 3.87% |
| Total Units | 5,060 | 100% |

Income Data

Median Family Income \$60,136
Percent Family Poverty 4.3%

| 0 0 0 7 71 | <u> 10tai</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | <u>Loans</u> | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 130 | \$16,355 | 23 | 17.69% |
| Non-Depository Institutions | 52 | \$8,447 | 2 | 3.85% |
| Total Single Family Lending | 182 | \$24,802 | 25 | 13.74% |

Mortgage Lending by Race/Ethnicity

| | | | • | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 193 | 77 | 45.29% | 81 | 41.97% | 9 | 11.11% |
| Asian | 19 | 8 | 50.00% | 6 | 31.58% | 0 | 0.00% |
| Native American | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 157 | 54 | 40.60% | 73 | 46.50% | 13 | 17.81% |
| Other | 6 | 2 | 40.00% | 3 | 50.00% | 0 | 0.00% |
| Not Reported | 63 | 32 | 59.26% | 18 | 28.57% | 3 | 16.67% |
| Hispanic | 4 | 3 | 75.00% | 1 | 25.00% | 0 | 0.00% |
| Total | 441 | 174 | 45.67% | 182 | 41.27% | 25 | 13.74% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 208 | 223 | 189 | 97 | 53 |
| FHA/VA Home Purchase | 12 | 16 | 12 | 14 | 53 |
| Refinance | 214 | 180 | 158 | 123 | 63 |
| Home Improvement | 20 | 17 | 26 | 21 | 13 |
| Total Lending | 454 | 436 | 385 | 255 | 182 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | Average |
|--|--|---|--|--|
| By Application | Count | Share % | (\$000s) | <u>Loan Size</u> (\$000s) |
| COUNTRYWIDE BANK, FSB | 52 | 20.63% | \$8,597 | \$165 |
| JPMORGAN CHASE BANK, NA | 19 | 7.54% | \$2,815 | \$148 |
| NVR MORTGAGE FINANCE INC | 13 | 5.16% | \$2,665 | \$205 |
| THIRD FEDERAL SAVINGS AND LOAN | 11 | 4.37% | \$1,477 | \$134 |
| WELLS FARGO BANK, NA | 10 | 3.97% | \$1,701 | \$170 |
| CITIMORTGAGE, INC | 10 | 3.97% | \$1,463 | \$146 |
| HOWARD HANNA MORTGAGE SERVICES | 8 | 3.17% | \$1,062 | \$133 |
| AMERICAN MIDWEST MORTGAGE | 8 | 3.17% | \$1,027 | \$128 |
| FIFTH THIRD MORTGAGE COMPANY | 8 | 3.17% | \$934 | \$117 |
| US BANK, N.A. | 8 | 3.17% | \$865 | \$108 |
| By Originations | | | | |
| NVR MORTGAGE FINANCE INC | 11 | 10.38% | \$2,301 | \$209 |
| COUNTRYWIDE BANK, FSB | 10 | 9.43% | \$1,657 | \$166 |
| THIRD FEDERAL SAVINGS AND LOAN | 9 | 8.49% | \$1,325 | \$147 |
| AMERICAN MIDWEST MORTGAGE | 8 | 7.55% | \$1,027 | \$128 |
| FIFTH THIRD MORTGAGE COMPANY | 8 | 7.55% | \$934 | \$117 |
| KEYBANK NATIONAL ASSOCIATION | 6 | 5.66% | \$918 | \$153 |
| HOWARD HANNA MORTGAGE SERVICES | 6 | 5.66% | \$749 | \$125 |
| WELLS FARGO BANK, NA | 4 | 3.77% | \$720 | \$180 |
| SHORE MORTGAGE | 4 | 3.77% | \$471 | \$118 |
| FLAGSTAR BANK | 3 | 2.83% | \$459 | \$153 |
| | | | | |
| Top Ten Refinance Lenders |] | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 25 | 10.64% | \$3,412 | \$136 |
| By Application | 25 20 | 10.64% 8.51% | \$3,412 \$3,708 | \$136 \$185 |
| By Application HFC COMPANY LLC | - | | | |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 20 | 8.51% | \$3,708 | \$185 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN | 20 20 | 8.51% 8.51% | \$3,708 \$2,965 | \$185 \$148 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 20 20 16 | 8.51% 8.51% 6.81% | \$3,708 \$2,965 \$2,805 | \$185 \$148 \$175 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN | 20 20 16 10 | 8.51% 8.51% 6.81% 4.26% | \$3,708 \$2,965 \$2,805 \$1,710 | \$185 \$148 \$175 \$171 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK | 20 20 16 10 9 | 8.51% 8.51% 6.81% 4.26% 3.83% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 | \$185 \$148 \$175 \$171 \$137 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC | 20 20 16 10 9 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.83% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA | 20 20 16 10 9 9 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.83% 3.40% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB | 20 20 16 10 9 9 8 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.83% 3.40% 2.98% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 20 20 16 10 9 9 8 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.83% 3.40% 2.98% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations | 20 20 16 10 9 9 8 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.83% 3.40% 2.98% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN | 20 20 16 10 9 9 8 7 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 20 20 16 10 9 9 8 7 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 20 20 16 10 9 9 8 7 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% 12.70% 11.11% 7.94% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 \$892 \$947 \$776 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 \$112 \$135 \$155 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 20 20 16 10 9 9 8 7 7 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% 12.70% 11.11% 7.94% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 \$892 \$947 \$776 \$699 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 \$112 \$135 \$155 \$140 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY | 20 20 16 10 9 8 7 7 8 7 5 5 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% 12.70% 11.11% 7.94% 7.94% 6.35% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 \$892 \$947 \$776 \$699 \$535 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 \$112 \$135 \$155 \$140 \$134 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 20 20 16 10 9 8 7 7 8 7 5 5 4 4 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% 12.70% 11.11% 7.94% 7.94% 6.35% 6.35% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 \$892 \$947 \$776 \$699 \$535 \$503 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 \$112 \$135 \$155 \$140 \$134 \$126 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB ADVANCED FINANCIAL SERVICES IN THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC WELLS FARGO BANK, NA CITICORP TRUST BANK, FSB FIFTH THIRD MORTGAGE COMPANY By Originations THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA RBS CITIZENS, N.A. | 20 20 16 10 9 8 7 7 8 7 5 5 4 4 4 3 | 8.51% 8.51% 6.81% 4.26% 3.83% 3.40% 2.98% 2.98% 12.70% 11.11% 7.94% 7.94% 6.35% 6.35% 4.76% | \$3,708 \$2,965 \$2,805 \$1,710 \$1,231 \$1,221 \$1,068 \$1,149 \$853 \$892 \$947 \$776 \$699 \$535 \$503 \$300 | \$185 \$148 \$175 \$171 \$137 \$136 \$134 \$164 \$122 \$112 \$135 \$155 \$140 \$134 \$126 \$100 |

ROCKY RIVER

| _ | | | _ |
|---------|-----|--------|------|
| D_{A} | nii | lation | Data |
| Гυ | vu | ıalıvı | Date |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 84 | 0.41% | 32.35% |
| Asian | 280 | 1.35% | 66.55% |
| Native American | 14 | 0.07% | 40.00% |
| Non-Hispanic White | 19,891 | 95.93% | 79.55% |
| Other | 280 | 1.35% | 57.33% |
| Hispanic* | 248 | 1.20% | 55.35% |
| Total | 20,735 | 100% | 71.19% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 6,912 | 67.99% | Median Family Income |
| Renter Occupied Units | 2,797 | 27.51% | Percent Family Poverty |
| Vacant Units | 457 | 4.50% | |
| Total Units | 10,166 | 100% | |

| Mortagae | Landina | by Type | of Institution |
|-----------|---------|---------|-----------------|
| Wiortgage | Lenama | Dy Type | oi ilistitution |

| mortgage Lending by Type of motitation | Total | Dollars Loaned | High-Cost | High-Cost |
|--|-------|------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 424 | \$72,285 | 16 | 3.77% |
| Non-Depository Institutions | 50 | \$10,861 | 8 | 16.00% |
| Total Single Family Lending | 474 | \$ 83,146 | 24 | 5.06% |

\$72,361

1.5%

Mortgage Lending by Race/Ethnicity

| <u> </u> | | | I | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 5 | 0 | 0.00% | 2 | 40.00% | 0 | 0.00% |
| Asian | 5 | 1 | 25.00% | 3 | 60.00% | 0 | 0.00% |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 647 | 104 | 17.84% | 429 | 66.31% | 22 | 5.13% |
| Other | 7 | 1 | 16.67% | 3 | 42.86% | 0 | 0.00% |
| Not Reported | 57 | 16 | 29.63% | 28 | 49.12% | 1 | 3.57% |
| Hispanic | 7 | 2 | 40.00% | 2 | 28.57% | 0 | 0.00% |
| Total | 740 | 128 | 19.19% | 474 | 64.05% | 24 | 5.06% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 464 | 478 | 406 | 315 | 196 |
| FHA/VA Home Purchase | 7 | 10 | 7 | 11 | 47 |
| Refinance | 34 | 334 | 311 | 210 | 185 |
| Home Improvement | 464 | 50 | 65 | 35 | 46 |
| Total Lending | 969 | 872 | 789 | 571 | 474 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|---|--|--|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 63 | 16.15% | \$9,858 | \$156 |
| WELLS FARGO BANK, NA | 32 | 8.21% | \$5,566 | \$174 |
| NATIONAL CITY BANK | 25 | 6.41% | \$3,714 | \$149 |
| FIFTH THIRD MORTGAGE COMPANY | 24 | 6.15% | \$3,616 | \$151 |
| JPMORGAN CHASE BANK, NA | 23 | 5.90% | \$4,453 | \$194 |
| COUNTRYWIDE BANK, FSB | 23 | 5.90% | \$4,102 | \$178 |
| FIRST PLACE BANK | 19 | 4.87% | \$2,591 | \$136 |
| CITIMORTGAGE, INC | 15 | 3.85% | \$3,581 | \$239 |
| FIRST FEDERAL OF LAKEWOOD | 14 | 3.59% | \$3,034 | \$217 |
| BANK OF AMERICA, N.A. | 10 | 2.56% | \$3,555 | \$356 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 54 | 22.22% | \$8,617 | \$160 |
| WELLS FARGO BANK, NA | 26 | 10.70% | \$4,685 | \$180 |
| NATIONAL CITY BANK | 21 | 8.64% | \$2,959 | \$141 |
| FIFTH THIRD MORTGAGE COMPANY | 18 | 7.41% | \$3,082 | \$171 |
| FIRST PLACE BANK | 18 | 7.41% | \$2,462 | \$137 |
| FIRST FEDERAL OF LAKEWOOD | 10 | 4.12% | \$2,285 | \$229 |
| BANK OF AMERICA, N.A. | 8 | 3.29% | \$2,545 | \$318 |
| HOWARD HANNA MORTGAGE SERVICES | 7 | 2.88% | \$1,318 | \$188 |
| COUNTRYWIDE BANK, FSB | 7 | 2.88% | \$1,059 | \$151 |
| JPMORGAN CHASE BANK, NA | 6 | 2.47% | \$1,468 | \$245 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 44 | 11.55% | \$7,337 | \$167 |
| JPMORGAN CHASE BANK, NA | 27 | 7.09% | \$6,705 | \$248 |
| HFC COMPANY LLC | 24 | 6.30% | \$3,859 | \$161 |
| WELLS FARGO BANK, NA | 20 | 5.25% | \$3,764 | \$188 |
| COUNTRYWIDE BANK, FSB | 20 | 5.25% | \$3,610 | \$181 |
| THE HUNTINGTON NATIONAL BANK | 17 | 4.46% | \$3,272 | \$192 |
| NATIONAL CITY BANK | | | | Ψ132 |
| TO THOM IS ON T BANK | 15 | 3.94% | \$3,153 | \$210 |
| FIFTH THIRD MORTGAGE COMPANY | 15 14 | 3.94% 3.67% | \$3,153 \$2,497 | |
| | - | | | \$210 |
| FIFTH THIRD MORTGAGE COMPANY | 14 | 3.67% | \$2,497 | \$210 \$178 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations | 14 12 | 3.67% 3.15% | \$2,497 \$2,431 | \$210 \$178 \$203 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC | 14 12 | 3.67% 3.15% | \$2,497 \$2,431 | \$210 \$178 \$203 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations | 14 12 12 | 3.67% 3.15% 3.15% | \$2,497 \$2,431 \$2,354 | \$210 \$178 \$203 \$196 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN | 14 12 12 | 3.67% 3.15% 3.15% 18.38% | \$2,497 \$2,431 \$2,354 \$5,099 | \$210 \$178 \$203 \$196 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK | 14 12 12 12 | 3.67% 3.15% 3.15% 18.38% 6.49% | \$2,497 \$2,431 \$2,354 \$5,099 \$2,633 | \$210 \$178 \$203 \$196 \$150 \$219 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA | 14 12 12 12 34 12 | 3.67% 3.15% 3.15% 18.38% 6.49% 5.95% | \$2,497 \$2,431 \$2,354 \$5,099 \$2,633 \$2,106 | \$210 \$178 \$203 \$196 \$150 \$219 \$191 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB | 14 12 12 12 34 12 11 | 3.67% 3.15% 3.15% 18.38% 6.49% 5.95% 5.95% | \$2,497 \$2,431 \$2,354 \$5,099 \$2,633 \$2,106 \$1,749 | \$210 \$178 \$203 \$196 \$150 \$219 \$191 \$159 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB NATIONAL CITY BANK | 14 12 12 12 34 12 11 11 | 3.67% 3.15% 3.15% 18.38% 6.49% 5.95% 5.95% 5.41% | \$2,497 \$2,431 \$2,354 \$5,099 \$2,633 \$2,106 \$1,749 \$2,509 | \$210 \$178 \$203 \$196 \$150 \$219 \$191 \$159 \$251 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB NATIONAL CITY BANK AMTRUST BANK | 14 12 12 12 34 12 11 11 10 9 | 3.67% 3.15% 3.15% 18.38% 6.49% 5.95% 5.95% 5.41% 4.86% | \$2,497 \$2,431 \$2,354 \$5,099 \$2,633 \$2,106 \$1,749 \$2,509 \$2,338 | \$210 \$178 \$203 \$196 \$150 \$219 \$191 \$159 \$251 \$260 |
| FIFTH THIRD MORTGAGE COMPANY FIRST FEDERAL OF LAKEWOOD CITIMORTGAGE, INC By Originations THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA COUNTRYWIDE BANK, FSB NATIONAL CITY BANK AMTRUST BANK JPMORGAN CHASE BANK, NA | 14 12 12 12 34 12 11 11 10 9 | 3.67% 3.15% 3.15% 18.38% 6.49% 5.95% 5.95% 4.86% 4.32% | \$2,497 \$2,431 \$2,354 \$5,099 \$2,633 \$2,106 \$1,749 \$2,509 \$2,338 \$2,224 | \$210 \$178 \$203 \$196 \$150 \$219 \$191 \$159 \$251 \$260 \$278 |

SEVEN HILLS

| Population | Data |
|-------------------|------|
|-------------------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 18 | 0.15% | 100.00% |
| Asian | 256 | 2.12% | 92.34% |
| Native American | 3 | 0.02% | 0.00% |
| Non-Hispanic White | 11,668 | 96.59% | 96.72% |
| Other | 64 | 0.53% | 100.00% |
| Hispanic* | 92 | 0.76% | 100.00% |
| Total | 12,080 | 100% | 96.62% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 4,625 | 94.72% |
| Renter Occupied Units | 162 | 3.32% |
| Vacant Units | 96 | 1.97% |
| Total Units | 4,883 | 100% |

Income Data

Median Family Income \$62,520 Percent Family Poverty 2.0%

Mortgage Lending by Type of Institution

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 218 | \$26,316 | 9 | 4.13% |
| Non-Depository Institutions | 40 | \$5,789 | 3 | 7.5% |
| Total Single Family Lending | 258 | \$32,105 | 12 | 4.65% |

Mortgage Lending by Race/Ethnicity

| | | | 4 | | | High- | <u>High-</u> |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | Cost | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 7 | 4 | 80.00% | 1 | 14.29% | 0 | 0.00% |
| Asian | 11 | 2 | 25.00% | 5 | 45.45% | 0 | 0.00% |
| Native American | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Non-Hispanic White | 352 | 69 | 22.12% | 221 | 62.78% | 10 | 4.52% |
| Other | 3 | 2 | 100.00% | 0 | 0.00% | 0 | N/A |
| Not Reported | 54 | 18 | 40.91% | 24 | 44.44% | 1 | 4.17% |
| Hispanic | 3 | 0 | 0.00% | 2 | 66.67% | 1 | 50.00% |
| Total | 436 | 95 | 25.13% | 258 | 59.17% | 12 | 4.65% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 203 | 191 | 214 | 150 | 76 |
| FHA/VA Home Purchase | 5 | 6 | 4 | 4 | 27 |
| Refinance | 239 | 221 | 173 | 137 | 125 |
| Home Improvement | 35 | 38 | 34 | 43 | 30 |
| Total Lending | 482 | 456 | 425 | 334 | 258 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 39 | 22.81% | \$5,428 | \$139 |
| CITIMORTGAGE, INC | 16 | 9.36% | \$2,191 | \$137 |
| JPMORGAN CHASE BANK, NA | 9 | 5.26% | \$1,193 | \$133 |
| FIFTH THIRD MORTGAGE COMPANY | 8 | 4.68% | \$1,128 | \$141 |
| WELLS FARGO BANK, NA | 7 | 4.09% | \$1,066 | \$152 |
| HOWARD HANNA MORTGAGE SERVICES | 7 | 4.09% | \$940 | \$134 |
| US BANK, N.A. | 7 | 4.09% | \$931 | \$133 |
| NATIONAL CITY BANK | 6 | 3.51% | \$892 | \$149 |
| COUNTRYWIDE BANK, FSB | 6 | 3.51% | \$655 | \$109 |
| FIRST PLACE BANK | 5 | 2.92% | \$689 | \$138 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 35 | 33.98% | \$4,908 | \$140 |
| FIFTH THIRD MORTGAGE COMPANY | 6 | 5.83% | \$820 | \$137 |
| HOWARD HANNA MORTGAGE SERVICES | 6 | 5.83% | \$751 | \$125 |
| WELLS FARGO BANK, NA | 5 | 4.85% | \$787 | \$157 |
| NATIONAL CITY BANK | 5 | 4.85% | \$746 | \$149 |
| AMERICAN MIDWEST MORTGAGE | 5 | 4.85% | \$685 | \$137 |
| AMTRUST BANK | 4 | 3.88% | \$489 | \$122 |
| COUNTRYWIDE BANK, FSB | 4 | 3.88% | \$414 | \$104 |
| FIRST PLACE BANK | 3 | 2.91% | \$442 | \$147 |
| CITIMORTGAGE, INC | 3 | 2.91% | \$437 | \$146 |
| OTTIMORTOAGE, INC | 3 | 2.5170 | Ψ-37 | ΨΙΨΟ |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 52 | 19.05% | \$6,789 | \$131 |
| JPMORGAN CHASE BANK, NA | 17 | 6.23% | \$2,802 | \$165 |
| COUNTRYWIDE BANK, FSB | 17 | 6.23% | \$2,578 | \$152 |
| HFC COMPANY LLC | 16 | 5.86% | \$3,396 | \$212 |
| FIFTH THIRD MORTGAGE COMPANY | 11 | 4.03% | \$1,867 | \$170 |
| QUICKEN LOANS | 10 | 3.66% | \$1,593 | \$159 |
| KEYBANK NATIONAL ASSOCIATION | 10 | 3.66% | \$1,117 | \$112 |
| GMAC MORTGAGE LLC | 8 | 2.93% | \$1,329 | \$166 |
| NATIONAL CITY BANK | 8 | 2.93% | \$1,302 | \$163 |
| PARK VIEW FEDERAL SAVINGS BANK | 8 | 2.93% | \$1,012 | \$127 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 41 | 32.80% | \$5,291 | \$129 |
| JPMORGAN CHASE BANK, NA | 7 | 5.60% | \$1,080 | \$154 |
| PARK VIEW FEDERAL SAVINGS BANK | 7 | 5.60% | \$804 | \$115 |
| QUICKEN LOANS | 6 | 4.80% | \$836 | \$139 |
| DOLLAR BANK, FSB | 6 | 4.80% | \$676 | \$113 |
| NATIONAL CITY BANK | 4 | 3.20% | \$659 | \$165 |
| COUNTRYWIDE BANK, FSB | 4 | 3.20% | \$587 | \$147 |
| AMERICAN MIDWEST MORTGAGE | 4 | 3.20% | \$568 | \$142 |
| AMTRUST BANK | 4 | 3.20% | \$539 | \$135 |
| KEYBANK NATIONAL ASSOCIATION | 4 | 3.20% | \$503 | \$126 |
| | • | | | . · |

SHAKER HEIGHTS

| PΩ | nul | atio | n | Data | |
|----|-----|------|-----|------|---|
| Гυ | vui | ลแบ | '11 | valc | Į |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 10,030 | 34.11% | 59.57% |
| Asian | 932 | 3.17% | 43.54% |
| Native American | 19 | 0.06% | 91.67% |
| Non-Hispanic White | 17,434 | 59.29% | 81.71% |
| Other | 800 | 2.72% | 52.05% |
| Hispanic* | 339 | 1.15% | 62.77% |
| Total | 29,405 | 100% | 64.93% |
| | | | |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 7,935 | 61.12% |
| Renter Occupied Units | 4,285 | 33.01% |
| Vacant Units | 762 | 5.87% |
| Total Units | 12,982 | 100% |

Income Data

Median Family Income \$85,893 Percent Family Poverty 5.3%

Mortgage Lending by Type of Institution

| Total Single Family Lending | 671 | \$124,162 | 54 | 8.05% |
|--|---------------|----------------|-----------|-----------|
| Non-Depository Institutions | 158 | \$31,577 | 12 | 7.59% |
| Depository Institutions & Subsidiaries | 513 | \$92,585 | 42 | 8.19% |
| | Loans | (\$000s) | Loans | Share |
| 0 0 7 71 | <u>ı otal</u> | Dollars Loaned | Hign-Cost | Hign-Cost |

Mortgage Lending by Race/Ethnicity

| | | | J | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 361 | 159 | 49.69% | 125 | 34.63% | 25 | 20.00% |
| Asian | 34 | 6 | 20.00% | 23 | 67.65% | 0 | 0.00% |
| Native American | 4 | 2 | 50.00% | 2 | 50.00% | 0 | 0.00% |
| Non-Hispanic White | 629 | 108 | 19.12% | 414 | 65.82% | 20 | 4.83% |
| Other | 21 | 5 | 25.00% | 14 | 66.67% | 0 | 0.00% |
| Not Reported | 180 | 53 | 34.64% | 81 | 45.00% | 7 | 8.64% |
| Hispanic | 17 | 7 | 50.00% | 6 | 35.29% | 0 | 0.00% |
| Total | 1,251 | 340 | 30.60% | 671 | 53.64% | 54 | 8.05% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|-------|-------|-------|------|------|
| Conventional Home Purchase | 541 | 596 | 542 | 420 | 262 |
| FHA/VA Home Purchase | 22 | 21 | 23 | 27 | 75 |
| Refinance | 685 | 579 | 406 | 305 | 257 |
| Home Improvement | 99 | 133 | 101 | 115 | 77 |
| Total Lending | 1,347 | 1,329 | 1,072 | 867 | 671 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Manhat | Dellara Lagrad | Average |
|---|--|--|--|---|
| By Application | Count | <u>Market</u> Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| HOWARD HANNA MORTGAGE SERVICES | 75 | 12.18% | \$16,693 | \$223 |
| JPMORGAN CHASE BANK, NA | 59 | 9.58% | \$11,468 | \$194 |
| THIRD FEDERAL SAVINGS AND LOAN | 35 | 5.68% | \$6,509 | \$186 |
| WELLS FARGO BANK, NA | 35 | 5.68% | \$4,616 | \$132 |
| COUNTRYWIDE BANK, FSB | 34 | 5.52% | \$4,957 | \$146 |
| NATIONAL CITY BANK | 25 | 4.06% | \$4,742 | \$190 |
| HOME SAVINGS & LOAN COMPANY | 22 | 3.57% | \$5,928 | \$269 |
| GMAC BANK | 20 | 3.25% | \$3,245 | \$162 |
| FIRST FEDERAL OF LAKEWOOD | 19 | 3.08% | \$5,504 | \$290 |
| GMAC MORTGAGE LLC | 19 | 3.08% | \$3,008 | \$158 |
| By Originations | | | | |
| HOWARD HANNA MORTGAGE SERVICES | 69 | 20.47% | \$14,839 | \$215 |
| THIRD FEDERAL SAVINGS AND LOAN | 32 | 9.50% | \$6,312 | \$197 |
| FIRST FEDERAL OF LAKEWOOD | 19 | 5.64% | \$5,504 | \$290 |
| HOME SAVINGS & LOAN COMPANY | 19 | 5.64% | \$4,887 | \$257 |
| WELLS FARGO BANK, NA | 19 | 5.64% | \$2,825 | \$149 |
| NATIONAL CITY BANK | 18 | 5.34% | \$3,708 | \$206 |
| KEYBANK NATIONAL ASSOCIATION | 13 | 3.86% | \$3,936 | \$303 |
| FIFTH THIRD MORTGAGE COMPANY | 13 | 3.86% | \$2,543 | \$196 |
| AMTRUST BANK | 12 | 3.56% | \$2,065 | \$172 |
| FIRST PLACE BANK | 9 | 2.67% | \$2,117 | \$235 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| | 66 | 9.68% | \$13,991 | \$212 |
| By Application | 66 60 | 9.68% 8.80% | \$13,991 \$9,185 | \$212 \$153 |
| By Application JPMORGAN CHASE BANK, NA | | | | |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC | 60 | 8.80% | \$9,185 | \$153 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 60 52 | 8.80% 7.62% | \$9,185 \$10,651 | \$153 \$205 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK | 60 52 34 31 30 | 8.80% 7.62% 4.99% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 | \$153 \$205 \$209 \$183 \$162 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 60 52 34 31 | 8.80% 7.62% 4.99% 4.55% | \$9,185 \$10,651 \$7,097 \$5,674 | \$153 \$205 \$209 \$183 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK | 60 52 34 31 30 26 23 | 8.80% 7.62% 4.99% 4.55% 4.40% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 | \$153 \$205 \$209 \$183 \$162 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC | 60 52 34 31 30 26 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 | \$153 \$205 \$209 \$183 \$162 \$168 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY | 60 52 34 31 30 26 23 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION | 60 52 34 31 30 26 23 22 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 60 52 34 31 30 26 23 22 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations | 60 52 34 31 30 26 23 22 17 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 60 52 34 31 30 26 23 22 17 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,820 \$2,969 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY | 60 52 34 31 30 26 23 22 17 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,820 \$2,969 \$3,365 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 \$196 \$244 \$175 \$259 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION | 60 52 34 31 30 26 23 22 17 32 28 17 13 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% 12.45% 10.89% 6.61% 5.06% 4.28% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,274 \$6,820 \$2,969 \$3,365 \$2,991 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 \$196 \$244 \$175 \$259 \$272 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA | 60 52 34 31 30 26 23 22 17 32 28 17 13 11 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% 12.45% 10.89% 6.61% 5.06% 4.28% 4.28% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,820 \$2,969 \$3,365 \$2,991 \$2,372 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 \$196 \$244 \$175 \$259 \$272 \$216 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA NATIONAL CITY BANK | 60 52 34 31 30 26 23 22 17 32 28 17 13 11 11 8 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% 12.45% 10.89% 6.61% 5.06% 4.28% 4.28% 3.11% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,820 \$2,969 \$3,365 \$2,991 \$2,372 \$2,063 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 \$196 \$244 \$175 \$259 \$272 \$216 \$258 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA NATIONAL CITY BANK COUNTRYWIDE BANK, FSB | 60 52 34 31 30 26 23 22 17 32 28 17 13 11 11 8 8 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% 12.45% 10.89% 6.61% 5.06% 4.28% 4.28% 3.11% 3.11% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,820 \$2,969 \$3,365 \$2,991 \$2,372 \$2,063 \$1,437 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 \$196 \$244 \$175 \$259 \$272 \$216 \$258 \$180 |
| By Application JPMORGAN CHASE BANK, NA HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK CITIMORTGAGE, INC FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK FIFTH THIRD MORTGAGE COMPANY KEYBANK NATIONAL ASSOCIATION WELLS FARGO BANK, NA NATIONAL CITY BANK | 60 52 34 31 30 26 23 22 17 32 28 17 13 11 11 8 | 8.80% 7.62% 4.99% 4.55% 4.40% 3.81% 3.37% 3.23% 2.49% 12.45% 10.89% 6.61% 5.06% 4.28% 4.28% 3.11% | \$9,185 \$10,651 \$7,097 \$5,674 \$4,849 \$4,359 \$5,565 \$4,490 \$3,869 \$6,274 \$6,820 \$2,969 \$3,365 \$2,991 \$2,372 \$2,063 | \$153 \$205 \$209 \$183 \$162 \$168 \$242 \$204 \$228 \$196 \$244 \$175 \$259 \$272 \$216 \$258 |

SOLON

| Population Data | | | |
|------------------|---------------|----------------|----------------|
| | | | <u>Home</u> |
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 1,334 | 6.12% | 82.88% |
| Asian | 1,072 | 4.92% | 84.55% |

Native American 8 0.04% 100.00% Non-Hispanic White 19,046 87.36% 92.12% Other 248 1.14% 67.81% 0.70% 70.91% Hispanic* 153 Total 21,802 100% 87.78%

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 6,631 | 85.00% | Median Family Income |
| Renter Occupied Units | 923 | 11.83% | Percent Family Poverty |
| Vacant Units | 247 | 3.17% | |
| Total Units | 7.801 | 100% | |

| Mortgage Lending by Type of Institution | Tota |
|---|------|
| | |

| Mortgage Lending by Type of Institution | <u>Total</u> Loans | Dollars Loaned (\$000s) | High-Cost Loans | High-Cost Share |
|---|-----------------------|----------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 477 | \$110,058 | 9 | 1.89% |
| Non-Depository Institutions | 105 | \$24,052 | 6 | 5.71% |
| Total Single Family Lending | 582 | \$134,110 | 15 | 2.58% |

\$88,990

2.0%

Mortgage Lending by Race/Ethnicity

| | | | <u>l</u> | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|-------------|-------|-------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | Loans | Share |
| African American | 112 | 38 | 39.58% | 50 | 44.64% | 4 | 8.00% |
| Asian | 105 | 25 | 27.78% | 55 | 52.38% | 1 | 1.82% |
| Native American | 4 | 2 | 50.00% | 2 | 50.00% | 0 | 0.00% |
| Non-Hispanic White | 588 | 104 | 19.89% | 381 | 64.80% | 6 | 1.57% |
| Other | 15 | 4 | 30.77% | 7 | 46.67% | 0 | 0.00% |
| Not Reported | 148 | 42 | 32.06% | 78 | 52.70% | 4 | 5.13% |
| Hispanic | 7 | 2 | 28.57% | 4 | 57.14% | 0 | 0.00% |
| Total | 986 | 218 | 25.06% | 582 | 59.03% | 15 | 2.58% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 508 | 531 | 456 | 337 | 236 |
| FHA/VA Home Purchase | 4 | 12 | 4 | 5 | 42 |
| Refinance | 576 | 478 | 402 | 298 | 266 |
| Home Improvement | 53 | 44 | 65 | 55 | 38 |
| Total Lending | 1,141 | 1,065 | 927 | 695 | 582 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|---|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 62 | 13.39% | \$14,615 | \$236 |
| HOWARD HANNA MORTGAGE SERVICES | 35 | 7.56% | \$8,248 | \$236 |
| JPMORGAN CHASE BANK, NA | 29 | 6.26% | \$7,100 | \$245 |
| FIFTH THIRD MORTGAGE COMPANY | 27 | 5.83% | \$7,900 | \$293 |
| COUNTRYWIDE BANK, FSB | 25 | 5.40% | \$5,568 | \$223 |
| WELLS FARGO BANK, NA | 21 | 4.54% | \$6,236 | \$297 |
| CITIMORTGAGE, INC | 21 | 4.54% | \$4,288 | \$204 |
| AMTRUST BANK | 19 | 4.10% | \$4,984 | \$262 |
| FIRST PLACE BANK | 17 | 3.67% | \$4,183 | \$246 |
| THE HUNTINGTON NATIONAL BANK | 16 | 3.46% | \$3,357 | \$210 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 48 | 17.27% | \$10,462 | \$218 |
| HOWARD HANNA MORTGAGE SERVICES | 31 | 11.15% | \$7,358 | \$237 |
| FIFTH THIRD MORTGAGE COMPANY | 22 | 7.91% | \$5,377 | \$244 |
| WELLS FARGO BANK, NA | 18 | 6.47% | \$5,429 | \$302 |
| FIRST PLACE BANK | 13 | 4.68% | \$2,867 | \$221 |
| HOME SAVINGS & LOAN COMPANY | 13 | 4.68% | \$2,756 | \$212 |
| AMTRUST BANK | 12 | 4.32% | \$3,174 | \$265 |
| NATIONAL CITY BANK | 11 | 3.96% | \$3,237 | \$294 |
| THE HUNTINGTON NATIONAL BANK | 11 | 3.96% | \$2,299 | \$209 |
| FIRST FEDERAL OF LAKEWOOD | 9 | 3.24% | \$4,765 | \$529 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 79 | 12.89% | \$17,288 | \$219 |
| COUNTRYWIDE BANK, FSB | 48 | 7.83% | \$11,023 | \$230 |
| JPMORGAN CHASE BANK, NA | 43 | 7.01% | \$11,289 | \$263 |
| HFC COMPANY LLC | 35 | 5.71% | \$8,822 | \$252 |
| PARK VIEW FEDERAL SAVINGS BANK | 28 | 4.57% | \$6,360 | \$227 |
| FIFTH THIRD MORTGAGE COMPANY | | | | |
| | 26 | 4.24% | \$6,382 | \$245 |
| CITIMORTGAGE, INC | 23 | 3.75% | \$5,852 | \$245 \$254 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 23 22 | 3.75% 3.59% | \$5,852 \$5,793 | \$245 \$254 \$263 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA | 23 22 18 | 3.75% 3.59% 2.94% | \$5,852 \$5,793 \$4,263 | \$245 \$254 \$263 \$237 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 23 22 | 3.75% 3.59% | \$5,852 \$5,793 | \$245 \$254 \$263 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations | 23 22 18 16 | 3.75% 3.59% 2.94% 2.61% | \$5,852 \$5,793 \$4,263 \$4,200 | \$245 \$254 \$263 \$237 \$263 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN | 23 22 18 16 | 3.75% 3.59% 2.94% 2.61% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 | \$245 \$254 \$263 \$237 \$263 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK | 23 22 18 16 53 19 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB | 23 22 18 16 53 19 18 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 23 22 18 16 53 19 18 15 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% 5.64% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 \$3,449 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 \$230 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS | 23 22 18 16 53 19 18 15 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% 5.64% 4.51% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 \$3,449 \$2,740 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 \$230 \$228 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS JPMORGAN CHASE BANK, NA | 23 22 18 16 53 19 18 15 12 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% 5.64% 4.51% 4.14% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 \$3,449 \$2,740 \$2,999 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 \$230 \$228 \$273 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 23 22 18 16 53 19 18 15 12 11 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% 5.64% 4.51% 4.14% 3.76% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 \$3,449 \$2,740 \$2,999 \$3,287 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 \$230 \$228 \$273 \$329 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK AMTRUST BANK | 23 22 18 16 53 19 18 15 12 11 10 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% 5.64% 4.51% 4.14% 3.76% 3.76% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 \$3,449 \$2,740 \$2,999 \$3,287 \$2,633 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 \$230 \$228 \$273 \$329 \$263 |
| CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK WELLS FARGO BANK, NA NATIONAL CITY BANK By Originations THIRD FEDERAL SAVINGS AND LOAN PARK VIEW FEDERAL SAVINGS BANK COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY QUICKEN LOANS JPMORGAN CHASE BANK, NA THE HUNTINGTON NATIONAL BANK | 23 22 18 16 53 19 18 15 12 11 | 3.75% 3.59% 2.94% 2.61% 19.92% 7.14% 6.77% 5.64% 4.51% 4.14% 3.76% | \$5,852 \$5,793 \$4,263 \$4,200 \$11,240 \$4,768 \$4,345 \$3,449 \$2,740 \$2,999 \$3,287 | \$245 \$254 \$263 \$237 \$263 \$212 \$251 \$241 \$230 \$228 \$273 \$329 |

SOUTH EUCLID

| Po | pula | ition | Data |
|----|------|-------|------|
| | | | |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 5,032 | 21.38% | 78.49% |
| Asian | 356 | 1.51% | 75.68% |
| Native American | 24 | 0.10% | 58.33% |
| Non-Hispanic White | 17,569 | 74.64% | 87.63% |
| Other | 416 | 1.77% | 78.26% |
| Hispanic* | 241 | 1.02% | 71.50% |
| Total | 23,537 | 100% | 83.86% |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 8,002 | 81.21% | Median Family Income |
| Renter Occupied Units | 1,540 | 15.63% | Percent Family Poverty |
| Vacant Units | 312 | 3.17% | |
| Total Units | 9,854 | 100% | |

| Mortgage | l ending b | v Tyne of | Institution |
|-----------|------------|-----------|-----------------|
| moi tyayc | LCHAIIIG D | | III 3 LILULIOII |

| | <u>10tai</u> | Dollars Loaned | nign-Cost | nign-cost |
|--|--------------|-----------------|--------------|--------------|
| | <u>Loans</u> | <u>(\$000s)</u> | <u>Loans</u> | <u>Share</u> |
| Depository Institutions & Subsidiaries | 397 | \$33,723 | 54 | 13.60% |
| Non-Depository Institutions | 122 | \$13,250 | 10 | 8.20% |
| Total Single Family Lending | 519 | \$46,973 | 64 | 12.33% |

\$58,958 2.8%

Mortgage Lending by Race/Ethnicity

| | | | | T () | 0 | High- | High- |
|--------------------|--------------|----------------|-------------------------------|------------------------------|---------------------|-----------------------------|----------------------|
| Race/Ethnicity | Applications | <u>Denials</u> | <u>Denial</u> <u>Rate*</u> | <u>Total</u> Originations | Origination Rate | <u>Cost</u> <u>Loans</u> | <u>Cost</u> Share |
| African American | 456 | 204 | 50.25% | 173 | 37.94% | 20 | 11.56% |
| Asian | 12 | 4 | 33.33% | 7 | 58.33% | 2 | 28.57% |
| Native American | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 506 | 153 | 33.48% | 267 | 52.77% | 35 | 13.11% |
| Other | 12 | 4 | 36.36% | 5 | 41.67% | 0 | 0.00% |
| Not Reported | 175 | 79 | 55.63% | 55 | 31.43% | 6 | 10.91% |
| Hispanic | 14 | 6 | 46.15% | 6 | 42.86% | 0 | 0.00% |
| Total | 1,187 | 453 | 43.10% | 519 | 43.72% | 64 | 12.33% |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Conventional Home Purchase | 559 | 585 | 512 | 285 | 122 |
| FHA/VA Home Purchase | 70 | 58 | 50 | 41 | 137 |
| Refinance | 623 | 573 | 417 | 286 | 192 |
| Home Improvement | 109 | 76 | 108 | 91 | 68 |
| Total Lending | 1,361 | 1,292 | 1,087 | 703 | 519 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|--|---|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| COUNTRYWIDE BANK, FSB | 59 | 11.80% | \$5,305 | \$90 |
| JPMORGAN CHASE BANK, NA | 45 | 9.00% | \$4,606 | \$102 |
| WELLS FARGO BANK, NA | 40 | 8.00% | \$3,891 | \$97 |
| THIRD FEDERAL SAVINGS AND LOAN | 28 | 5.60% | \$3,016 | \$108 |
| HOWARD HANNA MORTGAGE SERVICES | 25 | 5.00% | \$2,906 | \$116 |
| US BANK, N.A. | 21 | 4.20% | \$1,857 | \$88 |
| FLAGSTAR BANK | 18 | 3.60% | \$1,894 | \$105 |
| FIFTH THIRD MORTGAGE COMPANY | 18 | 3.60% | \$1,644 | \$91 |
| AMERICAN MIDWEST MORTGAGE | 15 | 3.00% | \$1,399 | \$93 |
| NATIONAL CITY BANK | 15 | 3.00% | \$1,246 | \$83 |
| By Originations | | | | |
| WELLS FARGO BANK, NA | 31 | 11.97% | \$3,057 | \$99 |
| HOWARD HANNA MORTGAGE SERVICES | 24 | 9.27% | \$2,801 | \$117 |
| THIRD FEDERAL SAVINGS AND LOAN | 24 | 9.27% | \$2,722 | \$113 |
| COUNTRYWIDE BANK, FSB | 18 | 6.95% | \$1,500 | \$83 |
| AMERICAN MIDWEST MORTGAGE | 15 | 5.79% | \$1,399 | \$93 |
| JPMORGAN CHASE BANK, NA | 12 | 4.63% | \$1,061 | \$88 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 3.86% | \$1,015 | \$102 |
| NATIONAL CITY BANK | 10 | 3.86% | \$753 | \$75 |
| FLAGSTAR BANK | 9 | 3.47% | \$974 | \$108 |
| REAL ESTATE MORTGAGE CORP | 8 | 3.09% | \$792 | \$99 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 71 | 10.47% | \$8,946 | \$126 |
| By Application | 71 53 | 10.47% 7.82% | \$8,946 \$5,043 | \$126 \$95 |
| By Application HFC COMPANY LLC | | | | • |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN | 53 | 7.82% | \$5,043 | \$95 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 53 52 | 7.82% 7.67% | \$5,043 \$6,334 | \$95 \$122 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 53 52 43 | 7.82% 7.67% 6.34% | \$5,043 \$6,334 \$5,441 | \$95 \$122 \$127 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY | 53 52 43 24 | 7.82% 7.67% 6.34% 3.54% | \$5,043 \$6,334 \$5,441 \$2,777 | \$95 \$122 \$127 \$116 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA | 53 52 43 24 21 | 7.82% 7.67% 6.34% 3.54% 3.10% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 | \$95 \$122 \$127 \$116 \$115 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK | 53 52 43 24 21 20 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 | \$95 \$122 \$127 \$116 \$115 \$104 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC | 53 52 43 24 21 20 19 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION | 53 52 43 24 21 20 19 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS | 53 52 43 24 21 20 19 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 53 52 43 24 21 20 19 18 17 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 53 52 43 24 21 20 19 18 17 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$2,372 \$1,952 \$1,646 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY REAL ESTATE MORTGAGE CORP | 53 52 43 24 21 20 19 18 17 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% 4.69% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$2,372 \$1,952 \$1,646 \$1,193 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 \$95 \$122 \$118 \$133 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY REAL ESTATE MORTGAGE CORP WELLS FARGO BANK, NA | 53 52 43 24 21 20 19 18 17 25 16 14 9 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% 4.69% 4.69% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$1,935 \$2,372 \$1,952 \$1,646 \$1,193 \$1,083 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 \$95 \$122 \$118 \$133 \$120 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY REAL ESTATE MORTGAGE CORP WELLS FARGO BANK, NA QUICKEN LOANS | 53 52 43 24 21 20 19 18 17 25 16 14 9 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% 4.69% 4.69% 4.17% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$1,935 \$1,952 \$1,646 \$1,193 \$1,083 \$952 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 \$95 \$122 \$118 \$133 \$120 \$119 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY REAL ESTATE MORTGAGE CORP WELLS FARGO BANK, NA QUICKEN LOANS NATIONAL CITY BANK | 53 52 43 24 21 20 19 18 17 25 16 14 9 9 8 7 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% 4.69% 4.69% 4.17% 3.65% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$1,935 \$1,952 \$1,646 \$1,193 \$1,083 \$952 \$752 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 \$95 \$122 \$118 \$133 \$120 \$119 \$107 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY REAL ESTATE MORTGAGE CORP WELLS FARGO BANK, NA QUICKEN LOANS NATIONAL CITY BANK COUNTRYWIDE BANK, FSB | 53 52 43 24 21 20 19 18 17 25 16 14 9 9 8 7 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% 4.69% 4.69% 4.17% 3.65% 3.65% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$1,935 \$1,964 \$1,193 \$1,083 \$952 \$752 \$730 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 \$95 \$122 \$118 \$133 \$120 \$119 \$107 \$104 |
| By Application HFC COMPANY LLC THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB FIFTH THIRD MORTGAGE COMPANY WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK NATIONSTAR MORTGAGE LLC KEYBANK NATIONAL ASSOCIATION QUICKEN LOANS By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY REAL ESTATE MORTGAGE CORP WELLS FARGO BANK, NA QUICKEN LOANS NATIONAL CITY BANK | 53 52 43 24 21 20 19 18 17 25 16 14 9 9 8 7 | 7.82% 7.67% 6.34% 3.54% 3.10% 2.95% 2.80% 2.65% 2.51% 13.02% 8.33% 7.29% 4.69% 4.69% 4.17% 3.65% | \$5,043 \$6,334 \$5,441 \$2,777 \$2,422 \$2,089 \$2,487 \$2,023 \$1,935 \$1,935 \$1,952 \$1,646 \$1,193 \$1,083 \$952 \$752 | \$95 \$122 \$127 \$116 \$115 \$104 \$131 \$112 \$114 \$95 \$122 \$118 \$133 \$120 \$119 \$107 |

STRONGSVILLE

| Popul | ation | Data |
|--------------|-------|------|
|--------------|-------|------|

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 551 | 1.26% | 58.32% |
| Asian | 1,410 | 3.21% | 81.06% |
| Native American | 21 | 0.05% | 53.33% |
| Non-Hispanic White | 40,929 | 93.32% | 88.43% |
| Other | 572 | 1.30% | 75.11% |
| Hispanic* | 557 | 1.27% | 80.66% |
| Total | 43,858 | 100% | 82.69% |

| Housing Data | Number | Percent |
|-----------------------|--------|---------|
| Owner-Occupied Units | 13,403 | 79.48% |
| Renter Occupied Units | 2,806 | 16.64% |
| Vacant Units | 654 | 3.88% |
| Total Units | 16,863 | 100% |

Income Data

Median Family Income \$76,964 Percent Family Poverty 1.3%

| Mortgage Lending by Type of Institution | Total | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|-----------------|--------------|--------------|
| | <u>Loans</u> | <u>(\$000s)</u> | <u>Loans</u> | <u>Share</u> |
| Depository Institutions & Subsidiaries | 752 | \$119,185 | 34 | 4.52% |
| Non-Depository Institutions | 174 | \$30,043 | 15 | 8.62% |
| Total Single Family Lending | 926 | \$149,228 | 49 | 5.29% |

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|-------------|-------|-------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | Loans | Share |
| African American | 36 | 13 | 38.24% | 20 | 55.56% | 1 | 5.00% |
| Asian | 56 | 16 | 34.78% | 28 | 50.00% | 1 | 3.57% |
| Native American | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Non-Hispanic White | 1,226 | 249 | 22.37% | 783 | 63.87% | 42 | 5.36% |
| Other | 11 | 3 | 42.86% | 3 | 27.27% | 0 | 0.00% |
| Not Reported | 146 | 46 | 38.02% | 60 | 41.10% | 3 | 5.00% |
| Hispanic | 25 | 7 | 31.82% | 13 | 52.00% | 0 | 0.00% |
| Total | 1,536 | 345 | 25.05% | 926 | 60.29% | 49 | 5.29% |

| | <u>2004</u> | <u>2005</u> | 2006 | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------|-------------|------|
| Conventional Home Purchase | 787 | 777 | 732 | 528 | 297 |
| FHA/VA Home Purchase | 33 | 31 | 21 | 24 | 114 |
| Refinance | 1,016 | 860 | 677 | 488 | 437 |
| Home Improvement | 70 | 112 | 112 | 113 | 78 |
| Total Lending | 1,906 | 1,780 | 1,542 | 1,153 | 926 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders |] | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|---|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 118 | 17.66% | \$21,918 | \$186 |
| JPMORGAN CHASE BANK, NA | 54 | 8.08% | \$9,854 | \$182 |
| WELLS FARGO BANK, NA | 40 | 5.99% | \$7,983 | \$200 |
| FIFTH THIRD MORTGAGE COMPANY | 38 | 5.69% | \$7,293 | \$192 |
| CITIMORTGAGE, INC | 35 | 5.24% | \$5,745 | \$164 |
| COUNTRYWIDE BANK, FSB | 32 | 4.79% | \$5,981 | \$187 |
| US BANK, N.A. | 29 | 4.34% | \$4,211 | \$145 |
| HOWARD HANNA MORTGAGE SERVICES | 23 | 3.44% | \$4,155 | \$181 |
| NATIONAL CITY BANK | 22 | 3.29% | \$3,936 | \$179 |
| AMERICAN MIDWEST MORTGAGE | 15 | 2.25% | \$2,122 | \$141 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 98 | 23.84% | \$18,079 | \$184 |
| FIFTH THIRD MORTGAGE COMPANY | 33 | 8.03% | \$6,592 | \$200 |
| WELLS FARGO BANK, NA | 28 | 6.81% | \$5,945 | \$212 |
| HOWARD HANNA MORTGAGE SERVICES | 22 | 5.35% | \$3,930 | \$179 |
| JPMORGAN CHASE BANK, NA | 18 | 4.38% | \$3,512 | \$195 |
| NATIONAL CITY BANK | 18 | 4.38% | \$3,057 | \$170 |
| AMERICAN MIDWEST MORTGAGE | 15 | 3.65% | \$2,122 | \$141 |
| US BANK, N.A. | 12 | 2.92% | \$1,682 | \$140 |
| CONSUMERS MORTGAGE CORP OF OHI | 12 | 2.92% | \$1,608 | \$134 |
| COUNTRYWIDE BANK, FSB | 11 | 2.68% | \$2,338 | \$213 |
| | | | | |
| Top Ten Refinance Lenders |] | | | |
| Top Ten Refinance Lenders By Application |] | | | |
| • | 154 | 15.31% | \$24,655 | \$160 |
| By Application | 154 77 | 15.31% 7.65% | \$24,655 \$14,914 | \$160 \$194 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | - | | | |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 77 | 7.65% | \$14,914 | \$194 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 77 56 | 7.65% 5.57% | \$14,914 \$9,912 | \$194 \$177 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC | 77 56 55 | 7.65% 5.57% 5.47% | \$14,914 \$9,912 \$10,005 | \$194 \$177 \$182 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB | 77 56 55 49 | 7.65% 5.57% 5.47% 4.87% | \$14,914 \$9,912 \$10,005 \$8,954 | \$194 \$177 \$182 \$183 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA | 77 56 55 49 40 | 7.65% 5.57% 5.47% 4.87% 3.98% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 | \$194 \$177 \$182 \$183 \$162 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC | 77 56 55 49 40 35 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 | \$194 \$177 \$182 \$183 \$162 \$180 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 77 56 55 49 40 35 27 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS | 77 56 55 49 40 35 27 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB | 77 56 55 49 40 35 27 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB | 77 56 55 49 40 35 27 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN | 77 56 55 49 40 35 27 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% 2.58% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY | 77 56 55 49 40 35 27 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% 2.58% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA | 77 56 55 49 40 35 27 26 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% 2.58% 2.58% 8.01% 5.72% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 \$15,355 \$6,049 \$4,803 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 \$155 \$173 \$192 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA DOLLAR BANK, FSB | 77 56 55 49 40 35 27 26 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% 2.58% 2.58% 4.58% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 \$15,355 \$6,049 \$4,803 \$1,973 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 \$155 \$173 \$192 \$99 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA DOLLAR BANK, FSB WELLS FARGO BANK, NA | 77 56 55 49 40 35 27 26 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.58% 2.58% 2.58% 4.58% 3.66% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 \$15,355 \$6,049 \$4,803 \$1,973 \$2,462 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 \$155 \$173 \$192 \$99 \$154 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA DOLLAR BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK | 77 56 55 49 40 35 27 26 26 26 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.58% 2.58% 2.58% 8.01% 5.72% 4.58% 3.66% 3.66% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 \$15,355 \$6,049 \$4,803 \$1,973 \$2,462 \$2,183 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 \$155 \$173 \$192 \$99 \$154 \$136 |
| By Application THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC COUNTRYWIDE BANK, FSB WELLS FARGO BANK, NA CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK QUICKEN LOANS DOLLAR BANK, FSB By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY JPMORGAN CHASE BANK, NA DOLLAR BANK, FSB WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK PARK VIEW FEDERAL SAVINGS BANK | 77 56 55 49 40 35 27 26 26 26 99 35 25 20 16 16 | 7.65% 5.57% 5.47% 4.87% 3.98% 3.48% 2.68% 2.58% 2.58% 8.01% 5.72% 4.58% 3.66% 3.66% 3.20% | \$14,914 \$9,912 \$10,005 \$8,954 \$6,475 \$6,289 \$3,836 \$5,105 \$2,515 \$15,355 \$6,049 \$4,803 \$1,973 \$2,462 \$2,183 \$2,770 | \$194 \$177 \$182 \$183 \$162 \$180 \$142 \$196 \$97 \$155 \$173 \$192 \$99 \$154 \$136 \$198 |

UNIVERSITY HEIGHTS

| | | UNIVI | 2K311 | Y HEI | JH12 | | | |
|-------------------------|---------------------|-----------------------|---------------|--------------|-------------|-----------------------|-----------|----------|
| Population Data |] | | | | | | | |
| - | _ | | <u>H</u> | <u>ome</u> | | | | |
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Owner | ship Rate | | | | |
| African American | 2,916 | 20.61% | 80 | .55% | | | | |
| Asian | 246 | 1.74% | 74 | .88% | | | | |
| Native American | 14 | 0.10% | 50 | .00% | | | | |
| Non-Hispanic White | 10,532 | 74.45% | 81 | .42% | | | | |
| Other | 299 | 2.11% | 71 | .02% | | | | |
| Hispanic* | 221 | 1.56% | 79 | .08% | | | | |
| Total | 14,146 | 100% | 75 | .13% | | | | |
| Housing Data | Num | <u>nber</u> <u>Pe</u> | rcent | | In | come Data |] | |
| Owner-Occupied Units | 3, | 879 72 | .50% | | Me | edian Family I | ncome | \$75,424 |
| Renter Occupied Units | | 284 24 | .00% | | | ercent Family | | 2.1% |
| Vacant Units | | 187 3 | .50% | | | , | , | |
| Total Units | 5, | 350 1 | 100% | | | | | |
| Single-Family Mort | gage Lendir | ng | Total | Dollars | l naned | High-Co | net High | -Cost |
| | | | _oans | (\$00 | | Loans | | are |
| Depository Institutions | & Subsidiaries | - | 226 | \$24. | | 16 | | 18% |
| Non-Depository Institu | | | 68 | \$9, | | 4 | | 88% |
| Total Single Family L | | | 294 | \$34 | | 20 | | 0% |
| Mortgage Lending | by Race/Eth | nicity |] | | | | | |
| mortgago Lonanig | by Itaoo, Ett. | inony | | | | Hid | gh- High- | |
| | | | <u>Denial</u> | <u>Total</u> | Origi | | ost Cost | _ |
| Race/Ethnicity | Applications | <u>Denials</u> | Rate* | Origination | | | ans Share | <u> </u> |
| African American | 109 | 48 | 48.48% | 42 | 38. | 53% | 4 9.52% | , 0 |
| Asian | 17 | 5 | 35.71% | 7 | 41. | 18% | 0.00% | , 0 |
| Native American | 0 | 0 | N/A | 0 | N | J/A (| N/A | |
| Non-Hispanic White | 325 | 59 | 20.34% | 207 | 63. | 69% 1 | 4 6.76% | , 0 |
| Other | 4 | 1 | 25.00% | 3 | 75. | 00% | 0.00% | , D |
| Not Reported | 73 | 28 | 43.08% | 33 | 45. | 21% | 2 6.06% | , 0 |
| Hispanic | 5 | 2 | 40.00% | 2 | 40. | 00% | 0.00% | , D |
| Total | 534 | 142 | 29.71% | 294 | 55. | 06% 2 | 6.80% | 0 |
| Five-Year Mortgag | e Loan Origi | nation Tr | ends | | | | | |
| | | | 2004 | 2005 | <u>2006</u> | <u>2007</u> <u>20</u> | 08 | |
| Conventional Home P | urchase | | 298 | 347 | 261 | 214 12 | | |

| | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | 2008 |
|----------------------------|-------------|-------------|-------------|-------------|------|
| Conventional Home Purchase | 298 | 347 | 261 | 214 | 125 |
| FHA/VA Home Purchase | 16 | 18 | 9 | 14 | 44 |
| Refinance | 283 | 260 | 210 | 143 | 91 |
| Home Improvement | 48 | 62 | 53 | 45 | 34 |
| Total Lending | 645 | 687 | 533 | 416 | 294 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollara Lagnad | Average |
|--|---|---|---|---|
| By Application | Count | Share % | Dollars Loaned (\$000s) | Loan Size (\$000s) |
| JPMORGAN CHASE BANK, NA | 25 | 8.65% | \$3,198 | \$128 |
| THIRD FEDERAL SAVINGS AND LOAN | 23 | 7.96% | \$3,022 | \$131 |
| HOWARD HANNA MORTGAGE SERVICES | 22 | 7.61% | \$3,244 | \$147 |
| CITIMORTGAGE, INC | 20 | 6.92% | \$2,024 | \$101 |
| COUNTRYWIDE BANK, FSB | 14 | 4.84% | \$1,747 | \$125 |
| WELLS FARGO BANK, NA | 14 | 4.84% | \$1,547 | \$111 |
| US BANK, N.A. | 13 | 4.50% | \$1,792 | \$138 |
| FIRST FEDERAL OF LAKEWOOD | 13 | 4.50% | \$1,743 | \$134 |
| FIFTH THIRD MORTGAGE COMPANY | 12 | 4.15% | \$1,494 | \$125 |
| BANK OF AMERICA, N.A. | 11 | 3.81% | \$1,454 | \$132 |
| By Originations | | | | |
| HOWARD HANNA MORTGAGE SERVICES | 22 | 13.02% | \$3,244 | \$147 |
| THIRD FEDERAL SAVINGS AND LOAN | 20 | 11.83% | \$2,585 | \$129 |
| FIRST FEDERAL OF LAKEWOOD | 11 | 6.51% | \$1,488 | \$135 |
| FIFTH THIRD MORTGAGE COMPANY | 10 | 5.92% | \$1,292 | \$129 |
| HOME SAVINGS & LOAN COMPANY | 9 | 5.33% | \$956 | \$106 |
| WELLS FARGO BANK, NA | 8 | 4.73% | \$921 | \$115 |
| NATIONAL CITY BANK | 7 | 4.14% | \$943 | \$135 |
| BANK OF AMERICA, N.A. | 7 | 4.14% | \$882 | \$126 |
| REAL ESTATE MORTGAGE CORP | 6 | 3.55% | \$857 | \$143 |
| COUNTRYWIDE BANK, FSB | 6 | 3.55% | \$719 | \$120 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| • | 31 | 11.36% | \$4,736 | \$153 |
| By Application | 31 22 | 11.36% 8.06% | \$4,736 \$3,346 | \$153 \$152 |
| By Application HFC COMPANY LLC | - | | | · |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA | 22 | 8.06% | \$3,346 | \$152 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN | 22 21 | 8.06% 7.69% | \$3,346 \$2,597 | \$152 \$124 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 22 21 15 | 8.06% 7.69% 5.49% | \$3,346 \$2,597 \$2,345 | \$152 \$124 \$156 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC | 22 21 15 15 | 8.06% 7.69% 5.49% 5.49% | \$3,346 \$2,597 \$2,345 \$2,252 | \$152 \$124 \$156 \$150 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN | 22 21 15 15 8 | 8.06% 7.69% 5.49% 5.49% 2.93% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 | \$152 \$124 \$156 \$150 \$140 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY | 22 21 15 15 8 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK | 22 21 15 15 8 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK | 22 21 15 15 8 7 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK | 22 21 15 15 8 7 7 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA | 22 21 15 15 8 7 7 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$112 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC | 22 21 15 15 8 7 7 7 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 9.89% 7.69% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA | 22 21 15 15 8 7 7 7 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 9.89% 7.69% 6.59% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 \$1,069 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 \$126 \$178 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK BY Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA PARK VIEW FEDERAL SAVINGS BANK | 22 21 15 15 8 7 7 7 7 7 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 9.89% 7.69% 6.59% 5.49% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 \$1,069 \$778 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 \$126 \$178 \$156 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA PARK VIEW FEDERAL SAVINGS BANK SHORE MORTGAGE | 22 21 15 15 8 7 7 7 7 7 7 3 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 9.89% 7.69% 6.59% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 \$1,069 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 \$126 \$178 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA PARK VIEW FEDERAL SAVINGS BANK SHORE MORTGAGE WELLS FARGO BANK, NA | 22 21 15 15 8 7 7 7 7 7 7 6 5 3 3 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 5.49% 3.30% 3.30% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 \$1,069 \$778 \$510 \$425 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 \$155 \$126 \$178 \$156 \$170 \$142 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA PARK VIEW FEDERAL SAVINGS BANK SHORE MORTGAGE WELLS FARGO BANK, NA THE HUNTINGTON NATIONAL BANK | 22 21 15 15 8 7 7 7 7 7 7 8 3 3 3 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 3.30% 3.30% 3.30% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 \$1,069 \$778 \$510 \$425 \$424 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 \$126 \$178 \$156 \$170 \$142 \$141 |
| By Application HFC COMPANY LLC JPMORGAN CHASE BANK, NA THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB CITIMORTGAGE, INC ADVANCED FINANCIAL SERVICES IN FIFTH THIRD MORTGAGE COMPANY PARK VIEW FEDERAL SAVINGS BANK GMAC MORTGAGE LLC THE HUNTINGTON NATIONAL BANK By Originations THIRD FEDERAL SAVINGS AND LOAN JPMORGAN CHASE BANK, NA CITIMORTGAGE, INC UNION CAPITAL MORTGAGE CORPORA PARK VIEW FEDERAL SAVINGS BANK SHORE MORTGAGE WELLS FARGO BANK, NA | 22 21 15 15 8 7 7 7 7 7 7 6 5 3 3 | 8.06% 7.69% 5.49% 5.49% 2.93% 2.56% 2.56% 2.56% 2.56% 5.49% 3.30% 3.30% | \$3,346 \$2,597 \$2,345 \$2,252 \$1,121 \$1,018 \$995 \$872 \$781 \$1,333 \$1,399 \$879 \$1,069 \$778 \$510 \$425 | \$152 \$124 \$156 \$150 \$140 \$145 \$142 \$125 \$112 \$125 \$112 \$155 \$126 \$178 \$156 \$170 \$142 |

VALLEY VIEW

| _ | | | _ | - | | _ | |
|----|--------|-----|-----|-----|---|----------|----|
| D. | \sim | `'' | lat | ŀi∧ | n | Da | +- |
| | u | Ju | | | | ω | La |

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 7 | 0.32% | 100.00% |
| Asian | 15 | 0.69% | 100.00% |
| Native American | 1 | 0.05% | 100.00% |
| Non-Hispanic White | 2,132 | 97.84% | 92.40% |
| Other | 15 | 0.69% | 69.23% |
| Hispanic* | 11 | 0.50% | 100.00% |
| Total | 2,179 | 100% | 91.91% |
| | | | |

| Housing Data | Number | Percent | Incom |
|-----------------------|--------|---------|---------|
| Owner-Occupied Units | 716 | 90.18% | Median |
| Renter Occupied Units | 63 | 7.93% | Percent |
| Vacant Units | 15 | 1.89% | |
| Total Units | 794 | 100% | |

Income Data

Median Family Income \$71,080
Percent Family Poverty 2.8%

Mantana and Landbard Towns of headfactors

| Mortgage Lending by Type of Institution | <u>Total</u> | Dollars Loaned | High-Cost | High-Cost |
|---|--------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 24 | \$3,355 | 0 | 0.00% |
| Non-Depository Institutions | 3 | \$657 | 0 | 0.00% |
| Total Single Family Lending | 27 | \$4,012 | 0 | 0.00% |

Mortgage Lending by Race/Ethnicity

| | | | 1 | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 1 | 0 | 0.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 46 | 19 | 42.22% | 23 | 50.00% | 0 | 0.00% |
| Other | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Not Reported | 9 | 5 | 83.33% | 1 | 11.11% | 0 | 0.00% |
| Hispanic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Total | 60 | 25 | 44.64% | 27 | 45.00% | 0 | 0.00% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 15 | 21 | 22 | 12 | 8 |
| FHA/VA Home Purchase | 0 | 0 | 0 | 0 | 1 |
| Refinance | 51 | 31 | 39 | 22 | 15 |
| Home Improvement | 4 | 6 | 5 | 13 | 3 |
| Total Lending | 70 | 58 | 66 | 47 | 27 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|---|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| JPMORGAN CHASE BANK, NA | 4 | 18.18% | \$957 | \$239 |
| GMAC BANK | 2 | 9.09% | \$472 | \$236 |
| GMAC MORTGAGE LLC | 2 | 9.09% | \$471 | \$236 |
| CITIMORTGAGE, INC | 2 | 9.09% | \$452 | \$226 |
| RBS CITIZENS, N.A. | 2 | 9.09% | \$161 | \$81 |
| HOWARD HANNA MORTGAGE SERVICES | 1 | 4.55% | \$261 | \$261 |
| CHARLES SCHWAB BANK | 1 | 4.55% | \$240 | \$240 |
| WELLS FARGO FUNDING, INC | 1 | 4.55% | \$216 | \$216 |
| DELMAR FINANCIAL COMPANY | 1 | 4.55% | \$216 | \$216 |
| WELLS FARGO BANK, NA | 1 | 4.55% | \$180 | \$180 |
| , | | | , | , |
| By Originations | | | | |
| CITIMORTGAGE, INC | 1 | 11.11% | \$280 | \$280 |
| HOWARD HANNA MORTGAGE SERVICES | 1 | 11.11% | \$261 | \$261 |
| GMAC BANK | 1 | 11.11% | \$240 | \$240 |
| WELLS FARGO FUNDING, INC | 1 | 11.11% | \$216 | \$216 |
| DELMAR FINANCIAL COMPANY | 1 | 11.11% | \$216 | \$216 |
| WELLS FARGO BANK, NA | 1 | 11.11% | \$180 | \$180 |
| THE AMERICAN EAGLE MORTGAGE CO | 1 | 11.11% | \$180 | \$180 |
| THIRD FEDERAL SAVINGS AND LOAN | 1 | 11.11% | \$131 | \$131 |
| FIRSTMERIT MORTGAGE CORP | 1 | 11.11% | \$100 | \$100 |
| Top Ten Refinance Lenders By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 7 | 18.92% | \$1,153 | \$165 |
| JPMORGAN CHASE BANK, NA | 3 | 8.11% | \$570 | \$190 |
| HFC COMPANY LLC | 3 | 8.11% | \$465 | \$155 |
| OHIO CATHOLIC FCU | 3 | 8.11% | \$386 | \$129 |
| ADVANCED FINANCIAL SERVICES IN | 2 | 5.41% | \$502 | \$251 |
| COUNTRYWIDE BANK, FSB | 2 | 5.41% | \$422 | \$211 |
| CHASE MANHATTAN BANK USA, NA | 1 | 2.70% | \$360 | \$360 |
| FLAGSTAR BANK | 1 | 2.70% | \$360 | \$360 |
| GMAC MORTGAGE LLC | 1 | 2.70% | \$294 | \$294 |
| FIRST RESIDENTIAL MORTGAGE | 1 | 2.70% | \$272 | \$272 |
| By Originations | | | • | • |
| THIRD FEDERAL SAVINGS AND LOAN | 4 | 26.67% | \$561 | \$140 |
| COUNTRYWIDE BANK, FSB | 2 | 13.33% | \$422 | \$211 |
| OHIO CATHOLIC FCU | 2 | 13.33% | \$218 | \$109 |
| THE HUNTINGTON NATIONAL BANK | 1 | 6.67% | \$213 | \$213 |
| JPMORGAN CHASE BANK, NA | 1 | 6.67% | \$200 | \$200 |
| PARK VIEW FEDERAL SAVINGS BANK | 1 | 6.67% | \$200 | \$200 |
| RBS CITIZENS, N.A. | 1 | 6.67% | \$150 | \$150 |
| CITIMORTGAGE, INC | 1 | 6.67% | \$123 | \$123 |
| CARDINAL COMMUNITY CU | 1 | 6.67% | \$35 | \$35 |
| FIRSTMERIT BANK NA | 1 | 6.67% | \$33 | \$33 |

WALTON HILLS

Population Data

| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 50 | 2.08% | 93.75% |
| Asian | 12 | 0.50% | 100.00% |
| Native American | 0 | 0.00% | NA |
| Non-Hispanic White | 2,296 | 95.67% | 97.68% |
| Other | 23 | 0.96% | 100.00% |
| Hispanic* | 22 | 0.92% | 100.00% |
| Total | 2,400 | 100% | 96.90% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 875 | 95.21% | Median Family Income |
| Renter Occupied Units | 28 | 3.05% | Percent Family Poverty |
| Vacant Units | 16 | 1.74% | |
| Total Units | 919 | 100% | |

| Mortgage Lending by Type of Institution |
|---|
|---|

| 3.57 | <u>i otai</u> Loans | <u>Dollars Loaned</u> (\$000s) | High-Cost Loans | High-Cost Share |
|--|------------------------|-----------------------------------|--------------------|--------------------|
| Depository Institutions & Subsidiaries | 40 | \$5,540 | 2 | 2.50% |
| Non-Depository Institutions | 9 | \$1,787 | 1 | 11.11% |
| Total Single Family Lending | 49 | \$ 7,327 | 3 | 6.12% |

\$67,537

1.1%

Mortgage Lending by Race/Ethnicity

| 000 | | | I | | | High- | High- |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | Denial | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | <u>Loans</u> | <u>Share</u> |
| African American | 11 | 4 | 44.44% | 4 | 36.36% | 1 | 25.00% |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Non-Hispanic White | 68 | 18 | 29.51% | 41 | 60.29% | 2 | 4.88% |
| Other | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Not Reported | 11 | 4 | 50.00% | 2 | 18.18% | 0 | 0.00% |
| Hispanic | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| Total | 94 | 27 | 32.93% | 49 | 52.13% | 3 | 6.12% |

Five-Year Loan Origination Trends

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|------|------|------|------|------|
| Conventional Home Purchase | 34 | 42 | 22 | 24 | 14 |
| FHA/VA Home Purchase | 0 | 1 | 0 | 1 | 2 |
| Refinance | 55 | 32 | 32 | 27 | 31 |
| Home Improvement | 2 | 12 | 12 | 6 | 2 |
| Total Lending | 91 | 87 | 66 | 58 | 49 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--------------|--------------|----------------|-----------------------------|
| By Application | <u>Count</u> | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 4 | 18.18 | 627 | 157 |
| THE HUNTINGTON NATIONAL BANK | 2 | 9.09 | 663 | 332 |
| JPMORGAN CHASE BANK, NA | 2 | 9.09 | 278 | 139 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 9.09 | 278 | 139 |
| CITIMORTGAGE, INC | 2 | 9.09 | 250 | 125 |
| NATIONAL CITY BANK | 2 | 9.09 | 229 | 115 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 9.09 | 101 | 51 |
| GEAUGA SAVINGS BANK | 1 | 4.55 | 178 | 178 |
| COUNTRYWIDE BANK, FSB | 1 | 4.55 | 141 | 141 |
| OHIO CATHOLIC FCU | 1 | 4.55 | 129 | 129 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 3 | 18.75 | 589 | 196 |
| HOWARD HANNA MORTGAGE SERVICES | 2 | 12.50 | 278 | 139 |
| NATIONAL CITY BANK | 2 | 12.50 | 229 | 115 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 12.50 | 101 | 51 |
| THE HUNTINGTON NATIONAL BANK | 1 | 6.25 | 408 | 408 |
| GEAUGA SAVINGS BANK | 1 | 6.25 | 178 | 178 |
| JPMORGAN CHASE BANK, NA | 1 | 6.25 | 138 | 138 |
| OHIO CATHOLIC FCU | 1 | 6.25 | 129 | 129 |
| FIRST PLACE BANK | 1 | 6.25 | 125 | 125 |
| AMTRUST BANK | 1 | 6.25 | 119 | 119 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 11 | 13.92 | 1,814 | 165 |
| QUICKEN LOANS | 6 | 7.59 | 1,323 | 221 |
| JPMORGAN CHASE BANK, NA | 6 | 7.59 | 902 | 150 |
| CITIMORTGAGE, INC | 4 | 5.06 | 666 | 167 |
| FIFTH THIRD MORTGAGE COMPANY | 3 | 3.80 | 740 | 247 |
| RBS CITIZENS, N.A. | 3 | 3.80 | 674 | 225 |
| GMAC BANK | 3 | 3.80 | 669 | 223 |
| COUNTRYWIDE BANK, FSB | 3 | 3.80 | 608 | 203 |
| GMAC MORTGAGE LLC | 3 | 3.80 | 572 | 191 |
| WELLS FARGO FUNDING, INC | 3 | 3.80 | 567 | 189 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 8 | 25.81 | 1,107 | 138 |
| QUICKEN LOANS | 5 | 16.13 | 1,111 | 222 |
| JPMORGAN CHASE BANK, NA | 3 | 9.68 | 449 | 150 |
| FIFTH THIRD MORTGAGE COMPANY | 2 | 6.45 | 484 | 242 |
| RBS CITIZENS, N.A. | 2 | 6.45 | 224 | 112 |
| | | | 440 | |
| NATIONAL CITY BANK | 2 | 6.45 | 113 | 57 |
| US BANK, N.A. | 1 | 3.23 | 326 | 326 |
| US BANK, N.A. TAYLOR, BEAN & WHITAKER | 1 1 | 3.23 3.23 | 326 252 | 326 252 |
| US BANK, N.A. | 1 | 3.23 | 326 | 326 |

WARRENSVILLE HEIGHTS

Population Data

| | | | <u>Home</u> |
|--------------------|--------|----------------|----------------|
| Race/Ethnicity | Number | <u>Percent</u> | Ownership Rate |
| African American | 13,660 | 90.41% | 51.29% |
| Asian | 144 | 0.95% | 8.46% |
| Native American | 26 | 0.17% | 38.89% |
| Non-Hispanic White | 969 | 6.41% | 61.39% |
| Other | 286 | 1.89% | 49.42% |
| Hispanic* | 113 | 0.75% | 20.00% |
| Total | 15,109 | 100% | 48.00% |

| Housing Data | Number | Percent | Income Data | |
|-----------------------|--------|---------|------------------------------|----|
| Owner-Occupied Units | 3,036 | 45.04% | Median Family Income \$41,9 | 62 |
| Renter Occupied Units | 3,289 | 48.79% | Percent Family Poverty 10.4% | 6 |
| Vacant Units | 416 | 6.17% | | |
| Total Units | 6,741 | 100% | | |

| 0 0 0 7 71 | <u> 10tai</u> | Dollars Loaned | High-Cost | High-Cost |
|--|---------------|----------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 97 | \$8,388 | 33 | 34.02% |
| Non-Depository Institutions | 33 | \$3,002 | 5 | 15.15% |
| Total Single Family Lending | 130 | \$11,390 | 38 | 29.23% |

Mortgage Lending by Race/Ethnicity

| | | | 4 | | | <u>High-</u> | <u>High-</u> |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | <u>Origination</u> | Cost | <u>Cost</u> |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 374 | 183 | 58.10% | 99 | 26.47% | 29 | 29.29% |
| Asian | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Native American | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 38 | 17 | 54.84% | 12 | 31.58% | 4 | 33.33% |
| Other | 1 | 1 | 100.00% | 0 | 0.00% | 0 | N/A |
| Not Reported | 76 | 41 | 64.06% | 19 | 25.00% | 5 | 26.32% |
| Hispanic | 5 | 2 | 40.00% | 3 | 60.00% | 1 | 33.33% |
| Total | 490 | 243 | 58.98% | 130 | 26.53% | 38 | 29.23% |

| | <u>2004</u> | 2005 | <u>2006</u> | 2007 | 2008 |
|----------------------------|-------------|------|-------------|------|------|
| Conventional Home Purchase | 150 | 140 | 161 | 87 | 23 |
| FHA/VA Home Purchase | 20 | 13 | 6 | 7 | 25 |
| Refinance | 293 | 301 | 211 | 138 | 61 |
| Home Improvement | 51 | 58 | 43 | 43 | 21 |
| Total Lending | 514 | 512 | 421 | 275 | 130 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> <u>Loan Size</u> |
|--|--------------------------------------|---|--|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| NATIONAL CITY BANK | 24 | 15.58 | 4,893 | 204 |
| WELLS FARGO BANK, NA | 21 | 13.64 | 1,417 | 67 |
| COUNTRYWIDE BANK, FSB | 14 | 9.09 | 1,127 | 81 |
| THIRD FEDERAL SAVINGS AND LOAN | 6 | 3.90 | 474 | 79 |
| SUNTRUST MORTGAGE, INC | 5 | 3.25 | 396 | 79 |
| REAL ESTATE MORTGAGE CORP | 4 | 2.60 | 424 | 106 |
| US BANK, N.A. | 4 | 2.60 | 406 | 102 |
| CITIMORTGAGE, INC | 4 | 2.60 | 397 | 99 |
| AMERICAN MIDWEST MORTGAGE | 4 | 2.60 | 331 | 83 |
| CONSUMERS MORTGAGE CORP OF OHI | 4 | 2.60 | 330 | 83 |
| By Originations | | | | |
| NATIONAL CITY BANK | 11 | 22.92 | 2,252 | 205 |
| WELLS FARGO BANK, NA | 7 | 14.58 | 454 | 65 |
| AMERICAN MIDWEST MORTGAGE | 4 | 8.33 | 331 | 83 |
| CONSUMERS MORTGAGE CORP OF OHI | 4 | 8.33 | 330 | 83 |
| PARK VIEW FEDERAL SAVINGS BANK | 2 | 4.17 | 511 | 256 |
| REAL ESTATE MORTGAGE CORP | 2 | 4.17 | 231 | 116 |
| THIRD FEDERAL SAVINGS AND LOAN | 2 | 4.17 | 202 | 101 |
| LAKE NATIONAL BANK | 2 | 4.17 | 123 | 62 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 2.08 | 121 | 121 |
| US BANK, N.A. | 1 | 2.08 | 119 | 119 |
| Top Ten Refinance Lenders | | | | |
| By Application | | | | |
| HFC COMPANY LLC | 52 | 17.99 | 5,320 | 102 |
| JPMORGAN CHASE BANK, NA | 25 | 8.65 | 2,530 | 101 |
| COUNTRYWIDE BANK, FSB | 22 | 7.61 | 2,208 | 100 |
| ADVANCED FINANCIAL SERVICES IN | 11 | 3.81 | 1,593 | 145 |
| THIRD FEDERAL SAVINGS AND LOAN | 9 | 3.11 | 946 | 105 |
| QUICKEN LOANS | 9 | 3.11 | 840 | 93 |
| CITICORP TRUST BANK, FSB | 9 | 3.11 | 815 | 91 |
| THE HUNTINGTON NATIONAL BANK | 9 | 3.11 | 782 | 87 |
| | | | | |
| WELLS FARGO BANK, NA | 8 | 2.77 | 811 | 101 |
| WELLS FARGO BANK, NA NATIONSTAR MORTGAGE LLC | 8 8 | | 811 783 | 101 98 |
| NATIONSTAR MORTGAGE LLC By Originations | | 2.77 | | |
| NATIONSTAR MORTGAGE LLC | | 2.77 | | |
| NATIONSTAR MORTGAGE LLC By Originations | 8 8 6 | 2.77 2.77 | 783 | 98 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN | 8 8 6 5 | 2.77 2.77 13.11 9.84 8.20 | 783 796 540 477 | 98 100 90 95 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK | 8 8 6 5 4 | 2.77 2.77 13.11 9.84 8.20 6.56 | 783 796 540 477 345 | 98 100 90 95 86 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. | 8 8 6 5 4 3 | 2.77 2.77 13.11 9.84 8.20 6.56 4.92 | 783 796 540 477 345 265 | 98 100 90 95 86 88 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. AMERICAN MIDWEST MORTGAGE | 8 6 5 4 3 | 2.77 2.77 13.11 9.84 8.20 6.56 4.92 4.92 | 783 796 540 477 345 265 129 | 98 100 90 95 86 88 43 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. AMERICAN MIDWEST MORTGAGE TAYLOR, BEAN & WHITAKER | 8 8 6 5 4 3 3 | 2.77 2.77 13.11 9.84 8.20 6.56 4.92 4.92 3.28 | 783 796 540 477 345 265 129 252 | 98 100 90 95 86 88 43 126 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. AMERICAN MIDWEST MORTGAGE TAYLOR, BEAN & WHITAKER FIFTH THIRD MORTGAGE COMPANY | 8 6 5 4 3 3 2 2 | 2.77 2.77 13.11 9.84 8.20 6.56 4.92 4.92 3.28 3.28 | 783 796 540 477 345 265 129 252 | 98 100 90 95 86 88 43 126 97 |
| NATIONSTAR MORTGAGE LLC By Originations JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB THIRD FEDERAL SAVINGS AND LOAN THE HUNTINGTON NATIONAL BANK CITIFINANCIAL, INC. AMERICAN MIDWEST MORTGAGE TAYLOR, BEAN & WHITAKER | 8 8 6 5 4 3 3 | 2.77 2.77 13.11 9.84 8.20 6.56 4.92 4.92 3.28 | 783 796 540 477 345 265 129 252 | 98 100 90 95 86 88 43 126 |

WESTLAKE

| Population Data | | | |
|------------------|---------------|----------------|----------------|
| | | | <u>Home</u> |
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 301 | 0.95% | 40.43% |
| Asian | 1,337 | 4.22% | 75.61% |
| | 4.0 | 0.000/ | 00.070/ |

Native American 18 0.06% 60.87% Non-Hispanic White 29,199 92.06% 83.21% Other 586 1.85% 74.69% 74.93% 1.27% Hispanic* 402 **Total** 31,719 100% 74.81%

Housing Data Number Percent **Owner-Occupied Units** 9,595 70.30% Renter Occupied Units 3,231 23.67% Vacant Units 822 6.02% **Total Units** 13,648 100%

Income Data

Median Family Income \$81,223 Percent Family Poverty 1.3%

Mortgage Lending by Type of Institution

| 0000 | <u>ı otal</u> | <u>Dollars Loaned</u> | High-Cost | Hign-Cost |
|--|---------------|-----------------------|-----------|-----------|
| | Loans | (\$000s) | Loans | Share |
| Depository Institutions & Subsidiaries | 581 | \$114,720 | 14 | 2.41% |
| Non-Depository Institutions | 90 | \$18,619 | 11 | 12.22% |
| Total Single Family Lending | 671 | \$133,339 | 25 | 3.73% |

Mortgage Lending by Race/Ethnicity

| | | | | | | High- | <u>High-</u> |
|--------------------|---------------------|----------------|---------------|---------------------|--------------------|--------------|--------------|
| | | | <u>Denial</u> | <u>Total</u> | Origination | Cost | Cost |
| Race/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | <u>Originations</u> | <u>Rate</u> | <u>Loans</u> | <u>Share</u> |
| African American | 11 | 7 | 70.00% | 3 | 27.27% | 0 | 0.00% |
| Asian | 42 | 10 | 27.03% | 25 | 59.52% | 1 | 4.00% |
| Native American | 3 | 3 | 100.00% | 0 | 0.00% | 0 | N/A |
| Non-Hispanic White | 898 | 198 | 24.26% | 555 | 61.80% | 22 | 3.96% |
| Other | 19 | 6 | 37.50% | 8 | 42.11% | 1 | 12.50% |
| Not Reported | 137 | 29 | 26.36% | 71 | 51.82% | 1 | 1.41% |
| Hispanic | 11 | 7 | 63.64% | 4 | 36.36% | 0 | 0.00% |
| Total | 1,129 | 262 | 25.91% | 671 | 59.43% | 25 | 3.73% |

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------|-------|-------|-------|------|------|
| Conventional Home Purchase | 636 | 678 | 646 | 408 | 276 |
| FHA/VA Home Purchase | 19 | 12 | 21 | 14 | 44 |
| Refinance | 695 | 590 | 419 | 343 | 310 |
| Home Improvement | 57 | 70 | 83 | 75 | 41 |
| Total Lending | 1,407 | 1,350 | 1,169 | 840 | 671 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|--|--|---|---|--|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| THIRD FEDERAL SAVINGS AND LOAN | 64 | 12.80 | 10,687 | 167 |
| JPMORGAN CHASE BANK, NA | 39 | 7.80 | 9,646 | 247 |
| COUNTRYWIDE BANK, FSB | 30 | 6.00 | 5,460 | 182 |
| WELLS FARGO BANK, NA | 28 | 5.60 | 5,791 | 207 |
| US BANK, N.A. | 28 | 5.60 | 5,702 | 204 |
| FIFTH THIRD MORTGAGE COMPANY | 27 | 5.40 | 5,953 | 220 |
| FIRST PLACE BANK | 27 | 5.40 | 4,440 | 164 |
| NATIONAL CITY BANK | 25 | 5.00 | 3,989 | 160 |
| HOWARD HANNA MORTGAGE SERVICES | 16 | 3.20 | 4,018 | 251 |
| CITIMORTGAGE, INC | 14 | 2.80 | 2,756 | 197 |
| By Originations | | | | |
| THIRD FEDERAL SAVINGS AND LOAN | 57 | 17.81 | 9,244 | 162 |
| WELLS FARGO BANK, NA | 23 | 7.19 | 4,766 | 207 |
| FIFTH THIRD MORTGAGE COMPANY | 22 | 6.88 | 5,301 | 241 |
| FIRST PLACE BANK | 22 | 6.88 | 3,437 | 156 |
| NATIONAL CITY BANK | 20 | 6.25 | 3,551 | 178 |
| HOWARD HANNA MORTGAGE SERVICES | 15 | 4.69 | 3,780 | 252 |
| JPMORGAN CHASE BANK, NA | 13 | 4.06 | 3,459 | 266 |
| THE HUNTINGTON NATIONAL BANK | 11 | 3.44 | 2,096 | 191 |
| KEYBANK NATIONAL ASSOCIATION | 11 | 3.44 | 1,583 | 144 |
| FIRST FEDERAL OF LAKEWOOD | 10 | 3.13 | 3,058 | 306 |
| | | | | |
| Top Ten Refinance Lenders | | | | |
| Top Ten Refinance Lenders By Application | | | | |
| | 82 | 11.58 | 14,853 | 181 |
| By Application | 82 54 | 11.58 7.63 | 14,853 10,165 | 181 188 |
| By Application THIRD FEDERAL SAVINGS AND LOAN | - | | • | - |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB | 54 | 7.63 | 10,165 | 188 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA | 54 50 | 7.63 7.06 | 10,165 9,495 | 188 190 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY | 54 50 40 | 7.63 7.06 5.65 | 10,165 9,495 11,657 | 188 190 291 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC | 54 50 40 33 | 7.63 7.06 5.65 4.66 | 10,165 9,495 11,657 5,652 | 188 190 291 171 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB | 54 50 40 33 28 | 7.63 7.06 5.65 4.66 3.95 | 10,165 9,495 11,657 5,652 5,392 | 188 190 291 171 193 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC | 54 50 40 33 28 25 | 7.63 7.06 5.65 4.66 3.95 3.53 | 10,165 9,495 11,657 5,652 5,392 5,534 | 188 190 291 171 193 221 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK | 54 50 40 33 28 25 25 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 | 188 190 291 171 193 221 179 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD | 54 50 40 33 28 25 25 24 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 | 188 190 291 171 193 221 179 263 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA | 54 50 40 33 28 25 25 24 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 | 188 190 291 171 193 221 179 263 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations | 54 50 40 33 28 25 25 24 24 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 | 188 190 291 171 193 221 179 263 217 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN | 54 50 40 33 28 25 25 24 24 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 | 188 190 291 171 193 221 179 263 217 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY DOLLAR BANK, FSB THE HUNTINGTON NATIONAL BANK | 54 50 40 33 28 25 25 24 24 24 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 18.06 7.42 6.45 5.81 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 | 188 190 291 171 193 221 179 263 217 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY DOLLAR BANK, FSB THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA | 54 50 40 33 28 25 25 24 24 24 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 | 188 190 291 171 193 221 179 263 217 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY DOLLAR BANK, FSB THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB | 54 50 40 33 28 25 25 24 24 24 56 23 20 18 17 15 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 18.06 7.42 6.45 5.81 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 10,272 6,394 3,685 3,061 2,930 2,511 | 188 190 291 171 193 221 179 263 217 183 278 184 170 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY DOLLAR BANK, FSB THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS | 54 50 40 33 28 25 25 24 24 24 56 23 20 18 17 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 18.06 7.42 6.45 5.81 5.48 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 10,272 6,394 3,685 3,061 2,930 2,511 2,457 | 188 190 291 171 193 221 179 263 217 183 278 184 170 172 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY DOLLAR BANK, FSB THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS FIRST FEDERAL OF LAKEWOOD | 54 50 40 33 28 25 25 24 24 56 23 20 18 17 15 13 11 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 18.06 7.42 6.45 5.81 5.48 4.84 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 10,272 6,394 3,685 3,061 2,930 2,511 | 188 190 291 171 193 221 179 263 217 183 278 184 170 172 167 |
| By Application THIRD FEDERAL SAVINGS AND LOAN COUNTRYWIDE BANK, FSB JPMORGAN CHASE BANK, NA FIFTH THIRD MORTGAGE COMPANY HFC COMPANY LLC DOLLAR BANK, FSB CITIMORTGAGE, INC THE HUNTINGTON NATIONAL BANK FIRST FEDERAL OF LAKEWOOD WELLS FARGO BANK, NA By Originations THIRD FEDERAL SAVINGS AND LOAN FIFTH THIRD MORTGAGE COMPANY DOLLAR BANK, FSB THE HUNTINGTON NATIONAL BANK JPMORGAN CHASE BANK, NA COUNTRYWIDE BANK, FSB QUICKEN LOANS | 54 50 40 33 28 25 25 24 24 24 56 23 20 18 17 15 13 | 7.63 7.06 5.65 4.66 3.95 3.53 3.53 3.39 3.39 18.06 7.42 6.45 5.81 5.48 4.84 4.19 | 10,165 9,495 11,657 5,652 5,392 5,534 4,463 6,313 5,203 10,272 6,394 3,685 3,061 2,930 2,511 2,457 | 188 190 291 171 193 221 179 263 217 183 278 184 170 172 167 189 |

WOODMERE

| Pol | nul | ati | nn | Data |
|-----|-----|-----|-----|------|
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| | | | <u>Home</u> |
|--------------------|---------------|----------------|----------------|
| Race/Ethnicity | <u>Number</u> | <u>Percent</u> | Ownership Rate |
| African American | 411 | 49.64% | 58.57% |
| Asian | 64 | 7.73% | 17.46% |
| Native American | 1 | 0.12% | 0.00% |
| Non-Hispanic White | 327 | 39.49% | 26.30% |
| Other | 23 | 2.78% | 18.75% |
| Hispanic* | 7 | 0.85% | 33.33% |
| Total | 828 | 100% | 31.37% |
| | | | |

| Housing Data | Number | Percent | Income Data |
|-----------------------|--------|---------|------------------------|
| Owner-Occupied Units | 133 | 28.91% | Median Family Income |
| Renter Occupied Units | 291 | 63.26% | Percent Family Poverty |
| Vacant Units | 36 | 7.83% | |
| Total Units | 460 | 100% | |

| Mortgage Lending by Type of Institution | <u>Total</u> Loans | Dollars Loaned (\$000s) | <u>High-Cost</u> Loans | <u>High-Cost</u> Share |
|---|-----------------------|----------------------------|---------------------------|---------------------------|
| Depository Institutions & Subsidiaries | 5 | \$1,051 | 0 | 0.00% |
| Non-Depository Institutions | 4 | \$654 | 0 | 0.00% |
| Total Single Family Lending | 9 | \$1,705 | 0 | 0.00% |

\$46,250 10.8%

Mortgage Lending by Race/Ethnicity

| al | 21 | 7 | 41.18% | 9 | 42.86% | 0 | 0.00% |
|------------------|---|---|---|---|--|--|--|
| panic | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| Reported | 8 | 3 | 60.00% | 1 | 12.50% | 0 | 0.00% |
| er | 2 | 0 | 0.00% | 2 | 100.00% | 0 | 0.00% |
| n-Hispanic White | 1 | 0 | 0.00% | 1 | 100.00% | 0 | 0.00% |
| ive American | 0 | 0 | N/A | 0 | N/A | 0 | N/A |
| an | 1 | 0 | N/A | 0 | 0.00% | 0 | N/A |
| can American | 9 | 4 | 44.44% | 5 | 55.56% | 0 | 0.00% |
| ce/Ethnicity | <u>Applications</u> | <u>Denials</u> | Rate* | Originations | Rate | Loans | Share |
| | | | <u>Denial</u> | <u>Total</u> | Origination | | <u>High-</u> <u>Cost</u> |
| | can American an ive American h-Hispanic White er Reported panic | can American 9 an 1 ive American 0 n-Hispanic White 1 er 2 Reported 8 panic 0 | can American 9 4 an 1 0 ive American 0 0 n-Hispanic White 1 0 er 2 0 Reported 8 3 panic 0 0 | Restant Applications Denials Rate* can American 9 4 44.44% can 1 0 N/A cive American 0 0 N/A n-Hispanic White 1 0 0.00% eer 2 0 0.00% Reported 8 3 60.00% panic 0 0 N/A | Restriction Applications Denials Rate* Originations can American 9 4 44.44% 5 an 1 0 N/A 0 ive American 0 0 N/A 0 n-Hispanic White 1 0 0.00% 1 eer 2 0 0.00% 2 Reported 8 3 60.00% 1 panic 0 0 N/A 0 | ce/Ethnicity Applications Denials Rate* Originations Rate can American 9 4 44.44% 5 55.56% an 1 0 N/A 0 0.00% ive American 0 0 N/A 0 N/A n-Hispanic White 1 0 0.00% 1 100.00% eer 2 0 0.00% 2 100.00% Reported 8 3 60.00% 1 12.50% panic 0 0 N/A 0 N/A | ce/Ethnicity Applications Denials Rate* Originations Rate Loans can American 9 4 44.44% 5 55.56% 0 an 1 0 N/A 0 0.00% 0 ive American 0 0 N/A 0 N/A 0 n-Hispanic White 1 0 0.00% 1 100.00% 0 eer 2 0 0.00% 2 100.00% 0 Reported 8 3 60.00% 1 12.50% 0 panic 0 0 N/A 0 N/A 0 |

| | 2004 | 2005 | <u>2006</u> | 2007 | 2008 |
|----------------------------|------|------|-------------|------|------|
| Conventional Home Purchase | 5 | 4 | 2 | 5 | 2 |
| FHA/VA Home Purchase | 0 | 0 | 1 | 0 | 1 |
| Refinance | 13 | 11 | 17 | 11 | 6 |
| Home Improvement | 3 | 0 | 0 | 1 | 0 |
| Total Lending | 21 | 15 | 20 | 17 | 9 |

^{*} Denial rates were calculated by dividing the number of loan applications denied by the sum of the number of applications originated, the number of applications approved but not accepted and the number of applications denied.

| Top Ten Home Purchase Lenders | | Market | Dollars Loaned | <u>Average</u> Loan Size |
|-------------------------------|-------|---------|----------------|-----------------------------|
| By Application | Count | Share % | (\$000s) | (\$000s) |
| FIRST TENNESSEE BANK NA | 1 | 20.00% | \$323 | \$323 |
| WEICHERT FINANCIAL SERVICES | 1 | 20.00% | \$256 | \$256 |
| FIRST OHIO BANC & LENDING INC | 1 | 20.00% | \$173 | \$173 |
| FLAGSTAR BANK | 1 | 20.00% | \$171 | \$171 |
| HOME SAVINGS & LOAN COMPANY | 1 | 20.00% | \$50 | \$50 |
| | | | | |
| By Originations | | | | |
| FIRST TENNESSEE BANK NA | 1 | 33.33% | \$323 | \$323 |
| FIRST OHIO BANC & LENDING INC | 1 | 33.33% | \$173 | \$173 |
| HOME SAVINGS & LOAN COMPANY | 1 | 33.33% | \$50 | \$50 |

| Top Ten Refinance Lenders | | | | |
|-------------------------------|---|--------|-------|-------|
| TOP Tell Neillance Lenders | | | | |
| By Application | | | | |
| COUNTRYWIDE BANK, FSB | 3 | 23.08% | \$590 | \$197 |
| NATIONAL CITY BANK | 1 | 7.69% | \$337 | \$337 |
| GUARANTEED RATE INC | 1 | 7.69% | \$331 | \$331 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 7.69% | \$253 | \$253 |
| FREEDOM MORTGAGE CORP. | 1 | 7.69% | \$201 | \$201 |
| HFC COMPANY LLC | 1 | 7.69% | \$200 | \$200 |
| QUICKEN LOANS | 1 | 7.69% | \$174 | \$174 |
| FIRST OHIO BANC & LENDING INC | 1 | 7.69% | \$173 | \$173 |
| AMTRUST BANK | 1 | 7.69% | \$152 | \$152 |
| TAYLOR, BEAN & WHITAKER | 1 | 7.69% | \$134 | \$134 |
| | | | | |
| By Originations | | | | |
| COUNTRYWIDE BANK, FSB | 1 | 16.67% | \$273 | \$273 |
| FIFTH THIRD MORTGAGE COMPANY | 1 | 16.67% | \$253 | \$253 |
| QUICKEN LOANS | 1 | 16.67% | \$174 | \$174 |
| FIRST OHIO BANC & LENDING INC | 1 | 16.67% | \$173 | \$173 |
| AMTRUST BANK | 1 | 16.67% | \$152 | \$152 |
| TAYLOR, BEAN & WHITAKER | 1 | 16.67% | \$134 | \$134 |

APPENDIX

Data Sources

Population, Housing, and Income Data

Population, race, and ethnicity data were obtained from 2000 U.S. Census Summary File 1 (SF1), tables P7 and P8. Housing tenure and occupancy status were obtained from 2000 SF1, tables H3 and H4. Homeownership rates were calculated using 2000 SF1, tables H11 and H11B through H11H. Rates were calculated by dividing the population in owner occupied housing units of a given race/ethnicity by the total population of that race/ethnicity in occupied housing. Percent family poverty was gathered from the 2000 SF3, table DP-3. Median family income was generated by the Housing Research & Advocacy Center using PCi's CRA Wiz ®.

Mortgage Data

All mortgage lending data presented in this report was generated by the Housing Research & Advocacy Center using PCi's CRA Wiz ®.

Data on the top ten refinance and home purchase lenders (by both number of applications and origination rates) are based on HMDA data for 2008, the most current available as of summer 2010. Data fields include the lender's name, the number of loans (either applications or actual loans originated), the market share of the lender based on the number of loans, the total dollar amount of the loans (either as applied for or actually originated) and the average size of the loans.